## **ASSETS**

Current Assets	April 30, 2021	April 30, 2020	Difference
Petty Cash	\$563.18	\$1,305.79	(\$742.61)
FCID Insured CD's	\$310,000.00		\$310,000.00
Iberia Bank Money Market		\$308,670.17	(\$308,670.17)
Winter Park Natl Bank-Checking	\$39,843.78	\$22,832.25	\$17,011.53
Winter Park Natl Bank-Money Market	\$946,005.72	\$889,834.20	\$56,171.52
RaymondJames Investment Account	\$357,026.88	\$252,627.50	\$104,399.38
Total Cash	\$1,653,439.56	\$1,475,269.91	\$178,169.65
Accounts Receivable	\$26,480.68	\$14,029.78	\$12,450.90
Prepaid National Dues	\$172,467.79	\$165,083.49	\$7,384.30
Prepaid State Dues	\$38,714.00	\$37,258.46	\$1,455.54
Prepaid Insurance	\$21,616.71	\$22,598.47	(\$981.76)
Prepaid Expenses	\$36,357.19	\$44,752.50	(\$8,395.31)
Inventory	\$5,151.18	\$4,555.54	\$595.64
Total Current Assets	\$300,787.55	\$288,278.24	\$12,509.31
Fixed Assets			
Equipment & Furniture	\$118,725.26	\$118,725.26	\$0.00
Building - Valencia	\$2,170,114.02	\$2,170,114.02	\$0.00
Building - Signage	\$20,446.33	\$20,446.33	\$0.00
Land - Valencia	\$151,684.09	\$151,684.09	\$0.00
Automobile	\$47,552.06	\$47,552.06	\$0.00
Equipment-Capital Lease	\$41,400.00	\$41,400.00	\$0.00
Leasehold Improvements	\$249,754.48	\$242,598.48	\$7,156.00
Accumulated Depreciation	n (\$1,214,225.88)	(\$1,113,919.60)	(\$100,306.28)
Total Fixed Assets	\$1,585,450.36	\$1,678,600.64	(\$93,150.28)
Other Assets			
Refundable Deposit	\$618.30	\$618.30	\$0.00
<b>Total Other Assets</b>	\$618.30	\$618.30	\$0.00
Total Assets	\$3,540,295.77	\$3,442,767.09	\$97,528.68
LIABILITIES			
Current Liabilities			
Accounts Payable	\$39,840.05	\$12,185.55	\$27,654.50
Sales Taxes Payable	\$443.01	\$280.60	\$162.41
Payroll Taxes & 401K		\$109.81	(\$109.81)
Accrued Property Taxes	\$14,233.32	\$12,333.32	\$1,900.00
S.T Capital Lease	\$5,348.18	\$5,173.23	\$174.95
Rent Deposits	\$6,426.80	\$6,426.80	\$0.00
Unearned Income-Misc./Spec.Events	\$301,497.74	\$384,246.41	(\$82,748.67)
Unearned Income - New Members	\$94,896.19	\$86,050.50	\$8,845.69
Unearned Income - Renewals	\$710,723.05	\$665,867.57	\$44,855.48
Total Current Liabilities	\$1,173,408.34	\$1,172,673.79	\$734.55
Long-Term Liabilities			
Capital Lease Obligation	\$26,337.96	\$34,316.15	(\$7,978.19)
Total Long-Term Liabilities	\$26,337.96	\$34,316.15	(\$7,978.19)
FUND BALANCE			
Unrestricted	\$2,151,037.16	\$2,094,519.19	\$56,517.97
Temporarily Restricted Workforce			
Enhancement Fund	\$158,791.76	\$176,795.62	(\$18,003.86)
Current Year Earnings	\$30,720.55	(\$35,537.66)	\$66,258.21
Total Fund Balance	\$2,340,549.47	\$2,235,777.15	\$104,772.32
Total Liability & Equity	\$3,540,295.77	\$3,442,767.09	\$97,528.68

## Associated Builders and Contractors, Inc.

INCOME	EXPENSE	ACTUAL MONTH	BUDGET MONTH	% OF BUDGET	ACTUAL YTD	BUDGET YTD	% OF BUDGET
DUES							
New Member		\$6,658.00	\$5,482.50	121%	\$16,145.42	\$14,802.75	109%
New Credit		\$3,893.20	\$3,893.20	100%	\$15,572.80	\$15,572.82	100%
Renew Dues		\$94,496.67	\$85,358.86	111%	\$355,361.52	\$341,435.47	104%
Enrollment Fee		\$531.00	\$600.00	89%	\$3,701.00	\$3,000.00	123%
Membership Promotion			\$66.66			\$266.64	
Total Dues Income		\$105,578.87	\$95,401.22	111%	\$390,780.74	\$375,077.68	104%
	DUES						
	National Dues	\$22,117.24	\$20,687.84	107%	\$83,123.78	\$78,372.41	106%
	2020 National Credits	\$777.51	\$777.52	100%	\$3,110.04	\$3,110.08	100%
	State Dues	\$5,022.23	\$4,701.78	107%	\$18,572.23	\$17,811.90	104%
	2020 State Credits	\$196.18	\$196.18	100%	\$784.72	\$784.73	100%
	Membership Promotion	\$598.92	\$1,875.00	32%	\$6,422.11	\$7,500.00	86%
	Total Dues Expense	\$28,712.08	\$28,238.32	102%	\$112,012.88	\$107,579.12	104%
Net Dues Income		\$76,866.79	\$67,162.90	114%	\$278,767.86	\$267,498.56	104%
	Cost of Dues	27%	30%		29%	29%	

Books	INCOME	EXPENSE	ACTUAL MONTH	BUDGET MONTH	% OF BUDGET	ACTUAL YTD	BUDGET YTD	% OF BUDGET
Books	TRAINING & DEVELOPMEN	IT						
Total Training & Development Income   \$24,265.62   \$17,288.80   140%   \$71,523.47   \$51,976.80	Training & Development Reg	istration	\$22,390.62	\$16,163.80	139%	\$67,488.47	\$49,051.80	138%
TRAINING & DEVELOPMENT EXPENSE   Training & Development Expense   \$1,644.89   \$3,185.00   52%   \$7,222.14   \$9,550.00	Books		\$1,875.00	\$1,125.00	167%	\$4,035.00	\$2,925.00	138%
Training & Development Expense \$1,644.89 \$3,185.00 52% \$7,222.14 \$9,550.00  Training & Development Instructors \$4,760.00 \$4,600.00 103% \$17,945.00 \$13,000.00  Books \$1,301.24 \$1,125.00 116% \$4,206.51 \$2,925.00  Total Training & Development Expense \$7,706.13 \$8,910.00 86% \$29,373.65 \$25,475.00  Not Training & Development Income \$16,559.49 \$8,378.80 198% \$42,149.82 \$26,501.80  Cost of Training & Development 1 32% 52% 41% 49%  MEETINGS & SPECIAL EVENTS INCOME  Meetings (Ticket Events) \$1,356.00 \$1,130.00 120% \$81,190.00 \$69,645.00  Golf Tournament \$108,390.00 \$91,750.00 118% \$108,390.00 \$91,750.00  Construction Expo \$120.00 \$2,260.00  Construction Expo \$9,640.00 \$2,000.00 125% \$1,125.00 \$9,775.00  Total Meetings & Special Events (Sponsored) \$2,500.00 \$2,000.00 125% \$11,250.00 \$9,775.00  MEETINGS & SPECIAL EVENTS EXPENSE Meetings (Ticket Events) \$288.10 \$100.00 288% \$33,698.81 \$35,191.00  Golf Tournament \$73,225.21 \$58,528.00 125% \$74,776.72 \$59,528.00  Excellence in Construction  Source Special Events (Sponsored) \$2,500.00 \$2,000.00 125% \$74,776.72 \$59,528.00  Construction Expo \$266.50 \$50,500 \$50,500.00 \$2,201.00 \$3,775.00  Total Meetings (Ticket Events) \$288.10 \$100.00 288% \$33,698.81 \$35,191.00  Golf Tournament \$73,225.21 \$58,528.00 125% \$74,776.72 \$59,528.00  Excellence in Construction \$507.90 \$2,2311.54  Construction Expo \$666.50 \$60.50 \$60.50 \$50.50	Total Training & Developme	ent Income	\$24,265.62	\$17,288.80	140%	\$71,523.47	\$51,976.80	138%
Training & Development Instructors \$4,760.00 \$4,600.00 103% \$17,945.00 \$13,000.00  Books \$1,301.24 \$1,125.00 116% \$4,206.51 \$2,925.00  Total Training & Development Expense \$7,706.13 \$8,910.00 86% \$29,373.65 \$25,475.00  Net Training & Development Income \$16,559.49 \$8,378.80 198% \$42,149.82 \$26,501.80  Cost of Training & Development 1 32% 52% 41% 49%  MEETINGS & SPECIAL EVENTS INCOME  Meetings (Ticket Events) \$1,356.00 \$1,130.00 120% \$81,190.00 \$69,645.00  Golf Tournament \$108,390.00 \$91,750.00 118% \$108,390.00 \$91,750.00  Excellence in Construction \$1,200.00 \$2,260.00  Construction Expo \$2,260.00  Special Events (Sponsored) \$2,500.00 \$2,000.00 125% \$11,250.00 \$9,775.00  Total Meetings & Special Events (Sponsored) \$2,260.00 \$1,25% \$11,250.00 \$9,775.00  Total Meetings (Ticket Events) \$2,800.00 \$2,800.00 119% \$209,995.25 \$17,807.00  Excellence in Construction \$507.90 \$2,800.00 125% \$33,688.81 \$35,191.00  Golf Tournament \$73,225.21 \$58,528.00 125% \$74,776.72 \$58,528.00 Excellence in Construction \$507.90 \$2,200.00 \$		TRAINING & DEVELOPMENT EXPENSE						
Books   \$1,301.24   \$1,125.00   116%   \$4,206.51   \$2,925.00     Total Training & Development Expense   \$7,706.13   \$8,910.00   86%   \$29,373.65   \$25,475.00     Net Training & Development Income   \$16,559.49   \$8,378.80   198%   \$42,149.82   \$26,501.80     Cost of Training & Development   32%   52%   41%   49%     MEETINGS & SPECIAL EVENTS INCOME		Training & Development Expense	\$1,644.89	\$3,185.00	52%	\$7,222.14	\$9,550.00	76%
Total Training & Development Expense   \$7,706.13   \$8,910.00   86%   \$29,373.65   \$25,475.00		Training & Development Instructors	\$4,760.00	\$4,600.00	103%	\$17,945.00	\$13,000.00	138%
Net Training & Development Income         \$16,559.49         \$8,378.80         198%         \$42,149.82         \$26,501.80           Cost of Training & Development         32%         52%         41%         49%           MEETINGS & SPECIAL EVENTS INCOME           Meetings (Ticket Events)         \$1,356.00         \$1,130.00         120%         \$81,190.00         \$69,645.00           Golf Tournament         \$108,390.00         \$91,750.00         118%         \$108,390.00         \$91,750.00           Excellence in Construction         \$120.00         \$2,260.00         \$2,260.00         \$91,750.00         \$2,260.00           Construction Expo         \$159.75         \$6,905.25         \$7,500.00         \$9,775.00         \$9,775.00           Special Events (Sponsored)         \$2,500.00         \$2,000.00         125%         \$11,250.00         \$9,775.00           Total Meetings & Special           Events Income         \$112,525.75         \$94,880.00         119%         \$209,995.25         \$17,670.00           MEETINGS & SPECIAL EVENTS EXPENSE         Meetings (Ticket Events)         \$288.10         \$100.00         288%         \$33,698.81         \$35,191.00           MEETINGS & SPECIAL EVENTS EXPENSE         Meetings (Ticket Events)		Books	\$1,301.24	\$1,125.00	116%	\$4,206.51	\$2,925.00	144%
Cost of Training & Development   32%   52%   41%   49%		Total Training & Development Expense	\$7,706.13	\$8,910.00	86%	\$29,373.65	\$25,475.00	115%
MEETINGS & SPECIAL EVENTS INCOME           Meetings (Ticket Events)         \$1,356.00         \$1,130.00         120%         \$81,190.00         \$69,645.00           Golf Tournament         \$108,390.00         \$91,750.00         118%         \$108,390.00         \$91,750.00           Excellence in Construction         \$120.00         \$2,260.00         \$2,260.00         \$2,260.00           Construction Expo         \$159.75         \$6,905.25         \$7,500.00         \$9,775.00           Special Events (Sponsored)         \$2,500.00         \$2,000.00         125%         \$11,250.00         \$9,775.00           Total Meetings & Special           Events Income         \$112,525.75         \$94,880.00         \$119%         \$209,995.25         \$178,670.00           MEETINGS & SPECIAL EVENTS EXPENSE           Meetings (Ticket Events)         \$288.10         \$100.00         288%         \$33,698.81         \$35,191.00           Golf Tournament         \$73,225.21         \$58,528.00         \$25%         \$74,776.72         \$58,528.00           Excellence in Construction         \$507.90         \$2,311.54         \$2,311.54         \$2,311.54         \$2,311.54         \$2,311.54         \$2,311.54         \$2,500.00         \$2,311.54         \$2,311.54	Net Training & Developmer	nt Income	\$16,559.49	\$8,378.80	198%	\$42,149.82	\$26,501.80	159%
Meetings (Ticket Events)		Cost of Training & Development	32%	52%		41%	49%	
Meetings (Ticket Events)	MEETINGS & SPECIAL EVE	ENTS INCOME						
Excellence in Construction   \$120.00   \$150.00   \$2,260.00			\$1,356.00	\$1,130.00	120%	\$81,190.00	\$69,645.00	117%
Special Other Income   \$159.75   \$6,905.25   \$7,500.00	Golf Tournament		\$108,390.00	\$91,750.00	118%	\$108,390.00	\$91,750.00	118%
Special Other Income   \$159.75   \$6,905.25   \$7,500.00	Excellence in Construction		\$120.00			\$2,260.00		
Special Events (Sponsored)   \$2,500.00   \$2,000.00   125%   \$11,250.00   \$9,775.00	Construction Expo							
Total Meetings & Special Events Income \$112,525.75 \$94,880.00 119% \$209,995.25 \$178,670.00    MEETINGS & SPECIAL EVENTS EXPENSE   Meetings (Ticket Events)   \$288.10   \$100.00   288%   \$33,698.81   \$35,191.00   \$35	Special Other Income		\$159.75			\$6,905.25	\$7,500.00	92%
MEETINGS & SPECIAL EVENTS EXPENSE   Meetings (Ticket Events)   \$288.10   \$100.00   288%   \$33,698.81   \$35,191.00   \$36,700.00   \$36,	Special Events (Sponsored)		\$2,500.00	\$2,000.00	125%	\$11,250.00	\$9,775.00	115%
MEETINGS & SPECIAL EVENTS EXPENSE           Meetings (Ticket Events)         \$288.10         \$100.00         288%         \$33,698.81         \$35,191.00           Golf Tournament         \$73,225.21         \$58,528.00         125%         \$74,776.72         \$58,528.00           Excellence in Construction         \$507.90         \$2,311.54 <td>Total Meetings &amp; Special</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Total Meetings & Special							
Meetings (Ticket Events)         \$288.10         \$100.00         288%         \$33,698.81         \$35,191.00           Golf Tournament         \$73,225.21         \$58,528.00         125%         \$74,776.72         \$58,528.00           Excellence in Construction         \$507.90         \$2,311.54         \$2,311.54         \$2,311.54           Construction Expo         \$626.50         \$626.50         \$626.50         \$6,912.03         \$7,500.00           Special Other Expense         \$166.53         \$1,450.00         83%         \$7,250.50         \$6,350.00           Meetings & Events (Sponsored)         \$1,206.58         \$1,450.00         83%         \$7,250.50         \$6,350.00           Meetings & Events Gen. Expenses         \$241.78         \$225.00         107%         \$1,241.92         \$900.00           Net Meetings & Events Expense         \$76,262.60         \$60,303.00         126%         \$126,818.02         \$108,469.00           Net Meetings & Events	Events Income		\$112,525.75	\$94,880.00	119%	\$209,995.25	\$178,670.00	118%
Golf Tournament \$73,225.21 \$58,528.00 125% \$74,776.72 \$58,528.00 Excellence in Construction \$507.90 \$2,311.54 Construction Expo \$626.50 \$626.50 \$626.50 Special Other Expense \$166.53 \$6,912.03 \$7,500.00 Special Events (Sponsored) \$1,206.58 \$1,450.00 83% \$7,250.50 \$6,350.00 Meetings & Events Gen. Expenses \$241.78 \$225.00 107% \$1,241.92 \$900.00 Section Sectio		MEETINGS & SPECIAL EVENTS EXPENSE						
Excellence in Construction \$507.90 \$2,311.54 Construction Expo \$626.50 \$626.50 Special Other Expense \$166.53 \$6,912.03 \$7,500.00 Special Events (Sponsored) \$1,206.58 \$1,450.00 83% \$7,250.50 \$6,350.00 Meetings & Events Gen.Expenses \$241.78 \$225.00 107% \$1,241.92 \$900.00  Total Meetings & Events Expense \$76,262.60 \$60,303.00 126% \$126,818.02 \$108,469.00  Net Meetings & Events Expense \$36,263.15 \$34,577.00 105% \$83,177.23 \$70,201.00		Meetings (Ticket Events)	\$288.10	\$100.00	288%	\$33,698.81	\$35,191.00	96%
Construction Expo \$626.50 \$626.50 \$5pecial Other Expense \$166.53 \$6,912.03 \$7,500.00 \$5pecial Events (Sponsored) \$1,206.58 \$1,450.00 83% \$7,250.50 \$6,350.00 \$6,350.00 \$6,241.78 \$225.00 107% \$1,241.92 \$900.00 \$6,350.0		,	\$73,225.21	\$58,528.00	125%	\$74,776.72	\$58,528.00	128%
Special Other Expense         \$166.53         \$6,912.03         \$7,500.00           Special Events (Sponsored)         \$1,206.58         \$1,450.00         83%         \$7,250.50         \$6,350.00           Meetings & Events Gen. Expenses         \$241.78         \$225.00         107%         \$1,241.92         \$900.00           Total Meetings & Events Expense         \$76,262.60         \$60,303.00         126%         \$126,818.02         \$108,469.00           Net Meetings & Events		Excellence in Construction	\$507.90			\$2,311.54		
Special Events (Sponsored)         \$1,206.58         \$1,450.00         83%         \$7,250.50         \$6,350.00           Meetings & Events Gen. Expenses         \$241.78         \$225.00         107%         \$1,241.92         \$900.00           Total Meetings & Events Expense         \$76,262.60         \$60,303.00         126%         \$126,818.02         \$108,469.00           Net Meetings & Events		Construction Expo	\$626.50			\$626.50		
Meetings & Events Gen. Expenses         \$241.78         \$225.00         107%         \$1,241.92         \$900.00           Total Meetings & Events Expense         \$76,262.60         \$60,303.00         126%         \$126,818.02         \$108,469.00           Net Meetings & Events         \$36,263.15         \$34,577.00         105%         \$83,177.23         \$70,201.00		Special Other Expense	\$166.53			\$6,912.03	\$7,500.00	92%
Total Meetings & Events Expense         \$76,262.60         \$60,303.00         126%         \$126,818.02         \$108,469.00           Net Meetings & Events         \$36,263.15         \$34,577.00         105%         \$83,177.23         \$70,201.00						\$7,250.50		114%
Net Meetings & Events \$36,263.15 \$34,577.00 105% \$83,177.23 \$70,201.00		Meetings & Events Gen.Expenses	\$241.78	\$225.00	107%	\$1,241.92	\$900.00	138%
•		Total Meetings & Events Expense	\$76,262.60	\$60,303.00	126%	\$126,818.02	\$108,469.00	117%
Cost of Meetings & Events 68% 64% 60% 61%	Net Meetings & Events		\$36,263.15	\$34,577.00	105%	\$83,177.23	\$70,201.00	118%
		Cost of Meetings & Events	68%	64%		60%	61%	

INCOME	EXPENSE	ACTUAL MONTH	BUDGET MONTH	% OF BUDGET	ACTUAL YTD	BUDGET YTD	% OF BUDGET
MARKETING INCOME							
Magazine		\$6,795.00	\$6,678.75	102%	\$25,369.54	\$27,195.00	93%
Directory							
Other Advertising		\$475.00	\$400.00	119%	\$3,000.00	\$3,375.00	89%
Total Marketing Income		\$7,270.00	\$7,078.75	103%	\$28,369.54	\$30,570.00	93%
	MARKETING EXPENSE						
	Magazine	\$504.54	\$1,825.00	28%	\$6,169.58	\$7,300.00	85%
	Directory	\$82.12	ψ1,020.00	2070	\$448.83	ψ.,σσσ.σσ	0070
	Other Advertising	\$777.63	\$400.00	194%	\$1,846.38	\$1,600.00	115%
	Total Marketing Expense	\$1,364.29	\$2,225.00	61%	\$8,464.79	\$8,900.00	95%
Net Marketing		\$5,905.71	\$4,853.75	122%	\$19,904.75	\$21,670.00	92%
	Cost of Marketing	19%	31%		30%	29%	
SPECIAL SERVICES INC  Job Site Signs  Workforce Enhancement I		\$1,469.20	\$541.66	271%	\$3,358.86	\$2,166.64	155%
Promotional Fees	· <del>- · · -</del>						
Classroom Rental		\$540.25	\$208.34	259%	\$1,235.25	\$833.36	148%
Total Special Services In	ncome	\$2,009.45	\$750.00	268%	\$4,594.11	\$3,000.00	153%
	SPECIAL SERVICES EXPENSE						
	Job Site Signs Workforce Enhancement Fund	\$707.96	\$265.41	267%	\$1,689.55	\$1,061.64	159%
	Classroom Rental Expense	\$13.89	\$20.83	67%	\$25.90	\$83.32	31%
	Total Special Services Expense	\$721.85	\$286.24	252%	\$1,715.45	\$1,144.96	150%
Net Special Services		\$1,287.60	\$463.76	278%	\$2,878.66	\$1,855.04	155%
	Cost of Special Services	36%	38%		37%	38%	
NET PROGRAM INCOME	E (Loss)	\$136,882.74	\$115,436.21	119%	\$426,878.32	\$387,726.40	110%

Temporary Labor	INCOME	EXPENSE	ACTUAL MONTH	BUDGET MONTH	% OF BUDGET	ACTUAL YTD	BUDGET YTD	% OF BUDGET
Salaries   \$66,690.34   \$53,473.25   \$125%   \$234,407.11   \$213,803.00   \$110%   Temporary Labor   Payroll Taxos   \$51,51.53   \$3,766.67   \$137%   \$20,039.95   \$15,026.65   \$133%   Group Insurance   \$11,448.88   \$10,385.64   \$110%   \$45,550.15   \$41,543.66   \$110%   Workers Compensation   \$11,448.88   \$103.85.64   \$110%   \$45,550.15   \$41,543.66   \$110%   Workers Compensation   \$41.98   \$500.00   \$94%   \$197.84   \$2,000.00   \$10%   Retirement Plain   \$2,952.52   \$3,780.00   79%   \$11,319.19   \$15,000.00   77%   \$700.00   \$75%   \$10.00   \$75%   \$10.00   \$75%   \$10.00   \$1	GENERAL ADMIN	IISTRATIVE EXPENSES						
Temporary Labor	Personnel Expens	se						
Payrol Taxes	Salaries		\$66,690.34	\$53,473.25	125%	\$234,407.11	\$213,893.00	110%
State Meetings   State   Sta	Temporary Labor							
Warker Compensation	Payroll Taxes		\$5,151.53	\$3,756.67	137%	\$20,039.95	\$15,026.65	133%
Continuing Education   S41.98   S900.00   8%   \$197.84   \$2,000.00   10%   Retirement Plan   \$2,956.52   \$3,750.00   79%   \$11,319.19   \$15,000.00   75%   \$76	Group Insurance		\$11,446.88	\$10,385.84	110%	\$45,550.15	\$41,543.36	110%
Retirement Plan \$2,952.52 \$3,750.00 79% \$11,319.19 \$15,000.00 75%   Total Personnel Expense \$86,427.48 \$72,018.76 120% \$312,109.74 \$288,075.01 109%   Travel, Meetings, Conferences    Auto Expense \$667.23 \$583.34 114% \$2,608.24 \$2,333.36 112%   Auto Expense \$667.23 \$408.34 97% \$1,585.00 \$1,633.36 97%   Auto Expense \$1,585.00 \$1,633.36 97%   Auto Insurance \$1,625.00 \$1,633.36 97%   Auto Insurance \$1,625.00 \$1,635.00 \$1,633.36 97%   Auto Insurance \$1,625.00 \$1,635.	Workers Compens	ation	\$144.25	\$153.00	94%	\$595.50	\$612.00	97%
Total Personnel Expense \$86,427.48 \$72,018.76 120% \$312,109.74 \$288,075.01 108% Travel, Meetings, Conferences  Auto Expense \$667.23 \$583.34 114% \$2,608.24 \$2,333.36 112% Auto Expense \$667.23 \$408.34 97% \$1,565.00 \$1,633.36 97% Auto Expense \$475.50 \$469.48 101% \$1,899.92 \$1,877.94 101% State Meetings \$250.00 0% National Meetings \$250.	Continuing Educati	ion	\$41.96	\$500.00	8%	\$197.84	\$2,000.00	10%
Travel, Meetings, Conferences	Retirement Plan		\$2,952.52	\$3,750.00	79%	\$11,319.19	\$15,000.00	75%
Auto Expense	Total Personnel E	Expense	\$86,427.48	\$72,018.76	120%	\$312,109.74	\$288,075.01	108%
Auto & Fixed Asset Depreciation \$396. 25 \$408.34 97% \$1,855.00 \$1,633.36 97% Auto Insurance \$475.50 \$469.48 101% \$1,899.92 \$1,877.94 101% State Meetings \$250.00 0% National Nation	Travel, Meetings,	Conferences						
Auto Insurance \$475.50 \$469.48 101% \$1,899.92 \$1,877.94 101% State Meetings \$250.00 0% National Meetings \$254.49 67% 0% National Meetings \$2554.49 67% 0% National Meetings \$255	Auto Expense		\$667.23	\$583.34	114%	\$2,608.24	\$2,333.36	112%
State Meetings   \$250.00   0%   National Meetings   \$1,825.02   \$2,500.00   73%   Other Conferences   Presidents Expense   Board of Directors Meetings   \$100.00   \$395.73   \$2,300.00   17%   Committee Meetings   \$171.37   \$254.49   67%   \$595.67   \$1,017.96   59%   Chapter Planning Conference   \$17,10.35   \$1,815.65   94%   \$8,909.58   \$11,912.62   75%   Occupancy Expense   \$1,710.35   \$1,813.43   83%   \$9,610.02   \$12,453.73   77%   Occupancy Expense   \$1,266.20   \$1,183.34   107%   \$4,956.56   \$4,733.36   105%   Occupancy Expense   \$1,266.20   \$1,183.34   107%   \$4,956.56   \$4,733.36   105%   Occupancy Expense   \$1,266.20   \$1,183.34   10%   \$14,274.87   \$14,233.36   100%   Occupancy Expense   \$899.93   \$916.66   98%   \$3,599.72   \$3,666.64   98%   S1,810.12   S1,966.64   136%   Occupancy Expense   \$12,867.62   \$11,688.43   110%   \$48,326.56   \$46,753.73   103%   Occupancy Expense   \$12,867.62   \$11,688.43   110%   \$12,867.62   \$11,868.43   110%   \$12,867.62   \$13,333.36   105%   Occupancy Expense   \$12,867.62	Auto & Fixed Asset	t Depreciation	\$396.25	\$408.34	97%	\$1,585.00	\$1,633.36	97%
National Meetings Other Conferences Presidents Expense Board of Directors Meetings S171.37 \$100.00 \$395.73 \$2,300.00 17% Committee Meetings S171.37 \$254.49 67% \$595.67 \$1,017.96 59% Chapter Planning Conference  **Total Travel, Meetings, Conference**  **Total Travel, Meetings, Conferenc	Auto Insurance		\$475.50	\$469.48	101%	\$1,899.92	\$1,877.94	101%
Other Conferences           Presidents Expense         Sample of Directors Meetings         \$100.00         \$395.73         \$2,300.00         17%           Committee Meetings         \$171.37         \$254.49         67%         \$595.67         \$1,017.96         59%           Chapter Planning Conference         \$1,710.35         \$1,815.65         94%         \$8,909.58         \$11,912.62         75%           Occupancy Expense           Utilities         \$2,584.41         \$3,113.43         83%         \$9,610.02         \$12,453.73         77%           Building Insurance         \$1,266.20         \$1,183.43         107%         \$4,956.56         \$4,733.36         105%           Property Taxes         \$3,558.33         \$3,558.33         \$3,558.34         100%         \$14,274.87         \$14,233.36         100%           Janitorial Services         \$899.93         \$916.66         98%         \$3,599.72         \$3,666.64         98%           Building Repairs & Maintenance         \$4,558.75         \$2,916.66         156%         \$15,885.39         \$11,666.64         136%           Office Expense           Leased Office Equipment         \$465.28         \$491.66         95%         \$1,861.12         \$1,96	State Meetings						\$250.00	0%
Presidents Expense   Sard of Directors Meetings   \$100.00   \$395.73   \$2,300.00   17%	National Meetings					\$1,825.02	\$2,500.00	73%
Board of Directors Meetings   \$100.00   \$395.73   \$2,300.00   17%	Other Conferences	3						
Committee Meetings         \$171.37         \$254.49         67%         \$595.67         \$1,017.96         59%           Chapter Planning Conference         \$1,710.35         \$1,815.65         94%         \$8,909.58         \$11,912.62         75%           Occupancy Expense           Utilities         \$2,584.41         \$3,113.43         83%         \$9,610.02         \$12,453.73         77%           Building Insurance         \$1,266.20         \$1,183.34         107%         \$4,956.56         \$4,733.36         105%           Property Taxes         \$3,558.33         \$3,558.34         100%         \$14,274.87         \$14,233.36         100%           Janitorial Services         \$899.93         \$916.66         98%         \$3,599.72         \$3,666.64         98%           Building Repairs & Maintenance         \$4,558.75         \$2,916.66         156%         \$15,885.39         \$11,666.64         136%           Office Expense           Leased Office Equipment         \$465.28         \$491.66         95%         \$1,861.12         \$1,966.64         95%           Postage         \$8.45         \$83.34         10%         \$290.39         \$333.36         87%           Telephone         \$1,055.79         \$833.	Presidents Expens	e						
Chapter Planning Conference         \$1,710.35         \$1,815.65         94%         \$8,909.58         \$11,912.62         75%           Occupancy Expense           Utilities         \$2,584.41         \$3,113.43         83%         \$9,610.02         \$12,453.73         77%           Building Insurance         \$1,266.20         \$1,183.34         107%         \$4,966.56         \$4,733.36         105%           Property Taxes         \$3,558.33         \$3,558.34         100%         \$14,274.87         \$14,233.36         100%           Janitorial Services         \$899.93         \$916.66         98%         \$3,599.72         \$3,666.64         98%           Building Repairs & Maintenance         \$4,558.75         \$2,916.66         156%         \$15,885.39         \$11,666.64         136%           Total Occupancy Expense         \$12,867.62         \$11,688.43         \$10%         \$48,326.56         \$46,753.73         \$103%           Office Expense           Leased Office Equipment         \$465.28         \$491.66         95%         \$1,861.12         \$1,966.64         95%           Postage         \$8.45         \$83.34         10%         \$290.39         \$333.36         87%           Telephone	<b>Board of Directors</b>	Meetings		\$100.00		\$395.73	\$2,300.00	17%
Total Travel, Meetings, Conferences         \$1,710.35         \$1,815.65         94%         \$8,909.58         \$11,912.62         75%           Occupancy Expense         Utilities         \$2,584.41         \$3,113.43         83%         \$9,610.02         \$12,453.73         77%           Building Insurance         \$1,266.20         \$1,183.34         107%         \$4,956.56         \$4,733.36         105%           Property Taxes         \$3,558.33         \$3,558.34         100%         \$14,274.87         \$14,233.36         100%           Janitorial Services         \$899.93         \$916.66         98%         \$3,599.72         \$3,666.64         98%           Building Repairs & Maintenance         \$4,558.75         \$2,916.66         156%         \$15,885.39         \$11,666.64         136%           Total Occupancy Expense         \$12,867.62         \$11,688.43         \$10%         \$48,326.56         \$46,753.73         \$103%           Office Expense         Leased Office Equipment         \$465.28         \$491.66         95%         \$1,861.12         \$1,966.64         95%           Postage         \$8.45         \$83.34         10%         \$290.39         \$333.36         87%           Telephone         \$1,055.79         \$833.34         127%	Committee Meeting	gs	\$171.37	\$254.49	67%	\$595.67	\$1,017.96	59%
Occupancy Expense           Utilities         \$2,584.41         \$3,113.43         83%         \$9,610.02         \$12,453.73         77%           Building Insurance         \$1,266.20         \$1,183.34         107%         \$4,956.56         \$4,733.36         105%           Property Taxes         \$3,558.33         \$3,558.34         100%         \$14,274.87         \$14,233.36         100%           Janitorial Services         \$899.93         \$916.66         98%         \$3,599.72         \$3,666.64         98%           Building Repairs & Maintenance         \$4,558.75         \$2,916.66         156%         \$15,885.39         \$11,666.64         136%           Total Occupancy Expense         \$12,867.62         \$11,688.43         \$10%         \$48,326.56         \$46,753.73         103%           Office Expense           Leased Office Equipment         \$465.28         \$491.66         95%         \$1,861.12         \$1,966.64         95%           Postage         \$8.45         \$33.34         10%         \$290.39         \$333.36         87%           Telephone         \$1,055.79         \$833.34         10%         \$290.39         \$333.36         105%           Computer Software         \$991.05         \$880.8	Chapter Planning (	Conference						
Utilities         \$2,584.41         \$3,113.43         83%         \$9,610.02         \$12,453.73         77%           Building Insurance         \$1,266.20         \$1,183.34         107%         \$4,956.56         \$4,733.36         105%           Property Taxes         \$3,558.33         \$3,558.34         100%         \$14,274.87         \$14,233.36         100%           Janitorial Services         \$899.93         \$916.66         98%         \$3,599.72         \$3,666.64         98%           Building Repairs & Maintenance         \$4,558.75         \$2,916.66         156%         \$15,885.39         \$11,666.64         136%           Total Occupancy Expense           Leased Office Expense           Leased Office Equipment         \$465.28         \$491.66         95%         \$1,861.12         \$1,966.64         95%           Postage         \$8.45         \$83.34         10%         \$290.39         \$333.36         87%           Telephone         \$1,055.79         \$833.34         10%         \$290.39         \$3,333.36         105%           Computer Software         \$991.05         \$880.84         113%         \$4,739.72         \$3,523.36         135%           Office Supplies         \$558.92         \$391.66	Total Travel, Meet	tings, Conferences	\$1,710.35	\$1,815.65	94%	\$8,909.58	\$11,912.62	75%
Building Insurance \$1,266.20 \$1,183.34 107% \$4,956.56 \$4,733.36 105% Property Taxes \$3,558.33 \$3,558.34 100% \$14,274.87 \$14,233.36 100% Janitorial Services \$899.93 \$916.66 98% \$3,599.72 \$3,666.64 98% Building Repairs & Maintenance \$4,558.75 \$2,916.66 156% \$15,885.39 \$11,666.64 136%	Occupancy Exper	nse						
Property Taxes \$,5,558.33 \$3,558.34 100% \$14,274.87 \$14,233.36 100% Janitorial Services \$899.93 \$916.66 98% \$3,599.72 \$3,666.64 98% Building Repairs & Maintenance \$4,558.75 \$2,916.66 156% \$15,885.39 \$11,666.64 136%	Utilities		\$2,584.41	\$3,113.43	83%	\$9,610.02	\$12,453.73	77%
Janitorial Services         \$899.93         \$916.66         98%         \$3,599.72         \$3,666.64         98%           Building Repairs & Maintenance         \$4,558.75         \$2,916.66         156%         \$15,885.39         \$11,666.64         136%           Office Expense         Leased Office Equipment         \$465.28         \$491.66         95%         \$1,861.12         \$1,966.64         95%           Postage         \$8.45         \$83.34         10%         \$290.39         \$333.36         87%           Telephone         \$1,055.79         \$833.34         127%         \$3,486.21         \$3,333.36         105%           Computer Software         \$991.05         \$880.84         113%         \$4,739.72         \$3,523.36         135%           Office Supplies         \$558.92         \$391.66         143%         \$2,062.03         \$1,566.64         132%           Equipment Repairs/Maintenance         \$200.22         \$625.00         32%         \$1,577.41         \$2,500.00         63%	<b>Building Insurance</b>		\$1,266.20	\$1,183.34	107%	\$4,956.56	\$4,733.36	105%
Building Repairs & Maintenance       \$4,558.75       \$2,916.66       156%       \$15,885.39       \$11,666.64       136%         Total Occupancy Expense       \$12,867.62       \$11,688.43       110%       \$48,326.56       \$46,753.73       103%         Office Expense         Leased Office Equipment       \$465.28       \$491.66       95%       \$1,861.12       \$1,966.64       95%         Postage       \$8.45       \$83.34       10%       \$290.39       \$333.36       87%         Telephone       \$1,055.79       \$833.34       127%       \$3,486.21       \$3,333.36       105%         Computer Software       \$991.05       \$880.84       113%       \$4,739.72       \$3,523.36       135%         Office Supplies       \$558.92       \$391.66       143%       \$2,062.03       \$1,566.64       132%         Equipment Repairs/Maintenance       \$200.22       \$625.00       32%       \$1,577.41       \$2,500.00       63%	Property Taxes		\$3,558.33	\$3,558.34	100%	\$14,274.87	\$14,233.36	100%
Total Occupancy Expense         \$12,867.62         \$11,688.43         110%         \$48,326.56         \$46,753.73         103%           Office Expense           Leased Office Equipment         \$465.28         \$491.66         95%         \$1,861.12         \$1,966.64         95%           Postage         \$8.45         \$83.34         10%         \$290.39         \$333.36         87%           Telephone         \$1,055.79         \$833.34         127%         \$3,486.21         \$3,333.36         105%           Computer Software         \$991.05         \$880.84         113%         \$4,739.72         \$3,523.36         135%           Office Supplies         \$558.92         \$391.66         143%         \$2,062.03         \$1,566.64         132%           Equipment Repairs/Maintenance         \$200.22         \$625.00         32%         \$1,577.41         \$2,500.00         63%	Janitorial Services		\$899.93	\$916.66	98%	\$3,599.72	\$3,666.64	98%
Office Expense           Leased Office Equipment         \$465.28         \$491.66         95%         \$1,861.12         \$1,966.64         95%           Postage         \$8.45         \$83.34         10%         \$290.39         \$333.36         87%           Telephone         \$1,055.79         \$833.34         127%         \$3,486.21         \$3,333.36         105%           Computer Software         \$991.05         \$880.84         113%         \$4,739.72         \$3,523.36         135%           Office Supplies         \$558.92         \$391.66         143%         \$2,062.03         \$1,566.64         132%           Equipment Repairs/Maintenance         \$200.22         \$625.00         32%         \$1,577.41         \$2,500.00         63%	Building Repairs &	Maintenance	\$4,558.75	\$2,916.66	156%	\$15,885.39	\$11,666.64	136%
Leased Office Equipment         \$465.28         \$491.66         95%         \$1,861.12         \$1,966.64         95%           Postage         \$8.45         \$83.34         10%         \$290.39         \$333.36         87%           Telephone         \$1,055.79         \$833.34         127%         \$3,486.21         \$3,333.36         105%           Computer Software         \$991.05         \$880.84         113%         \$4,739.72         \$3,523.36         135%           Office Supplies         \$558.92         \$391.66         143%         \$2,062.03         \$1,566.64         132%           Equipment Repairs/Maintenance         \$200.22         \$625.00         32%         \$1,577.41         \$2,500.00         63%	Total Occupancy	Expense	\$12,867.62	\$11,688.43	110%	\$48,326.56	\$46,753.73	103%
Postage         \$8.45         \$8.34         10%         \$290.39         \$333.36         87%           Telephone         \$1,055.79         \$833.34         127%         \$3,486.21         \$3,333.36         105%           Computer Software         \$991.05         \$880.84         113%         \$4,739.72         \$3,523.36         135%           Office Supplies         \$558.92         \$391.66         143%         \$2,062.03         \$1,566.64         132%           Equipment Repairs/Maintenance         \$200.22         \$625.00         32%         \$1,577.41         \$2,500.00         63%	Office Expense							
Telephone         \$1,055.79         \$833.34         127%         \$3,486.21         \$3,333.36         105%           Computer Software         \$991.05         \$880.84         113%         \$4,739.72         \$3,523.36         135%           Office Supplies         \$558.92         \$391.66         143%         \$2,062.03         \$1,566.64         132%           Equipment Repairs/Maintenance         \$200.22         \$625.00         32%         \$1,577.41         \$2,500.00         63%	Leased Office Equi	ipment	\$465.28	\$491.66	95%	\$1,861.12	\$1,966.64	95%
Computer Software         \$991.05         \$880.84         113%         \$4,739.72         \$3,523.36         135%           Office Supplies         \$558.92         \$391.66         143%         \$2,062.03         \$1,566.64         132%           Equipment Repairs/Maintenance         \$200.22         \$625.00         32%         \$1,577.41         \$2,500.00         63%	Postage		\$8.45	\$83.34	10%	\$290.39	\$333.36	87%
Office Supplies         \$558.92         \$391.66         143%         \$2,062.03         \$1,566.64         132%           Equipment Repairs/Maintenance         \$200.22         \$625.00         32%         \$1,577.41         \$2,500.00         63%	Telephone		\$1,055.79	\$833.34	127%	\$3,486.21	\$3,333.36	105%
Equipment Repairs/Maintenance \$200.22 \$625.00 32% \$1,577.41 \$2,500.00 63%	Computer Software	е	\$991.05	\$880.84	113%	\$4,739.72	\$3,523.36	135%
Equipment Repairs/Maintenance \$200.22 \$625.00 32% \$1,577.41 \$2,500.00 63%	Office Supplies		\$558.92	\$391.66	143%	\$2,062.03	\$1,566.64	132%
	Equipment Repairs	s/Maintenance	\$200.22	\$625.00	32%	\$1,577.41	\$2,500.00	63%
	Total Office Expe	nse	\$3,279.71	\$3,305.84	99%	\$14,016.88	\$13,223.36	106%

INCOME E	XPENSE	ACTUAL MONTH	BUDGET MONTH	% OF BUDGET	ACTUAL YTD	BUDGET YTD	% OF BUDGET
Other Expenses							
Advertising		\$12,400.00	\$14,500.00	86%	\$12,400.00	\$14,500.00	86%
Accounting		\$12,400.00	\$14,500.00	80%	\$12,400.00	\$14,500.00	80%
Association Meetings Bank Charges		\$22.30	\$28.76	78%	\$89.13	\$115.07	77%
Professional Fees		\$22.30 \$305.00	\$200.00	153%	\$556.28	\$800.00	70%
Legal Fees		\$303.00	φ200.00	155%	<b>Φ</b> 330.20	\$000.00	70%
Taxes & Licenses			\$25.00		\$61.25	\$100.00	61%
Dues/Subscriptions/Sponsor		\$243.07	\$125.00	194%	\$243.07	\$500.00	49%
Interest Expense		\$89.76	\$98.07	92%	\$369.99	\$378.30	98%
Loss on sale of asset		φ09.70	φ90.07	92 /0	φ309.99	φ370.30	90 /0
Directors & Officer Insurance		\$254.42	\$254.41	100%	\$1,017.68	\$1,017.64	100%
Directors & Officer Insurance		φ204.42	φ204.41	10076	φ1,017.00	\$1,017.04	100 %
Miscellaneous Expense							
Total Other Expenses		\$13,314.55	\$15,231.24	87%	\$14,737.40	\$17,411.01	85%
Non Cash Expense							
Depreciation		\$6,651.31	\$7,916.66	84%	\$30,386.32	\$31,666.64	96%
Total Non Cash Expense		\$6,651.31	\$7,916.66	84%	\$30,386.32	\$31,666.64	96%
Net General Administrative Ex	pense	\$124,251.02	\$111,976.58	111%	\$428,486.48	\$409,042.37	105%
NET PROFIT (LOSS) DUE TO (	PERATIONS	\$12,631.72	\$3,459.63	365%	(\$1,608.16)	(\$21,315.97)	8%
Additional Expense							
Contribution							
Other Income							
Interest Income		\$523.01	\$1,250.00	42%	\$1,604.73	\$5,000.00	32%
Miscellaneous Income		\$6.51	\$9.16	71%	\$31.51	\$36.64	86%
Rental Income		\$6,016.61	\$6,016.61	100%	\$24,066.44	\$24,066.44	100%
Gain/Loss on Investment Asset		\$5,688.94	\$250.00	2276%	\$6,626.03	\$1,000.00	663%
Total Other Income		\$12,235.07	\$7,525.77	163%	\$32,328.71	\$30,103.08	107%
NET PROFIT (LOSS)		\$24,866.79	\$10,985.40	226%	\$30,720.55	\$8,787.11	350%

## Central Florida Chapter Associated Builders and Contractors, Inc. Key Financial Highlights for April 2021

Balance Sheet	4/30/2021	4/30/2020	Difference
Cash	\$1,653,439.56	\$1,475,269.91	\$178,169.65
Temporarily Restricted Workforce			
Enhancement Fund	\$158,791.76	\$176,795.62	(\$18,003.86)
	ACTUAL	BUDGET	% OF
Financial Statement	YTD	YTD	BUDGET
Net Dues	\$278,767.86	\$267,498.56	104%
NET PROGRAM INCOME (Loss)	\$426,878.32	\$387,726.40	110%
Net General Administrative Expense	\$428,486.48	\$409,042.37	105%
Net General Administrative Expense	φ420,400.40	φ409,042.3 <i>1</i>	105%
Total Other Income	\$32,328.71	\$30,103.08	107%
NET PROFIT (LOSS)	\$30,720.55	\$8,787.11	350%