

**CENTRAL FLORIDA CHAPTER
ASSOCIATED BUILDERS AND CONTRACTORS
BOARD OF DIRECTORS
MEETING MINUTES**



Location:

651 Danville Drive, Suite 200, Orlando, FL 32825

October 11, 2021

PRESIDING: Chair Michael Parks, Hoar Construction, LLC

BOARD MEMBERS PRESENT

Jason Albu	Director	Albu & Associates, Inc.
Ray Bastin	Treasurer	Withum
Bryan Boykin	Director	DPR Construction
Charles Bracco	Director	Modern Plumbing Industries, Inc
Roy Burkett	Director	S. I. Goldman Company, Inc.
Chris Evans	Chair-Elect	Brasfield & Gorrie, LLC
Ben Goodin	Immediate Past Chair	Baker Concrete Construction, Inc.
Michael Jordan	Director	Universal Forming, Inc.
Earl Lomas	Director	Terry's Electric, Inc.
Michael Parks	Chair	Hoar Construction, LLC
Debbie Rodriguez	Director	Quality Labor Management, LLC
Scott Scruby	Director	Sunbelt Rentals
John Smalley	Director	Hensel Phelps
Chad Tinetti	Director	Tavistock Development
Carlos Velasco	Vice Chair	Acousti Engineering Company of Florida
Matt Walton	Director	MiGre Engineers, LLC
Thomas P. Wert	Vice Chair	Dean Mead Attorneys at Law

BOARD MEMBERS ABSENT

Scott Clark	Director	Bright Future Electric, LLC
Roxana Hernandez	Director	Turner Construction Co.
Julie Holmes	Director	JK2 Scenic
C. L. Janeski	Director	Tri-City Electrical Contractors
Jonathan Sheppard	Director	Austin Commercial, LP
Noble Thomas Sr.	Director	Service Complete Electric

BOARD MEMBERS ON ZOOM

Juan Garcia	Director	PCL Construction Services, Inc.
David Schultz	Director	CEMEX

GENERAL COUNSEL PRESENT

Michael C. Sasso	General Counsel	Sasso & Sasso, P.A.
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ABC STAFF PRESENT

Michele Daugherty (Zoom)	President	ABC Northern California Chapter
Taylor Dupree	Chapter Services Coordinator	
Lauren Kelly	Marketing Director	
Megan Saucier	Training & Development Director	
Catherine Wert	Membership Director	
Nancy Wray	VP	
Mark Wylie	President & CEO	

GUESTS

Caitlin Pope

Special Events Committee

Baker Concrete Construction, Inc.

CALL TO ORDER

- **PARKS** called the board meeting to order at 3:34PM with the Pledge of Allegiance.

ACTION ITEMS

1. MINUTES

- All minutes can be reviewed at <http://www.abccentralflorida.com/bod/>.
- **A motion was made and seconded to approve the minutes from the September meeting. The motion passed.**

2. FINANCIALS

- **BASTIN** gave a review of the September Financials.
- **A motion was made and seconded to approve September financials. The motion passed.**

MEMBERSHIP REPORT

- **C. WERT** closed September with 371 member companies having renewed, 52 dropped member companies, and 90.8% of invoiced renewals paid (Goal was 87%).
 - Contractor members were at 62.5% of the membership.
 - 61 new members for 2021 so far, goal for 2021 is 71.
- Member call assignments and prospect list distributed.
- 28 future member companies attended the September prospecting event. Working to get them on board in October as part of the 12 for 15 deal going on through the end of the month. 12 for 15 promotion information handed out.

NEW MEMBER COMPANIES

- | | |
|--|------------|
| • CULTEC, Inc. | Category 2 |
| • Jensen Interiors, Inc. | Category 7 |
| • Moxe Integrated Marketing | Category 1 |
| • Safety Consultants USA | Category 1 |
| • United States Specialty Sports Association | Category 1 |

COMMITTEE REPORT – SPECIAL EVENTS COMMITTEE

- **POPE** gave an overview of recent events. The Construction Expo had 100 companies participate this year, 34 of them were new exhibitors. The Chili Cook Off on Veterans Day is coming up next, then TopGolf, and lastly the Holiday Sporting Clays event that was added because the first one this year sold out.
- **WRAY** VIP Sponsorships are now being sold for 2022. Reported on who has signed up so far. The goal is for 60 companies to sign up this year.

TRAINING & DEVELOPMENT REPORT

- **SAUCIER** NEXGEN program still has spots open to enroll for 2022. Currently 19 registered from 18 companies. Also made a call for NEXGEN contributors/sponsors and covered the different ways companies can contribute.

ABC GIVES BACK BCF ARTICLE

- **KELLY** discussed the goal for the Annual Gives Back of 43 participating companies and encouraged board to submit.

LEADERSHIP REPORTS

- **PARKS** opened discussion on Andrew Marshall vacating his board seat. Balfour Beatty has requested to replace him with Willis Milner.
- **A motion was made and seconded to approve Willis Milner from Balfour Beatty to fill Andrew Marshall's remaining term on the board. The motion passed.**
- Construction Inclusion Week coming up. Mimi Flatley from Turner Construction reached out to **PARKS** and **ALBU** to lend their support for a webinar coming up. CFC ABC is putting their logo on the flyer as a supporter of the event and will help promote to membership.
- Mid-November/Early December possibility for a board get together before the end of the year. Board to email dates during the week that they are available and any ideas for the gathering.

VICE CHAIRS

- **EVANS** went over the Board Election results. **ALBU, BRACCO, RODRIGUEZ,** and **SCHULTZ** were all re-elected. Newly elected include:
 - Kevin Bradford – Wharton-Smith, Inc.
 - John Kurtz – Gilbane Building Company
 - Derrick Valkenburg – Shutts & Bowen, LLP
- **T. WERT** reminded everyone January 18-19, 2022, is the annual LegCon trip to Tallahassee. Gave an overview of what to expect for those planning to or thinking about attending.

PRESIDENT'S REPORT

- **WYLIE** 100% vaccination rate will be needed for federal projects going forward. OSHA is looking into creating a rule that if you have over 100 employees, a 100% vaccination rate would be required.
- EIC Awards Banquet is on October 30 at the Omni Resort at Championsgate.
- This will most likely be **WYLIE's** last board meeting as CFC ABC President, **DAUGHERTY** will have officially started for the November board meeting. **WYLIE** spoke to the board about his 35-year history with the organization.

NEW BUSINESS

- No new business.

NEXT MEETING

- November 1, 2021, at 11:00 AM – Board Planning Session followed by a board meeting at 3:30PM and a New Member Reception at 4:30PM.

ADJOURNMENT

- **PARKS** adjourned the meeting at 4:22 PM.