



**Central Florida Chapter**  
**Associated Builders and Contractors, Inc.**  
**Board of Directors Meeting**  
**September 16, 2024 3:30 pm**  
**Connect | Educate | Advocate**

Location: ABC, 651 Danville Drive, Suite 200, Orlando, FL 32825 – Julie Holmes, Chair, presiding

Call to Order .....Holmes

Welcome and Pledge of Allegiance

Consent Agenda

1. Approval of August 2024 Minutes – **Action Item (p. 1 – 4)** .....Burkett
2. July 2024 Final and August 2024 Draft for review– **Action Item (p. 5 – 20)**.....Bastin

Leadership Reports

Chair .....Holmes

- o Construction Expo – this Thursday
- o ABC Convention Las Vegas – Feb 24 – 27 Book Rooms now

Past Chair .....Evans

- o ABC Leadership Institute – November 12 – 14 ABC Leadership Institute

Chair - Elect ..... Garcia

- o Voting is open for 2025 Board Member Slate
- o Annual Strategic Planning Session – 9/18

Committee Liaison Reports

- o Membership Development .....Kurtz / C. Wert

- 9/12 Future member recruiting event a success.
- Membership Blitz 10/03
- Approval of New Members – **Action Item** (separate attachment)
- Dues will be going out 10/01/2024 for 2025 Membership

- o Outreach

- Aug 8<sup>th</sup> Building Connections - Lake County Recap - **135** attended
- Oct 10<sup>th</sup> **Oktoberfest Member Meetup** – Osceola County - Krushbrau - 2198 Four Winds Blvd. Kissimmee, Florida 34746

- o Safety .....Hernandez

- STEP Completions YTD - **111** completed (**37%** of contractors. *Chapter goal is 40%, National's goal for us is 35%*)
- ABC partnering with ACFS for Annual Safety Day event – **October 15<sup>th</sup>**

- o Government Affairs .....T. Wert/Daugherty

- 9/11 - Michele met with Senate President Albritton and Senator Hooper on their session priorities at GrayRobinson Tampa Law Firm.
- 9/18/2024 - ABC Florida Board Meeting
- 9/18/2024 - ABC PAC Presents: NRSC - Alex Copeland, Data & Polling Director
- 10/4/2024 - Amendment 3 & 4 Debate – Tiger Bay Club
- General Election Endorsement List (separate attachment)
- ½ Cent Tax renewal for OCPS (**p.23-24**)
  - Fundraising Event @ ABC 9/23 4-6pm
- Cent Tax renewal Seminole County @ ABC 9/25 7:30 – 9:00 am

- o Collegiate Outreach .....Daugherty

- Jan 31, 2025 - **Collegiate Golf Tournament** at Eagle Creek Golf Club
  - Need sponsors
- Need additional Funds - To send 2 teams to the national convention 2/24 - 2/27/2025 approximately \$30k

- 9/28 UCF v Colorado Tailgate ft. Turner | 10/5 UF v UCF @ Gainesville Tailgate
  - Excellence in Construction .....Torres
    - Oct 26<sup>th</sup> - **EIC Banquet** - Please promote to your bid list and colleagues
    - Theme - Country Western
  - Programs .....Orr/Daugherty
    - Sept 25<sup>th</sup> - Builders Breakfast – What’s New in Seminole County
    - Oct 2<sup>nd</sup> - Builders Breakfast – GOAA
    - Oct 15<sup>th</sup> - Builders Breakfast – Turner Construction
  - Special Events .....Wray
    - ABC On Tap on Aug 22<sup>nd</sup> - 150+ attendees
    - 10/5 - Poker Run - Looking for riders please share with your staff (p.28)
    - 10/17 – ABC on Tap @ Brooklyn Bar
    - 11/20 - Chili Cook-Off - Get your booth before they sale out
  - Training & Development..... Garcia
    - 9/17 or 9/24 – VitalCog: Suicide Prevention in Construction 1 hour Training @ 11 am
    - 9/24 - Reasonable Suspicion for Supervisors Trainer Course (p.25)
    - 9/26 - Learn About Recent EEOC Developments in 30 Minutes @ 2 pm
    - 10/15 – Construction Estimating Principles
    - 10/17 - Union Awareness Class (p.26)
    - Looking for instructors for additional for 2025
    - NexGen Mixer immediately following this meeting - Full Class (Sold Out)
  - Workforce Council .....Garcia
    - Casino Night was a success - Thank you for all the Board Support
    - Grant Application is open
  - Workforce Outreach.....Daugherty/Rodriguez
    - 9/24 - CareerSource/ OCPS/ ABC - High School Express Event - 100 High Schoolers!
    - 9/27 - iBowl for iBuild (Frank Bracco Memorial) Bowling Tournament
    - 9/13 - ABC attended and supported ACT Golf Tournament
  - Young Professionals .....Bracco/Jordan
    - 10/10 - YP: BIM/VDC Industry Workshop - Hosted by Hensel Phelps
    - Nov 20<sup>th</sup> - Chili Cookoff
- Old Business
  - 2025 Dues rate approval - **Action Item (p.30)**.....Holmes/Daugherty
- New Business
  - Approval of New Members – **Action Item (p.21)**.....Garcia
- President & CEO.....Daugherty
  - 9/15/2024 - NAWIC 62<sup>nd</sup> Annual Awards installation Gala
  - 9/27- ABC / Employee Benefits Program
  - 10/7 - Michele to be speaker at CEO Build – Habitat for Humanity (p.29)
  - 10/9 - 2024 Q3 Construction Economic Update and Forecast @ 2pm - Anirban Basu, Chief Economist, Associated Builders and Contractors
  - 10/24 - Michele speaking for 3<sup>rd</sup> year in a row for the FICPA Construction Industry Conference
  - 10/22 - Hard Hat for Hearts Event
  - **Guest Speaker:** Ellen O’Connor from Davis House
- NexGen Mixer immediately following this meeting

**Next Board Meeting is October 21, 2024 @ 3:30 p.m.**  
**Board documents can be found at: [abccentralflorida.com/bod/](http://abccentralflorida.com/bod/)**

**CENTRAL FLORIDA CHAPTER  
ASSOCIATED BUILDERS AND CONTRACTORS  
BOARD OF DIRECTORS  
MEETING MINUTES**



**Location:**

**651 Danville Drive, Suite 200, Orlando, FL 32825**

**August 19, 2024**

**PRESIDING: Julie Holmes, Brasfield & Gorrie, LLC**

**BOARD MEMBERS PRESENT**

Jason Albu	Director	Albu & Associates, Inc.
Ray Bastin	Treasurer	Withum
Charles Bracco	Director	Modern Plumbing Industries, Inc
Roy Burkett	Vice Chair	S. I. Goldman Company, Inc.
Michelle Delaney	Director	LRA Insurance
Neal Ernest	Director	Balfour Beatty
Chris Evans	Immediate Past Chair	Brasfield & Gorrie, LLC
Juan Garcia	Chair-Elect	PCL Construction Services, Inc.
Roxana Hernandez	Director	Turner Construction Co.
Julie Holmes	Chair	JK2 Scenic
Michael Jordan	Director	Lithko Contracting
Steven Lockhart	Director	Finrock Construction, LLC
Scott Luebbert	Director	Tri-City Electrical Contractors
Debbie Rodriguez	Director	Competitive Edge Partners
David Schultz	Vice Chair	CEMEX
Scott Scruby	Director	Sunbelt Rentals
Jonathan Sheppard	Director	Austin Commercial, LP
Chad Tinetti	Director	Tavistock Development
Oskar Torres	Director	Towers Construction Company
Derrick Valkenburg	Director	Shutts & Bowen
Matt Walton	Director	MiGre Engineers, LLC
Mark Woehrle	Director	Comprehensive Energy Services, Inc.

**BOARD MEMBERS ABSENT**

Neal Ernest	Director	Balfour Beatty
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**BOARD MEMBERS ON ZOOM**

John Kurtz	Director	Gilbane Building Company
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**GENERAL COUNSEL**

Michael C. Sasso (Absent)	General Counsel	Sasso & Sasso, P.A.
Thomas P. Wert	Vice Chair	Dean Mead Attorneys at Law

**ABC STAFF PRESENT**

Michele Daugherty	President & CEO
Taylor Dupree	Chapter Resources & Government Affairs
Cat Wert	Membership Directory
Nancy Wray	VP & COO

**GUESTS**

Adam Bonsky	ABC Insurance Trust
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Tyson Smith

Tyson Smith Group of Raymond James

**CALL TO ORDER**

- **HOLMES** called the board meeting to order at 3:34PM with the Pledge of Allegiance.

**CONSENT AGENDA**

**1. MINUTES**

- All minutes will be uploaded to the new website.
- **A motion was made and seconded to approve the minutes from the June 17, 2024, meeting. The motion passed.**

**2. FINANCIALS**

- **BASTIN** reviewed the draft financials for July 2024.
- **A motion was made and seconded to approve the May and June 2024 financials. The motion passed.**

**GUEST SPEAKERS**

- Adam with ABC Insurance Trust spoke to the board about the program, and its benefits for members and for ABC membership retention.
- Tyson spoke to the board about ABC's portfolio and an economic update/forecast.
- Steve Miller with Baker Concrete gave an update on Hard Hats with Hearts, geared specifically towards the construction industry due to high rates of heart attacks. October 22 there will be an event for it at the Varsity Club to raise money and get more people involved.
- Change 4 Kids spoke to members about the ½ penny sales tax that will expire this year unless voters decide to continue it. Will cover the \$4 billions that OCPS will be short on new construction and improvement projects that the school system will need to do. Raising money to run the campaign to get the word out for people to vote to continue the tax.

**LEADERSHIP REPORTS**

- **HOLMES** congratulated the Q3 model members.
- **EVANS** the Foundation Foster Children event had Michele as the panel moderator.
- Succession plans are being discussed for when Nancy Wray retires, which is planned for the end of next year.

**NEW MEMBER COMPANIES**

Carol Bowen Strategies, LLC	Category 1
McCarthy Fabrication, LLC	Category 8
Outsource, LLC	Category 2
ProRailsUSA	Category 7
RCM Utilities, LLC	Category 11
Roman Roofing Inc.	Category 10.1
Spectrum Electric, Inc.	Category 8
Symbol Construction, Inc.	Category 7
Acatalent Inc.	Category 2
Ceco Concrete Construction, LLC	Category 8
Floor Coverings International	Category 7
Kalos Services, Inc.	Category 10.1
Pro-Tech Door, LLC	Category 7
Rental N Depot, LLC	Category 2
RGH Waste & Disposal	Category 2

**A motion was made and seconded to approve the new members from June and July 2024. The motion passed.**

### **COMMITTEE LIAISON REPORTS**

- **WERT** gave a membership development update.
  - 72 new members have been brought in so far this year.
    - For financial purposes, new members will only count for 2024 until the end of September.
  - Contractor member percentage is 60%.
    - Need to work on recruiting new contractor members.
  - New member welcome call list, mid-year engagement report, and other lists handed out. These are also all shared google sheets.
    - The mid-year engagement report shows tenured members that are below their engagement from the previous year, board to reach out to them to reengage so they don't end up on the dropped member list for 2025.
  - ABC on Tap and Expo are good events to invite new members to for them to start getting involved.
- **HIGHLAND** gave an update on outreach to members in outer counties.
  - Building Connections event in Lake County was on August 8.
  - Working with prospects that have been at events to join.
  - 70% of people attending the events are current members.
- **WERT** gave a government affairs update.
  - Reviewed current list of ABC CF election endorsements.
  - Update on the ABC of Florida planning conference, the final priorities will be voted on in the September ABC of FL board meeting after narrowing down from the conference list and what is most feasible.
- **DAUGHERTY** gave an update on Collegiate Outreach.
  - The student chapter golf tournament fundraiser will be in January this year, moved up due to the National CMC being in February next year. Will need more money than previous two years because it is in Vegas.
    - Need help mentoring for the competition teams.
  - Thank you to Modern Plumbing and CEP for all their help with the craft competitions, both were asked to have individuals to be on the permanent craft championship committee based on their volunteer performance.
- **TORRES** gave an Excellence in Construction Awards Committee update.
  - Judging is mostly completed for EIC, and winners have been notified. POY nominees are being notified.
  - Banquet rehearsal dates have been set; the banquet is October 26 at the Hilton Orlando.
- **DAUGHERTY** gave a Programs Committee update.
  - Working on scheduling a Builders' Breakfast with Turner on the downtown entertainment district.
  - Working on first dibs to set something up once the GC is announced for the Camping World Stadium upgrades project.
- **HERNANDEZ** gave an update from the Safety Committee.
  - Reached the STEP goal for National but still working to hit the 40%-chapter goal still.
  - ABC is partnering with ACFS for their Annual Safety Day on October 15, not a construction specific event but a good diverse event to send safety directors to.
- **WRAY** gave an update on special events.
  - Still have foursomes left for the August 30 golf tournament, the September 13 tournament is sold out.
  - Expo booths are sold out on September 19 but there are still sponsorships available.
  - Poker Run stops have been set; the event is scheduled for October 5. Good opportunity for regional

council to get people in outlying counties involved.

- **GARCIA** gave an update on the Training & Development Committee.
  - Working to add some new trainings for the back half of the year after slow start.
  - Casino Night sold out this year, made over \$40k this year.
  - Workforce Grant applications are currently being accepted for the second half of the year.
- **RODRIGUEZ** gave an update on Workforce Outreach.
  - Summer Camps were all a success. Thank you to all the other members that volunteered and helped.
  - iBuild bowling event is on September 27.
- **BRACCO/JORDAN** gave an update on the YP committee.
  - The YP trivia night event was a success. 40 people registered.
  - They will have a booth at the expo and are planning to have a booth at the Chili Cook Off in November.

#### PRESIDENT'S REPORT

- **DAUGHERTY** reminded the board about the Construction Legal Rights Fund – available to all members.
- Working to get speakers into Paul Allen's classes one day a week for the semester at Lyman High School.
- Get your AQC certifications in.
- Career Express will have 100+ kids and news coverage.

#### • OLD BUSINESS

- **DAUGHERTY** 2025 Dues Changes reviewed. These will be voted on at the September board meeting.
  - Recommending not changing the category structure but incorporating the new dues structure.

#### NEW BUSINESS

- **GARCIA** reviewed the board member slate decided on by the nominating committee.
  - **RODRIGUEZ** will move up to the executive committee in 2025.
  - **TINETTI** will continue to serve as the Owner Director spot on the board.
  - Three new nominees running for the contractor seat and one new person running for the Associate/Supplier seat.
  - Ballots will be due on September 30.

#### NEXT MEETING

- September 16, 2024, at 3:30 PM.

#### ADJOURNMENT

- **HOLMES** adjourned the meeting at 5:00 PM. New member reception followed.

TD 8/19/2024

**Associated Builders and Contractors, Inc.**  
**Balance Sheet**  
As of July 31, 2024

	<b>Jul 31, 24</b>	<b>Jul 31, 23</b>
<b>ASSETS</b>		
<b>Current Assets</b>		
<b>Checking/Savings</b>		
<b>11001 · Operating Accounts</b>		
11000 · Petty Cash	500.00	500.09
11026 · Winter Park Bank Operating	23,398.56	112,242.77
11027 · Winter Park Bank Operating New	567,996.33	-200.00
11030 · WPNB -Money Market 4.49%	450,229.87	840,854.52
<b>Total 11001 · Operating Accounts</b>	1,042,124.76	953,397.38
<b>11002 · Reserve Funds</b>		
<b>11010 · Raymond James Investment Acct</b>		
1101.01 · CD 5.0% MA 10/11/2024	250,000.00	0.00
1101.02 · CD2 5.2% MA 12/16/2024	250,000.00	0.00
11010 · Raymond James Investment Acct - Other	581,261.12	734,945.71
<b>Total 11010 · Raymond James Investment Acct</b>	1,081,261.12	734,945.71
<b>Total 11002 · Reserve Funds</b>	1,081,261.12	734,945.71
<b>11003 · Workforce Funds</b>		
11031-1 · WEF Raymond James Investment	103,242.01	0.00
11031 · Winter Park Bank- Workforce	168,306.34	245,284.76
<b>Total 11003 · Workforce Funds</b>	271,548.35	245,284.76
<b>Total Checking/Savings</b>	2,394,934.23	1,933,627.85
<b>Accounts Receivable</b>		
11100 · Accounts Receivable	-381,171.22	-202,358.36
<b>Total Accounts Receivable</b>	-381,171.22	-202,358.36
<b>Other Current Assets</b>		
1120 · Inventory Asset	6,650.00	0.00
11200 · Prepaid National Dues	154,632.70	140,854.04
11210 · Prepaid State Dues	38,937.15	36,322.94
11220 · Prepaid Insurance	9,440.39	9,040.07
11230 · Prepaid Expenses	141,504.81	25,679.89
11240 · Inventory	11,841.16	2,910.98
1499 · Undeposited Funds	-175.00	0.00
<b>Total Other Current Assets</b>	362,831.21	214,807.92
<b>Total Current Assets</b>	2,376,594.22	1,946,077.41
<b>Fixed Assets</b>		
11300 · Equipment & Furniture	131,481.56	131,481.56
11321 · Building - Valencia	2,135,299.02	2,135,299.02
11325 · Building Signage	20,446.33	20,446.33
11331 · Land - Valencia	151,684.09	151,684.09
11340 · Automobile	32.05	0.00
11350 · Equipment - Capital Lease	41,400.00	41,400.00
11355 · Building Tenant Improvement	284,569.48	284,569.48
11400 · Accumulated Depreciation	-1,452,953.85	-1,381,383.75
<b>Total Fixed Assets</b>	1,311,958.68	1,383,496.73

**Associated Builders and Contractors, Inc.**  
**Balance Sheet**  
As of July 31, 2024

	Jul 31, 24	Jul 31, 23
<b>Other Assets</b>		
11600 · Refundable Deposit	618.30	618.30
<b>Total Other Assets</b>	618.30	618.30
<b>TOTAL ASSETS</b>	<b>3,689,171.20</b>	<b>3,330,192.44</b>
<b>LIABILITIES &amp; EQUITY</b>		
<b>Liabilities</b>		
<b>Current Liabilities</b>		
Accounts Payable	-19,027.55	-46,135.39
Credit Cards	961.03	0.00
<b>Other Current Liabilities</b>		
2100 · Payroll Liabilities	17,031.05	0.00
22100 · Sales Tax Payable	18.28	295.96
22110 · Accrued Property Taxes	31,593.94	29,892.76
22112 · Equipment Lease - ST	3,708.79	3,587.27
22201 · Tenant Security Deposits	6,426.80	6,776.80
22202 · Future Events Income	156,511.23	45,289.63
22203 · Member & Training Services	11,564.90	-218.42
22204 · Renewing Member Dues- 2024	534,086.93	0.00
22205 · Partial Pays Renew/New Members	1,365.00	0.00
22206 · Renewing Member Dues- 2023	0.00	539,441.40
22207 · New Member Dues- 2023	0.00	64,546.13
22208 · New Member Dues-2024	130,373.85	0.00
22209 · VIP Sponsorship	166,896.50	153,507.20
22210 · 2022 New Member Credit to 2023	0.00	36,419.56
22211 · PAC Funds	1,044.88	0.00
22300 · Trimmer Constr. Ed. Payable	0.00	150.00
22301 · Free Enterprise All. Payable	-2,000.00	150.00
22305 · Workforce Enhancement Fund	-954.35	855.83
<b>Total Other Current Liabilities</b>	1,057,667.80	880,694.12
<b>Total Current Liabilities</b>	1,039,601.28	834,558.73
<b>Long Term Liabilities</b>	747.71	9,563.09
<b>Total Liabilities</b>	1,040,348.99	844,121.82
<b>Equity</b>		
30000 · Opening Bal Equity	6,650.00	604,557.55
31100 · Retained Earnings	2,642,186.10	1,832,428.14
Net Income	-13.89	49,084.93
<b>Total Equity</b>	2,648,822.21	2,486,070.62
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>3,689,171.20</b>	<b>3,330,192.44</b>

Associated Builders and Contractors, Inc.  
Profit & Loss Budget Performance  
July 2024

	<u>Jul 24</u>	<u>Budget</u>	<u>Jan - Jul 24</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
<b>40000 · Membership Income</b>					
41000 · New Member Dues	26,152.77	27,724.25	115,821.15	138,408.65	286,837.03
41010 · Renewing Member Dues	107,165.78	114,198.65	690,950.13	740,996.75	1,315,020.00
41020 · Enrollment Fee	700.00	500.00	6,230.00	6,600.00	10,000.00
41030 · Membership Promotion	0.00	0.00	0.00	200.00	500.00
46030 · Job Site Signs Sales	0.00	291.67	4,202.81	2,041.65	3,500.00
<b>Total 40000 · Membership Income</b>	<b>134,018.55</b>	<b>142,714.57</b>	<b>817,204.09</b>	<b>888,247.05</b>	<b>1,615,857.03</b>
<b>40100 · Events Income</b>					
41040 · Regional Outreach Income	0.00		3,720.00		
44000 · Meetings (Ticket Event)	6,747.50	7,400.00	76,907.40	51,350.00	81,425.00
44010 · Golf Tournaments	-500.00	0.00	157,243.14	155,000.00	247,040.00
44030 · Construction Expo	-4,335.00	0.00	13,370.00	0.00	122,410.00
44040 · GC Connect	0.00	0.00	40,575.42	33,225.00	33,225.00
44050 · EIC Construction Awards Banquet	0.00	0.00	8,369.01	0.00	365,500.00
44100 · Sponsored Events	0.00	0.00	11,750.00	20,800.00	57,090.00
44105 · Young Professionals Events	0.00	1,000.00	5,210.00	10,250.00	11,750.00
<b>Total 40100 · Events Income</b>	<b>1,912.50</b>	<b>8,400.00</b>	<b>317,144.97</b>	<b>270,625.00</b>	<b>918,440.00</b>
<b>40200 · Training and Development Income</b>					
43000 · Seminars Registration	5,056.30	9,453.00	86,264.05	93,426.60	149,270.00
43035 · NEXGEN	0.00	0.00	35,977.96	34,000.00	50,000.00
43040 · Technology Conference	0.00	0.00	44,068.00	44,500.00	44,500.00
43041 · Project Mgmt. Institute	0.00	0.00	51,000.00	48,000.00	48,000.00
40200 · Training and Development Income - Other	257.45		257.45		
<b>Total 40200 · Training and Development Income</b>	<b>5,313.75</b>	<b>9,453.00</b>	<b>217,567.46</b>	<b>219,926.60</b>	<b>291,770.00</b>
<b>40300 · Advertising &amp; Marketing Income</b>	<b>1,931.00</b>	<b>1,462.50</b>	<b>101,869.50</b>	<b>99,714.99</b>	<b>142,365.00</b>
<b>Total Income</b>	<b>143,175.80</b>	<b>162,030.07</b>	<b>1,453,786.02</b>	<b>1,478,513.64</b>	<b>2,968,432.03</b>
<b>Gross Profit</b>	<b>143,175.80</b>	<b>162,030.07</b>	<b>1,453,786.02</b>	<b>1,478,513.64</b>	<b>2,968,432.03</b>
<b>Expense</b>					
<b>60000 · Membership Expenses</b>					
61040 · Member Fees & Promotion	1,482.63	3,125.00	20,533.36	21,875.00	37,500.00
<b>Total 60000 · Membership Expenses</b>	<b>1,482.63</b>	<b>3,125.00</b>	<b>20,533.36</b>	<b>21,875.00</b>	<b>37,500.00</b>
<b>60100 · Events Expense</b>					
610402 · Regional Outreach Expense	54.41		2,697.40		
64000 · Meetings (Ticket Event) Expense	4,439.82	3,600.00	40,956.60	33,250.00	48,550.00
64010 · Golf Tournaments Expense	176.66	0.00	106,800.33	102,000.00	146,440.00
64030 · Construction Expo Expense	285.75	0.00	1,875.31	0.00	48,211.00
64040 · GC Connect Expense	0.00	0.00	9,024.57	8,275.00	8,275.00
64050 · EIC Construction Awards Expense	145.69	0.00	3,146.79	0.00	257,405.00
64100 · Sponsored Events Exp	23.11	0.00	4,780.85	6,000.00	21,975.00
64105 · Young Professionals Expense	29.55	750.00	3,561.85	4,250.00	5,750.00
64107 · VIP Expenses	0.00	0.00	4,319.66	6,500.00	9,400.00
64112 · Meetings & Events General Exps.	110.97	333.33	715.24	2,333.35	4,000.00
60100 · Events Expense - Other	0.00		70.34		
<b>Total 60100 · Events Expense</b>	<b>5,265.96</b>	<b>4,683.33</b>	<b>177,948.94</b>	<b>162,608.35</b>	<b>550,006.00</b>
<b>60200 · Training and Development Expense</b>					
63000 · Seminar Expense	4,666.16	5,857.00	45,210.99	43,472.30	76,007.95
63035 · NEXGEN Expense	1,659.28	0.00	12,524.75	8,195.00	13,545.00
63040 · Technology Conference Expense	0.00	0.00	17,172.71	25,000.00	25,000.00
63041 · Project Mgmt. Institute Expense	0.00	0.00	15,880.69	19,000.00	19,000.00
60200 · Training and Development Expense - Other	0.00		941.53		
<b>Total 60200 · Training and Development Expense</b>	<b>6,325.44</b>	<b>5,857.00</b>	<b>91,730.67</b>	<b>95,667.30</b>	<b>133,552.95</b>
<b>60300 · Advertising &amp; Marketing Expense</b>	<b>3,136.22</b>	<b>950.00</b>	<b>33,039.37</b>	<b>29,947.50</b>	<b>47,995.00</b>
<b>60400 · General and Administrative</b>					
65030 · Website	80.00	334.00	2,965.64	2,338.00	4,008.00
66050 · Personnel Expenses	88,717.78	105,540.83	705,337.77	738,785.85	1,324,738.58
66060 · Insurances	1,739.35	1,875.00	12,099.81	13,125.00	22,500.00
67050 · Staff & Team Development	1,697.41	541.67	4,509.09	3,791.65	6,500.00
68000 · Auto Expense	1,654.70	1,500.00	11,173.48	10,500.00	18,000.00

Associated Builders and Contractors, Inc.  
**Profit & Loss Budget Performance**  
July 2024

	<u>Jul 24</u>	<u>Budget</u>	<u>Jan - Jul 24</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
68200 · President's Expense	20.85	210.00	1,430.46	1,450.00	2,500.00
68210 · Board of Directors Meetings	110.41	416.67	2,387.36	2,916.65	5,000.00
68220 · Committee Meetings	110.28	300.00	1,048.47	2,000.00	3,500.00
69000 · Utilities	2,402.03	4,200.00	16,652.97	29,400.00	50,400.00
69020 · Property Taxes	4,513.42	4,600.00	32,030.81	32,200.00	55,200.00
69030 · Janitorial & Cleaning	1,065.00	1,175.00	7,285.86	8,125.00	14,000.00
69040 · Building Supplies/Maintenance	4,691.37	5,200.00	28,017.24	35,700.00	61,350.00
69100 · Administrative - Postage	67.02	25.00	217.52	175.00	300.00
69120 · Telephone & Data Expense	1,232.71	1,130.00	7,646.33	7,910.00	13,560.00
69190 · Computer Software	644.90	1,450.00	11,845.03	10,150.00	17,400.00
69200 · Leased Office Equipment	304.35	500.00	2,708.56	3,500.00	6,000.00
69210 · Office Supplies	604.72	375.00	3,437.49	2,625.00	4,500.00
69220 · Equipment R&M, Supplies	530.44	1,800.00	9,362.43	12,600.00	21,600.00
69300 · Advertising expense	0.00	500.00	251.07	3,500.00	6,000.00
69315 · Bank Charges	22.40	40.00	390.90	280.00	480.00
69325 · Interest Expense	14.41	14.41	143.41	140.41	181.73
69340 · Professional Services	0.00	1,000.00	21,671.81	29,220.00	41,440.00
69350 · Taxes & Licenses	75.00	60.00	196.52	400.00	700.00
69370 · Dues, Subscript., Sponsorships	0.00	100.00	168.00	700.00	1,200.00
69400 · Depreciation	6,620.75	6,000.00	47,786.25	42,000.00	72,000.00
<b>Total 60400 · General and Administrative</b>	<b>116,919.30</b>	<b>138,887.58</b>	<b>930,764.28</b>	<b>993,532.56</b>	<b>1,753,058.31</b>
61000 · National Dues	30,226.16	28,000.00	181,306.96	196,000.00	336,000.00
61020 · State Dues	7,601.80	7,263.00	44,415.99	50,841.00	87,156.00
61100 · National Meetings	965.35	3,000.00	12,386.55	22,500.00	28,500.00
68110 · State Meetings	0.00	2,500.00	5,567.69	5,500.00	9,000.00
68180 · Chapter Planning Conference	0.00	0.00	0.00	0.00	5,000.00
68190 · Other Conferences	0.00	100.00	0.00	500.00	1,000.00
69391 · Community Enrichment	355.89	2,000.00	7,546.20	14,000.00	24,000.00
<b>Total Expense</b>	<b>172,278.75</b>	<b>196,365.91</b>	<b>1,505,240.01</b>	<b>1,592,971.71</b>	<b>3,012,768.26</b>
<b>Net Ordinary Income</b>	<b>-29,102.95</b>	<b>-34,335.84</b>	<b>-51,453.99</b>	<b>-114,458.07</b>	<b>-44,336.23</b>
<b>Other Income/Expense</b>					
<b>Other Income</b>					
Student Chapter, net	0.00		0.00		
Workforce Fund, net	0.00		-38,328.25		
44021 · Apprenticeship Mgmt. Income	41,556.42		45,609.82		
46511 · Building Fundraising	10,300.00	62,500.00	23,240.00	125,000.00	250,000.00
47000 · Interest Income	3,644.96	1,500.00	19,888.57	10,500.00	18,000.00
47010 · General Income	7.06	0.00	59.81	0.00	0.00
47012 · Rental Income					
470122 · Lease Space					
470125 · Astronaut Lease Ste101-1,685	1,685.00	1,685.00	11,595.00	11,795.00	20,220.00
470126 · Empire Elect ste102 - 1,666.25	1,666.25	1,666.25	11,463.75	11,663.75	19,995.00
470127 · United Form ste103-1,535	1,535.00	1,535.00	10,545.00	10,745.00	18,420.00
470128 · Second Floor Lease Space	0.00	385.00	1,050.00	2,590.00	4,515.00
<b>Total 470122 · Lease Space</b>	<b>4,886.25</b>	<b>5,271.25</b>	<b>34,653.75</b>	<b>36,793.75</b>	<b>63,150.00</b>
470123 · Classroom rental	142.42	481.00	3,841.42	3,367.00	5,772.00
470124 · Rental Supplies	55.00		2,070.00		
69392 · Rental Expense	0.00	0.00	-41.66	0.00	0.00
<b>Total 47012 · Rental Income</b>	<b>5,083.67</b>	<b>5,752.25</b>	<b>40,523.51</b>	<b>40,160.75</b>	<b>68,922.00</b>
47020 · Gain (Loss) on Investment/Asset	7,863.60		9,383.28		
<b>Total Other Income</b>	<b>68,455.71</b>	<b>69,752.25</b>	<b>100,376.74</b>	<b>175,660.75</b>	<b>336,922.00</b>
<b>Other Expense</b>					
64021 · Apprenticeship Mgmt. Expense	41,556.42		45,609.82		
66511 · Building Fundraising Expense	312.95	62,500.00	3,326.82	125,000.00	250,000.00
<b>Total Other Expense</b>	<b>41,869.37</b>	<b>62,500.00</b>	<b>48,936.64</b>	<b>125,000.00</b>	<b>250,000.00</b>
<b>Net Other Income</b>	<b>26,586.34</b>	<b>7,252.25</b>	<b>51,440.10</b>	<b>50,660.75</b>	<b>86,922.00</b>
<b>Net Income</b>	<b>-2,516.61</b>	<b>-27,083.59</b>	<b>-13.89</b>	<b>-63,797.32</b>	<b>42,585.77</b>

**Associated Builders and Contractors, Inc.**  
**Balance Sheet**  
As of August 31, 2024

	Aug 31, 24	Aug 31, 23
<b>ASSETS</b>		
<b>Current Assets</b>		
<b>Checking/Savings</b>		
<b>11001 - Operating Accounts</b>		
11000 - Petty Cash	500.00	500.00
11026 - Winter Park Bank Operating	23,398.56	121,931.37
11027 - Winter Park Bank Operating New	695,996.51	-200.00
11030 - WPNB -Money Market 4.49%	451,911.58	542,038.85
<b>Total 11001 - Operating Accounts</b>	1,171,806.65	664,270.22
<b>11002 - Reserve Funds</b>		
<b>11010 - Raymond James Investment Acct</b>		
1101.01 - CD 5.0% MA 10/11/2024	250,000.00	150,000.00
1101.02 - CD2 5.2% MA 12/16/2024	250,000.00	150,000.00
11010 - Raymond James Investment Acct - Other	588,626.19	728,859.04
<b>Total 11010 - Raymond James Investment Acct</b>	1,088,626.19	1,028,859.04
<b>Total 11002 - Reserve Funds</b>	1,088,626.19	1,028,859.04
<b>11003 - Workforce Funds</b>		
<b>11031-1 - WEF Investment</b>		
1101.03 - WEF CD 5.1% MA 5/17/2024	0.00	100,000.00
11031-1 - WEF Investment - Other	103,260.39	0.00
<b>Total 11031-1 - WEF Investment</b>	103,260.39	100,000.00
11031 - Winter Park Bank- Workforce	127,996.84	145,284.76
<b>Total 11003 - Workforce Funds</b>	231,257.23	245,284.76
<b>Total Checking/Savings</b>	2,491,690.07	1,938,414.02
<b>Accounts Receivable</b>		
11100 - Accounts Receivable	-533,341.10	-313,454.73
<b>Total Accounts Receivable</b>	-533,341.10	-313,454.73
<b>Other Current Assets</b>		
1120 - Inventory Asset	6,650.00	0.00
11200 - Prepaid National Dues	134,534.54	113,312.73
11210 - Prepaid State Dues	33,315.35	29,603.98
11220 - Prepaid Insurance	7,701.04	7,358.53
11230 - Prepaid Expenses	114,993.09	31,047.31
11240 - Inventory	11,574.45	4,887.17
1499 - Undeposited Funds	-6,175.00	330.00
<b>Total Other Current Assets</b>	302,593.47	186,539.72
<b>Total Current Assets</b>	2,260,942.44	1,811,499.01
<b>Fixed Assets</b>		
11300 - Equipment & Furniture	131,481.56	131,481.56
11321 - Building - Valencia	2,135,299.02	2,135,299.02
11325 - Building Signage	20,446.33	20,446.33
11331 - Land - Valencia	151,684.09	151,684.09
11350 - Equipment - Capital Lease	41,400.00	41,400.00
11355 - Building Tenant Improvement	284,569.48	284,569.48

**Associated Builders and Contractors, Inc.**  
**Balance Sheet**  
As of August 31, 2024

	Aug 31, 24	Aug 31, 23
11400 · Accumulated Depreciation	-1,459,574.60	-1,388,206.92
<b>Total Fixed Assets</b>	1,305,305.88	1,376,673.56
<b>Other Assets</b>		
11600 · Refundable Deposit	618.30	618.30
<b>Total Other Assets</b>	618.30	618.30
<b>TOTAL ASSETS</b>	<b>3,566,866.62</b>	<b>3,188,790.87</b>
<b>LIABILITIES &amp; EQUITY</b>		
<b>Liabilities</b>		
<b>Current Liabilities</b>		
<b>Accounts Payable</b>		
22000 · Accounts Payable	-19,540.24	-77,568.65
<b>Total Accounts Payable</b>	-19,540.24	-77,568.65
<b>Credit Cards</b>		
Credit Card-American Express	8,949.93	0.00
<b>Total Credit Cards</b>	8,949.93	0.00
<b>Other Current Liabilities</b>		
2100 · Payroll Liabilities	17,031.05	0.00
22100 · Sales Tax Payable	149.72	272.95
22110 · Accrued Property Taxes	36,107.36	34,419.20
22112 · Equipment Lease - ST	2,971.16	2,873.76
22201 · Tenant Security Deposits	6,426.80	6,776.80
22202 · Future Events Income	89,743.47	45,240.36
22203 · Member & Training Services	23,707.10	-958.18
22204 · Renewing Member Dues- 2024	436,845.95	0.00
22205 · Partial Pays Renew/New Members	1,365.00	0.00
22206 · Renewing Member Dues- 2023	0.00	432,038.72
22207 · New Member Dues- 2023	1,645.00	55,876.90
22208 · New Member Dues-2024	132,757.08	0.00
22209 · VIP Sponsorship	143,423.00	137,281.48
22210 · 2022 New Member Credit to 2023	0.00	29,135.64
22300 · Trimmer Constr. Ed. Payable	0.00	150.00
22301 · Free Enterprise All. Payable	-2,000.00	150.00
22305 · Workforce Enhancement Fund	3,272.32	1,015.83
<b>Total Other Current Liabilities</b>	893,445.01	744,273.46
<b>Total Current Liabilities</b>	882,854.70	666,704.81
<b>Long Term Liabilities</b>	747.71	9,563.09
<b>Total Liabilities</b>	883,602.41	676,267.90
<b>Equity</b>		
30000 · Opening Bal Equity	6,650.00	0.00
31100 · Retained Earnings	2,642,186.10	2,436,985.69
Net Income	34,428.11	75,537.28
<b>Total Equity</b>	2,683,264.21	2,512,522.97
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>3,566,866.62</b>	<b>3,188,790.87</b>

Associated Builders and Contractors, Inc.  
Profit & Loss Budget Performance  
August 2024

	Aug 24	Budget	Jan - Aug 24	YTD Budget	Annual Budget
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
<b>40000 · Membership Income</b>					
41000 · New Member Dues	33,286.77	30,419.25	149,107.92	168,827.90	286,837.03
41010 · Renewing Member Dues	109,646.98	114,804.65	800,597.11	855,801.40	1,315,020.00
41020 · Enrollment Fee	1,280.00	600.00	7,510.00	7,200.00	10,000.00
41030 · Membership Promotion	100.00	100.00	100.00	300.00	500.00
46030 · Job Site Signs Sales	437.50	291.67	4,640.31	2,333.32	3,500.00
<b>Total 40000 · Membership Income</b>	<b>144,751.25</b>	<b>146,215.57</b>	<b>961,955.34</b>	<b>1,034,462.62</b>	<b>1,615,857.03</b>
<b>40100 · Events Income</b>					
41040 · Regional Outreach Income	5,125.00		8,845.00		
44000 · Meetings (Ticket Event)	0.00	19,875.00	76,907.40	71,225.00	81,425.00
44010 · Golf Tournaments	47,474.37	46,020.00	204,717.51	201,020.00	247,040.00
44030 · Construction Expo	-2,685.00	0.00	10,685.00	0.00	122,410.00
44040 · GC Connect	0.00	0.00	40,575.42	33,225.00	33,225.00
44050 · EIC Construction Awards Banquet	3,870.00	0.00	12,239.01	0.00	365,500.00
44100 · Sponsored Events	4,500.00	6,000.00	16,250.00	26,800.00	57,090.00
44105 · Young Professionals Events	1,450.00	0.00	6,660.00	10,250.00	11,750.00
<b>Total 40100 · Events Income</b>	<b>59,734.37</b>	<b>71,895.00</b>	<b>376,879.34</b>	<b>342,520.00</b>	<b>918,440.00</b>
<b>40200 · Training and Development Income</b>					
43000 · Seminars Registration	2,792.45	6,819.80	89,056.50	100,246.40	149,270.00
43035 · NEXGEN	0.00	0.00	35,977.96	34,000.00	50,000.00
43040 · Technology Conference	0.00	0.00	44,068.00	44,500.00	44,500.00
43041 · Project Mgmt. Institute	0.00	0.00	51,000.00	48,000.00	48,000.00
40200 · Training and Development Income - Other	0.00		257.45		
<b>Total 40200 · Training and Development Income</b>	<b>2,792.45</b>	<b>6,819.80</b>	<b>220,359.91</b>	<b>226,746.40</b>	<b>291,770.00</b>
<b>40300 · Advertising &amp; Marketing Income</b>	<b>13,702.50</b>	<b>13,241.67</b>	<b>115,572.00</b>	<b>112,956.66</b>	<b>142,365.00</b>
<b>Total Income</b>	<b>220,980.57</b>	<b>238,172.04</b>	<b>1,674,766.59</b>	<b>1,716,685.68</b>	<b>2,968,432.03</b>
<b>Gross Profit</b>	<b>220,980.57</b>	<b>238,172.04</b>	<b>1,674,766.59</b>	<b>1,716,685.68</b>	<b>2,968,432.03</b>
<b>Expense</b>					
<b>60000 · Membership Expenses</b>					
61040 · Member Fees & Promotion	2,353.04	3,125.00	22,886.40	25,000.00	37,500.00
<b>Total 60000 · Membership Expenses</b>	<b>2,353.04</b>	<b>3,125.00</b>	<b>22,886.40</b>	<b>25,000.00</b>	<b>37,500.00</b>
<b>60100 · Events Expense</b>					
610402 · Regional Outreach Expense	1,585.61		4,283.01		
64000 · Meetings (Ticket Event) Expense	119.06	13,000.00	41,075.66	46,250.00	48,550.00
64010 · Golf Tournaments Expense	20,993.19	22,220.00	127,793.52	124,220.00	146,440.00
64030 · Construction Expo Expense	371.42	0.00	2,246.73	0.00	48,211.00
64040 · GC Connect Expense	0.00	0.00	9,024.57	8,275.00	8,275.00
64050 · EIC Construction Awards Expense	3,649.66	0.00	6,796.45	0.00	257,405.00
64100 · Sponsored Events Exp	1,214.91	2,000.00	5,995.76	8,000.00	21,975.00
64105 · Young Professionals Expense	1,160.51	0.00	4,722.36	4,250.00	5,750.00
64107 · VIP Expenses	0.00	0.00	4,319.66	6,500.00	9,400.00
64112 · Meetings & Events General Exps.	71.03	333.33	786.27	2,666.68	4,000.00
60100 · Events Expense - Other	0.00		70.34		
<b>Total 60100 · Events Expense</b>	<b>29,165.39</b>	<b>37,553.33</b>	<b>207,114.33</b>	<b>200,161.68</b>	<b>550,006.00</b>
<b>60200 · Training and Development Expense</b>					
63000 · Seminar Expense	1,719.44	2,460.00	46,930.43	45,932.30	76,007.95
63035 · NEXGEN Expense	332.78	0.00	12,857.53	8,195.00	13,545.00
63040 · Technology Conference Expense	35.30	0.00	17,208.01	25,000.00	25,000.00
63041 · Project Mgmt. Institute Expense	0.00	0.00	15,880.69	19,000.00	19,000.00
60200 · Training and Development Expense - Other	21.74		963.27		
<b>Total 60200 · Training and Development Expense</b>	<b>2,109.26</b>	<b>2,460.00</b>	<b>93,839.93</b>	<b>98,127.30</b>	<b>133,552.95</b>
<b>60300 · Advertising &amp; Marketing Expense</b>	<b>3,429.66</b>	<b>5,382.50</b>	<b>36,469.03</b>	<b>35,330.00</b>	<b>47,995.00</b>
<b>60400 · General and Administrative</b>					
65030 · Website	80.00	334.00	3,045.64	2,672.00	4,008.00
66050 · Personnel Expenses	93,408.89	105,540.83	798,746.66	844,326.68	1,324,738.58
66060 · Insurances	1,739.35	1,875.00	13,839.16	15,000.00	22,500.00
67050 · Staff & Team Development	348.13	541.67	4,857.22	4,333.32	6,500.00
68000 · Auto Expense	1,671.50	1,500.00	12,877.03	12,000.00	18,000.00

Associated Builders and Contractors, Inc.  
**Profit & Loss Budget Performance**  
August 2024

	<u>Aug 24</u>	<u>Budget</u>	<u>Jan - Aug 24</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
68200 · President's Expense	448.29	210.00	1,878.75	1,660.00	2,500.00
68210 · Board of Directors Meetings	222.30	416.67	2,609.66	3,333.32	5,000.00
68220 · Committee Meetings	201.64	300.00	1,250.11	2,300.00	3,500.00
69000 · Utilities	2,731.08	4,200.00	19,384.05	33,600.00	50,400.00
69020 · Property Taxes	4,513.42	4,600.00	36,544.23	36,800.00	55,200.00
69030 · Janitorial & Cleaning	1,065.00	1,175.00	8,350.86	9,300.00	14,000.00
69040 · Building Supplies/Maintenance	4,358.58	5,000.00	32,375.82	40,700.00	61,350.00
69100 · Administrative - Postage	10.35	25.00	227.87	200.00	300.00
69120 · Telephone & Data Expense	938.26	1,130.00	8,584.59	9,040.00	13,560.00
69190 · Computer Software	689.52	1,450.00	12,534.55	11,600.00	17,400.00
69200 · Leased Office Equipment	304.35	500.00	3,012.91	4,000.00	6,000.00
69210 · Office Supplies	563.84	375.00	4,001.33	3,000.00	4,500.00
69220 · Equipment R&M, Supplies	337.74	1,800.00	9,700.17	14,400.00	21,600.00
69300 · Advertising expense	0.00	500.00	251.07	4,000.00	6,000.00
69315 · Bank Charges	22.40	40.00	413.30	320.00	480.00
69325 · Interest Expense	12.37	12.37	155.78	152.78	181.73
69340 · Professional Services	0.00	5,500.00	21,671.81	34,720.00	41,440.00
69350 · Taxes & Licenses	0.00	60.00	196.52	460.00	700.00
69370 · Dues, Subscript., Sponsorships	330.45	100.00	498.45	800.00	1,200.00
69400 · Depreciation	6,620.75	6,000.00	54,407.00	48,000.00	72,000.00
<b>Total 60400 · General and Administrative</b>	<b>120,618.21</b>	<b>143,185.54</b>	<b>1,051,414.54</b>	<b>1,136,718.10</b>	<b>1,753,058.31</b>
61000 · National Dues	32,758.16	28,000.00	214,065.12	224,000.00	336,000.00
61020 · State Dues	8,096.80	7,263.00	52,512.79	58,104.00	87,156.00
61100 · National Meetings	-1,087.01	0.00	11,299.54	22,500.00	28,500.00
68110 · State Meetings	0.00	0.00	5,567.69	5,500.00	9,000.00
68180 · Chapter Planning Conference	0.00	0.00	0.00	0.00	5,000.00
68190 · Other Conferences	0.00	100.00	0.00	600.00	1,000.00
69391 · Community Enrichment	4,796.76	2,000.00	12,342.96	16,000.00	24,000.00
<b>Total Expense</b>	<b>202,240.27</b>	<b>229,069.37</b>	<b>1,707,512.33</b>	<b>1,822,041.08</b>	<b>3,012,768.26</b>
<b>Net Ordinary Income</b>	<b>18,740.30</b>	<b>9,102.67</b>	<b>-32,745.74</b>	<b>-105,355.40</b>	<b>-44,336.23</b>
<b>Other Income/Expense</b>					
<b>Other Income</b>					
Student Chapter, net	0.00		0.00		
Workforce Fund, net	0.00		-38,328.25		
44021 · Apprenticeship Mgmt. Income	500.00		46,109.82		
46511 · Building Fundraising	1,500.00	62,500.00	24,740.00	187,500.00	250,000.00
47000 · Interest Income	3,332.96	1,500.00	23,221.53	12,000.00	18,000.00
47010 · General Income	0.46	0.00	60.27	0.00	0.00
47012 · Rental Income					
470122 · Lease Space					
470125 · Astronaut Lease Ste101-1,685	1,685.00	1,685.00	13,280.00	13,480.00	20,220.00
470126 · Empire Elect ste102 - 1,666.25	1,666.25	1,666.25	13,130.00	13,330.00	19,995.00
470127 · United Form ste103-1,535	1,535.00	1,535.00	12,080.00	12,280.00	18,420.00
470128 · Second Floor Lease Space	0.00	385.00	1,050.00	2,975.00	4,515.00
<b>Total 470122 · Lease Space</b>	<b>4,886.25</b>	<b>5,271.25</b>	<b>39,540.00</b>	<b>42,065.00</b>	<b>63,150.00</b>
470123 · Classroom rental	1,114.45	481.00	4,955.87	3,848.00	5,772.00
470124 · Rental Supplies	335.00		2,405.00		
69392 · Rental Expense	0.00	0.00	-41.66	0.00	0.00
<b>Total 47012 · Rental Income</b>	<b>6,335.70</b>	<b>5,752.25</b>	<b>46,859.21</b>	<b>45,913.00</b>	<b>68,922.00</b>
47020 · Gain (Loss) on Investment/Asset	5,732.20		15,115.48		
<b>Total Other Income</b>	<b>17,401.32</b>	<b>69,752.25</b>	<b>117,778.06</b>	<b>245,413.00</b>	<b>336,922.00</b>
<b>Other Expense</b>					
64021 · Apprenticeship Mgmt. Expense	0.00		45,609.82		
66511 · Building Fundraising Expense	1,667.57	62,500.00	4,994.39	187,500.00	250,000.00
<b>Total Other Expense</b>	<b>1,667.57</b>	<b>62,500.00</b>	<b>50,604.21</b>	<b>187,500.00</b>	<b>250,000.00</b>
<b>Net Other Income</b>	<b>15,733.75</b>	<b>7,252.25</b>	<b>67,173.85</b>	<b>57,913.00</b>	<b>86,922.00</b>
<b>Net Income</b>	<b>34,474.05</b>	<b>16,354.92</b>	<b>34,428.11</b>	<b>-47,442.40</b>	<b>42,585.77</b>

THE TYSON SMITH GROUP OF RJ  
Raymond James & Associates

## ABC - Central FL Chapter Account Summary - #700C0151

Brokerage

Registered to: CENTRAL FL CHAPTER ASSOCIATED | BUILDERS AND CONTRACTORS INC | 651 DANVILLE DR  
STE 200 | ORLANDO FL 32825-6393504

		This Statement	Year to Date
<b>Value This Statement</b>		<b>\$1,081,261.12</b>	<b>\$1,058,155.72</b>
<b>\$1,088,626.19</b>			
Last Statement	Prior Year-End		
\$1,081,261.12	\$1,058,155.72		
Dollar-Weighted Performance*			
YTD	2023		
4.38%	5.77%		
<b>Beginning Balance</b>		<b>\$1,081,261.12</b>	<b>\$1,058,155.72</b>
Deposits		\$0.00	\$0.00
Income		\$1,632.87	\$14,015.81
Withdrawals		\$0.00	\$0.00
Expenses		\$0.00	\$0.00
Change in Value		\$5,732.20	\$16,454.66
<b>Ending Balance</b>		<b>\$1,088,626.19</b>	<b>\$1,088,626.19</b>

Performance Inception: 05/07/2018

### Important Messages

- Your account purpose is Wealth Accumulation & Provide Income, with a moderate risk tolerance and a 10 to 20 year time horizon.

### Your Portfolio

For more information,  
visit [raymondjames.com/clientaccess](http://raymondjames.com/clientaccess)

	Quantity	Price	Value	Gain or (Loss) <sup>o</sup>	Estimated Annual Income
<b>Cash &amp; Cash Alternatives</b>					
Raymond James Bank Deposit Program ‡ 0.25% - Selected Sweep Option			<b>\$11,639.33</b>		\$29.09
Tristate Capital Bank			\$10,472.83		
Raymond James Bank			\$1,135.72		
First Foundation Bank			\$28.55		
Citibank NA			\$2.23		
<b>Your bank priority state: FL</b>					
‡ Please see the Raymond James Bank Deposit Program on the Understanding Your Statement page.					
Estimated Income Yield for RJB DP was calculated as of 08/26/2024.					
FIMM GOVERNMENT PORTFOLIO MONEY MARKET INSTL CL M/M (FRGXX) 5.34%	232,559.760	\$1.000	<b>\$232,559.76</b>		\$12,418.69
<b>Cash &amp; Cash Alternatives Total</b>			<b>\$244,199.09</b>		<b>\$12,447.78</b>



## Your Portfolio (continued)

	Quantity	Price	Value	Gain or (Loss) <sup>o</sup>	Estimated Annual Income
<b>Mutual Funds</b>					
WESTERN ASSET CORE PLUS BOND FUND CL C M/F (WAPCX)	21,433.607	\$9.460	<b>\$202,761.92</b>	\$(33,430.35) <sup>B</sup>	\$7,094.52
<b>Mutual Funds Total</b>			<b>\$202,761.92</b>	<b>\$(33,430.35)</b>	<b>\$7,094.52</b>
<b>Exchange-Traded Products (ETPs)</b>					
INVESCO QQQ TR (QQQ)	29.000	\$476.270	<b>\$13,811.83</b>	\$4,158.53	\$77.69
INVESCO S&P 500 EQUAL WEIGHT ETF (RSP)	186.000	\$175.870	<b>\$32,711.82</b>	\$10,503.59	\$481.74
SPDR S&P 500 ETF (SPY)	78.000	\$563.680	<b>\$43,967.04</b>	\$21,783.30	\$533.75
VANGUARD DIVIDEND APPRECIATION ETF (VIG)	261.000	\$196.090	<b>\$51,179.49</b>	\$21,426.67	\$875.39
<b>Exchange-Traded Products Total</b>			<b>\$141,670.18</b>	<b>\$57,872.09</b>	<b>\$1,968.57</b>

Please see the Exchange-Traded Products on the Understanding Your Statement page.

## Fixed Income

JPMORGAN CHASE BANK, NATIONAL ASSOCIATION COLUMBUS, OH FDIC # 628 CERTIFICATE OF DEPOSIT PAYS AT MATURITY CALLABLE BEGINNING 09/16/24 5.2000% DUE 12/16/2024 Callable 09/16/2024 @ 100.000 (46656MA84) <b>Accrued Interest:</b> \$8,084.93 <b>Ratings Information:</b> Not Rated	\$250,000.00	\$100.007	<b>\$250,017.50</b>	\$17.50	\$13,000.00
U.S. BANK NATIONAL ASSOCIATION FDIC # 6548 CERTIFICATE OF DEPOSIT PAYS AT MATURITY CALLABLE BEGINNING 09/11/24 5.0000% DUE 10/11/2024 Callable 09/11/2024 @ 100.000 (90355UBW4) <b>Accrued Interest:</b> \$7,910.96 <b>Ratings Information:</b> Not Rated	\$250,000.00	\$99.991	<b>\$249,977.50</b>	\$(22.50)	\$12,500.00
<b>Fixed Income Total</b>			<b>\$499,995.00</b>	<b>\$(5.00)</b>	<b>\$25,500.00</b>

**Accrued Interest Total: \$15,995.89**

Please see Fixed Income Investments on the Understanding Your Statement page.



## Your Portfolio (continued)

	Value	Gain or (Loss) <sup>o</sup>	Estimated Annual Income
<b>Portfolio Total</b>	<b>\$1,088,626.19</b>	<b>\$24,436.74</b>	<b>\$47,010.87</b>
<b>Accrued Interest Total</b>	<b>\$15,995.89</b>		
<b>Portfolio Total with Accrued Interest</b>	<b>\$1,104,622.08</b>		

<sup>B</sup> Please see Cost Basis on the Understanding Your Statement page regarding Open End Mutual Funds.

<sup>o</sup> Please see Cost Basis on the Understanding Your Statement page.

Log in to Client Access at <https://www.raymondjames.com/clientaccess> to view additional position details, filter, sort, or download up to 18 months of activity and see available delivery options for account documents.

## Your Activity

Date	Activity Type	Description	Quantity/ Price	Amount
<b>Income</b>				
08/01/2024	Dividend - Taxable	FIMM GOVERNMENT PORTFOLIO MONEY MARKET INSTL CL M/M (FRGXX) \$.00446 per share x 231,527.960 shares		\$1,031.80
08/01/2024	Dividend - Taxable	WESTERN ASSET CORE PLUS BOND FUND CL C M/F (WAPCX) \$.02794 per share x 21,369.874 shares		\$597.18
08/30/2024	Interest at RJ Bank Deposit Program	Raymond James Bank Deposit Program		\$3.89
<b>Income Total</b>				<b>\$1,632.87</b>
<b>Purchases, Sales and Redemptions</b>				
08/01/2024	Reinvest	FIMM GOVERNMENT PORTFOLIO MONEY MARKET INSTL CL M/M (FRGXX) \$.00446 per share x 231,527.960 shares	1,031.800 \$1.000	\$(1,031.80)
08/01/2024	Reinvest	WESTERN ASSET CORE PLUS BOND FUND CL C M/F (WAPCX) \$.02794 per share x 21,369.874 shares	63.733 \$9.37002	\$(597.18)



**THE TYSON SMITH GROUP OF RJ**  
Raymond James & Associates

## ABC - Workforce Enhancement Account Summary - #323RA696

Brokerage

Registered to: CENTRAL FL CHAPTER ASSOCIATED | BUILDERS & CONTRACTORS INC | 651 DANVILLE DR STE 200 | ORLANDO FL 32825-6393504

		This Statement	Year to Date
<b>Value This Statement</b>		<b>\$103,242.01</b>	<b>\$101,400.26</b>
<b>\$1.41</b>			
Last Statement	Prior Year-End		
\$103,242.01	\$101,400.26		
Dollar-Weighted Performance*			
YTD	2023		
1.97%	0.06%		
<b>Beginning Balance</b>		<b>\$103,242.01</b>	<b>\$101,400.26</b>
Deposits		\$0.00	\$0.00
Income		\$18.38	\$1,860.13
Withdrawals		\$(103,258.98)	\$(103,258.98)
Expenses		\$0.00	\$0.00
Change in Value		\$0.00	\$0.00
<b>Ending Balance</b>		<b>\$1.41</b>	<b>\$1.41</b>

Performance Inception: 12/07/2023

### Important Messages

- Your account purpose is Wealth Accumulation & Provide Income, with a moderate risk tolerance and a 10 to 20 year time horizon.

### Your Portfolio

For more information, visit [raymondjames.com/clientaccess](https://www.raymondjames.com/clientaccess)

	Quantity	Price	Value	Gain or (Loss) <sup>°</sup>	Estimated Annual Income
<b>Cash &amp; Cash Alternatives</b>					
Raymond James Bank Deposit Program ‡ 0.25% - Selected Sweep Option			\$1.41		
Raymond James Bank			\$1.41		
<b>Your bank priority state: FL</b>					
‡ Please see the Raymond James Bank Deposit Program on the Understanding Your Statement page.					
Estimated Income Yield for RJB DP was calculated as of 08/26/2024.					
<b>Cash &amp; Cash Alternatives Total</b>			<b>\$1.41</b>		<b>\$0.00</b>
<b>Portfolio Total</b>			<b>\$1.41</b>		<b>\$0.00</b>

<sup>°</sup> Please see Cost Basis on the Understanding Your Statement page.

Log in to Client Access at <https://www.raymondjames.com/clientaccess> to view additional position details, filter, sort, or download up to 18 months of activity and see available delivery options for account documents.



## Your Activity

Date	Activity Type	Description	Quantity/ Price	Amount
<b>Income</b>				
08/14/2024	Interest at RJ Bank Deposit Program	Raymond James Bank Deposit Program		\$18.38
<b>Income Total</b>				<b>\$18.38</b>
<b>Withdrawals</b>				
08/14/2024	Withdrawal	ACH Disbursement *ACH TO WINTER PARK NATIONAL B ACH TRANSFER		\$(103,258.98)
<b>Withdrawals Total</b>				<b>\$(103,258.98)</b>



**Associated Builders and Contractors, Inc.**  
**A/R Aging Summary**  
As of August 30, 2024

	<u>Current</u>	<u>1 - 30</u>	<u>31 - 60</u>	<u>61 - 90</u>	<u>&gt; 90</u>	<u>TOTAL</u>	
ABC National, Inc. - C	0.00	0.00	0.00	0.00	330.00	330.00	Chapter dinner
ABC, Gulf Coast	0.00	250.00	0.00	0.00	0.00	250.00	August cilb
Aegis Project Controls	0.00	0.00	0.00	0.00	55.00	55.00	GC connect
Balfour Beatty Construction(Centex)	0.00	0.00	6,070.00	945.00	20.00	7,035.00	Casino night and YP bowl
Bidding Enterprises	0.00	2,165.00	0.00	0.00	0.00	2,165.00	Dues
Brookstone Construction, LLC	0.00	0.00	0.00	0.00	130.00	130.00	2023 CPR FA
Calic Group, Inc.	0.00	0.00	0.00	0.00	150.00	150.00	2023 Directory
CEMEX	0.00	0.00	1,386.00	0.00	0.00	1,386.00	State Convention
Colis, LLC	0.00	0.00	0.00	0.00	150.00	150.00	2023 Directory
Collis Roofing, Inc.	0.00	0.00	0.00	0.00	55.00	55.00	GC connect 2024
Commercial Trade Source	0.00	250.00	0.00	0.00	0.00	250.00	Casino night lady luck
Competitive Edge Partners & Consulting	0.00	600.00	0.00	0.00	0.00	600.00	YP trivia sponsor
Comprehensive Energy Services	0.00	0.00	500.00	0.00	120.00	620.00	Brick campaign and Pipe gra
CORE Construction Services of FL, LLC	0.00	0.00	0.00	0.00	150.00	150.00	2023 Directory
Cross Enterprises of Central Florida, Inc	0.00	0.00	0.00	0.00	150.00	150.00	2023 Directory
DG Snyder Plumbing Inc	0.00	525.00	0.00	0.00	0.00	525.00	Casino night
Diversified Window Solutions Inc.	0.00	5,615.00	0.00	0.00	0.00	5,615.00	Dues
DOZR Ltd	0.00	0.00	0.00	0.00	2,200.00	2,200.00	Email advertising and mailing insert
Electric Services, Inc.	0.00	0.00	0.00	0.00	750.00	750.00	2023 BCF AD
Empire Electrical Contractors, LLC	0.00	1,699.58	1,699.58	0.00	0.00	3,399.16	Rent
Finish Line Staffing, LLC	0.00	0.00	600.00	0.00	0.00	600.00	Fishing state conventin
Gaylor Electric, Inc.	0.00	350.00	0.00	0.00	0.00	350.00	Casin onight
Gervais	0.00	3,500.00	0.00	0.00	0.00	3,500.00	Safety captive
Gilbane Building Company	0.00	0.00	0.00	0.00	1,000.00	1,000.00	Builders breakfast sponsor
Graybar Electric Co., Inc.	450.00	0.00	0.00	0.00	0.00	450.00	Golf
Greater Orlando Builders Association	0.00	0.00	0.00	0.00	250.00	250.00	Hob nob
Jack Jennings & Sons, Inc.	0.00	0.00	0.00	0.00	2,000.00	2,000.00	Brick campaign
JK2 Scenic	0.00	1,575.00	0.00	0.00	349.50	1,924.50	Casino night and crisis management
Lamm & Co	0.00	5,615.00	0.00	0.00	0.00	5,615.00	Dues
Lithko Contracting LLC	0.00	0.00	0.00	0.00	200.00	200.00	Directory ad 2023
LRA Insurance	0.00	675.00	0.00	0.00	500.00	1,175.00	Casino night and Pipe grad
Milwaukee Electric Tool Corp	0.00	5,150.00	1,000.00	0.00	0.00	6,150.00	Casino night golf and BBQ
Nash Plumbing and Mechanical, LLC	0.00	0.00	0.00	0.00	645.00	645.00	Directory ad 2024
Noble Precision Technologies	0.00	2,165.00	0.00	0.00	0.00	2,165.00	Dues
Northwestern Mutual	0.00	0.00	0.00	0.00	165.00	165.00	Chapter dinner
Oakler Interiors	0.00	0.00	0.00	0.00	55.00	55.00	GC connect
Ovation Construction Company	0.00	0.00	0.00	0.00	165.00	165.00	Chapter dinner
Paramount Consulting & Engineering	0.00	0.00	0.00	0.00	165.00	165.00	Chapter dinner
PCL Construction	0.00	0.00	0.00	1,500.00	0.00	1,500.00	Brick campaign
Proman Skilled Trades	0.00	350.00	0.00	0.00	0.00	350.00	Casino night
RB Marks Construction, Inc.	0.00	500.00	0.00	0.00	0.00	500.00	BCF #4 2024
Rolling Plains Construction, Inc.	0.00	0.00	0.00	0.00	200.00	200.00	Directory
SGM Engineering, Inc.	0.00	2,165.00	0.00	0.00	0.00	2,165.00	Dues
Signature Wealth Advisors, LLC	0.00	175.00	0.00	0.00	0.00	175.00	Casino night

**Associated Builders and Contractors, Inc.**  
**A/R Aging Summary**  
As of August 30, 2024

	<u>Current</u>	<u>1 - 30</u>	<u>31 - 60</u>	<u>61 - 90</u>	<u>&gt; 90</u>	<u>TOTAL</u>	
Silver Hills Construction, LLC	0.00	0.00	0.00	0.00	99.00	99.00	Blue beam 10/2023
Sky Blue Glazing, LLC	0.00	2,646.00	0.00	0.00	0.00	2,646.00	Dues
SOPREMA	0.00	0.00	0.00	0.00	150.00	150.00	Directory 2024
Spectra Contract Flooring	0.00	0.00	0.00	0.00	503.00	503.00	OSHA 30
Speedy Concrete Cutting of Cent. Fl	0.00	0.00	0.00	0.00	180.00	180.00	Poker run 2023
Sunbelt Rentals	0.00	0.00	0.00	0.00	750.00	750.00	GC connect 2023
Towers Construction Company	0.00	2,600.00	0.00	0.00	0.00	2,600.00	Safety Captive and Win work
Tradesmen International, Inc.	0.00	0.00	0.00	0.00	165.00	165.00	Chapter dinner
Turner Construction Co.	0.00	350.00	0.00	0.00	0.00	350.00	Casino
Two Way Technology Systems Corporation	0.00	0.00	0.00	0.00	695.00	695.00	2023 Directory
United Electrical Sales	450.00	0.00	0.00	0.00	0.00	450.00	Golf
USI	0.00	0.00	0.00	0.00	150.00	150.00	2023 Directory
Waste Pro USA	0.00	0.00	0.00	0.00	200.00	200.00	Directory 2024
Westbrook Service Corporation	0.00	0.00	0.00	0.00	720.00	720.00	Pipe Grad
World Insurance Associates LLC	0.00	0.00	1,775.00	0.00	0.00	1,775.00	Dues
<b>TOTAL</b>	<b><u>900.00</u></b>	<b><u>38,920.58</u></b>	<b><u>13,030.58</u></b>	<b><u>2,445.00</u></b>	<b><u>13,566.50</u></b>	<b><u>68,862.66</u></b>	



Associated  
Builders and  
Contractors

PAC | UCF | WEF | TRIMMER | FEA

Financial Status Report

As of August 31, 2024

## Total PAC Funds

**\$90,622.99**

## UCF Student Chapter Funds

**\$40,534.01**

## Workforce Enhancement Funds

**\$274,030.67** (\$103,242.01 in CD Maturing rolled over)

Pending:

\$0 ABC CF Lab Done without needs of workforce fund, thanks to donations

\$6,800 ACT summer Camp (June 10-14, 2024)

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\$267,230.67 Available

## Trimmer Construction Education Foundation Funds

**\$16,900.00**

**Goal: \$20,000.00**

## Free Enterprise Alliance Funds

**\$24,912.33**

**Goal: \$30,000.00**

## ABC Central Florida Membership Report August 31, 2024



### New Members - August 2024

COMPANY	CONTACT	CTG	TRADE	BOARD SPONSOR
Adkins Electric, Inc.	Lee Baker	12	Electrical contractor	NA
Ameris Bank	Jen Pollock	1	Financial services, banking, lending	NA
Assured Partners	Chris Pierce	1	Insurance firm	NA
Diversified Window Solutions, Inc.	Michael Bailly	11	Window contractor	NA
MobiClocks	Emmanuel Onyia	1	Facial recognition time clock for subcontractors	NA
Norlee Group, Inc.	Nicole Calabria	1	Parent company of electrical & mechanical co.'s	NA
NV5	James Hill	1	Engineering & surveying firm	NA
Power Engineering Group, Inc.	Javed Mirza	7	Electrical contractor	Garcia
Saltmarsh, Cleaveland & Gund, CPA's	Marissa Kaprow	1	CPA & consultin firm	NA
Sanford Granite	Brandie Usilton	7	Natural & manufactured stone contractor	NA
Sky Blue Glazing, LLC	Matt Shellberg	7	Glass & glazing contractor	NA
Stallion Infrastructure Enterprises	Rachael Lohman	2	Temporary jobsite infrastructure	NA
Tietjen Technologies, Inc.	Ian Tietjen	9	Low voltage electrical contractor	NA

### Recruitment 2024

<i>New Member Companies</i>	
<b>This Month:</b>	<b>13</b>
<b>EOM,YTD:</b>	<b>78</b>
<b>Goal:</b>	<b>90</b>
<b>Percentage of Goal</b>	<b>86.7%</b>

**\$35,670.00** Current Month New Members  
**\$206,289.00** YTD New Members  
**94.2%** Percentage of Budget

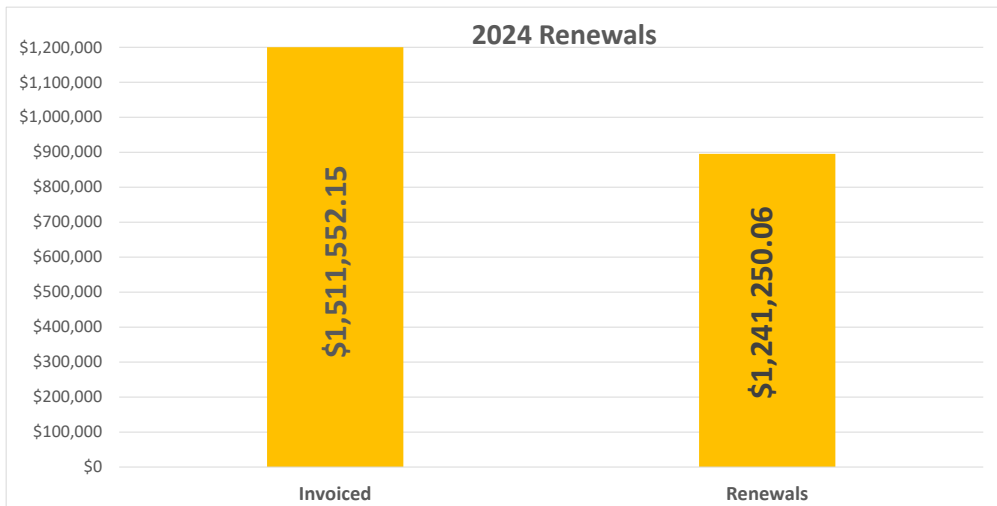


**2024 Retention (as of 8/31/2024)**

<b>Renewed Member Companies</b>		
As of Year End 2023:	519	
2024 Renewed:	427	82.27%
Dropped:	95	
Unpaid:	0	

**Renewal Invoices: \$1,511,552.15**  
**Paid as of Month End: \$1,241,250.06**  
**Percentage of Invoiced: 82.1%**

**Non Renewed: \$250,991.32**



**2024 Paid Member Contractor Percentage: 60%**

**Board of Directors Membership GoogleSheet Documents/Resources:**

- 2024 Dropped Members: <https://docs.google.com/spreadsheets/d/1U1qM0KHGa57wpCVG8JP9LNHpO3q1gnqvoBUT6VxJu9l/edit#gid=0>
- 2024 Still to Renew: [https://docs.google.com/spreadsheets/d/1E8CcEAJ0XhOEH4USRcljxVSrv8tJ\\_ENk0\\_KvCPEHxiE/edit#gid=0](https://docs.google.com/spreadsheets/d/1E8CcEAJ0XhOEH4USRcljxVSrv8tJ_ENk0_KvCPEHxiE/edit#gid=0)
- 2024 Active Members: <https://docs.google.com/spreadsheets/d/13uYaNLIARNAaJ9VCz54UpGgHKHwfawzIXVFUVs8V8/edit#gid=0>
- 2024 New Member Welcome Calls: <https://docs.google.com/spreadsheets/d/1gRqzr4I4EFMCxU3ijD7bbWnJK9laXqCFuega5L-iSTo/edit#gid=0>
- 2024 Future Members List: <https://docs.google.com/spreadsheets/d/1w1nMrqwp4lwDj-FWFUWXfHqfqpFc42BvwMTK1vcpOmU/edit#gid=0>
- 2024 Low Engagement Member List: <https://docs.google.com/spreadsheets/d/159FnMJ4Hu0r-qMqELjUHSs0fAkSxWn49WtSQ-xqD2nw/edit?gid=0#gid=0>



**Catherine Wert, Membership Director**  
[cwert@abccf.org](mailto:cwert@abccf.org)  
 D. 407.398.1278  
 C. 407.209.5604  
[www.abccf.org](http://www.abccf.org)

# ALL ABOUT THE HALF-CENT SALES TAX REFERENDUM

FOR ORANGE COUNTY PUBLIC SCHOOLS

ON NOV. 5  
2024



# VOTE

*YOUR VOTE  
MATTERS!*

Orange County voters will decide Nov. 5 whether to continue a half-cent sales tax that pays for:

- School Construction
- Renovations and Replacements
- Maintenance
- School Technology
- Safety and Security

FOR MORE INFO

**SCAN**



OR GO TO  
[youdecide.ocps.net](http://youdecide.ocps.net)



*The sales tax question will be the last item on the ballot*

## THE TAX

A vote 'for' will not increase taxes

Tourists and non-residents pay more than 50% of sales taxes

The sales tax has helped reduce portable classrooms by 75%

## THE NEED

75 OCPS schools will need renovation or replacement by 2035

Without the tax, OCPS will be short \$4 Billion for school construction

There is no State or Federal funding for school construction

## THE IMPACT

School construction results in an average of 1,850 jobs a year in Orange County

Each dollar spent on school construction results in \$1.58 back into our economy



BEFORE



AFTER

SEE THE  
**RESULTS**  
FOR YOURSELF!



BEFORE



AFTER

## Half-Cent Sales Tax Fact Sheet

The School Board of Orange County passed a resolution to place a referendum on the November 5, 2024, ballot asking voters to continue the half-cent sales tax for district capital needs for ten years.

### Key Points:

- A 'for' vote would continue an existing, crucial source of funding for school construction, renovation, and technology, including improvements for safety and security
- More than 50% of the half-cent sales tax is funded by tourists and non-Orange County residents
- Since 2011, OCPS has built or rebuilt 64 schools, nearly 30% of schools constructed by school districts in the state of Florida
- A 'against' vote would delay needed new campuses, put off necessary repairs to existing schools and return OCPS to a greater reliance on portable classrooms
- Orange County has a 6.5% sales tax, lower than some neighboring counties (Seminole at 7% and Osceola at 7.5%). A 'for' vote would keep the current rate with no increase
- Over the past two decades, the Florida Legislature has dramatically decreased the funding for school district's building and maintenance programs

### History:

- In 2002, community partners and the district teamed up to address a lack of funding for new schools and campus improvements. The half-cent referendum passed with 59.3% approval
- The sales tax was continued by Orange County voters in August 2014, with 64% voting in favor
- An independent, all-volunteer Citizens' Construction Oversight and Value Engineering (COVE) Committee has monitored, reviewed and provided input on the school construction program since 1997, and has been part of the half-cent sales tax effort since the beginning
- Half-cent sales tax and Capital Renewal funds are audited annually by outside auditors

### Benefits:

- At least 136 schools have been, or will be, reconstructed or renovated by the current sales tax
- Revenues from the half-cent have funded the OCPS Capital Renewal Program since 2014 to replace major systems such as air conditioning and roofing
- Portable usage has dropped by about 75% due to the construction of new schools
- Before the sales tax, the average age of OCPS K-12 schools was 32 years. It is currently 13 years
- The OCPS graduation rate in 2000, before the sales tax, was 49.5%. The current graduation rate is 95.5%
- In the past 10 years, OCPS has spent \$2.6 billion on school construction. The total impact to the Orange County economy has been \$4.1 billion, a near doubling of taxpayer investment. On average, these projects have created or maintained about 1,849 jobs a year, according to PFM Financial Advisors

### Rationale:

- The current half-cent sales tax is set to expire at the end of 2025
- If the revenue isn't extended, building program needs will exceed projected revenues by more than \$4 billion through 2035
- A total of 75 schools constructed, reconstructed, or improved since the beginning of the half-cent sales tax will need comprehensive construction, reconstruction or renovation by 2035
- School construction funds cannot be used to pay for general expenses such as teacher raises
- The tax will generate approximately \$350 million for the OCPS building program per year
- Growth in areas around Orange County require additional classrooms and schools
- Other funding avenues, such as increased school impact fees, have been limited and can't keep up with the escalation in construction costs. Revenues also must be shared with charter schools

# REASONABLE SUSPICION

## TOPICS COVERED:

- **When can an employer lawfully drug test employees and under what circumstances**
- **Types of drug testing**
- **Identifying when reasonable suspicion exists**
- **Privacy and other legal concerns regarding drug testing**
- **The role of the supervisor in identifying drug use in the workplace**
- **Signs, symptoms, and behavioral indicators of drug use**
- **Medical marijuana and evolving marijuana law**
- **Drug and alcohol use and the ADA**



This class is intended to help members navigate issues concerning the identification and prevention of drug use on the worksite in light of changing drug laws, the opioid crisis and mental health crisis. Employers will be presented with the legal framework regarding these issues, including the impact of Florida's Drug Free Workplace Act, the Americans with Disabilities Act and DOT regulations. Employers will become comfortable identifying and applying the concept of reasonable suspicion and engaging in the interactive process regarding accommodations in the workplace.



Presenter: Shannon L. Kelly, Attorney at Law

Shannon regularly provides preventative advice on employment decisions, employee benefits, policy development and revision, internal and agency audits, and harassment and discrimination investigations. When litigation is unavoidable, Shannon draws on her significant experience litigating claims under various federal and state employment laws.

Presented by

## FORDHARRISON



**September 24, 2024**

**8:00-9:30 am**

**651 Danville Drive  
Orlando, FL 32825**

**ABC Member - \$49**

**Future member - \$79**

## WHO SHOULD ATTEND:

- Owners & CEO's
- Managers and Supervisors
- HR Professionals



**SCAN QR CODE TO  
REGISTER**

**QUESTIONS?  
Email [training@abccf.org](mailto:training@abccf.org)**

# Union Organizing and Awareness Training

## When addressed early, organizing is avoidable.

In this union awareness presentation, GrayRobinson attorneys Deborah La Fleur and Katherine Katz will share an in-depth overview of the National Labor Relations Act (NLRA) and the National Labor Relations Board (NLRB), including the latest updates and changes that might impact you.

### Additional topics will include:

- Critical warning signs indicating employee organizing efforts.
- Union organizing tactics, including essential tasks for employers when navigating potential unionization within their workforce.
- Overview of the NLRB election process, including procedural steps and implications.
- Effective union collaboration techniques emphasizing the principles of collective bargaining and fostering positive labor relations.
- Common unfair labor practices and how to avoid legal pitfalls.
- Strategies for developing a union avoidance program, helping sustain a union-free environment while respecting your employee's rights.

October 17, 2024  
3:30 pm - 5:00 pm

CF ABC Office  
651 Danville Drive  
Orlando, FL 32825



ABC Members ONLY

Registration:  
\$50 per person

## PRESENTERS GRAYROBINSON



**Deborah La Fleur** Shareholder, GrayRobinson, P.A.

Board certified in Labor and Employment Law by The Florida Bar, Deb advises and represents corporations, management, nonprofits, healthcare providers, and governmental entities in employment-related matters. Her expertise includes discrimination, wage and hour claims, FMLA, ADA, constitutional claims, whistleblower litigation, labor issues, collective bargaining, and compliance with federal contract regulations. She also regularly prepares employment handbooks, contracts, and policies and provides training on employment matters and accessibility compliance



**Katherine "Kate" Katz** Associate, GrayRobinson, P.A.

Kate focuses her practice on the areas of construction, employment, and personal injury litigation. She has experience litigating, mediating, and arbitrating a variety of construction defect and design disputes, discrimination and retaliation claims, personal injury matters (auto accidents, slip and falls, premises liability), and contract disputes.



IN PARTNERSHIP WITH



# READING CONSTRUCTION DOCUMENTS

This 2-part online program is for entry-level architectural or engineering designers, apprentices, entry-level tradespersons, project coordinators, assistant project managers, new project managers, estimators, specialty sales representatives, or anyone in career transition looking for a refresher.

Designed to quickly familiarize students with the basics of reading and understanding construction documents. From navigating title block information to combing through specification documents, participants will learn how to navigate a project and understand the material and construction requirements.

## Learning Objectives:

- Introduction to Construction Documents
- Understanding Industry Document Standards
- Drawing Navigation
- The Importance of Specialty Plans



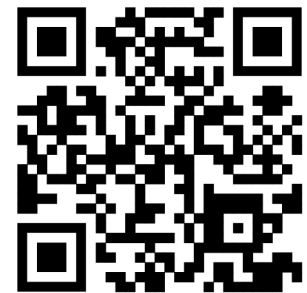
**INSTRUCTOR**  
**TROY DEGROOT**  
BLUEBEAM CERTIFIED INSTRUCTOR  
UCHAPTER2 | OWNER

**PART I**  
**OCTOBER 30, 2024 | 2 - 5PM**

**PART II**  
**OCTOBER 31, 2024 | 2 - 5PM**

**COST**  
**ABC MEMBER - \$329**  
**FUTURE MEMBER - \$460**

**SCAN QR  
CODE TO  
LEARN MORE  
& REGISTER**



## **QUESTIONS?**

Email [training@abccf.org](mailto:training@abccf.org)  
or Call 407.628.2070

# Poker Run



Connect with industry leaders while cruising the roads of Central Florida, for a thrilling networking opportunity with CF ABC members.

## October 5, 2024

8:00 AM - Registration

8:30 AM - First Bike Out

8:45 AM - Last Bike Out

12:00 PM - Lunch & Awards

*(approx. time determined by route)*

REGISTRATION/START  
Energy Air, Inc.  
5401 Energy Air Court  
Orlando



**ENERGY AIR, INC.**  
*Nobody Works Harder*



 **morton  
electric, inc.**



### REGISTRATION

\$35/Rider

\$20/Passenger

\$5 Extra Hand

Scan to Register

Registration includes coffee & breakfast items, snacks, lunch, 1 poker hand and 1 door prize ticket. Raffle Prizes: Donate items to be given away at final stop luncheon & awards, with company name announced during awards program. Must be delivered to CF ABC offices by 5:00 p.m. 9/30/24 to be on tent cards at event.



**SUNBELT<sup>®</sup>**  
RENTALS



**Riders: The Harley Davidson navigation app will be used to provide directions from point to point. Please download and have ready to use on event day!**

### Get the H-D™ App



Scan the QR code or go to the App Store or Google Play to download the H-D App now.

For more information: [rsvp@abccf.com](mailto:rsvp@abccf.com) or call (407) 628-2070.

## Celebrate World Habitat Day \* with Us!

\*The U.N.'s annual day recognizing the importance of shelter.

**Monday, October 7, 2024**  
8 a.m. - 12 p.m.

CEO Build 2024 is a chance to build community, while also providing a unique networking opportunity for Central Florida CEOs, high corporate visibility, and direct community engagement.

### With your \$2,500 donation, you will receive:

- An exclusive spot on your Hometown Habitat team
- Hands-on home-building experience
- Lunch and networking/photo opportunities
- Social media content
- Recognition in CEO Build 2024 media releases
- CEO bio with link to your website on [HabitatSeminoleApopka.org](http://HabitatSeminoleApopka.org)
- Custom CEO Build 2024 hardhat
- VIP invitation to Home Dedication

*Interested in getting involved?*

**Penny Seater, CEO**

 407-797-4614

 [pseater@habitat-sa.org](mailto:pseater@habitat-sa.org)



### Featured Presenters



**Michelle Daugherty**

President/CEO

*Associated Builders and Contractors,  
Central Florida Chapter*



**David Johnson**

Seminole County Property Appraiser

**2025 pricing w/ Central Florida 2024 dues categories with staff  
recommended dues breakdown**

<b>Dues Cat Desc</b>	<b>Proposed - 2025</b>	<b>Current - 2024</b>	<b>Total % Change</b>	<b>Total Dues change</b>
Assoc/Ind Prof	\$ 2,125	\$ 2,065	2.91%	\$ 60.00
Supplier	\$ 2,140	\$ 2,065	3.63%	\$ 75.00
\$500K-\$1M	\$ 2,000	\$ 1,982	0.91%	\$ 18.00
\$1M-\$3M	\$ 2,550	\$ 2,546	0.16%	\$ 4.00
\$3M-\$6M	\$ 3,550	\$ 3,503	1.34%	\$ 47.00
\$6M-\$10M	\$ 4,095	\$ 4,095	0.00%	\$ -
\$10M-\$15M	\$ 4,845	\$ 4,838	0.14%	\$ 7.00
\$15M-\$20M	\$ 5,125	\$ 5,123	0.04%	\$ 2.00
\$20M-\$50M	\$ 5,525	\$ 5,515	0.18%	\$ 10.00
Over \$50M	\$ 6,930	\$ 6,812	1.73%	\$ 118.00
Over\$100M	\$ 8,998	\$ 8,943	0.62%	\$ 55.00
Over \$250M	\$ 11,300	\$ 11,086	1.93%	\$ 214.00