

# Central Florida Chapter Associated Builders and Contractors, Inc. Board of Directors Meeting October 11, 2021

Connect | Educate | Advocate

#### **AGENDA**

Location: ABC, 651 Danville Drive, Suite 200, Orlando, FL 32825 Michael Parks, Chairman, presiding

#### **Upcoming Events:**

- ABC on Tap 10/14
- NEXGEN Begins 10/21
- NEAGEN BEGINS 10/21
- EIC Awards Banquet 10/30
- Board Planning Session 11/1
- New Member Reception 11/1Committee Open House 11/3
- committee open nouse
- Chili Cook-off 11/11
- Maximize Your Membership 11/18
- Top Golf 11/18
- Sporting Clay Shoot 12/3
- Toys for Toys Drive & Holiday Party 12/6

Call to OrderParks Welcome and Pledge of Allegiance	3:30 PM
Action Items:	
1. Approval of MinutesParks	
2. Approval of Most Recent Financials Bastin	
Membership Report	
New Members & Retention for 2021	
Committee Report	
Special Events Committee	
VIPNancy W	/ray
Training & Development Report	ier
ABC Gives Back BCF ArticleL. Kelly	
Leadership Reports	
ChairParks	
Board Vacancies	
Construction Inclusion Week	
Board Retreat	
Vice Chairs	
Election Results	
Board Planning Session UpdateEvans	
LegCon 2022 UpdateT. Wert	
President & CEOWylie	
Now Rusiness	

**New Business** 

**Board Meeting Adjourns** 

4:30 p.m.

CFC ABC Board Webpage for documents: <a href="https://www.abccentralflorida.com/bod/">https://www.abccentralflorida.com/bod/</a>
Next Board Meeting & Board Planning Session: November 1, 2021, 11:00 AM – 5:00 PM 5:00 PM New Member Presentations & Reception
Location: ABC, 651 Danville Drive, Suite 200, Orlando, FL 32825

CFC Associated Builders and Contractors, Inc. 651 Danville Drive, Suite 200, Orlando, FL 32825 www.abccentralflorida.com Main 407.628.2070 Key Contacts
Vice President & Chief Operating Officer Nancy Wray:
nwray@abccentralflorida.org
Direct 407.398.1276 - Cell/Text 407.616.4477

President & CEO Mark Wylie mwylie@abccentralflorida.org Direct 407.398.1272 - Cell/Text 407.616.8899

## CENTRAL FLORIDA CHAPTER ASSOCIATED BUILDERS AND CONTRACTORS BOARD OF DIRECTORS MEETING MINUTES



#### Location:

651 Danville Drive, Suite 200, Orlando, FL 32825

August 9, 2021

PRESIDING: Incoming Chair Chris Evans, Hoar Construction, LLC

#### **BOARD MEMBERS PRESENT**

Jason Albu Director Albu & Associates, Inc.

Ray Bastin Treasurer Withum

Bryan Boykin Director DPR Construction

Charles Bracco Director Modern Plumbing Industries, Inc Roy Burkett Chair-elect S. I. Goldman Company, Inc.

Chris Evans Vice Chair & Secretary Brasfield & Gorrie, LLC

Juan GarciaDirectorPCL Construction Services, Inc.Ben GoodinImmediate Past ChairBaker Concrete Construction, Inc.

Roxana Hernandez Director Turner Construction Co.

Julie Holmes Director JK2 Scenic

C. L. Janeski Director Tri-City Electrical Contractors

Earl Lomas Director Terry's Electric, Inc.
Andrew Marshall Director Balfour Beatty

Debbie Rodriguez Director Quality Labor Management, LLC

David Schultz Director CEMEX

Jonathan SheppeardDirectorAustin Commercial, LPChad TinettiDirectorTavistock Development

Carlos Velasco Vice Chair Acousti Engineering Company of Florida

Matt Walton Director MiGre Engineers, LLC

Thomas P. Wert Vice Chair Dean Mead Attorneys at Law

#### **BOARD MEMBERS ABSENT**

Scott Clark Director Bright Future Electric, LLC Michael Jordan Director Universal Forming, Inc.

Andrew Marshall Director Balfour Beatty

Michael Parks Chair Hoar Construction, LLC

Scott Scruby Director Sunbelt Rentals

Noble Thomas Sr. Director Service Complete Electric

#### **BOARD MEMBERS ON ZOOM**

Michele Doherty President ABC Northern California

John Smalley Director Hensel Phelps

#### **GENERAL COUNSEL PRESENT**

Michael C. Sasso General Counsel Sasso & Sasso, P.A.

#### **ABC STAFF PRESENT**

Taylor Dupree Chapter Services Coordinator

Catherine Wert Membership Director

Nancy Wray VP

Mark Wylie President & CEO

Central Florida Chapter ABC, Inc. Board of Directors Meeting Minutes June 14, 2021 Page 2

#### **CALL TO ORDER**

EVANS called the board meeting to order at 3:35 PM with the Pledge of Allegiance.

#### **ACTION ITEMS**

#### 1. MINUTES

- All minutes can be reviewed at http://www.abccentralflorida.com/bod/.
- A motion was made and seconded to approve the minutes from the August meeting. The motion passed.

#### 2. FINANCIALS

- **BASTIN** gave a review of the August Financials.
- A motion was made and seconded to approve August financials. The motion passed.

#### **MEMBERSHIP REPORT**

- **WERT** closed August with 371 member companies having renewed, 52 dropped member companies so far, and 90.8% of invoiced renewals paid (Goal was 87%).
  - o Contractor members were at 62.5% of the membership.
  - o 56 new members for 2021, goal for 2021 is 71
- Prospecting event will be held September 23 by the Membership Development Committee, board members are encouraged to call prospects to attend as well as attend themselves.

#### **NEW MEMBER COMPANIES**

•	F. L. Crane & Sons, Inc.	Category 8
•	L&W Supply	Category 2
•	Link Construction Group, Inc.	Category 9
•	Mill Creek Residential	Category 9
•	Orange County Engineering Design LLC	Category 1

#### **COMMITTEE REPORT – WORKFORCE COMMITTEE**

- GARCIA 177 Casino Night attendees, 225 pre-registered. Total income \$54,655, net proceeds \$26,327.04.
  - Expenses incurred in 2020 paid out this year puts projected amount for Workforce Fund at \$31,959.02
  - Workforce Balance will be \$158,730 once funds are moved.

#### **EXECUTIVE COMMITTEE UPDATE**

- **EVANS** Roy Burkett is stepping down from the executive committee.
- A motion was made and seconded to approve Juan Garcia to join the Executive Committee for 2022. The motion passed.
- A motion was made and seconded to appoint Roy Burkett to the unfilled term of Juan Garcia on the Board of Directors as of January 1, 2022. The motion passed.

#### **LEADERSHIP REPORTS**

- **EVANS** State dues increase discussed. 2006 was the last time the state dues were raised. Board discussion opened about complying with the increase.
- A motion was made and seconded to approve state dues increase. The motion passed.

#### VICE CHAIRS

- EVANS nominating committee met with all 17 applicants and incumbents applied. Proposed slate distributed for open discussion.
- A motion was made and seconded to approve the 2022 Board Slate for elections. The motion passed.

Central Florida Chapter ABC, Inc. Board of Directors Meeting Minutes June 14, 2021 Page 3

- **EVANS** November 1 scheduled for the board planning session followed by the November board meeting and New Member Reception.
- WERT January 18-19 is the 2022 LegCon. Board encouraged to attend at least once during their term. Sign up soon due to DoubleTree hotel filling up quickly. The chapter dinner will be on the Tuesday night of the conference.
  - o Registration is open on the ABC of Florida website.

#### PRESIDENT'S REPORT

- WYLIE
  - o December board meeting date changed to December 13 and will be held at Christner's.

#### **NEW BUSINESS**

No new business.

#### **NEXT MEETING**

• October 11, 2021 at 3:30 PM

#### **ADJOURNMENT**

• **EVANS** adjourned the meeting at 4:07 PM.

TD 9/13/2021

#### Central Florida Chapter Associated Builders and Contractors, Inc. Key Financial Highlights for September 2021

Balance Sheet	9/30/2021	9/30/2020	Difference
Cash	\$1,445,267.68	\$1,229,713.95	\$215,553.73
Temporarily Restricted Workforce			
Enhancement Fund	\$158,535.14	\$137,892.89	\$20,642.25
	ACTUAL	BUDGET	% OF
Financial Statement	YTD	YTD	BUDGET
Net Dues	\$650,619.37	\$614,863.26	106%
NET PROGRAM INCOME (Loss)	\$979,091.90	\$915,445.19	107%
Net General Administrative Expense	\$943,152.60	\$943,071.10	100%
Tatal Official services	<b>#</b> 00 <b>7</b> 4 <b>F</b> 40	<b>#07.704.00</b>	4040/
Total Other Income	\$68,715.46	\$67,731.98	101%
NET PROFIT (LOSS)	\$104,197.26	\$40,106.07	260%
142 1 1 1(0111 (2000)	Ψ104,137.20	$\psi \rightarrow 0$ , 100.07	20070

#### **ASSETS**

Current Assets	September 30, 2021	September 30, 2021	Difference
Petty Cash	\$1,610.73	\$1,444.90	\$165.83
FDIC Insured CD's	\$310,000.00		\$310,000.00
Iberia Bank Money Market		\$309,057.46	(\$309,057.46)
Winter Park Natl Bank-Operating	\$54,358.58	\$13,902.45	\$40,456.13
Winter Park Natl Bank-Money Market	\$626,666.80	\$564,383.67	\$62,283.13
RaymondJames Investment Account	\$452,631.57	\$340,925.47	\$111,706.10
Total Cash	\$1,445,267.68	\$1,229,713.95	\$215,553.73
Accounts Receivable	\$24,427.76	\$30,358.75	(\$5,930.99)
Prepaid National Dues	\$67,042.52	\$65,485.15	\$1,557.37
Prepaid State Dues	\$15,342.82	\$15,067.82	\$275.00
Prepaid Insurance	\$10,259.15	\$12,573.32	(\$2,314.17)
Prepaid Expenses	\$60,616.70	\$66,100.73	(\$5,484.03)
Inventory	\$4,117.19	\$3,360.79	\$756.40
Total Current Assets	\$181,806.14	\$192,946.56	(\$11,140.42)
Fixed Assets			
Equipment & Furniture	\$118,725.26	\$118,725.26	
Building - Valencia	\$2,170,114.02	\$2,170,114.02	
Building - Signage	\$20,446.33	\$20,446.33	
Land - Valencia	\$151,684.09	\$151,684.09	
Automobile	\$47,552.06	\$47,552.06	
Equipment-Capital Lease	\$41,400.00	\$41,400.00	
Leasehold Improvements	\$249,754.48	\$249,754.48	
Accumulated Depreciation	(\$1,254,190.03)	(\$1,157,330.84)	(\$96,859.19)
Total Fixed Assets	\$1,545,486.21	\$1,642,345.40	(\$96,859.19)
Other Assets			
Refundable Deposit	\$618.30	\$618.30	
Total Other Assets	\$618.30	\$618.30	
Total Assets	\$3,173,178.33	\$3,065,624.21	\$107,554.12
LIABILITIES			
Current Liabilities			
Accounts Payable	\$72,364.14	\$48,176.35	\$24,187.79
Sales Taxes Payable	\$795.51	\$353.46	\$442.05
Payroll Taxes & 401K			
Accrued Property Taxes	\$32,024.97	\$27,749.97	\$4,275.00
S.T Capital Lease	\$2,019.40	\$1,953.36	\$66.04
Rent Deposits	\$6,426.80	\$6,426.80	
Unearned Income-Misc./Spec.Events	\$269,466.64	\$356,463.25	(\$86,996.61)
Unearned Income - New Members	\$82,485.19	\$53,837.15	\$28,648.04
Unearned Income - Renewals	\$267,488.16	\$261,032.07	\$6,456.09
Total Current Liabilities	\$733,070.81	\$755,992.41	(\$22,921.60)
Long-Term Liabilities			
Capital Lease Obligation	\$26,337.96	\$34,316.15	(\$7,978.19)
Total Long-Term Liabilities	\$26,337.96	\$34,316.15	(\$7,978.19)
FUND BALANCE			
Unrestricted	\$2,151,037.16	\$2,094,519.19	\$56,517.97
Temporarily Restricted Workforce			
Enhancement Fund	\$158,535.14	\$137,892.89	\$20,642.25
Current Year Earnings	\$104,197.26	\$42,903.57	\$61,293.69
Total Fund Balance	\$2,413,769.56	\$2,275,315.65	\$138,453.91
Total Liability & Equity	\$3,173,178.33	\$3,065,624.21	\$107,554.12

#### Associated Builders and Contractors, Inc.

INCOME	EXPENSE	ACTUAL MONTH	BUDGET MONTH	% OF BUDGET	ACTUAL YTD	BUDGET YTD	% OF BUDGET
DUES							
New Member		\$11,204.83	\$9,320.25	120%	\$63,652.42	\$53,363.00	119%
New Credit		\$3,893.20	\$3,893.20	100%	\$35,038.80	\$35,038.82	100%
Renew Dues		\$89,162.71	\$85,358.86	104%	\$802,464.41	\$768,229.77	104%
Enrollment Fee		\$500.00	\$500.00	100%	\$6,101.00	\$5,100.00	120%
Membership Promotion			\$66.67			\$599.99	
Total Dues Income		\$104,760.74	\$99,138.98	106%	\$907,256.63	\$862,331.58	105%
	DUES						
	National Dues	\$22,762.61	\$20,829.40	109%	\$194,129.50	\$180,750.41	107%
	2020 National Credits	\$777.51	\$777.51	100%	\$6,997.59	\$6,997.64	100%
	State Dues	\$5,351.39	\$4,733.96	113%	\$44,262.51	\$41,079.64	108%
	2020 State Credits	\$196.18	\$196.18	100%	\$1,765.62	\$1,765.63	100%
	Membership Promotion	\$878.74	\$1,875.00	47%	\$9,482.04	\$16,875.00	56%
	Total Dues Expense	\$29,966.43	\$28,412.05	105%	\$256,637.26	\$247,468.32	104%
Net Dues Income		\$74,794.31	\$70,726.93	106%	\$650,619.37	\$614,863.26	106%
	Cost of Dues	29%	29%		28%	29%	

INCOME	EXPENSE	ACTUAL MONTH	BUDGET MONTH	% OF BUDGET	ACTUAL YTD	BUDGET YTD	% OF BUDGET
TRAINING & DEVELOPMEN	VT						
Training & Development Reg	gistration	\$18,348.96	\$26,493.00	69%	\$142,391.07	\$116,554.15	122%
Books		\$600.00	\$1,800.00	33%	\$5,610.00	\$6,225.00	90%
Total Training & Developme	ent Income	\$18,948.96	\$28,293.00	67%	\$148,001.07	\$122,779.15	121%
	TRAINING & DEVELOPMENT EXPENSE						
	Training & Development Expense	\$583.12	\$1,710.00	34%	\$16,843.77	\$18,767.00	90%
	Training & Development Instructors	\$10,137.00	\$7,900.00	128%	\$54,553.00	\$27,167.00	201%
	Books	\$914.77	\$1,800.00	51%	\$6,743.06	\$6,225.00	108%
	Total Training & Development Expense	\$11,634.89	\$11,410.00	102%	\$78,139.83	\$52,159.00	150%
Net Training & Developmer	nt Income	\$7,314.07	\$16,883.00	43%	\$69,861.24	\$70,620.15	99%
-	Cost of Training & Development	61%	40%		53%	42%	
MEETINGS & SPECIAL EVE	ENTS INCOME						
Meetings (Ticket Events)		\$1,159.00	\$1,130.00	103%	\$106,436.00	\$79,380.00	1349
Golf Tournament		\$50,532.25	\$42,000.00	120%	\$159,922.25	\$133,750.00	120%
Excellence in Construction		\$80.21			\$3,912.02	\$3,000.00	130%
Construction Expo		\$84,075.00	\$82,100.00	102%	\$84,075.00	\$82,100.00	102%
Special Other Income		\$408.90			\$7,754.98	\$7,500.00	103%
Special Events (Sponsored)					\$21,250.00	\$18,275.00	116%
Total Meetings & Special							
Events Income		\$136,255.36	\$125,230.00	109%	\$383,350.25	\$324,005.00	118%
	MEETINGS & SPECIAL EVENTS EXPENSE						
	Meetings (Ticket Events)	\$269.66	\$100.00	270%	\$46,105.37	\$38,296.00	120%
	Golf Tournament	\$26,647.04	\$25,563.00	104%	\$102,057.95	\$84,091.00	121%
	Excellence in Construction	\$1,356.84			\$6,341.75	\$3,000.00	211%
	Construction Expo	\$35,003.57	\$32,940.00	106%	\$36,224.19	\$32,940.00	110%
	Special Other Expense	\$408.90			\$7,828.33	\$7,500.00	104%
	Special Events (Sponsored)	\$40.28			\$13,255.11	\$12,000.00	110%
	Meetings & Events Gen.Expenses	\$111.65	\$225.00	50%	\$2,135.07	\$2,025.00	105%
	Total Meetings & Events Expense	\$63,837.94	\$58,828.00	109%	\$213,947.77	\$179,852.00	119%
Net Meetings & Events		\$72,417.42	\$66,402.00	109%	\$169,402.48	\$144,153.00	118%
	Cost of Meetings & Events	47%	47%		56%	56%	

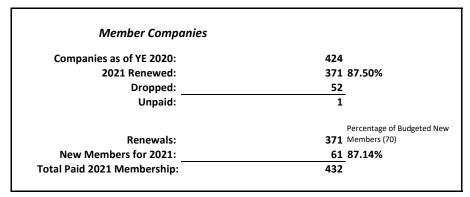
INCOME	EXPENSE	ACTUAL MONTH	BUDGET MONTH	% OF BUDGET	ACTUAL YTD	BUDGET YTD	% OF BUDGET
MARKETING INCOME							
Magazine		\$6,704.17	\$6,135.00	109%	\$60,142.03	\$57,870.00	104%
Directory					\$46,590.00	\$45,015.00	103%
Other Advertising		\$300.00	\$700.00	43%	\$4,500.00	\$5,975.00	75%
Total Marketing Income		\$7,004.17	\$6,835.00	102%	\$111,232.03	\$108,860.00	102%
	MARKETING EXPENSE						
	Magazine	\$1,759.44	\$1,825.00	96%	\$16,415.53	\$16,425.00	100%
	Directory				\$7,297.59	\$7,200.00	101%
	Other Advertising	\$410.37	\$400.00	103%	\$3,889.05	\$3,600.00	108%
	Total Marketing Expense	\$2,169.81	\$2,225.00	98%	\$27,602.17	\$27,225.00	101%
Net Marketing		\$4,834.36	\$4,610.00	105%	\$83,629.86	\$81,635.00	102%
	Cost of Marketing	31%	33%		25%	25%	
SPECIAL SERVICES INCO Job Site Signs Workforce Enhancement Fo		\$339.00	\$541.67	63%	\$6,709.36 \$32,950.00	\$4,874.99	138%
Promotional Fees							
Classroom Rental		\$150.00	\$208.33	72%	\$2,235.25	\$1,875.01	119%
Total Special Services Inc	SPECIAL SERVICES EXPENSE	\$489.00	\$750.00	65%	\$41,894.61	\$6,750.00	621%
	Job Site Signs	\$184.76	\$265.42	70%	\$3,329.44	\$2,388.74	139%
	Workforce Enhancement Fund				\$32,950.00		
	Classroom Rental Expense	\$4.80	\$20.84	23%	\$36.22	\$187.48	19%
	Total Special Services Expense	\$189.56	\$286.26	66%	\$36,315.66	\$2,576.22	1410%
Net Special Services		\$299.44	\$463.74	65%	\$5,578.95	\$4,173.78	134%
	Cost of Special Services	39%	38%		87%	38%	
NET PROGRAM INCOME	(Loss)	\$159,659.60	\$159,085.67	100%	\$979,091.90	\$915,445.19	107%

INCOME EXPEN	ISE	ACTUAL MONTH	BUDGET MONTH	% OF BUDGET	ACTUAL YTD	BUDGET YTD	% OF BUDGET
GENERAL ADMINISTRATIVE EXPEN	ISES						
Personnel Expense							
Salaries		\$56,371.99	\$60,973.25	92%	\$517,121.61	\$503,759.25	103%
Temporary Labor							
Payroll Taxes		\$4,362.22	\$4,281.67	102%	\$40,448.36	\$35,385.00	114%
Group Insurance		\$10,360.19	\$10,385.83	100%	\$103,446.51	\$93,472.51	111%
Workers Compensation		\$144.25	\$153.00	94%	\$1,316.75	\$1,377.00	96%
Continuing Education		\$32.09	\$500.00	6%	\$1,784.47	\$4,500.00	40%
Retirement Plan		\$3,107.40	\$3,750.00	83%	\$26,856.19	\$33,750.00	80%
Total Personnel Expense		\$74,378.14	\$80,043.75	93%	\$690,973.89	\$672,243.76	103%
Travel, Meetings, Conferences							
Auto Expense		\$727.80	\$583.33	125%	\$6,255.62	\$5,250.01	119%
Auto & Fixed Asset Depreciation		\$396.25	\$408.33	97%	\$3,566.25	\$3,675.01	97%
Auto Insurance		\$475.50	\$469.48	101%	\$4,277.42	\$4,225.34	101%
State Meetings		\$192.65	250.00	77%	\$2,958.43	\$3,750.00	79%
National Meetings		(\$1,107.36)	_		\$7,997.06	\$5,500.00	145%
Other Conferences		,	-		. ,	. ,	
Presidents Expense			_				
Board of Directors Meetings		\$274.00	2,000.00	14%	\$1,336.70	6,600.00	20%
Committee Meetings		\$40.53	\$254.50	16%	\$1,380.75	\$2,290.45	60%
Chapter Planning Conference		, , , ,	•		, ,	,,	
Total Travel, Meetings, Conferences	3	\$999.37	\$3,965.64	25%	\$27,772.23	\$31,290.81	89%
Occupancy Expense							
Utilities		\$3,951.57	\$3,113.43	127%	\$26,550.10	\$28,020.90	95%
Building Insurance		\$1,266.20	\$1,183.33	107%	\$11,287.56	\$10,650.01	106%
Property Taxes		\$3,558.33	\$3,558.33	100%	\$32,066.52	\$32,025.01	100%
Janitorial Services		\$692.25	\$916.67	76%	\$7,060.97	\$8,249.99	86%
Building Repairs & Maintenance		(\$453.26)	\$2,916.67	-16%	\$21,534.19	\$26,249.99	82%
Total Occupancy Expense		\$9,015.09	\$11,688.43	77%	\$98,499.34	\$105,195.90	94%
Office Expense							
Leased Office Equipment		\$465.28	\$491.67	95%	\$4,187.52	\$4,424.99	95%
Postage		(\$5.41)	\$83.33	-6%	\$658.71	\$750.01	88%
Telephone		\$364.83	\$833.33	44%	\$9,025.01	\$7,500.01	120%
Computer Software		\$835.39	\$880.83	95%	\$10,119.48	\$7,927.51	128%
Office Supplies		\$101.92	\$391.67	26%	\$3,587.96	\$3,524.99	102%
Equipment Repairs/Maintenance		\$336.56	\$625.00	54%	\$6,740.72	\$5,625.00	120%
Total Office Expense		\$2,098.57	\$3,305.83	63%	\$34,319.40	\$29,752.51	115%

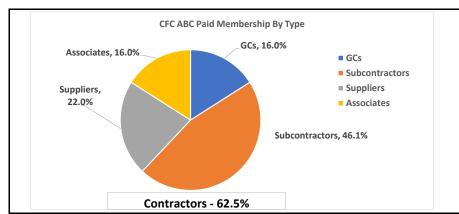
INCOME	EXPENSE	ACTUAL MONTH	BUDGET MONTH	% OF BUDGET	ACTUAL YTD	BUDGET YTD	% OF BUDGET
Other Expenses							
Advertising							
Accounting					\$14,500.00	14,500.00	100%
Association Meetings							
Bank Charges		\$22.10	\$28.76	77%	\$198.73	\$258.87	77%
Professional Fees		\$54.00	\$3,285.00	2%	\$3,163.02	\$14,140.00	22%
Legal Fees							
Taxes & Licenses			\$25.00		\$168.25	\$225.00	75%
Dues/Subscriptions/S	ponsor		\$125.00		\$719.86	\$1,125.00	64%
Interest Expense		\$80.55	\$80.55	100%	\$791.21	\$799.52	99%
Loss on sale of asset							
Directors & Officer Ins	surance	\$254.42	\$254.42	100%	\$2,289.78	\$2,289.74	100%
Miscellaneous Expens	20				\$1,387.67		
Total Other Expense		\$411.07	\$3,798.73	11%	\$23,218.52	\$33,338.13	70%
Non Cash Expense							
Depreciation		\$7,596.58	\$7,916.67	96%	\$68,369.22	\$71,249.99	96%
Total Non Cash Expo	ense	\$7,596.58	\$7,916.67	96%	\$68,369.22	\$71,249.99	96%
Net General Adminis	strative Expense	\$94,498.82	\$110,719.05	85%	\$943,152.60	\$943,071.10	100%
NET PROFIT (LOSS)	DUE TO OPERATIONS	\$65,160.78	\$48,366.62	135%	\$35,939.30	(\$27,625.91)	-130%
Additional Expense							
Contribution		\$200.00			\$457.50		
Other Income							
Interest Income		\$642.60	1,250.00	51%	\$6,532.03	11,250.00	58%
Miscellaneous Income	9	\$7.99	9.17	87%	\$69.44	82.49	84%
Rental Income		\$6,016.61	\$6,016.61	100%	\$54,149.49	54,149.49	100%
Gain/Loss on Investr	nent Asset	(\$9,472.90)	250.00	-3789%	\$7,964.50	2,250.00	354%
Total Other Income		(\$2,805.70)	\$7,525.78	-37%	\$68,715.46	\$67,731.98	101%
NET PROFIT (LOS	S)	\$62,155.08	\$55,892.40	111%	\$104,197.26	\$40,106.07	260%

## Central Florida Chapter Associated Builders & Contractors, Inc. Membership Report as of September 30, 2021

#### **Membership by Company**



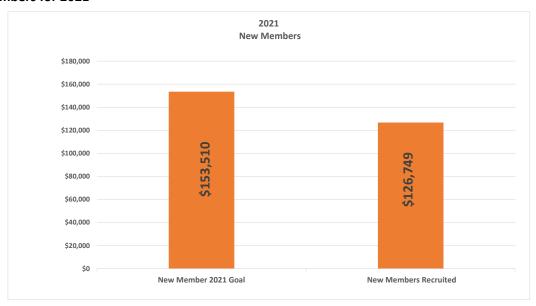
#### Membership by Type



#### **September 2021 New Members**

COMPANY	CONTACT	CO. PHONE	CTG/TRADE	BOARD SPONSOR
			2-Supplier: plastic septic and stormwater	
CULTEC, Inc.	Vinny Penichet	203-775-4416	chambers	NA
Jensen Interiors, Inc.	Rob O'Brien	407-812-7425	7-Finishes subcontractor	NA
Moxe Integrated Marketing	Michael Monahan	407-581-4222	1-Integrated Marketing	NA
Safety Consultants USA	Kate Badey	770-634-7156	1-Safety compliance consult firm	NA
United States Specialty Sports Association	Michael Bailly	800-741-3014	1-Land owner: sports complex	NA

#### **New Members for 2021**



#### **Renewed Members for 2021**

Renewal Invoices: \$1,177,363.62
Paid as of Month End: \$1,069,479.57
Percentage of Invoiced: 90.8%





Membership Director Catherine Wert <u>cwert@abccentralflorida.org</u> D. 407.398.1278 C. 407.209.5604 ABCcentralflorida.com



SPECIAL EVENTS

## **COMMITTEE REPORT**

DATE: OCTOBER 11, 2021

### **Construction Expo, September 30**

- Largest event CFC ABC hosts annually
- Theme: Binge-worthy TV Shows
- 100 Companies Exhibited (9 companies canceled/COVID)
  - 61 Companies in 2020
  - 98 Companies in 2019
  - 83 Companies in 2018
- **105** Booths
- 34 NEW Exhibitors
- 15 Board Members in Attendance



### **Reception Sponsors**

Aagaard-Juergensen, LLC Acousti Engineering Company of Florida R. C. Stevens Construction Company Barton Malow

Brasfield & Gorrie, LLC Comprehensive Energy Services, Inc. Deatrick Engineering Associates, Inc. DPR Construction

Fine Tune Enterprises, Inc. Hoar Construction, LLC JK2 Scenic Keller - North America Mechanical Insulation & Technologies, LLC

MMR Group, Inc. Modern Plumbing Industries, Inc.

Poli Construction, Inc. RAMS RPG

Randall Mechanical Incorporated Robins & Morton SAVI EHS

Sky Builders USA LLC Superior Skilled Trades LLC Tharp Plumbing Systems Trade Management, Inc. United Hoist Equipment, Inc.

Universal Forming, Inc. Wharton-Smith, Inc. Work Horse Temps, LLC



#### Feedback??

Share your feedback on Construction Expo if you Exhibited/Attended!!

Or if you think of feedback/receive feedback from your team send to Taylor Tidwell, Meetings & Events Director ttidwell@abccentralflorida.org (407) 398-1282





### **Upcoming Events**

- Chili Cook Off, November 11
  - (12) Competition Teams Currently (Goal: 22)
  - Veteran Themed
    - Encourage Veterans within Company
- TopGolf, November 18
- Sporting Clays Shoot, December 3
  - New Add to Calendar (not budgeted)
  - Already at 50% Capacity for Shooters
  - Sign up if interested Waitlist soon!