



Central Florida Chapter
Associated Builders and Contractors, Inc.
Board of Directors Meeting
January 11, 2021

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AGENDA

Location: ABC, 651 Danville Drive, Suite 200, Orlando, FL 32825
Michael Parks, Chairman, presiding

Call to Order	Parks	3:30 PM
Welcome and Pledge of Allegiance		

Swearing in of New Board Members	Parks
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Action Items:

- | | |
|---------------------------------------|---------------|
| 1. Approval of Minutes | |
| 2. Approval of Most Recent Financials | Bastin |
| 3. Approval of 2021 Budget | Wylie |

Membership Report	Wert
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Committee Report	Manriquez
UCF Student Chapter	

Leadership Reports	
Chairman	Parks
Commitment Pledge	
Vice Chair	Wert
President & CEO	Wylie

Old Business

New Business

Round Table

Board Meeting Adjourns	4:30 p.m.
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CFC ABC Board Webpage for documents: <https://www.abccentralflorida.com/bod/>

Next Board Meeting: February 8, 2021, 3:30 PM

Location: ABC, 651 Danville Drive, Suite 200, Orlando, FL 32825

CFC Associated Builders and Contractors, Inc.
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www.abccentralflorida.com
Main 407.628.2070

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Key Contacts
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**CENTRAL FLORIDA CHAPTER
ASSOCIATED BUILDERS AND CONTRACTORS
BOARD OF DIRECTORS
MEETING MINUTES**



Location:

Christner's, 729 Lee Road, Orlando, FL 32810

December 14, 2020

PRESIDING: Ben Goodin, Baker Concrete Construction

BOARD MEMBERS PRESENT

Jason Albu	Director	Albu & Associates, Inc.
Ray Bastin	Treasurer	Withum
Bryan Boykin	Director	DPR Construction
Roy Burkett	Vice Chair	S. I. Goldman Company, Inc.
Chris Evans	Director	Brasfield & Gorrie, LLC
Juan Garcia	Director	PCL Construction Services, Inc.
Ben Goodin	Chair	Baker Concrete Construction, Inc.
Julie Holmes	Director	JK2 Scenic
C. L. Janeski	Director	Tri-City Electrical Contractors
Michael Jordan	Director	Universal Forming, Inc.
Michael Parks	Vice Chair & Secretary	Hoar Construction, LLC
Debbie Rodriguez	Director	Quality Labor Management, LLC
Scott Scruby	Director	Sunbelt Rentals
David Schultz	Director	CEMEX
Jonathan Sheppard	Director	Austin Commercial, LP
Chad Tinetti	Director	Tavistock Development
Noble Thomas Sr.	Director	Bright Future Electric, LLC
Carlos Velasco	Director	Acousti Engineering Company of Florida
Matt Walton	Director	MiGre Engineers, LLC
Thomas P. Wert	Vice Chair	Dean Mead Attorneys at Law

BOARD MEMBERS ABSENT

Charles Bracco	Director	Modern Plumbing Industries, Inc.
Derek Gregg	Director	Robins & Morton
Travis Kolbjornsen	Director	Barton Malow Builders
Earl Lomas	Director	Terry's Electric, Inc.
Brian Prebenda	Immediate Past Chair	Balfour Beatty
Michael C. Sasso	General Counsel	Sasso & Sasso, P.A.

GUESTS/2021 BOARD MEMBERS

Roxana Hernandez	Director-Elect	Turner Construction Co.
Andrew Marshall	Director-Elect	Balfour Beatty
John C. Jennings, III	1988 President	Jack Jennings & Sons, Inc.
Jeff Jennings	1994 President	Jack Jennings & Sons, Inc.
Tim Keating	1997 President	R. C. Stevens Construction Company
Gary Kreisler	1996 President	Trane Technologies
Ron Lay	2008 Chairman	Lay Preconstruction, LLC
William C. Weir	1998 President	

ABC STAFF

Catherine Wert, Nancy Wray

CALL TO ORDER

- **GOODIN** called the board meeting to order at 6:30 PM with the Pledge of Allegiance.

CONSENT AGENDA

MINUTES

- All minutes can be reviewed at <http://www.abccentralflorida.com/bod/>.
- **A motion was made and seconded to approve the minutes from the October meeting. The motion passed.**

FINANCIALS

- The October and November Financials which were distributed to the Board as a Pre-read is incorporated in these minutes by reference.
- **A motion was made and seconded to approve the October and November financials. The motion passed.**

MEMBERSHIP REPORT

- **WERT** reported as of today, 50 new members were recruited in 2020. The membership report was distributed in advance to the Board as a Pre-read and is incorporated in these minutes by reference.
- The 2020 Renewals exceeded dues dollars goal of 87%, currently at 90.2%.
- Contractor members were as 59.81% of the membership as of November 30, 2020.
- The 2021 Renewals was currently at 64.2% of dues dollars and 61.14% of member companies.

NEW MEMBER COMPANIES

- Friedrich Watkins Company, Inc. Category 10.2 Sponsor: D. Rodriguez

LEADERSHIP REPORTS

CHAIR

- **GOODIN** reported that he planned to put together a task force to review the current Chapter By-laws, specifically the section about elections.

CHAIR-ELECT

- **PARKS** Nothing to report.

VICE CHAIRS

- **WERT** mentioned that he would be asking all Board members to contribute to the National PAC at the January Board meeting. **KEATING** challenged all the Board members to make a donation of \$5,000.

PRESIDENT'S REPORT

- No report.

VP & COO REPORT

- **WRAY** thanked the Board for their participation in 2020 and recognized Ben Goodin for his outstanding engagement in 2020.

OLD BUSINESS

- No old business.

NEW BUSINESS

- PARKS presented Ben Goodin a gavel plaque engraved with the Board members' and staff's names in appreciation for his year of service.

NEXT MEETING

January 11, 2020, at the ABC office.

ADJOURNMENT

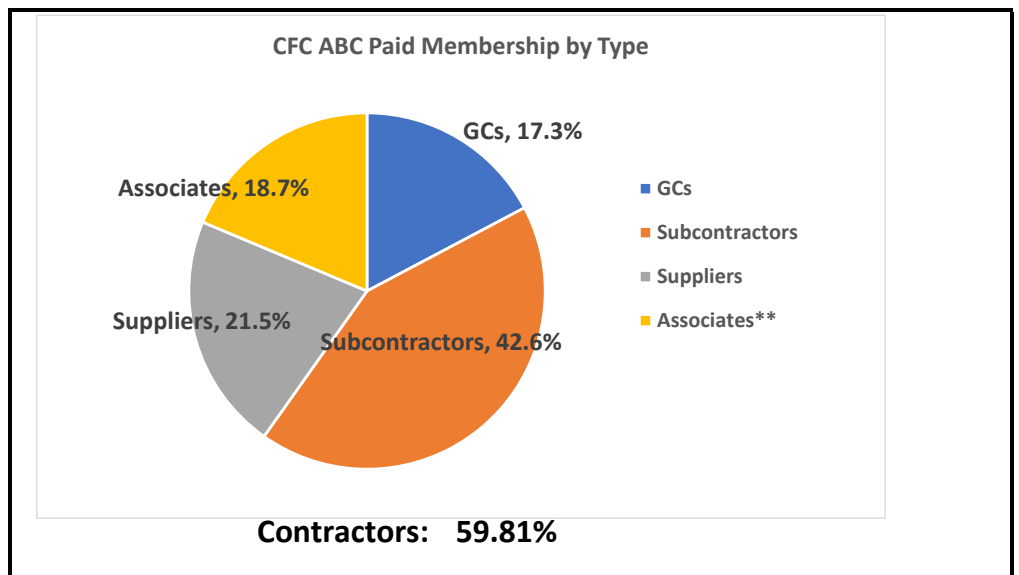
GOODIN adjourned the meeting at 6:33 PM.

NW 12/23/2020

**Central Florida Chapter
Associated Builders & Contractors, Inc.
Membership Report
as of December 31, 2020**

Membership by Company

<i>Member Companies for 2020</i>			
Companies as of YE 2020:	424		
2021 Renewed:	303	71.46%	
Dropped:	8		
Unpaid:	113		
Percentage of Budgeted New Members (70)			
Renewals:	303		
New:	0	0.00%	
Total Paid 2021 Membership:	303		



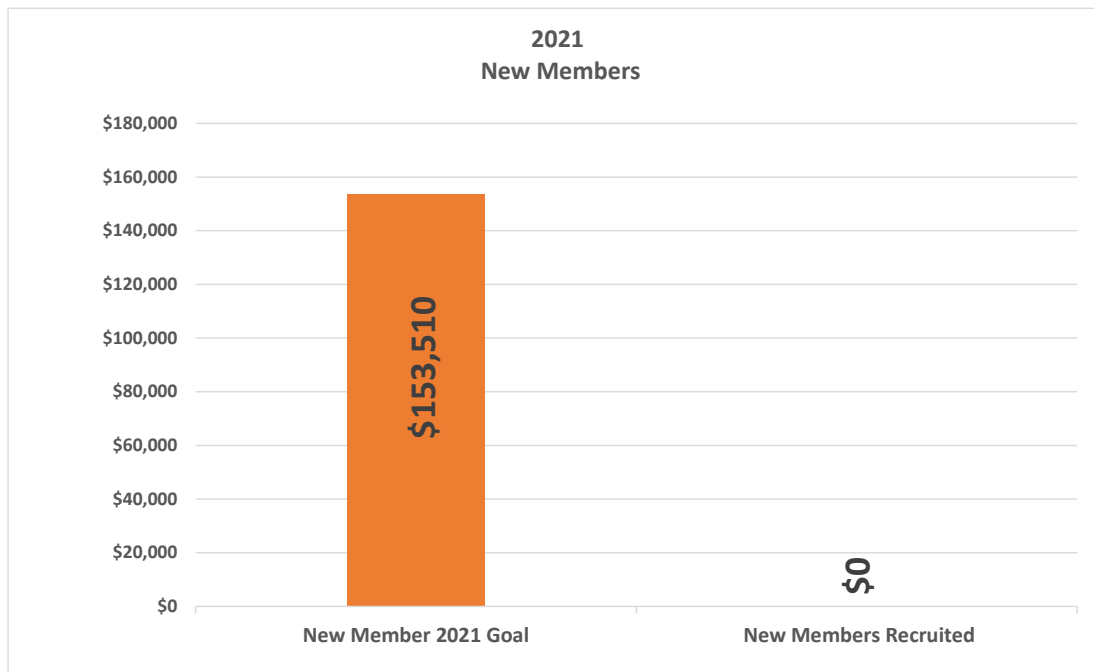
New Members for 2020

December

This Month's New Members

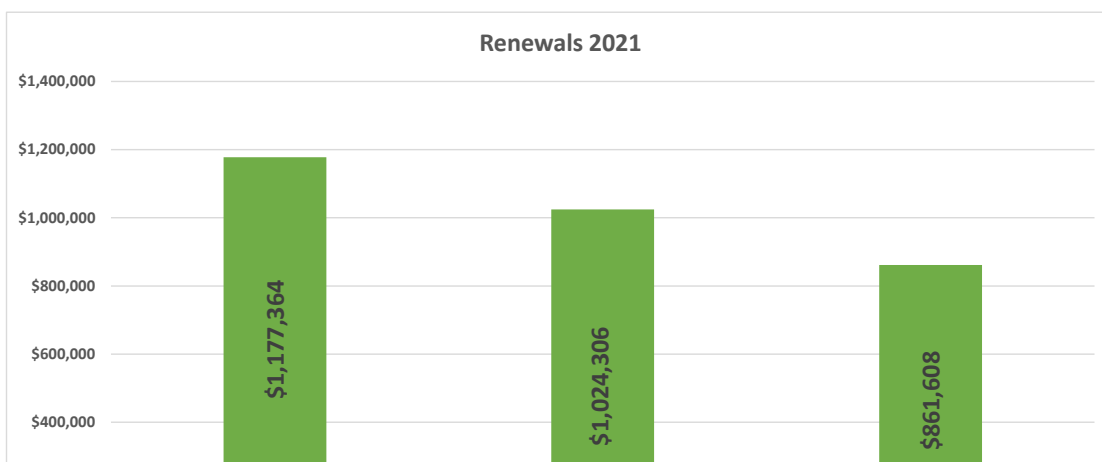
COMPANY	CONTACT	CO. PHONE	CTG/TRADE	BOARD SPONSOR
Sebastian Moving and More LLC	Jamin Sebastian	(407) 466-6455	2 - Supplier, storage	
Southeast Mechanical Contractors	Brian Mueller	(954) 981-3600	6 - Mechanical	
Waste Pro USA	Vivian Wood	(407) 774-0800	2 - Supplier, waste removal	

New Members for 2021



Renewed Members for 2021

Renewal Invoices:	\$1,177,363.62
Paid as of Month End:	\$861,607.50
Percentage of Invoiced:	73.2%





Central Florida Chapter Associated Builders and Contractors, Inc. 2021 Budget

PROGRAM INCOME

Dues	\$832,946
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70 new

Renewals 87%

Training & Development	\$90,766
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Meetings	\$254,858
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Marketing	\$94,165
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Member Services	\$5,565
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NET INCOME FROM PROGRAMS/SERVICES	\$1,278,300
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GENERAL & ADMINISTRATIVE EXPENSES

Personnel Expense	(\$965,875)
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Travel/Meetings

Expense	(\$47,788)
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Occupancy Expense	(\$140,261)
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Office Expense	(\$39,670)
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Other Expense	(\$44,628)
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Non-Cash Expense	(\$95,000)
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TOTAL GENERAL & ADMINISTRATIVE EXPENSE	(\$1,333,222)
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Other Income	\$18,110
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Tenant Rental Income	\$72,199
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NET INCOME	\$35,387
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Central Florida Chapter Associated Builders and Contractors, Inc. Vision 2021

Board Engagement/Commitment

It was decided that Board members will commit to the following:

Attendance

Attend a minimum of 8 out of 10 meetings. If there is a Zoom meeting or hybrid meeting, there is a maximum of two Zoom meetings.

Advocacy

ABC Board member will contribute to the National PAC annually

ABC Board member will attend the State LegCon and the ABC of Florida Planning Conference at least one within the three-year term

ABC Board member will contribute to the Chapter PAC

Involvement

ABC Board member will actively serve on a committee or secure participation on a committee annually

ABC Board member will attend 2 out of 3 major events annually

Financial Support

ABC Board member will recruit at least one member annually

ABC Board member will call/retain an “at risk” member annually

ABC Board member participate in the VIP Sponsorship program annually