



**Central Florida Chapter**  
**Associated Builders and Contractors, Inc.**  
**Board of Directors Meeting**  
**September 15, 2025**  
**Connect | Educate | Advocate**

Location: ABC, 651 Danville Drive, Suite 200, Orlando, FL 32825 – Juan Garcia, Chair, presiding

*ABC Central Florida Value Proposition: ABC helps our members develop people, win work and perform that work safely, ethically, profitably for the betterment of the communities where we work and live.*

- Call to Order .....Garcia
- Invocation .....Garcia
- Pledge of Allegiance and Welcome .....Garcia

Consent Agenda

- o Approval of Minutes – August 2025 (Action Item) .....Schultz
- o Approval of Financials: July Final/ August Draft (Action Item) .....Bastin
- o Approval of New August 2025 Members (Action Item).....Garcia

New Business

- Chair .....Garcia
  - o Candidate slate is open for voting
  - o Introduce new Vice President
  - o Board New Member Recruiting
  - o 2026 Dues ( Action Item)

Past Chair .....Holmes

- o **November 5, 2025** – Committee Open House

Chair- Elect.....Rodriguez

- o **September 18, 2025** - Construction Expo, Central Florida Fairgrounds
- o **October 24, 2025**- EdTech Summit, Dr. Phillips Academic Commons  
 Early Bird Registration Open. Diverse topics for C-Suite Leaders, HR Professionals, Trade Professionals, Legal Professionals, Tech Enthusiasts, and Safety Professionals.

Committee Liaison Reports

- o Membership Development .....Torres
  - Recruitment and Retention efforts
  - **September 10, 2025** – Future Member Event Results
  - **October 2, 2025** – Membership Blitz
  - 15 for 12
- o Regional Outreach .....Delaney
  - RoMac Partnership for Lake County
  - Osceola School District event being scheduled
  - Volusia Meetings Under Way
- o Government Affairs.....Lockhart
  - **October 3, 2025**- Next Committee Meeting
  - **September 25, 2025**-Webinar-Legislative Power Hour
- o Excellence in Construction .....Torres
  - **October 18, 2025** – EIC Banquet
- o Young Professionals .....Bracco/Jordan
  - **October 23** – YP Olympics
  - YP of Year Candidates-Chosen Winner Announced at EIC
- o Programs .....Ernest
  - **September 24, 2025** – Builder’s Breakfast- Camping World/Barton Malow
  - **October 1, 2025**-Expanding the Exhibit Experience at OCCC
  - **October 7, 2025**-On Deck with FINFROCK
- o Safety .....Hernandez
  - 2025 STEP promotion underway-124 completed applications (36% of contractor members)
  - **Contractors HR Peer Group** sessions have been planned for all of 2026

- Special Events .....Scrubby
  - **September 29, 2025** – Fall Golf @ Heathrow (almost sold out)
  - **October 6, 2025** – Fall Golf @ Heathrow
  
- Training Development .....Garcia
  - **September 15, 2025** - NexGen Kick-off Session. 33 Students.
  - **October 24, 2025**- EdTech Summit  
Early Bird Registration Open. Diverse topics for C-Suite Leaders, HR Professionals, Trade Professionals, Legal Professionals, Tech Enthusiasts, and Safety Professionals.
  
- Workforce Outreach .....Carter
  - **August 15, 2025** – Casino Night Results
  - **September 19, 2025** - ACT's Annual Charity Golf Tournament
  - **September 26, 2025** – iBowl for iBuild
  
- Apprenticeship .....Burkett
  - Classes in Session
  
- Collegiate Outreach .....Krstolic
  - UCF & SSC Working on 2026 CMC Competition
  - Committee scheduling CMC workshops
  
- President & CEO .....Daugherty
  - **September 29 – Oct. 1** - ABC Construction Project Owners Summit
  - September is Suicide Prevention Month
  - **November 10-13, 2025** – National Leadership Conference- Marco Island, FL
  - Building Maintenance Projects
    - Phones and Internet
    - Milwaukee Lab Room Upgrade
    - Roof
    - Parking Lot and Sidewalks
    - HVAC Controls
    -
  - NexGen Networking Mixer
  
  
  
- Open Discussion.....Garcia

**Next Board Meeting is October 20, 2025 @ 3:30 p.m.**

**Online resources: [www.abccentralflorida.com/bod](http://www.abccentralflorida.com/bod)**

**Central Florida Chapter Associated  
Builders and Contractors, Inc.**  
651 Danville Drive, Suite 200, Orlando, FL

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**CENTRAL FLORIDA CHAPTER  
ASSOCIATED BUILDERS AND CONTRACTORS  
BOARD OF DIRECTORS  
MEETING MINUTES**



**Location:**

**651 Danville Drive, Suite 200, Orlando, FL 32825**

**August 18, 2025,**

**PRESIDING: Juan Garcia, PCL Construction Services, Inc.**

**BOARD MEMBERS PRESENT**

Ray Bastin	Treasurer	Withum
Charles Bracco	Director	Modern Plumbing Industries, Inc
Roy Burkett	Vice Chair	S. I. Goldman Company, Inc.
Jeff Carter	Director	Charles Perry Partners, Inc.
Michelle Delaney	Director	LRA Insurance
Neal Ernest	Director	Balfour Beatty
Juan Garcia	Chair	PCL Construction Services, Inc.
Roxana Hernandez	Director	Turner Construction Co.
Julie Holmes	Immediate Past Chair	JK2 Scenic
Matt Krstolic	Director	Hensel Phelps
Shane Burnsed	Director	Gilbane Building Company
Scott Luebbert	Director	Tri-City Electrical Contractors
Debbie Rodriguez	Chair-Elect	Competitive Edge Partners
David Schultz	Vice Chair	CEMEX
Scott Scruby	Director	Sunbelt Rentals
Oskar Torres	Director	Towers Construction Company
Matt Walton	Director	MiGre Engineers, LLC
Mark Woehrle	Director	Comprehensive Energy Services, Inc.

**BOARD MEMBERS ABSENT**

Chad Tinetti	Director	Tavistock Development
Derrick Valkenburg	Director	Shutts & Bowen

**BOARD MEMBERS ON ZOOM**

Michael Jordan	Director	Lithko Contracting
Steven Lockhart	Director	Finrock Construction, LLC

**GENERAL COUNSEL ABSENT**

Michael C. Sasso	General Counsel	Sasso & Sasso, P.A.
Thomas P. Wert	Vice Chair	Dean Mead Attorneys at Law

**ABC STAFF PRESENT**

Michele Daugherty	President & CEO
Nancy Wray	COO
Cat Wert	Membership Director
Taylor Dupree	Chapter Resources & Government Affairs

**CALL TO ORDER**

- **GARCIA** called the board meeting to order at 3:32PM with the Pledge of Allegiance.

## CONSENT AGENDA

### 1. MINUTES

- **A motion was made and seconded to approve the minutes from the June 2025 meeting. The motion passed.**

### 2. FINANCIALS

- **BASTIN** reviewed the final summary for May and June 2025 and draft for July 2025.
- **A motion was made and seconded to approve the May 2025 financials. The motion passed.**
- **A motion was made and seconded to approve the June 2025 financials. The motion passed.**

## LEADERSHIP REPORTS

- **GARCIA** gave an update on the future succession of leadership and prospective board chairs through 2029
  - The nominating committee recommended for the 2026 executive committee slate to retain Juan Garcia as past chair, Debbie Rodriguez as 2026 Chair, Matt Krstolic as Chair-elect, Ray Bastin as Treasurer and add Matt Krstolic as Chair-elect, Charles Bracco as Vice Chair, and have Scott Scruby as Secretary. Julie Holmes 2025 past chair, Roy Burkett 2025 Vice Chair, and David Schultz 2025 Secretary will be stepping off the Executive committee at the end of the year.
    - **A motion was made and seconded to approve the 2026 executive board slate to be voted on by the members. The motion passed.**
  - The 2026 board ballot slate that will go out to vote on all open board seats. The Nominating Committee and Executive Committee recommend the following candidates for the election slate to be voted on by the members.
    - Contractors: Roy Burkett, Tony Cannon, James de La Rosa, Chris Evans, Jesse Gallimore, Michael Jordan, Oskar Torres, Michael Underwood, Stephen Blanton
    - Associates/ Suppliers: Mariel Coleman, Terence Curran, Matt Walton
    - **A motion was made and seconded to approve the slate for the 2026 board ballot. The motion passed.**
- **GARCIA** Updated the board on the VP search.
- **GARCIA** shared with the board that to date ABC Central Florida has 109 new members for the year so far, challenged the board to hit 150 by the end of the year which is attainable if the board hits their 2 new contractor members per year recruitment goals.
- **HOLMES** gave an update about her trip to the White House for a press conference on the Big Beautiful Bill.
- **HOLMES** reminded leadership that there is an upcoming ABC on Tap on August 28 at Boardwalk Bowl, great opportunity to bring possible new members.
- **RODRIGUEZ** gave update on the upcoming ABC Move Premiere at Regal Winter Park Village and how it's important for everyone to watch the story of ABC. That is on Wednesday, August 20.
  - Setting up the movie night has re-engaged some of the past presidents.

## NEW MEMBER COMPANIES

Florida Paints	Supplier
Icon Construction Enterprises dba Asphalt Icons	\$3M-\$6M
Matern Professional Engineering, Inc.	Associate
Safety Products, Inc.	Supplier
Structural Solutions Group LLC	\$1M-\$3M
SYL Roofing Supply	Supplier
Truist	Associate
ULMA Form Works	Supplier

**A motion was made and seconded to approve the new members from June and July 2025. The motion passed.**

### **COMMITTEE LIAISON REPORTS**

- **TORRES** gave a membership development update.
  - 109 new members so far this year, contractor percentage is at 62%
  - 76 drops this year.
  - A Future Member mixer event is on September 10, the board is encouraged to attend that and the membership blitz on October 2. The Future Member event is focused on contractors, not suppliers and associates.
- **DELANEY** gave an update on Outreach.
  - Thank you to Debbie Rodriguez for coordinating a meeting with RoMac for a Lake County event.
  - Nancy DeCaul was hired as the new regional outreach/BD person.
- **LOCKHART** gave a government affairs update.
  - 2026 legislative priorities were agreed upon at the State Convention, there are 4 main bills to be created. One is going to be an omnibus permitting reform bill.
  - Department of Revenue rule fix for ODP is possible, to be tied up with conversation about sales tax.
  - Also, Carol and Gray|Robinson to work on the Statute of Repose loophole that got put in the condo bill.
  - Make sure you have the ABC Action App to participate and get updates on.
  - RODRIGUEZ will be sending out an email to all CEOs/Owners about joining the Government Affairs committee.
- **TORRES** gave an Excellence in Construction Awards Committee update.
  - The eagle winners have been announced and notified.
  - October 18 is the banquet; there are also still sponsorships available.
  - EIC magazine ads are due, space reservation deadline is August 22 and materials by August 29.
- **BRACCO** gave an update on YP Committee.
  - The YP Trivia night on August 19 is sold out.
- **GARCIA** gave a Programs Committee update.
  - There's going to be a Disney event on September 12, they want 300-400 people there. Going to invite very specific ABC members to the event. Coronado Springs from 7AM – 12PM.
    - Email Michele if you are interested in attending or being on a panel.
- **HERNANDEZ** gave an update on Safety.
  - STEP is at 37% percent of contractor members, goal is 40%.
  - Working to narrow down a venue for 2026 Safety Champions Conference by the end of the month.
  - All the HR Peer Group sessions have been planned for 2026.
- **SCRUBY** gave an update on Special Events
  - Make sure to invite all your contacts to the Expo on September 19.
  - Sign up for Fall Golf on September 19 and October 6 before they sell out.
- **GARCIA** gave an update on the Training & Development Committee.
  - Sign up your employees and push to your contacts the EdTech Summit on October 24. There is currently a five person pack that has a discount as well as an early bird pricing special so sign up before it's full price.
- **CARTER** gave an update on Workforce Outreach.
  - Casino Night was success. The event sold out and raised approximately \$54,000.
  - **BURKETT** 192 apprenticeships signed up for PIPE program that is about to start this year.
- **KRSTOLIC** gave an update on Collegiate Outreach.
  - UCF team is working on putting their budget and accounting together.
  - Looking to get postcards to hand out at Career Fairs.

**PRESIDENT'S REPORT**

- **DAUGHERTY** the ABC Construction Owners Summit is September 29-October 1 that is great to share with owners/developers but also with large national or local GCs. It will be in Dallas, TX, the information is on the ABC website.

**OPEN DISCUSSION**

- ABC submits bills federally every year for different types of immigration reform to fast track visas for construction workers, etc.
- Working with TopStory to create videos for social media. They will also get b-roll of jobsites and do interviews that can be used for BCF, etc.

**NEXT MEETING**

- September 15, 2025, at 3:30 PM, followed by a NEXGEN Kick-off reception.

**ADJOURNMENT**

- **GARCIA** adjourned the meeting at 5:02 PM. New member reception followed.

MD 8/18/2025

**ABC of Central Florida  
Financial Statements Summary**

	<b>Jul 2025</b>	<b>Jul 2024</b>	<b>\$ Change</b>	<b>% Change</b>
Cash	1,064,615.43	1,050,374.12	14,241.31	1.36%
Raymond James Investments	1,786,228.64	1,081,261.12	704,967.52	65.20%
Plumbing/Workforce Funds	398,665.01	272,691.49	125,973.52	46.20%
Total Cash/Savings	<u>3,249,509.08</u>	<u>2,404,326.73</u>	<u>845,182.35</u>	<u>35.15%</u>
Total Current Assets	3,217,092.70	2,323,393.37	893,699.33	38.47%
Total Fixed Assets	1,542,871.07	1,311,926.63	230,944.44	17.60%
Total Assets	4,760,582.07	3,635,938.30	1,124,643.77	30.93%
Total Liabilities	1,244,931.59	1,032,757.87	212,173.72	20.54%
Total Equity	3,515,650.48	2,603,180.43	912,470.05	35.05%
	<b>Jan - Jul 2025</b>	<b>YTD Budget YTD</b>	<b>\$ Change</b>	<b>% Change</b>
Total Income	1,759,266.85	1,617,870.17	141,396.68	8.74%
Total Expenses	1,674,051.45	1,869,701.17	(195,649.72)	-10.46%
Other Income	52,943.61	103,867.51	(50,923.90)	-49.03%
Net Income (Loss)	138,159.01	(147,963.49)	286,122.50	-193.37%

**ABC of Central Florida  
Financial Statements Summary**

	<b>Aug 2025</b>	<b>Aug 2024</b>	<b>\$ Change</b>	<b>% Change</b>
Cash	991,563.39	1,264,062.32	(272,498.93)	-21.56%
Raymond James Investments	1,793,786.99	1,088,626.19	705,160.80	64.78%
Plumbing/Workforce Funds	413,636.47	169,450.89	244,185.58	144.10%
Total Cash/Savings	<u>3,198,986.85</u>	<u>2,522,139.40</u>	<u>676,847.45</u>	<u>26.84%</u>
Total Current Assets	3,083,148.78	2,252,332.98	830,815.80	36.89%
Total Fixed Assets	1,534,282.18	1,305,305.88	228,976.30	17.54%
Total Assets	4,618,049.26	3,558,257.16	1,059,792.10	29.78%
Total Liabilities	1,067,045.06	886,201.55	180,843.51	20.41%
Total Equity	3,551,004.20	2,672,055.61	878,948.59	32.89%
	<b>Jan - Aug 2025</b>	<b>YTD Budget YTD</b>	<b>\$ Change</b>	<b>% Change</b>
Total Income	1,953,648.30	1,786,657.71	166,990.59	9.35%
Total Expenses	1,902,255.34	2,095,954.26	(193,698.92)	-9.24%
Other Income	122,119.77	118,705.72	3,414.05	2.88%
Net Income (Loss)	173,512.73	(190,590.83)	364,103.56	-191.04%

## Associated Builders and Contractors, Inc.

## Balance Sheet

As of July 31, 2025

09/09/25

Accrual Basis

	Jul 31, 25	Jul 31, 24
<b>ASSETS</b>		
<b>Current Assets</b>		
<b>Checking/Savings</b>		
11001 · Operating Accounts		
11000 · Petty Cash	500.00	1,372.00
11026 · WPNB Operating - Closed	0.00	23,398.56
11027 · WPNB Operating	573,817.05	575,373.69
11030 · WPNB MMA 3.75%	490,298.38	450,229.87
<b>Total 11001 · Operating Accounts</b>	<b>1,064,615.43</b>	<b>1,050,374.12</b>
<b>11002 · Reserve Funds</b>		
11002.1 · AB Bldg. CD 4.21% MA 10/2025	152,090.48	0.00
11002.2 · Bank OZK - CD & Treasury 4.125%	500,500.41	0.00
11010 · Raymond James Investments	1,133,637.75	1,081,261.12
<b>Total 11002 · Reserve Funds</b>	<b>1,786,228.64</b>	<b>1,081,261.12</b>
<b>11003 · Restricted Funds</b>		
11004 · Plumbing Apprentice Operating	113,630.26	0.00
11031 · Workforce Operating	131,083.69	169,449.48
11032 · AB Workforce MMA 3.75%	153,951.06	103,242.01
<b>Total 11003 · Restricted Funds</b>	<b>398,665.01</b>	<b>272,691.49</b>
<b>Total Checking/Savings</b>	<b>3,249,509.08</b>	<b>2,404,326.73</b>
<b>Accounts Receivable</b>	<b>-326,799.43</b>	<b>-374,930.22</b>
<b>Other Current Assets</b>		
11200 · Prepaid National Dues	175,689.85	156,822.86
11210 · Prepaid State Dues	44,993.05	38,937.15
11220 · Prepaid Insurance	11,206.85	9,440.39
11230 · Prepaid Expenses	56,040.91	77,130.30
11240 · Inventory	6,452.39	11,841.16
1499 · Undeposited Funds	0.00	-175.00
<b>Total Other Current Assets</b>	<b>294,383.05</b>	<b>293,996.86</b>
<b>Total Current Assets</b>	<b>3,217,092.70</b>	<b>2,323,393.37</b>
<b>Fixed Assets</b>		
11300 · Equipment & Furniture	131,481.56	131,481.56
11321 · Building - Valencia	2,135,299.02	2,135,299.02
11325 · Building Signage	20,446.33	20,446.33
11331 · Land - Valencia	151,684.09	151,684.09
11350 · Equipment - Capital Lease	41,400.00	41,400.00
11355 · Building Tenant Improvement	546,101.55	284,569.48
11356 · ROU Accum. Amortization	57,280.83	0.00
11400 · Accumulated Depreciation	-1,540,822.31	-1,452,953.85
<b>Total Fixed Assets</b>	<b>1,542,871.07</b>	<b>1,311,926.63</b>
<b>Other Assets</b>		
11600 · Refundable Deposit - Utilities	618.30	618.30
<b>Total Other Assets</b>	<b>618.30</b>	<b>618.30</b>
<b>TOTAL ASSETS</b>	<b>4,760,582.07</b>	<b>3,635,938.30</b>
<b>LIABILITIES &amp; EQUITY</b>		
<b>Liabilities</b>		
<b>Current Liabilities</b>		
Accounts Payable	-4,455.67	-12,672.55
Credit Cards	25,766.30	-6,768.02
Other Current Liabilities		

7:23 PM

09/09/25

Accrual Basis

Associated Builders and Contractors, Inc.

Balance Sheet

As of July 31, 2025

	Jul 31, 25	Jul 31, 24
2100 · Payroll Liabilities	11,538.16	17,031.05
22100 · Sales Tax Payable	51.00	18.28
22110 · Accrued Property Taxes	32,115.70	31,593.94
22112 · ST Lease Liability	12,088.44	3,708.79
22201 · Tenant Security Deposits	4,564.30	6,426.80
22202 · Future Events Income	101,776.25	110,482.14
22203 · Member Services	50,404.01	31,981.60
22204 · Renewing Member Dues- 2024	0.00	537,259.43
22208 · New Member Dues-2024	0.00	130,373.85
22209 · VIP Sponsorship	223,704.83	180,063.30
22211 · PAC Funds	700.00	1,044.88
22212 · Renewing Member Dues 2025	586,687.10	0.00
22213 · New Member Dues- 2025	153,973.78	0.00
22301 · Free Enterprise All. Payable	0.00	-2,000.00
22305 · Workforce Enhancement Fund	825.00	3,466.67
<b>Total Other Current Liabilities</b>	<b>1,178,428.57</b>	<b>1,051,450.73</b>
<b>Total Current Liabilities</b>	<b>1,199,739.20</b>	<b>1,032,010.16</b>
<b>Long Term Liabilities</b>	<b>45,192.39</b>	<b>747.71</b>
<b>Total Liabilities</b>	<b>1,244,931.59</b>	<b>1,032,757.87</b>
<b>Equity</b>		
30000 · Opening Bal Equity	91,666.79	0.00
31100 · Retained Earnings	3,285,824.68	2,632,910.13
Net Income	138,159.01	-29,729.70
<b>Total Equity</b>	<b>3,515,650.48</b>	<b>2,603,180.43</b>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>4,760,582.07</b>	<b>3,635,938.30</b>

**Associated Builders and Contractors, Inc.**  
**Profit & Loss Budget Performance**  
**July 2025**

09/09/25

Accrual Basis

	Jul 25	Budget	Jan - Jul 25	YTD Budget	Annual Budget
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
40000 · Membership Income					
41000 · New Member Dues	30,849.94	18,750.00	134,166.89	131,250.00	225,000.00
41010 · Renewing Member Dues	117,337.42	112,698.48	763,528.30	788,889.33	1,352,381.73
41020 · Enrollment Fee	930.00	666.67	10,010.98	4,666.65	8,000.00
41030 · Membership Promotion	0.00	100.00	500.00	900.00	1,000.00
46030 · Job Site Signs Sales	0.00	350.00	2,349.79	2,450.00	4,000.00
<b>Total 40000 · Membership Income</b>	<b>149,117.36</b>	<b>132,565.15</b>	<b>910,555.96</b>	<b>928,155.98</b>	<b>1,590,381.73</b>
40100 · Events Income					
41040 · Regional Outreach Income	2,916.66	3,333.33	20,542.82	23,333.35	40,000.00
44000 · Meetings (Ticket Event)	11,626.67	11,350.00	90,202.70	90,800.00	105,325.00
44010 · Golf Tournaments	0.00	0.00	204,432.95	183,120.00	285,000.00
44030 · Construction Expo	-1,100.00	0.00	-1,850.00	0.00	136,400.00
44040 · GC Connect	0.00	0.00	50,855.00	40,500.00	40,500.00
44050 · EIC Construction Awards Banquet	5,500.00	0.00	9,866.00	0.00	464,550.00
44100 · Sponsored Events	0.00	0.00	15,960.00	18,320.00	56,300.00
44105 · Young Professionals Events	229.42	2,600.00	14,265.90	8,000.00	10,000.00
<b>Total 40100 · Events Income</b>	<b>19,172.75</b>	<b>17,283.33</b>	<b>404,275.37</b>	<b>364,073.35</b>	<b>1,138,075.00</b>
40200 · Training and Development Income					
43000 · Seminars Registration	14,752.60	10,089.40	48,370.55	63,125.80	105,358.40
43001 · Seminars Other Income	0.00	0.00	0.00	0.00	0.00
43020 · Safety Seminar Registration	2,804.20	1,650.00	16,746.60	11,645.00	19,895.00
43031 · Safety Conference	0.00	0.00	69,950.00	66,750.00	66,750.00
43035 · NEXGEN	0.00	0.00	51,753.16	41,313.38	59,470.00
43040 · Technology Conference	0.00	0.00	0.00	0.00	0.00
43041 · Project Mgmt. Institute	0.00	0.00	50,000.00	49,000.00	49,000.00
43050 · HR Peer Group Income	0.00	0.00	1,405.00	0.00	0.00
43060 · Safety Captive Program	11,000.00	0.00	109,549.40	0.00	0.00
40200 · Training and Development Income - ...	0.00	0.00	0.00	0.00	0.00
<b>Total 40200 · Training and Development Income</b>	<b>28,556.80</b>	<b>11,739.40</b>	<b>347,774.71</b>	<b>231,834.18</b>	<b>300,473.40</b>
40300 · Advertising & Marketing Income	2,299.16	1,474.67	96,660.81	93,806.66	134,155.00
<b>Total Income</b>	<b>199,146.07</b>	<b>163,062.55</b>	<b>1,759,266.85</b>	<b>1,617,870.17</b>	<b>3,163,085.13</b>
<b>Gross Profit</b>	<b>199,146.07</b>	<b>163,062.55</b>	<b>1,759,266.85</b>	<b>1,617,870.17</b>	<b>3,163,085.13</b>
<b>Expense</b>					
60000 · Membership Expenses					
61040 · Member Fees & Promotion	1,903.81	3,767.51	23,790.65	26,372.49	45,210.04
<b>Total 60000 · Membership Expenses</b>	<b>1,903.81</b>	<b>3,767.51</b>	<b>23,790.65</b>	<b>26,372.49</b>	<b>45,210.04</b>
60100 · Events Expense					
610402 · Regional Outreach Expense	0.00	500.00	934.57	3,500.00	6,000.00
64000 · Meetings (Ticket Event) Expense	8,118.77	5,833.33	40,223.31	47,907.35	52,074.00
64010 · Golf Tournaments Expense	508.30	0.00	134,525.37	131,040.48	186,788.28
64030 · Construction Expo Expense	1,118.98	0.00	2,367.08	0.00	55,000.00
64040 · GC Connect Expense	0.00	0.00	11,935.48	12,076.24	12,076.24
64050 · EIC Construction Awards Expense	2,411.09	0.00	9,935.53	0.00	280,400.00
64100 · Sponsored Events Exp	0.00	0.00	5,910.77	6,000.00	22,700.00
64105 · Young Professionals Expense	82.41	750.00	6,595.13	4,750.00	6,250.00
64107 · VIP Expenses	0.00	0.00	3,116.47	5,400.00	9,400.00
64112 · Meetings & Events General Exps.	721.96	350.00	5,111.51	2,450.00	4,200.00
<b>Total 60100 · Events Expense</b>	<b>12,961.51</b>	<b>7,433.33</b>	<b>220,655.22</b>	<b>213,124.07</b>	<b>634,888.52</b>
60200 · Training and Development Expense					
63000 · Seminar Expense	5,220.38	5,323.47	65,149.96	70,764.22	97,381.57
63035 · NEXGEN Expense	70.13	0.00	13,829.27	8,767.00	15,000.00
63041 · Project Mgmt. Institute Expense	0.00	0.00	13,141.41	17,650.00	17,650.00
63050 · HR Peer Group Expense	0.00	0.00	196.16	0.00	0.00
63105 · Safety Captive Program Expense	9,584.28	0.00	79,415.13	0.00	0.00
<b>Total 60200 · Training and Development Expense</b>	<b>14,874.79</b>	<b>5,323.47</b>	<b>171,731.93</b>	<b>97,181.22</b>	<b>130,031.57</b>

**Associated Builders and Contractors, Inc.**  
**Profit & Loss Budget Performance**  
**July 2025**

	Jul 25	Budget	Jan - Jul 25	YTD Budget	Annual Budget
60300 · Advertising & Marketing Expense	5,167.16	6,566.67	69,833.49	75,782.65	127,942.00
60400 · General and Administrative					
65030 · Website	106.07	1,366.67	3,086.50	9,566.65	16,400.00
66050 · Personnel Expenses	99,435.97	122,937.45	681,034.57	878,312.26	1,542,999.51
66060 · Insurances	1,990.59	1,875.00	12,554.04	13,124.96	22,499.96
67050 · Staff & Team Development	304.32	625.00	4,542.58	4,375.00	7,500.00
68000 · Auto Expense	1,381.39	1,666.67	8,772.87	11,666.65	20,000.00
68200 · President's Expense	0.00	208.33	826.80	1,458.31	2,499.96
68210 · Board of Directors Meetings	295.28	750.00	1,447.71	5,250.00	9,000.00
68220 · Committee Meetings	0.00	291.67	666.01	2,041.65	3,500.00
69000 · Utilities	3,585.49	3,333.33	19,426.94	23,333.35	40,000.00
69020 · Property Taxes	4,600.36	4,600.36	32,165.54	32,202.50	55,204.30
69030 · Janitorial & Cleaning	1,274.72	1,520.83	9,277.64	10,645.85	18,250.00
69040 · Building Supplies/Maintenance	5,404.88	4,250.00	24,302.26	29,750.00	51,000.00
69100 · Administrative - Postage	28.33	37.50	224.58	262.50	450.00
69120 · Telephone & Data Expense	1,073.60	1,291.67	7,902.80	9,041.65	15,500.00
69190 · Computer Software	1,984.74	1,833.33	10,322.56	12,833.35	22,000.00
69200 · Leased Office Equipment	1,380.61	500.00	8,345.92	3,500.00	6,000.00
69210 · Office Supplies	430.91	500.00	3,592.01	3,500.00	6,000.00
69220 · Equipment R&M, Supplies	1,071.03	1,500.00	7,890.48	10,500.00	18,000.00
69300 · Advertising expense	0.00	500.00	0.00	3,500.00	6,000.00
69315 · Bank Charges	22.50	54.17	291.30	379.15	650.00
69325 · Interest Expense	0.00		2.18		
69340 · Professional Services	143.87	1,666.67	13,618.87	29,166.65	37,500.00
69350 · Taxes & Licenses	87.00	62.50	148.15	437.50	750.00
69370 · Dues, Subscript., Sponsorships	110.00	100.00	270.00	700.00	1,200.00
69400 · Depreciation	7,600.08	7,500.00	52,901.58	52,500.00	90,000.00
<b>Total 60400 · General and Administrative</b>	<b>132,311.74</b>	<b>158,971.15</b>	<b>903,613.89</b>	<b>1,148,047.98</b>	<b>1,992,903.73</b>
61000 · National Dues	33,063.68	31,079.35	201,385.95	217,555.50	372,952.25
61020 · State Dues	6,315.60	7,319.61	46,209.50	51,237.26	87,835.31
61100 · National Meetings	63.47	100.00	26,906.30	19,400.00	25,000.00
68110 · State Meetings	1,000.00	750.00	3,856.19	5,250.00	9,000.00
68180 · Chapter Planning Conference	0.00	0.00	0.00	0.00	7,500.00
68190 · Other Conferences	0.00	250.00	0.00	1,750.00	3,000.00
69360 · Association Meetings	0.00	0.00	0.00	0.00	0.00
69391 · Community Enrichment	1,745.08	2,000.00	6,068.33	14,000.00	24,000.00
<b>Total Expense</b>	<b>209,406.84</b>	<b>223,561.09</b>	<b>1,674,051.45</b>	<b>1,869,701.17</b>	<b>3,460,263.42</b>
<b>Net Ordinary Income</b>	<b>-10,260.77</b>	<b>-60,498.54</b>	<b>85,215.40</b>	<b>-251,831.00</b>	<b>-297,178.29</b>
<b>Other Income/Expense</b>					
<b>Other Income</b>					
PIPE Apprenticeship, Net	-129.70	11,153.63	-16,385.43	78,075.41	133,843.56
Student Chapter, net	0.00		0.00		
Workforce Fund, net	-1,354.25		-8,815.71		
46511 · Tech Lab	0.00		5,025.87		
47000 · Interest Income	4,721.65		28,398.66		
47010 · General Income	0.00		16.18		
47012 · Rental Income					
470122 · Lease Space					
470125 · Astronaut Lease Ste101-2,025	2,025.00	1,685.00	14,181.47	11,795.00	20,220.00
470126 · Empire Elect ste102 - 1,700	1,700.00	1,666.25	11,900.00	11,663.75	19,995.00
470128 · Safety Consultants USA- 415	415.00	833.33	2,469.49	5,833.35	10,000.00
<b>Total 470122 · Lease Space</b>	<b>4,140.00</b>	<b>4,184.58</b>	<b>28,550.96</b>	<b>29,292.10</b>	<b>50,215.00</b>
470123 · Classroom rental	435.00	541.67	5,640.54	3,791.65	6,500.00
470124 · Rental Supplies	0.00	208.33	50.00	1,458.35	2,500.00
<b>Total 47012 · Rental Income</b>	<b>4,575.00</b>	<b>4,934.58</b>	<b>34,241.50</b>	<b>34,542.10</b>	<b>59,215.00</b>
470127 · United Form ste103-1,535	0.00	0.00	0.00	0.00	0.00
47020 · Gain (Loss) on Investment/Asset	438.43		11,984.20		

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Accrual Basis

**Associated Builders and Contractors, Inc.**  
**Profit & Loss Budget Performance**  
July 2025

	<u>Jul 25</u>	<u>Budget</u>	<u>Jan - Jul 25</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
Total Other Income	8,251.13	16,088.21	54,465.27	112,617.51	193,058.56
Other Expense					
66511 · Tech Lab Expense	181.48	1,250.00	1,521.66	8,750.00	15,000.00
Total Other Expense	181.48	1,250.00	1,521.66	8,750.00	15,000.00
Net Other Income	8,069.65	14,838.21	52,943.61	103,867.51	178,058.56
Net Income	<u>-2,191.12</u>	<u>-45,660.33</u>	<u>138,159.01</u>	<u>-147,963.49</u>	<u>-119,119.73</u>

## Associated Builders and Contractors, Inc.

## Balance Sheet

As of August 31, 2025

	Aug 31, 25	Aug 31, 24
<b>ASSETS</b>		
<b>Current Assets</b>		
<b>Checking/Savings</b>		
11001 · Operating Accounts		
11000 · Petty Cash	500.00	963.00
11026 · WPNB Operating - Closed	0.00	23,398.56
11027 · WPNB Operating	521,567.53	787,789.18
11030 · WPNB MMA 3.75%	469,495.86	451,911.58
<b>Total 11001 · Operating Accounts</b>	<b>991,563.39</b>	<b>1,264,062.32</b>
<b>11002 · Reserve Funds</b>		
11002.1 · AB Bldg. CD 4.21% MA 10/2025	152,090.48	0.00
11002.2 · Bank OZK - CD & Treasury 4.125%	500,816.95	0.00
11010 · Raymond James Investments	1,140,879.56	1,088,626.19
<b>Total 11002 · Reserve Funds</b>	<b>1,793,786.99</b>	<b>1,088,626.19</b>
<b>11003 · Restricted Funds</b>		
11004 · Plumbing Apprentice Operating	126,810.64	0.00
11031 · Workforce Operating	132,383.69	169,449.48
11032 · AB Workforce MMA 3.75%	154,442.14	1.41
<b>Total 11003 · Restricted Funds</b>	<b>413,636.47</b>	<b>169,450.89</b>
<b>Total Checking/Savings</b>	<b>3,198,986.85</b>	<b>2,522,139.40</b>
<b>Accounts Receivable</b>	<b>-377,087.63</b>	<b>-527,878.42</b>
<b>Other Current Assets</b>		
11200 · Prepaid National Dues	146,949.77	137,037.58
11210 · Prepaid State Dues	38,403.70	33,315.35
11220 · Prepaid Insurance	9,216.26	7,701.04
11230 · Prepaid Expenses	61,207.44	74,618.58
11240 · Inventory	6,452.39	11,574.45
1499 · Undeposited Funds	-980.00	-6,175.00
<b>Total Other Current Assets</b>	<b>261,249.56</b>	<b>258,072.00</b>
<b>Total Current Assets</b>	<b>3,083,148.78</b>	<b>2,252,332.98</b>
<b>Fixed Assets</b>		
11300 · Equipment & Furniture	131,481.56	131,481.56
11321 · Building - Valencia	2,135,299.02	2,135,299.02
11325 · Building Signage	20,446.33	20,446.33
11331 · Land - Valencia	151,684.09	151,684.09
11350 · Equipment - Capital Lease	41,400.00	41,400.00
11355 · Building Tenant Improvement	546,101.55	284,569.48
11356 · ROU Accum. Amortization	56,292.02	0.00
11400 · Accumulated Depreciation	-1,548,422.39	-1,459,574.60
<b>Total Fixed Assets</b>	<b>1,534,282.18</b>	<b>1,305,305.88</b>
<b>Other Assets</b>		
11600 · Refundable Deposit - Utilities	618.30	618.30
<b>Total Other Assets</b>	<b>618.30</b>	<b>618.30</b>
<b>TOTAL ASSETS</b>	<b>4,618,049.26</b>	<b>3,558,257.16</b>
<b>LIABILITIES &amp; EQUITY</b>		
<b>Liabilities</b>		
<b>Current Liabilities</b>		
Accounts Payable	9,548.92	-25,488.72
Credit Cards	-34,610.53	15,437.01
<b>Other Current Liabilities</b>		

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## Associated Builders and Contractors, Inc.

**Balance Sheet**

As of August 31, 2025

09/09/25

Accrual Basis

	Aug 31, 25	Aug 31, 24
2100 · Payroll Liabilities	11,538.16	17,031.05
22100 · Sales Tax Payable	42.30	5.96
22110 · Accrued Property Taxes	36,716.06	36,107.36
22112 · ST Lease Liability	12,129.24	2,971.16
22201 · Tenant Security Deposits	4,564.30	6,426.80
22202 · Future Events Income	115,291.49	70,482.14
22203 · Member Services	48,199.24	31,011.94
22204 · Renewing Member Dues- 2024	0.00	439,985.95
22208 · New Member Dues-2024	0.00	132,757.08
22209 · VIP Sponsorship	203,780.16	156,499.44
22211 · PAC Funds	850.00	0.00
22212 · Renewing Member Dues 2025	469,349.68	0.00
22213 · New Member Dues- 2025	145,247.84	0.00
22300 · Trimmer Constr. Ed. Payable	100.00	0.00
22301 · Free Enterprise All. Payable	150.00	-2,000.00
22305 · Workforce Enhancement Fund	-14.58	4,226.67
<b>Total Other Current Liabilities</b>	<b>1,047,943.89</b>	<b>895,505.55</b>
<b>Total Current Liabilities</b>	<b>1,022,882.28</b>	<b>885,453.84</b>
<b>Long Term Liabilities</b>	<b>44,162.78</b>	<b>747.71</b>
<b>Total Liabilities</b>	<b>1,067,045.06</b>	<b>886,201.55</b>
<b>Equity</b>		
30000 · Opening Bal Equity	91,666.79	0.00
31100 · Retained Earnings	3,285,824.68	2,632,910.13
Net Income	173,512.73	39,145.48
<b>Total Equity</b>	<b>3,551,004.20</b>	<b>2,672,055.61</b>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>4,618,049.26</b>	<b>3,558,257.16</b>

**Associated Builders and Contractors, Inc.**  
**Profit & Loss Budget Performance**  
**August 2025**

	Aug 25	Budget	Jan - Aug 25	YTD Budget	Annual Budget
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
40000 · Membership Income					
41000 · New Member Dues	36,380.94	18,750.00	170,547.83	150,000.00	225,000.00
41010 · Renewing Member Dues	118,212.42	112,698.48	881,740.72	901,587.81	1,352,381.73
41020 · Enrollment Fee	1,100.00	666.67	11,110.98	5,333.32	8,000.00
41030 · Membership Promotion	0.00	100.00	500.00	1,000.00	1,000.00
46030 · Job Site Signs Sales	0.00	350.00	2,349.79	2,800.00	4,000.00
<b>Total 40000 · Membership Income</b>	<b>155,693.36</b>	<b>132,565.15</b>	<b>1,066,249.32</b>	<b>1,060,721.13</b>	<b>1,590,381.73</b>
40100 · Events Income					
41040 · Regional Outreach Income	2,819.87	3,333.33	23,362.69	26,666.68	40,000.00
44000 · Meetings (Ticket Event)	666.67	2,925.00	90,869.37	93,725.00	105,325.00
44010 · Golf Tournaments	0.00	0.00	204,432.95	183,120.00	285,000.00
44030 · Construction Expo	-2,250.00	0.00	-4,100.00	0.00	136,400.00
44040 · GC Connect	0.00	0.00	50,855.00	40,500.00	40,500.00
44050 · EIC Construction Awards Banquet	-3,935.00	0.00	5,931.00	0.00	464,550.00
44100 · Sponsored Events	6,125.00	5,500.00	22,085.00	23,820.00	56,300.00
44105 · Young Professionals Events	2,199.42	0.00	16,465.32	8,000.00	10,000.00
<b>Total 40100 · Events Income</b>	<b>5,625.96</b>	<b>11,758.33</b>	<b>409,901.33</b>	<b>375,831.68</b>	<b>1,138,075.00</b>
40200 · Training and Development Income					
43000 · Seminars Registration	8,380.20	10,089.40	56,750.75	73,215.20	105,358.40
43001 · Seminars Other Income	0.00	0.00	0.00	0.00	0.00
43020 · Safety Seminar Registration	22.77	1,650.00	16,769.37	13,295.00	19,895.00
43031 · Safety Conference	0.00	0.00	69,950.00	66,750.00	66,750.00
43035 · NEXGEN	0.00	0.00	51,753.16	41,313.38	59,470.00
43040 · Technology Conference	0.00	0.00	0.00	0.00	0.00
43041 · Project Mgmt. Institute	0.00	0.00	50,000.00	49,000.00	49,000.00
43050 · HR Peer Group Income	915.00	0.00	2,320.00	0.00	0.00
43060 · Safety Captive Program	11,000.00	0.00	120,549.40	0.00	0.00
40200 · Training and Development Income - Other	0.00	0.00	0.00	0.00	0.00
<b>Total 40200 · Training and Development Income</b>	<b>20,317.97</b>	<b>11,739.40</b>	<b>368,092.68</b>	<b>243,573.58</b>	<b>300,473.40</b>
40300 · Advertising & Marketing Income	12,744.16	12,724.66	109,404.97	106,531.32	134,155.00
<b>Total Income</b>	<b>194,381.45</b>	<b>168,787.54</b>	<b>1,953,648.30</b>	<b>1,786,657.71</b>	<b>3,163,085.13</b>
<b>Gross Profit</b>	<b>194,381.45</b>	<b>168,787.54</b>	<b>1,953,648.30</b>	<b>1,786,657.71</b>	<b>3,163,085.13</b>
<b>Expense</b>					
60000 · Membership Expenses					
61040 · Member Fees & Promotion	1,145.28	3,767.51	24,935.93	30,140.00	45,210.04
<b>Total 60000 · Membership Expenses</b>	<b>1,145.28</b>	<b>3,767.51</b>	<b>24,935.93</b>	<b>30,140.00</b>	<b>45,210.04</b>
60100 · Events Expense					
610402 · Regional Outreach Expense	0.00	500.00	934.57	4,000.00	6,000.00
64000 · Meetings (Ticket Event) Expense	1.18	833.33	40,224.49	48,740.68	52,074.00
64010 · Golf Tournaments Expense	386.64	0.00	134,912.01	131,040.48	186,788.28
64030 · Construction Expo Expense	1,047.12	0.00	3,414.20	0.00	55,000.00
64040 · GC Connect Expense	0.00	0.00	11,935.48	12,076.24	12,076.24
64050 · EIC Construction Awards Expense	91.04	0.00	10,026.57	0.00	280,400.00
64100 · Sponsored Events Exp	1,835.41	2,000.00	7,746.18	8,000.00	22,700.00
64105 · Young Professionals Expense	850.21	0.00	7,445.34	4,750.00	6,250.00
64107 · VIP Expenses	285.76	0.00	3,402.23	5,400.00	9,400.00
64112 · Meetings & Events General Exps.	255.23	350.00	5,366.74	2,800.00	4,200.00
<b>Total 60100 · Events Expense</b>	<b>4,752.59</b>	<b>3,683.33</b>	<b>225,407.81</b>	<b>216,807.40</b>	<b>634,888.52</b>
60200 · Training and Development Expense					
63000 · Seminar Expense	1,598.55	5,323.47	66,748.51	76,087.69	97,381.57
63035 · NEXGEN Expense	70.13	0.00	13,899.40	8,767.00	15,000.00
63041 · Project Mgmt. Institute Expense	0.00	0.00	13,141.41	17,650.00	17,650.00
63050 · HR Peer Group Expense	50.10	0.00	246.26	0.00	0.00
63105 · Safety Captive Program Expense	9,365.00	0.00	88,780.13	0.00	0.00
<b>Total 60200 · Training and Development Expense</b>	<b>11,083.78</b>	<b>5,323.47</b>	<b>182,815.71</b>	<b>102,504.69</b>	<b>130,031.57</b>

**Associated Builders and Contractors, Inc.**  
**Profit & Loss Budget Performance**

09/09/25

August 2025

Accrual Basis

	Aug 25	Budget	Jan - Aug 25	YTD Budget	Annual Budget
60300 · Advertising & Marketing Expense	15,258.44	13,008.67	85,091.93	88,791.32	127,942.00
60400 · General and Administrative					
65030 · Website	80.00	1,366.67	3,166.50	10,933.32	16,400.00
66050 · Personnel Expenses	107,631.82	122,937.45	788,666.39	1,001,249.71	1,542,999.51
66060 · Insurances	1,990.59	1,875.00	14,544.63	14,999.96	22,499.96
67050 · Staff & Team Development	387.77	625.00	4,930.35	5,000.00	7,500.00
68000 · Auto Expense	1,224.94	1,666.67	9,997.81	13,333.32	20,000.00
68200 · President's Expense	0.00	208.33	826.80	1,666.64	2,499.96
68210 · Board of Directors Meetings	227.20	750.00	1,674.91	6,000.00	9,000.00
68220 · Committee Meetings	964.68	291.67	1,630.69	2,333.32	3,500.00
69000 · Utilities	3,306.00	3,333.33	22,732.94	26,666.68	40,000.00
69020 · Property Taxes	4,600.36	4,600.36	36,765.90	36,802.86	55,204.30
69030 · Janitorial & Cleaning	1,199.09	1,520.83	10,476.73	12,166.68	18,250.00
69040 · Building Supplies/Maintenance	3,649.42	4,250.00	27,951.68	34,000.00	51,000.00
69100 · Administrative - Postage	28.41	37.50	252.99	300.00	450.00
69120 · Telephone & Data Expense	781.45	1,291.67	8,684.25	10,333.32	15,500.00
69190 · Computer Software	1,963.35	1,833.33	12,285.91	14,666.68	22,000.00
69200 · Leased Office Equipment	1,380.61	500.00	9,726.53	4,000.00	6,000.00
69210 · Office Supplies	990.77	500.00	4,582.78	4,000.00	6,000.00
69220 · Equipment R&M, Supplies	2,146.29	1,500.00	10,036.77	12,000.00	18,000.00
69300 · Advertising expense	0.00	500.00	0.00	4,000.00	6,000.00
69315 · Bank Charges	22.40	54.17	313.70	433.32	650.00
69325 · Interest Expense	0.00		2.18		
69340 · Professional Services	3,750.00	1,666.67	17,368.87	30,833.32	37,500.00
69350 · Taxes & Licenses	0.00	62.50	148.15	500.00	750.00
69370 · Dues, Subscript., Sponsorships	0.00	100.00	270.00	800.00	1,200.00
69400 · Depreciation	7,600.08	7,500.00	60,501.66	60,000.00	90,000.00
<b>Total 60400 · General and Administrative</b>	<b>143,925.23</b>	<b>158,971.15</b>	<b>1,047,539.12</b>	<b>1,307,019.13</b>	<b>1,992,903.73</b>
61000 · National Dues	34,144.83	31,079.35	235,530.78	248,634.85	372,952.25
61020 · State Dues	8,708.10	7,319.61	54,917.60	58,556.87	87,835.31
61100 · National Meetings	433.16	100.00	27,339.46	19,500.00	25,000.00
68110 · State Meetings	0.00	750.00	3,856.19	6,000.00	9,000.00
68180 · Chapter Planning Conference	0.00	0.00	0.00	0.00	7,500.00
68190 · Other Conferences	0.00	250.00	0.00	2,000.00	3,000.00
69360 · Association Meetings	0.00	0.00	0.00	0.00	0.00
69391 · Community Enrichment	8,752.48	2,000.00	14,820.81	16,000.00	24,000.00
<b>Total Expense</b>	<b>228,203.89</b>	<b>226,253.09</b>	<b>1,902,255.34</b>	<b>2,095,954.26</b>	<b>3,460,263.42</b>
<b>Net Ordinary Income</b>	<b>-33,822.44</b>	<b>-57,465.55</b>	<b>51,392.96</b>	<b>-309,296.55</b>	<b>-297,178.29</b>
<b>Other Income/Expense</b>					
<b>Other Income</b>					
PIPE Apprenticeship, Net	808.36	11,153.63	-15,577.07	89,229.04	133,843.56
Student Chapter, net	0.00		0.00		
Workforce Fund, net	54,911.75		46,096.04		
46511 · Tech Lab	0.00		5,025.87		
47000 · Interest Income	3,933.00		32,331.66		
47010 · General Income	0.00		16.18		
47012 · Rental Income					
470122 · Lease Space					
470125 · Astronaut Lease Ste101-2,025	2,025.00	1,685.00	16,206.47	13,480.00	20,220.00
470126 · Empire Elect ste102 - 1,700	1,700.00	1,666.25	13,600.00	13,330.00	19,995.00
470128 · Safety Consultants USA- 415	415.00	833.33	2,884.49	6,666.68	10,000.00
<b>Total 470122 · Lease Space</b>	<b>4,140.00</b>	<b>4,184.58</b>	<b>32,690.96</b>	<b>33,476.68</b>	<b>50,215.00</b>
470123 · Classroom rental	-58.79	541.67	5,581.75	4,333.32	6,500.00
470124 · Rental Supplies	0.00	208.33	50.00	1,666.68	2,500.00
<b>Total 47012 · Rental Income</b>	<b>4,081.21</b>	<b>4,934.58</b>	<b>38,322.71</b>	<b>39,476.68</b>	<b>59,215.00</b>
470127 · United Form ste103-1,535	0.00	0.00	0.00	0.00	0.00
47020 · Gain (Loss) on Investment/Asset	5,588.28		17,572.48		

**Associated Builders and Contractors, Inc.**  
**Profit & Loss Budget Performance**  
August 2025

	<u>Aug 25</u>	<u>Budget</u>	<u>Jan - Aug 25</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
Total Other Income	69,322.60	16,088.21	123,787.87	128,705.72	193,058.56
Other Expense					
66511 · Tech Lab Expense					
66511.3 · Brick Fundraiser Expense	0.00		3.80		
66511.4 · Lab Buildout Expense - Supplies	0.00	1,250.00	1,245.87	10,000.00	15,000.00
66777 · Professional Services	0.00		0.00		
66511 · Tech Lab Expense - Other	146.44		418.43		
Total 66511 · Tech Lab Expense	146.44	1,250.00	1,668.10	10,000.00	15,000.00
Total Other Expense	146.44	1,250.00	1,668.10	10,000.00	15,000.00
Net Other Income	69,176.16	14,838.21	122,119.77	118,705.72	178,058.56
Net Income	<u>35,353.72</u>	<u>-42,627.34</u>	<u>173,512.73</u>	<u>-190,590.83</u>	<u>-119,119.73</u>



**PAC | UCF | WEF | TRIMMER | FEA**  
**Financial Status Report**  
**As of August 31, 2025**

Total PAC Funds  
**\$112,828.07**

UCF Student Chapter Funds  
**\$77,924.26**

Workforce Enhancement Funds  
**\$132,569.11**  
**\$156,406.46** (Ameris Bank MMA 3.75%)

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**\$288,975.57**

PIPE Apprenticeship Funds  
**\$113,146.54**

Trimmer Construction Education Foundation Funds  
**\$22,550.00**

Free Enterprise Alliance Funds  
**\$33,700.00**


# RAYMOND JAMES®

July 31 to August 29, 2025  
Account # 700C0151

## THE TYSON SMITH GROUP OF RJ

Raymond James & Associates  
301 E PINE ST STE 1100 | ORLANDO, FL 32801 | (800) 426-7449  
(407) 883-4226  
thetysonsmithgroup.com  
Tyson.Smith@RaymondJames.com



 CENTRAL FL CHAPTER ASSOCIATED  
BUILDERS AND CONTRACTORS INC  
651 DANVILLE DR STE 200  
ORLANDO FL 32825-6393504

### Raymond James Client Services

800-647-SERV (7378)  
Monday - Friday 8 a.m. to 9 p.m. ET

### Online Account Access

[raymondjames.com/clientaccess](http://raymondjames.com/clientaccess)

## ABC - Central FL Chapter Account Summary - #700C0151

Brokerage

		This Statement	Year to Date
<b>Value This Statement</b>			
<b>\$1,140,879.56</b>			
<b>Beginning Balance</b>		<b>\$1,133,637.75</b>	<b>\$1,109,058.72</b>
Deposits		\$0.00	\$0.00
Income		\$1,653.53	\$14,248.36
Withdrawals		\$0.00	\$0.00
Expenses		\$0.00	\$0.00
Change in Value		\$5,588.28	\$17,572.48
<b>Ending Balance</b>		<b>\$1,140,879.56</b>	<b>\$1,140,879.56</b>
Dollar-Weighted Performance*			
YTD	2.85%		
2024	4.81%		

Performance Inception: 05/07/2018

### Important Messages

- Your account purpose is Wealth Accumulation & Provide Income, with a moderate risk tolerance and a 10 to 20 year time horizon.



## Your Portfolio

For more information,  
visit [raymondjames.com/clientaccess](http://raymondjames.com/clientaccess)

	Quantity	Price	Value	Gain or (Loss) <sup>o</sup>	Estimated Annual Income
<b>Cash &amp; Cash Alternatives</b>					
Raymond James Bank Deposit Program ‡ 0.35% - Selected Sweep Option			\$533,835.60		\$1,868.42
Raymond James Bank			\$245,072.83		
Tristate Capital Bank			\$245,072.83		
Barclays Bank Delaware			\$41,898.08		
The Huntington National Bank			\$1,791.86		
<b>Your bank priority state: FL</b>					
<b>Participating banks recently added:</b> Columbia Bank 07/14/2025					
‡ Please see the Raymond James Bank Deposit Program on the Understanding Your Statement page.					
Estimated Income Yield for RJB DP was calculated as of 8/29/2025.					
FIMM GOVERNMENT PORTFOLIO MONEY MARKET INSTL CL M/M (FRGXX) 4.32%	243,249.630	\$1.000	\$243,249.63		\$10,508.38
<b>Cash &amp; Cash Alternatives Total</b>			<b>\$777,085.23</b>		<b>\$12,376.80</b>
<b>Mutual Funds</b>					
WESTERN ASSET CORE PLUS BOND FUND CL C M/F (WAPCX)	22,237.139	\$9.300	\$206,805.39	\$(28,773.08) <sup>B</sup>	\$7,582.86
<b>Mutual Funds Total</b>			<b>\$206,805.39</b>	<b>\$(28,773.08)</b>	<b>\$7,582.86</b>
<b>Exchange-Traded Products (ETPs)</b>					
INVESCO QQQ TR (QQQ)	29.000	\$570.400	\$16,541.60	\$6,888.30	\$81.72
INVESCO S&P 500 EQUAL WEIGHT ETF (RSP)	186.000	\$188.620	\$35,083.32	\$12,875.09	\$533.26
SPDR S&P 500 ETF (SPY)	78.000	\$645.050	\$50,313.90	\$28,130.16	\$559.10
VANGUARD DIVIDEND APPRECIATION ETF (VIG)	261.000	\$210.920	\$55,050.12	\$25,297.30	\$918.72
<b>Exchange-Traded Products Total</b>			<b>\$156,988.94</b>	<b>\$73,190.85</b>	<b>\$2,092.80</b>

Please see the Exchange-Traded Products on the Understanding Your Statement page.



## Your Portfolio (continued)

	Value	Gain or (Loss) <sup>°</sup>	Estimated Annual Income
<b>Portfolio Total</b>	<b>\$1,140,879.56</b>	<b>\$44,417.77</b>	<b>\$22,052.46</b>

<sup>B</sup> Please see Cost Basis on the Understanding Your Statement page regarding Open End Mutual Funds.

<sup>°</sup> Please see Cost Basis on the Understanding Your Statement page.

Log in to Client Access at <https://www.raymondjames.com/clientaccess> to view additional position details, filter, sort, or download up to 18 months of activity and see available delivery options for account documents.

## Your Activity

Date	Activity Type	Description	Quantity/ Price	Amount
<b>Income</b>				
08/01/2025	Dividend - Taxable	FIMM GOVERNMENT PORTFOLIO MONEY MARKET INSTL CL M/M (FRGXX) <i>\$.00360 per share x 242,376.330 shares</i>		\$873.30
08/01/2025	Dividend - Taxable	WESTERN ASSET CORE PLUS BOND FUND CL C M/F (WAPCX) <i>\$.02804 per share x 22,169.574 shares</i>		\$621.60
08/29/2025	Interest at RJ Bank Deposit Program	Raymond James Bank Deposit Program		\$158.63
<b>Income Total</b>				<b>\$1,653.53</b>
<b>Purchases, Sales and Redemptions</b>				
08/01/2025	Reinvest	FIMM GOVERNMENT PORTFOLIO MONEY MARKET INSTL CL M/M (FRGXX) <i>\$.00360 per share x 242,376.330 shares</i>	873.300 \$1.000	\$(873.30)
08/01/2025	Reinvest	WESTERN ASSET CORE PLUS BOND FUND CL C M/F (WAPCX) <i>\$.02804 per share x 22,169.574 shares</i>	67.565 \$9.20002	\$(621.60)



# ABC CF August 2025 Membership Statistics

## August 2025 New Members:

- 11 = \$25,655 in dues
  - 6 contractor members: 1 General Contractor, 5 Subcontractors

<u>Company</u>	<u>Category</u>	<u>Primary Contact</u>	<u>Board Sponsor</u>
Aggreko	Supplier	Peter Cleveley	
Apex Striping	\$1M-\$3M	Chris Farrar	
CM Labs Simultions Inc.	Supplier	Faye Boikos	
Document Crunch	Associate	Abbey Spink	
Eden Landscape Enterprises, Inc.	\$1M-\$3M	Chris Lonas	
I-Tech Support Services	\$1M-\$3M	Aaron Puckett	
KBL Buildings, Inc.	\$1M-\$3M	Karina Vieira	
Lowe's	Supplier	Ian Michaelchuck	
Murphy Lighting Systems	\$6M-\$11M	Chris Murphy	D. Rodrigez
Rapid Removal, Inc.	\$15M-\$20M	James Carpenter	
Satellite Shelters, Inc.	Supplier	Jackson Hilde	

## 2025 Total Paid Members as of 8/31/25:

- 563 (505 this time last year)
  - 60.2% Contractor

## 2025 New Members as of 8/31/25:

- 113 = \$292,552 new member dues
  - 55.7% of this year's new members are contractors
  - 78 new members this time last year

## 2025 Renewals as of 8/31/25: (goal of 90% in both areas of renewal)

- 449 of 528 invoiced, 85%
  - 82.1% this time last year
  - 61.1% renewed members are contractors
  - 1,351,090.40 of \$1,503,125 invoiced, 89.9%
  - 57% this time last year
- 1 still to renew (**not** including drops)

## 2025 Drops as of 8/31/25:

- 76, dues lost: \$185,563.91 total dues lost
  - 52 maximum drops allowable to still stay at or above 90%

## Board of Directors Membership Online Resources:

- [2025 Still to Renew Call Assignments](#)
- [2025 New Member Welcome Call Assignments](#)
- [2025 Dropped Members](#)
- [2025 Future Members](#)
- [2025 ABC CF Members](#)



# EDTECH SUMMIT

October 24, 2025

## Five tracks to choose from!



- C-Suite
- Trade Professional
- Technology & Innovation
- HR / Legal
- Safety

Stay ahead of industry trends, enhance your knowledge, and gain invaluable insights at this unique educational program.

EdTech Summit- Topics and Panel Discussions will include:

- Mastering Talent Management
- Unbreakable Bonds: Strengthening Jobsite Relationships
- Conquering the Top 3 Construction Challenges for C-Suite
- The Power of Social Connections and Impact on Mental Health
- Creating a Dynamic Emergency Response Plan
- Navigating an ICE Raid
- The Art of Succession
- Cyber Security & Data Protection

Who should attend: C-suite executives, office staff, HR professionals, crew leaders, and field experts.

**Location:** Dr Phillips Academic Commons

528 W Livingston St  
Orlando, FL 32801

**Time:** 7:30 AM – 4:30 PM



Scan to register



Sponsored by:



407.628.2070



www.abccf.org

# FLORIDA'S PREMIER CONSTRUCTION EDTECH SUMMIT SPONSORSHIP OPPORTUNITIES

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## **TITLE - \$8,000**

Your logo prominently positioned on event website with link to sponsor's home page  
Your logo in dedicated emails & social media posts announcing event  
Your logo featured in an Ad within Conference program  
Your logo featured on event signage & printed conference materials at conference venue  
Your logo featured in post event promotional emails  
(1) Exhibitor space  
(4) Conference Passes  
Conference Bag Insert – Bags are distributed to all full conference attendees

## **LEADERSHIP MIXER - \$6,000**

Your logo prominently positioned at Reception  
Your logo featured on event signage & printed conference materials at conference venue  
(1) Exhibitor space  
(2) Conference Pass  
Conference Bag Insert – Bags are distributed to all full conference attendees  
Exclusive Kick-off Message

## **PROGRAM - \$5,000**

Your logo featured in an Ad within Conference program  
Your logo featured on event signage & printed conference materials at conference venue  
(1) Exhibitor space  
(2) Conference Passes  
Conference Bag Insert – Bags are distributed to all full conference attendees

## **LUNCH - \$3,000**

Your logo prominently positioned at Lunch  
Your logo featured in Printed Conference material & event signage at conference venue  
(1) Exhibitor space  
(1) Conference Passes  
Conference Bag Insert – Bags are distributed to all full conference attendees

## **KEYNOTE - \$2,000**

Your Logo in dedicated social media post & promotional emails announcing event  
Your logo featured in Printed Conference material & event signage at conference venue  
Introduce the Keynote Speaker  
(1) Exhibitor space  
(1) Conference Passes  
Conference Bag Insert – Bags are distributed to all full conference attendees

## **CONTINENTAL BREAKFAST - \$1,500**

Your logo prominently positioned at Continental Breakfast  
Your logo featured in Printed Conference material & event signage at conference venue  
(1) Conference Passes  
Conference Bag Insert – Bags are distributed to all full conference attendees

## **BADGE - \$500**

Your logo printed on each attendee's name badge



# Legislative

# POWER HOUR

## FROM 2025 WINS TO 2026 GOALS

Join ABC Central Florida for a webinar to hear from our lobbyists as they recap the 2025 Florida Legislative Session and state budget, and outline ABC's 2026 Legislative Priorities and what you might expect during next year's session.

This interactive webinar is designed to keep members informed, engaged, and prepared for the year ahead. Don't miss this opportunity to hear directly from the experts working on behalf of your business at the Capitol.

### Carol Bowen

Chief Lobbyist for ABC of Florida



### Robert Stuart

Senior Government Affairs Advisor  
Orlando/Tallahassee at GrayRobinson, P.A.



### Chris Dawson

Shareholder/Government Affairs  
Advisor at GrayRobinson, P.A.



### Steven Lockhart

General Counsel at  
Finrock Construction, LLC



**VIRTUAL  
EVENT**



**September  
25, 2025**



**Virtual Webinar**



**9:00 - 10:00  
AM**



**Free for ABC  
Members to Register**

**Scan QR code  
to learn more**





# Builders' BREAKFAST

Join us for a Builders' Breakfast spotlighting  
**CAMPING WORLD STADIUM REDEVELOPMENT PROJECT**

Join us for an opportunity to learn more about the Camping World Stadium Redevelopment project, including an overview of the planned improvements, anticipated construction milestones, and opportunities for local businesses to participate in the transformation of this iconic venue. Discover how your company can get involved and hear insights from city, project, and design representatives.

## PRESENTED BY



**September  
24, 2025**



**ABC Office  
651 Danville Dr.,  
Suite 200, Orlando,  
FL 32825**



**7:30 - 9:00  
AM**



**Members - \$25  
Future Members - \$50**

## CHOICE VIP SPONSORS

- Andrew General Contractors, Inc.
- Certified Slings & Supply
- Competitive Edge Partners & Consulting, LLC
- Dean Mead Attorneys At Law
- Finfrock Construction, LLC
- GD Pro Services
- Hartford South, LLC
- MMR Group, Inc.
- Saltmarsh, Cleaveland & Gund CPA's
- Southeastern Surveying & Mapping Corp.
- Shutts & Bowen LLP
- Turner Construction Company
- Waste Pro USA
- Winter Park National Bank
- Withum

Scan QR code  
to learn more



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407.628.2070 | [ABCCF.ORG](http://ABCCF.ORG)



# Builders' BREAKFAST



## Crystal Mudd

Manager II | Capital Planning with Orange County Convention Center



*Orlando*  
Orange County Convention Center

The Center of Hospitality

## Expanding the Exhibit Experience at OCCC

Join us for a Builders' Breakfast with the Orange County Convention Center and get a first look at their upcoming projects and future plans. Learn how your company can get involved, discover opportunities to partner on one of the region's largest hubs of growth, and gain insights into doing business with OCCC. This is your chance to connect directly, hear about future bid opportunities, and position your firm to play a role in shaping the future of the OCCC.



## Jeremiah Jones

Capital Planning with Orange County Convention Center



October 1,  
2025



ABC Office  
651 Danville Dr.,  
Suite 200, Orlando,  
FL 32825



7:30 - 9:00  
AM



Members - \$25  
Future Members - \$50

## CHOICE VIP SPONSORS

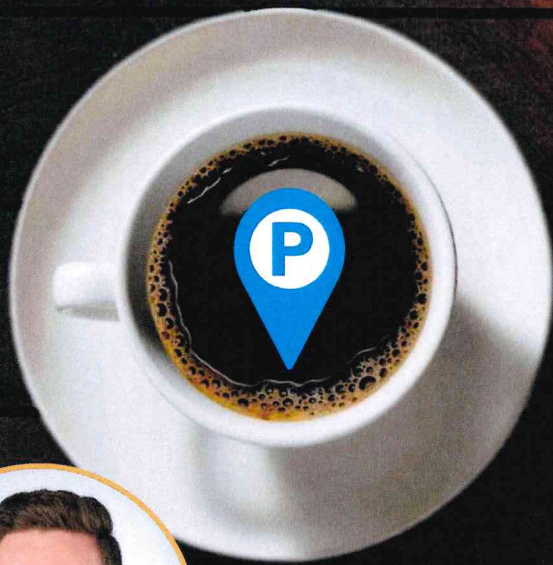
- Andrew General Contractors, Inc.
- Certified Slings & Supply
- Competitive Edge Partners & Consulting, LLC
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- Hartford South, LLC
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- Withum

Scan QR code  
to learn more

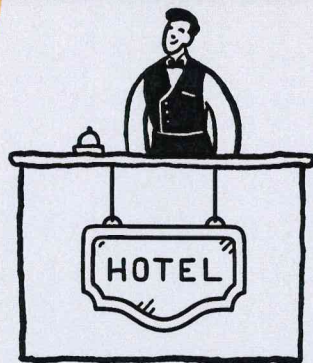


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**Adam Meek**  
Project Executive,  
FINFROCK



**David Shirley**  
Senior Construction  
Project Manager,  
FINFROCK



## On Deck with **FINFROCK**

Join us for a Builders' Breakfast with FINFROCK, a leader in design-build and precast construction, as they share details on some of the region's most exciting upcoming projects. Hear about major developments in the pipeline, including the IHG Hotel, several new local parking garages, and Orlando's first TAO Hotel on I-Drive. Learn how your company can get involved and partner with FINFROCK on these high-profile opportunities, as well as other projects on the horizon. This is your chance to connect directly, gain insights into their approach, and discover how to position your business for future collaboration.



**October 7,  
2025**



**ABC Office  
651 Danville Dr.,  
Suite 200, Orlando,  
FL 32825**



**7:30 - 9:00  
AM**



**Members - \$25  
Future Members - \$50**

## CHOICE VIP SPONSORS

- Andrew General Contractors, Inc.
- Certified Slings & Supply
- Competitive Edge Partners & Consulting, LLC
- Dean Mead Attorneys At Law
- Finfrock Construction, LLC
- GD Pro Services
- Hartford South, LLC
- MMR Group, Inc.
- Saltmarsh, Cleaveland & Gund CPA's
- Southeastern Surveying & Mapping Corp.
- Shutts & Bowen LLP
- Turner Construction Company
- Waste Pro USA
- Winter Park National Bank
- Withum

**Scan QR code  
to learn more**



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# FALL GOLF TOURNAMENTS

*Don't miss your once a year opportunity to play at this exclusive course! Every year these tournaments sell out, so don't wait to register & secure your space today - your tee time is waiting!*

**SEPTEMBER 29 & OCTOBER 6, 2025**  
**HEATHROW COUNTRY CLUB**  
8:00 a.m. - 3:00 p.m.

## TOURNAMENT SPONSORS



CONSTRUCTION



**SCAN THE QR CODE TO SELECT THE DATE IN WHICH YOU WISH TO GOLF OR SPONSOR**

**EVENT EMERGENCY RESPONSE TEAM**



**CONNECT | EDUCATE | ADVOCATE**

651 DANVILLE DR., SUITE 200, ORLANDO, FL 32825  
407.628.2070 | [ABCCF.ORG](http://ABCCF.ORG)

I. General Information		
Account Name <b>Associated Builders and Contractors Central Florida</b>	Issue Date <b>August 22, 2025</b>	Salesperson <b>Jim Young</b>
Account Telephone <b>407-628-2070</b>	FEIN#:	Sale Type: <b>New Install</b>

II. Customer Information	
Customer Contact <b>Michelle Daugherty</b>	Address (Service Address for service to a single location. Primary Address for service to multiple locations.) <b>651 Danville Drive, Ste 200</b>
Telephone Cell	City, State, ZIP <b>Orlando, Florida 32825</b>
Email <b>ceo@abccf.org</b>	

III. Billing Information		
Legal Name	Billing Contact <b>Nancy Wray</b>	Address (Billing) <b>651 Danville Drive, Ste 200</b>
Billing Account Number	Email <b>nwray@abccentralflorida.org</b>	City, State, ZIP (Billing) <b>Orlando, Florida 32825</b>
Telephone <b>407-628-2070</b>		

IV. General Order Information		
Requested Due Date	Term (months) <b>60</b>	Expedite <input type="checkbox"/>

V. Pricing Information							
SERVICE ADDRESS: 651 Danville Dr, Ste 200, Orlando 32825 - Term 60 Months							
Product Description	Host/Hub Location	Service Type	Qty	Unit Price	Net MRR Change	Monthly Recurring	Non-Recurring
Ascend+ IA-500 Mbps		New	1	\$460.00	\$0.00	\$460.00	\$0.00
IPv4 Block /30		New	1	\$20.00	\$0.00	\$20.00	\$0.00
Managed WiFi AP		New	8	\$20.00	\$0.00	\$160.00	\$0.00
UCaaS - Standard		New	16	\$20.00	\$0.00	\$320.00	\$0.00
Yealink T54W Subscription		New	15	\$0.00	\$0.00	\$0.00	\$0.00
Yealink T57W Subscription		New	1	\$5.00	\$0.00	\$5.00	\$0.00
Yealink T5 Series EXP 50 Subscription		New	2	\$9.00	\$0.00	\$18.00	\$0.00
Analog Line		New	1	\$22.00	\$0.00	\$22.00	\$0.00
Domestic/Canada LD Min 1000 Included		New	1	\$0.00	\$0.00	\$0.00	\$0.00

<b>Totals</b>	<b>\$0.00</b>	<b>\$1,005.00</b>	<b>\$0.00</b>
---------------	---------------	-------------------	---------------

Customer Name (Print) \_\_\_\_\_ Authorized Signature \_\_\_\_\_ Title \_\_\_\_\_ Date \_\_\_\_\_

Summit Broadband Representative (Print) \_\_\_\_\_ Authorized Signature \_\_\_\_\_ Title \_\_\_\_\_ Date \_\_\_\_\_

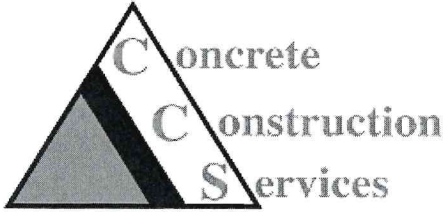
<b>VI. Pricing Notes</b>	
A.	Installation/connection of conduit from property boundary to telecommunications equipment room shall be included with installation costs. Unless otherwise noted, all premises will be connected via optical fiber.
B.	Customer to supply, at a minimum, 2' X 4' wall space, or rack space in each equipment room to accommodate Summit Broadband's equipment, including 120v AC dedicated 20 Amp circuit. The space Customer provides must have an air conditioning unit or include a solution for a climate-controlled environment.
C.	For services other than internet access, MRC does not include applicable taxes or surcharges.
D.	No more than once a year, Summit Broadband shall have the right to increase the MRC for video carriage costs incurred by Summit Broadband.
E.	Special Provisioning Instructions, Remarks, Engineering Notes and Description of Incidental/Expedite/Other Charges may be included and attach in Schedule A if Applicable.
F.	Unless otherwise noted in the Service Order Form, Customer is responsible for owning and managing their own internet router and any internal cabling runs required for services to operate past the Summit Broadband demarcation point.
G.	All support and services will be managed and monitored 24x7x365.

<b>VII. Terms and Conditions</b>	
1.	Pricing is valid for thirty (30) days from issue date and is subject to Customer credit approval.
2.	Customer acknowledges and agrees that third party circuits and cross-connects are subject to change, and Customer agrees to accept any such charge or adjustment in charges solely on a pass-through basis.
3.	Any third-party provider terms and conditions involved with this Service Order Form are that of the third-party provider. Any information desired by Customer must be requested in writing.
4.	This Service Order Form is subject to the terms and conditions of the Master Services Agreement (as applicable, the "MSA") which can be found at <a href="https://summit-broadband.com/terms-and-conditions/">https://summit-broadband.com/terms-and-conditions/</a> and is subject to change.
5.	Upon expiration of the Term, this Service Order Form shall automatically renew on a year-to-year basis at then current rates until such time as Summit or Customer provides written notice no more than 30 days prior to the end of the then current term.
6.	If Customer is the Owner of real property at the Service Address indicated in Section II above (the "Property"), Customer hereby agrees to allow Summit Broadband to install, operate, and maintain certain facilities, cables and equipment at the Property. Customer shall provide Summit Broadband with access to the Property twenty-four (24) hours per day, seven (7) days per week and grant Summit Broadband a license to its common areas for ingress and egress to install, operate, maintain and/or repair its cables, equipment and facilities.

**Schedule A**

**SECTION V. Pricing Information (continued)**

*Special Provisioning Instructions, Remarks, Sales Engineer's Notes and Description of Incidental / Expedite / Other Charges*



**Foundations, Slabs, Curbs, Sidewalks**

5658 Lucerne Park Road Winter Haven, FL 33881  
 OFFICE 863.595.0910 \* FAX 863.294.1007

CGC 053603

<b>To:</b>	Associated Builders & Contractors	<b>Contact:</b>	
<b>Address:</b>	651 Danville Dr. Orlando, FL 32825	<b>Phone:</b>	
<b>Project Name:</b>	CCS - ABC Office Parking Lot Repairs	<b>Bid Number:</b>	
<b>Project Location:</b>		<b>Bid Date:</b>	

Item #	Item Description	Estimated Quantity	Unit	Unit Price	Total Price
	<b>Demo &amp; Repair Sidewalk Panels</b>	4.00	EACH	\$1,792.19	\$7,168.76
	<b>Demo &amp; Repair Pavement Panels</b>	8.00	EACH	\$3,361.95	\$26,895.60
	<b>Demo &amp; Repair Type H Inlet Collars/Surrounding Pavement</b>	2.00	EACH	\$5,773.73	\$11,547.46
	<b>Demo &amp; Repair Type D Curb</b>	2.00	EACH	\$1,841.95	\$3,683.90
	<b>Remove And Haul Off Cypress Roots</b>	1.00	LS	\$4,934.24	\$4,934.24

**Total Bid Price: \$54,229.96**

**Notes:**

• **Not Included In This Proposal:**

- Permits or Permit Fees
- Concrete or Compaction Testing
- Survey Layout/As-Builts
- Bonds
- Rebar Materials/Installation for Masonry Contractor
- Masonry Block Material and Installation
- Grout Fill material and placement in masonry cells, lintels, and bond beams
- Concrete Sealer
- Joint Sealant or Removal of Void Cap
- Decorative Concrete (Colored, Stamped, etc.)
- Anchor Bolt and Embed Materials
- Removal of Unsuitable or Contaminated materials
- Dewatering
- Excavation, backfill, or compaction of other subcontractor's work plus or minus 1 tenth
- MOT Devices, Lane Closures, or Flaggers
- Pad prep greater than +/- .10'
- Night or Weekend work
- Demolition or Removal of existing concrete
- Any work not indicated or implied
- Excavation and compaction by others plus or minus 1 tenth.
- Invoiced by field measurements.
- Pumping is at additional cost if required unless otherwise noted.
- This proposal is valid for acceptance for 60 days after being received. A new proposal subject to price changes will be issued if not accepted within this time limit.



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CGC 053603

<b>To:</b> Associated Builders & Contractors	<b>Contact:</b>
<b>Address:</b> 651 Danville Dr. Orlando, FL 32825	<b>Phone:</b>
	<b>Fax:</b>
<b>Project Name:</b> CCS - ABC Office Parking Lot Repairs	<b>Bid Number:</b>
<b>Project Location:</b>	<b>Bid Date:</b>

<p><b>ACCEPTED:</b>          The above prices, specifications and conditions are satisfactory and hereby accepted.</p> <p><b>Buyer:</b> _____</p> <p><b>Signature:</b> _____</p> <p><b>Date of Acceptance:</b> _____</p>	<p><b>CONFIRMED:</b>  <b>Concrete Construction Services</b></p> <p><b>Authorized Signature:</b> _____</p> <p><b>Estimator:</b> _____</p>
--	--



**POTHOLE HEROES**  
FULLY LICENSED AND INSURED

**Client Information:**

Nancy

Wray

cp@abccentralflorida.org

ABC Central Florida

(407) 628-2070

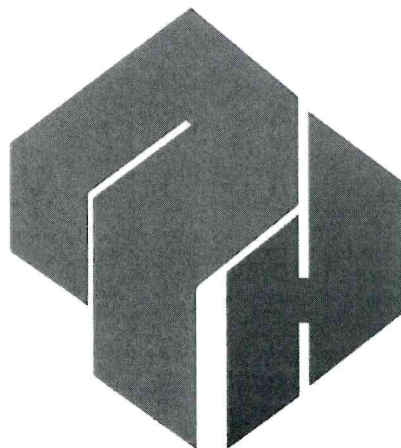
Project #25FLORL00203391S

**Job site Information:**

ABC Central Florida-Repairs

651 Danville Drive

Orlando, FL, 32825



**POTHOLE HEROES**

# Introduction

**HERE AT POTHOLE HEROES, OUR CUSTOMERS ARE OUR NUMBER ONE PRIORITY.**

Your customers' first impression should be one of quality and professionalism; an uneven and unattended lot can quickly lead to trip hazards, potholes, or other dangers that not only damage cars but also create liability – in terms of both your finances *and* your reputation.

Here at Pothole Heroes, we understand the importance of maintaining a good first impression and helping clients optimize the longevity of their parking lot assets. Thus, we can provide you with an asphalt maintenance solution that both reflects immediate financial savings and contributes to long-term asphalt preservation. Let us bring in our experienced team to give you peace of mind, thereby allowing you to focus on what matters most: your own business operations. Our mission is simple – we want to partner with you for success by providing top-quality, sustainable solutions at competitive costs.



**Services Suggested**

**Concrete Slab Replacement (Purple): In 6 Locations, up to 514 Square Feet**

1. Sawcut existing concrete and remove damaged sections.
2. Sawcut and remove any surface tree roots as necessary.
3. Place forms for new concrete slab at depth notated below, with rebar
4. Pour new slab using 3000 PSI concrete.
5. The concrete will be floated, troweled, control joints scored, broom-finished and expansion joints will be installed as required.
6. Strip away and remove forms then haul away any related debris.

***\*This is for (6) inch thick concrete***

***\*This contractor will not be responsible for damage to grass, sod, irrigation or any other underground utilities.***

**Concrete Slab Total**

**\$14,977.00**

**Concrete Sidewalk Replacement (Red): In 2 Locations , up to 55 Square Feet**

1. Mobilize to jobsite
2. Excavate areas of grass and debris and dirt
3. Place forms for new concrete sidewalk at depth notated below
4. Pour new sidewalks using 3000 PSI concrete.
5. The concrete will be floated, troweled, control joints scored, broom-finished and expansion joints will be installed as required.
6. Strip away and remove forms then haul away any related debris.

***\*Sidewalk to be approx. 4 inches thick***

***\*Includes grinding (6) Locations; 102 LF (Yellow)***

**Concrete Slab Total**

**\$2,478.00**

**Extruded Concrete Curb Repair (Orange): 5 Locations, up to 54 LF**

1. Remove existing curb where required for new curb to be installed.
2. Place forms for new 6" x 6" concrete curbing, as required.
3. Pour new curb using 3000 PSI concrete.
4. Apply a broom finish to new concrete surfaces.
5. Strip and remove forms after new concrete has set.
6. Haul away any related debris.

**Concrete Slab Total**

**\$4,120.00**

**Concrete Crackfilling (Green): Up to 130 Linear Feet**

1. Prepare areas for crack filling
2. Clean areas prior to crack filling
3. Fill the cracks using self leveling epoxy crack filling material
4. Haul away any related debris.

**Concrete Slab Total** **\$410.00**

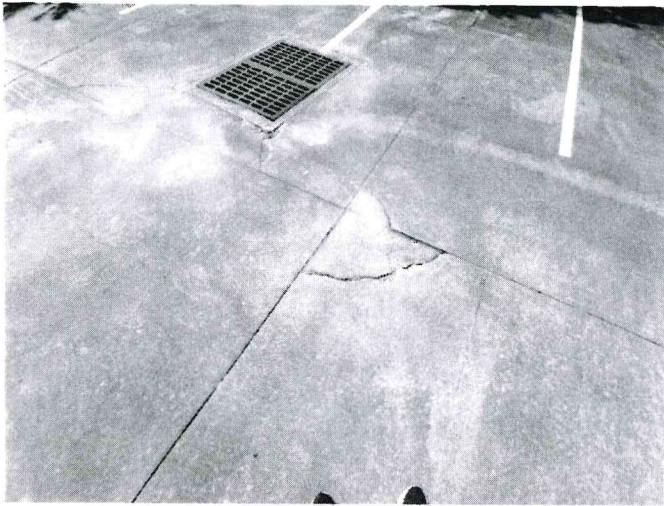
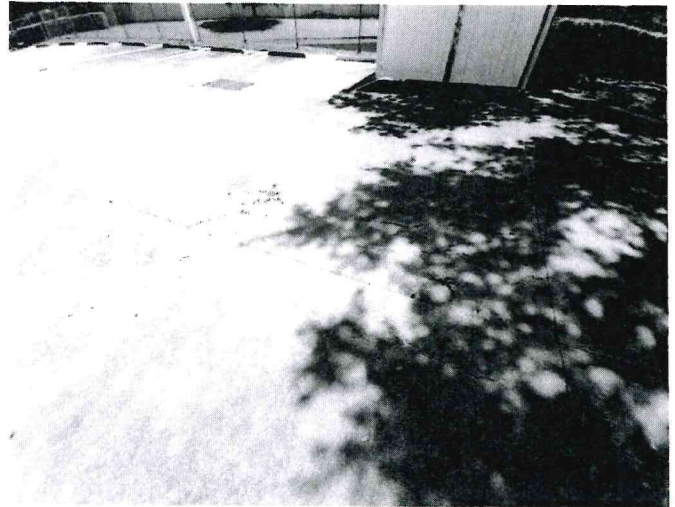
**Striping: Whole Lot**

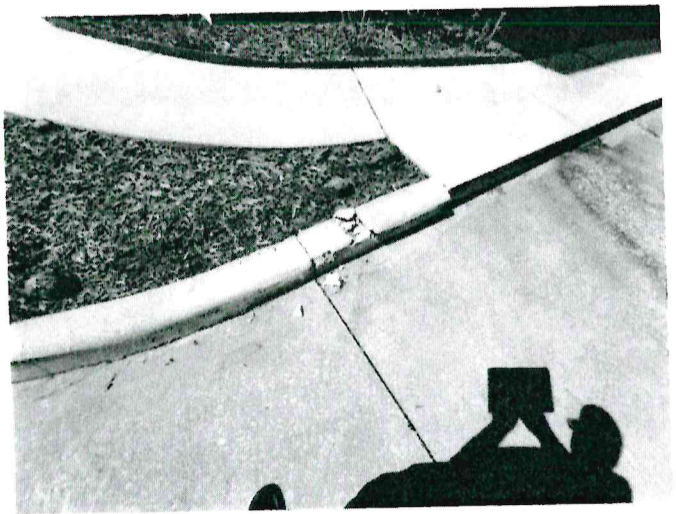
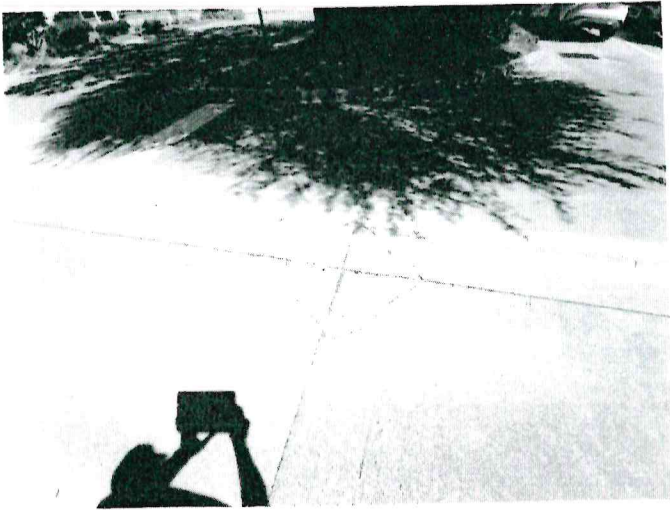
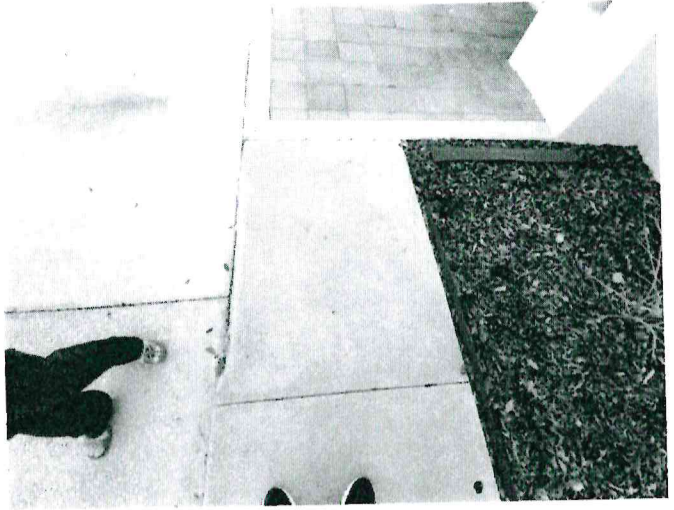
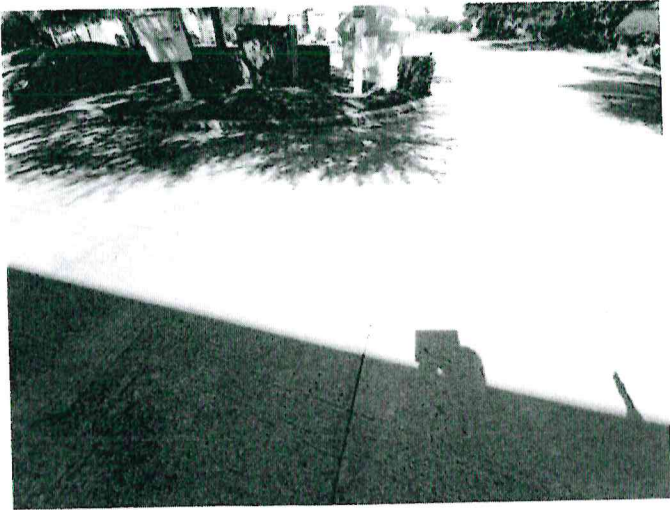
1. Stripe to existing layout using DOT- approved latex white, yellow, and/or blue paint to match what was previously existing.

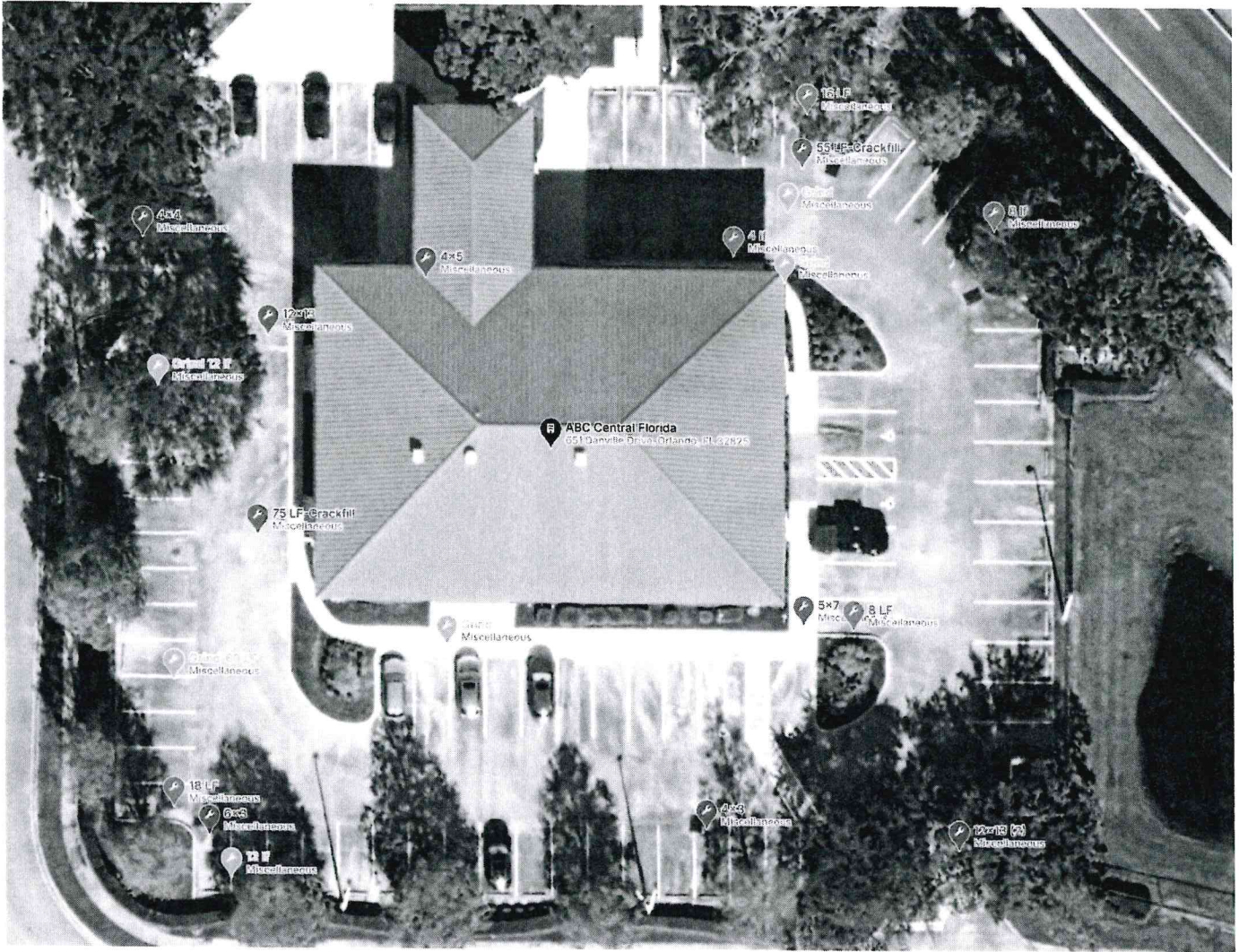
\*Project bid with typical industry standards. City specifications, permit, and code requirements are subject to change.

**Standard Striping Total** **\$1,169.00**

**Total** **\$23,154.00**







# Let's Work Together

This Agreement, together with the following Attachments, constitute the entire agreement between the parties with respect to the subject matter hereof, and as of the date this Agreement is executed by both Parties, shall supersede any previous agreements or understandings, written or oral, between the Parties. All modifications to the applicable Compensation arrangement shall be in writing and signed by both Parties and shall not supersede the terms of this Agreement. This proposal pricing is valid for 30 days from the date sent.

**Total price including any selected options: \$23,154.00**

**Pricing Valid for 30 days from date above**

**Payment Terms:**

40% Deposit, 60% Upon Completion

Carlos Rodriguez  
Pothole Heroes

Nancy Wray  
ABC Central Florida

**We look forward to *working with you!***

**Billing Information Required :**

Nancy Wray

651 Danville Drive  
Orlando, FL 32825

ABC Central Florida

[vp@abccentralflorida.org](mailto:vp@abccentralflorida.org)

(407) 628-2070

Preferred Date for work to start  
(Please Note: Date is not Guaranteed)



## Terms and Conditions:

### BEFORE WE START WORK

1. Pothole Heroes' needs suitable access to the work area unless it is dependent upon or in conjunction with the work of others. In that case, such work shall be performed and completed before arrival so that Pothole Heroes can work uninterrupted in a single shift operation.
2. Unless otherwise agreed, all vehicles must be removed from the work area no later than 7:15 am to deliver the project work on schedule.
3. Tow Trucks need to be arranged five days before starting work and must be on call to remove cars from the scheduled work zone as necessary.
4. The Customer is financially responsible for towing services and any created delays. If any cars are left in the area of work, Pothole Heroes cannot be held responsible for any damage to the vehicle.
5. Pothole Heroes will not be responsible for persons entering the work area, tracking materials or paint, or any damages to cars or persons trespassing in the designated areas.
6. Existing asphalt or concrete cracks with vegetation growing in them should be prepared with several weed killer treatments before Pothole Heroes' arrival.
7. The sprinkler system should be turned off 24 hours before the commencement of your project and stay off 48 hours after completion of the project. The surface must be dry for our arrival as areas where the newly sealed pavement is wet may wear prematurely.
8. Suspend lawn cutting during the work period.
9. Please ensure street sweepers are cancelled during the sealcoating projects and should not be used on newly sealcoated areas.
10. Dumpsters in the scheduled area must be removed or moved to another location. Dumpsters not moved will be subject to additional fees.

### CUSTOMER EXPECTATIONS

1. New pavement is susceptible to scuffing and marks until it has properly cured.
2. Large cracks in the existing asphalt may reflect through the new asphalt in time.
3. There will be tire tracking- this cannot be avoided, but the tracking marks will disappear in time.
4. The asphalt surface placed on this project will not have the finish and look of a sealcoat application. If a sealcoat is desired later, Pothole Heroes will be happy to quote you separately.
5. Sealcoating is not a crack filler. All existing cracks in the pavement will still be visible after sealcoating.
6. Pothole Heroes cannot guarantee the elimination of standing water.

### CONTRACT TERMS AND CONDITIONS

1. Our proposals are limited to included items only. Anything not explicitly contained is excluded from the contract.
2. Any alteration or deviation from proposal specifications involving extra costs will be executed only upon written orders and will become an additional charge over and above the estimate.
3. The proposal or contract provided, including all stated terms and conditions, shall become a legally binding attachment to any contract entered between Pothole Heroes and the financially responsible company for which the work will be performed.
4. All deposits are non-refundable upon cancellation of the contract by the client for any reason.

5. Pothole Heroes recommends a Civil Engineer be retained for ADA upgrades. As such, Pothole Heroes makes no claim that ADA upgrades will meet any/all local, state, and federal guidelines on ADA compliance.
6. For projects requiring city or county permits, Pothole Heroes will coordinate the process and charge an Actual Permit & Procurement Fee of \$495.00 per permit, plus the actual cost of the permit(s).
7. Any additional work required by the permit(s) will be extra to the contract amount.
8. Any work performed by Pothole Heroes which work is on public property, the (Client/Owner) agrees and understands that the project property it owns shall be charged with all indebtedness hereunder.
9. In the event of any litigation or other proceeding arising out of this agreement, the prevailing party shall be entitled to collect its attorneys' fees and all costs of litigation from the other party, including appellate attorneys' fees.
10. All accounts past due will incur a finance charge of 18% per annum.
11. Pothole Heroes reserves the right to withdraw the proposal at any time before the commencement of work should material price fluctuations rise significantly.
12. Any additional mobilizations for Paving will be billed at a rate of \$5,500.00 each. Any additional mobilizations for Sealcoating will be billed at a rate of \$1,750.00 each.
13. Delays to Pothole Heroes of a Maintenance Crew shall be paid at a rate of \$200.00 per half hour, and delays to Pothole Heroes of a Paving and/or Milling Crew shall be paid at a rate of \$350.00 per half hour by the Customer.
14. Any broken car stops will be replaced at an additional cost of \$60.00 each.
15. There will be a charge of \$47.50 above the Contract amount to dispose of used materials at an approved environmentally compliant waste facility.
16. Reflective Pavement Markers (RPMs) are excluded from the warranty.
17. Any additional reflective pavement markers required by city code will incur a charge of \$10.00 each added to the contract amount.
18. Pothole Heroes will not be responsible for damage to grass, sod, irrigation, or any other underground utilities.
19. Excavated materials will be left in the islands/landscaped areas.
20. Pothole Heroes will not be responsible for unforeseen conditions that arise; they may result in additional costs to the Customer.
21. Pothole Heroes guarantees its' sealer products against peeling or flaking of stable asphalt for (1) year, excluding normal wear and tear.
22. Newly seal-coated areas will be barricaded for 24-48 hours after project completion. It is the Customer's responsibility to keep the site clear to allow proper curing of the material. Failure to do so will void any warranty.
23. Pothole Heroes guarantees all workmanship and materials for up to (1) year, excluding normal wear and tear. The warranty starts at the conclusion of work and is not valid until payment has been made in full.

I have read and accept these terms and conditions:

Nancy Wray  
ABC Central Florida





**Client Information:**

Nancy

Wray

cp@abccentralflorida.org

ABC Central Florida

(407) 628-2070

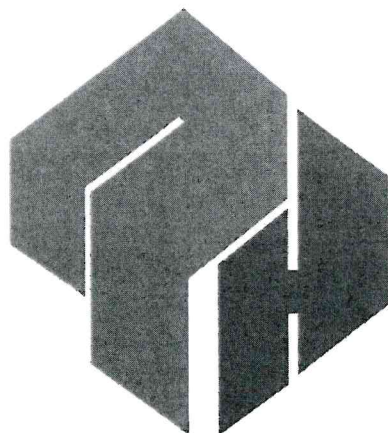
Project #25FLORL00203391S

**Job site Information:**

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**Concrete Slab Total**

**\$14,977.00**

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**\$410.00**

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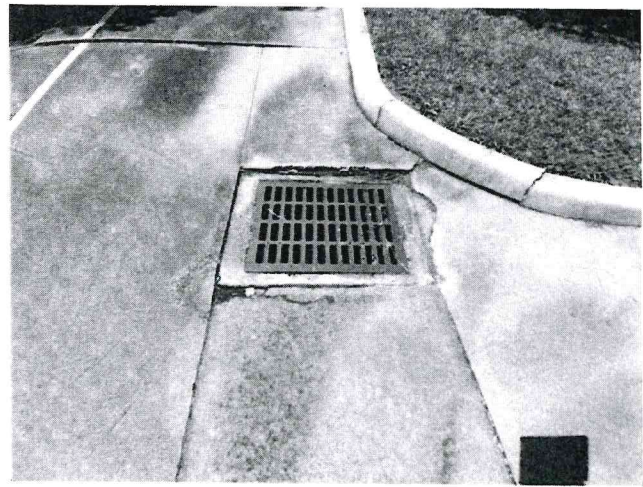
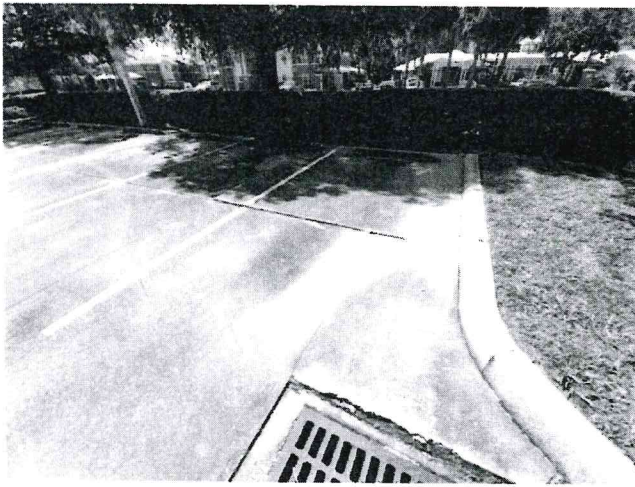
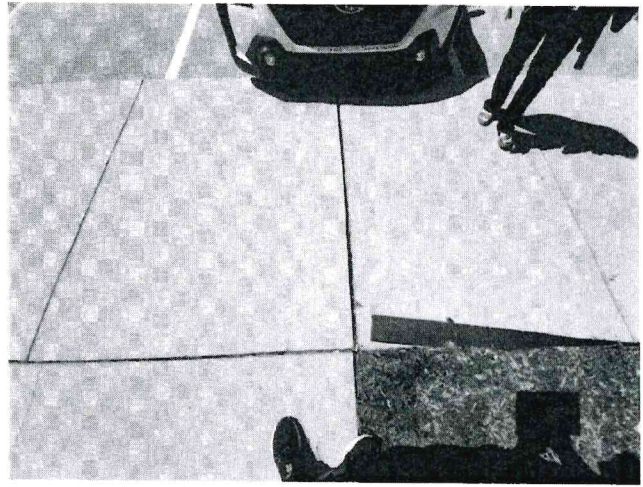
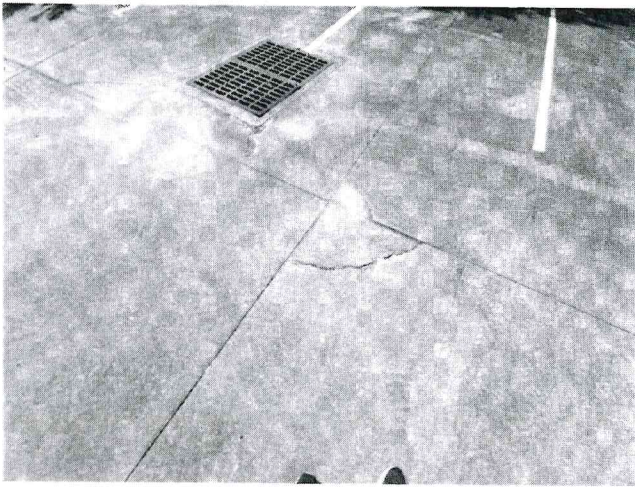
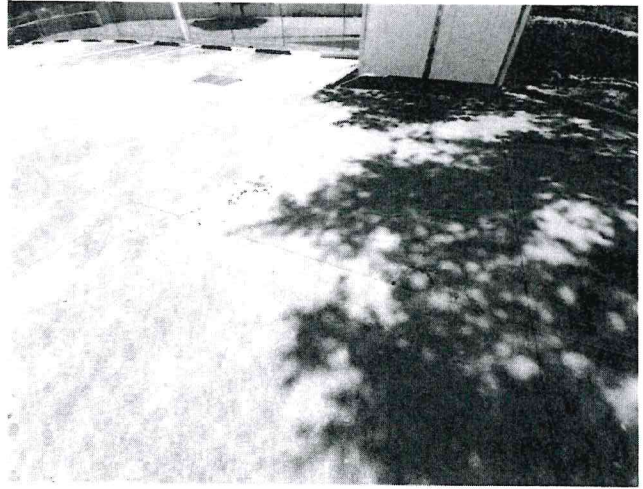
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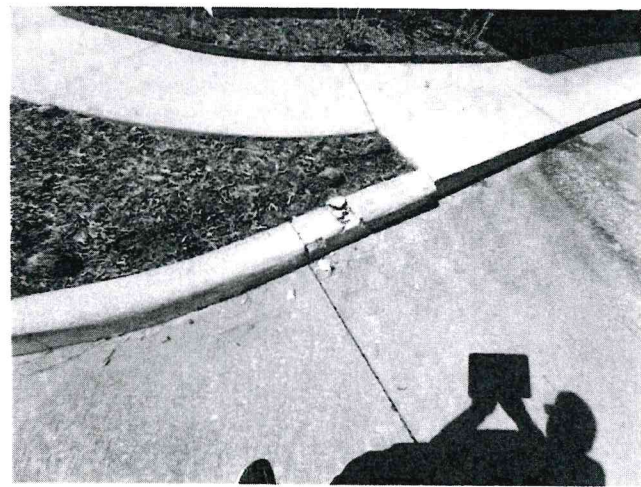
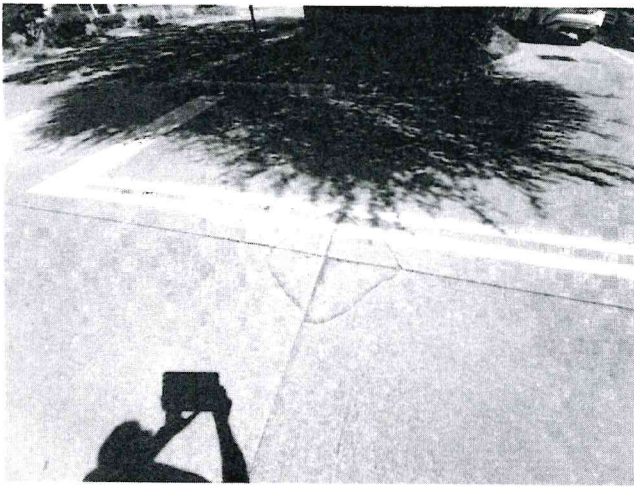
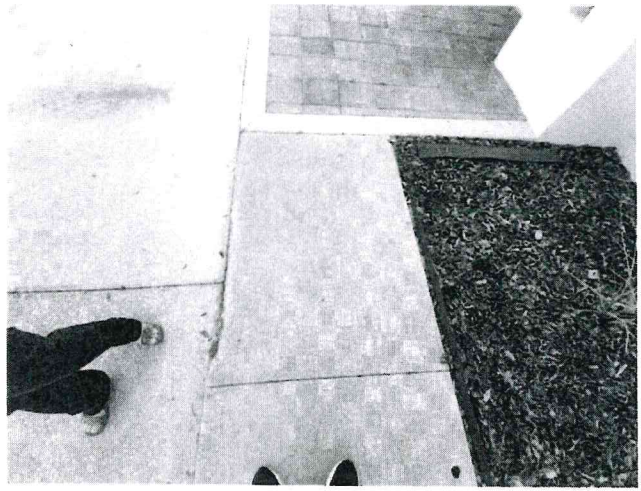
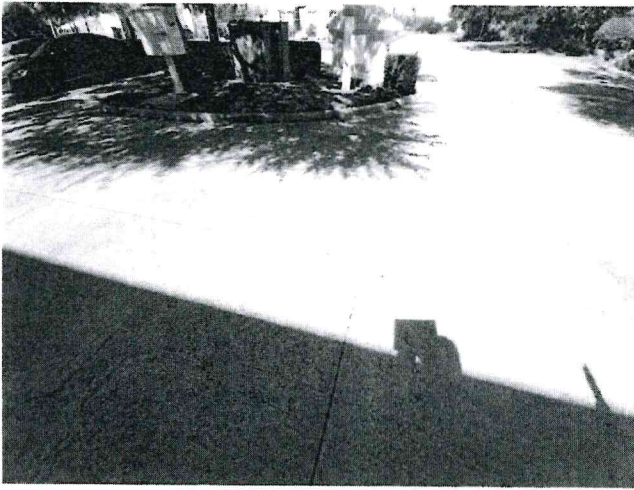
**Standard Striping Total**

**\$1,169.00**

**Total**

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40% Deposit, 60% Upon Completion

Carlos Rodriguez  
Pothole Heroes

Nancy Wray  
ABC Central Florida

**We look forward to *working with you!***

**Billing Information Required :**

Nancy Wray

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ABC Central Florida

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6. For projects requiring city or county permits, Pothole Heroes will coordinate the process and charge an Actual Permit & Procurement Fee of \$495.00 per permit, plus the actual cost of the permit(s).
7. Any additional work required by the permit(s) will be extra to the contract amount.
8. Any work performed by Pothole Heroes which work is on public property, the(Client/Owner) agrees and understands that the project property it owns shall be charged with all indebtedness hereunder.
9. In the event of any litigation or other proceeding arising out of this agreement, the prevailing party shall be entitled to collect its attorneys' fees and all costs of litigation from the other party, including appellate attorneys' fees.
10. All accounts past due will incur a finance charge of 18% per annum.
11. Pothole Heroes reserves the right to withdraw the proposal at any time before the commencement of work should material price fluctuations rise significantly.
12. Any additional mobilizations for Paving will be billed at a rate of \$5,500.00 each. Any additional mobilizations for Sealcoating will be billed at a rate of \$1,750.00 each.
13. Delays to Pothole Heroes of a Maintenance Crew shall be paid at a rate of \$200.00 per half hour, and delays to Pothole Heroes of a Paving and/or Milling Crew shall be paid at a rate of \$350.00 per half hour by the Customer.
14. Any broken car stops will be replaced at an additional cost of \$60.00 each.
15. There will be a charge of \$47.50 above the Contract amount to dispose of used materials at an approved environmentally compliant waste facility.
16. Reflective Pavement Markers (RPMs) are excluded from the warranty.
17. Any additional reflective pavement markers required by city code will incur a charge of \$10.00 each added to the contract amount.
18. Pothole Heroes will not be responsible for damage to grass, sod, irrigation, or any other underground utilities.
19. Excavated materials will be left in the islands/landscaped areas.
20. Pothole Heroes will not be responsible for unforeseen conditions that arise; they may result in additional costs to the Customer.
21. Pothole Heroes guarantees its' sealer products against peeling or flaking of stable asphalt for (1) year, excluding normal wear and tear.
22. Newly seal-coated areas will be barricaded for 24-48 hours after project completion. It is the Customer's responsibility to keep the site clear to allow proper curing of the material. Failure to do so will void any warranty.
23. Pothole Heroes guarantees all workmanship and materials for up to (1) year, excluding normal wear and tear. The warranty starts at the conclusion of work and is not valid until payment has been made in full.

I have read and accept these terms and conditions:

Nancy Wray  
ABC Central Florida