



**Central Florida Chapter  
Associated Builders and Contractors, Inc.  
Board of Directors Meeting  
November 17, 2025 – 8:30am**

**Connect | Educate | Advocate**

Location: ABC, 651 Danville Drive, Suite 200, Orlando, FL 32825 -Juan Garcia, Chair, presiding

**ABC Central Florida Value Proposition:**ABC helps our members develop people, win work and perform that work safely, ethically, profitably for the betterment of the communities where we work and live.

- Call to Order ..... Garcia
- Invocation ..... Garcia
- Pledge of Allegiance and Welcome..... Garcia

**Consent Agenda**

- o Approval of Minutes -October 2025 (**Action Item**)..... Schultz
- o Approval of Financials: September Final/ October Draft (**Action Item**)..... Bastin
- o Approval of New October 2025 Members (**Action Item**)..... Garcia

**New Business**

- Chair ..... Garcia
- o **December 1, 2025** - Board Celebration Dinner (Matthew's Steakhouse- Winter Garden)
- o **Workforce Grants (Action item)**
  - ACT - \$12,000 (2026 Summer Camp)
    - o Approved by Council to be reimbursable
  - iBuild - \$45,000
    - o \$10,000 (2026 iBuild Invitational Sponsorship)
      - Approved by Council
  - NAWIC - \$5,000 (2026 Girls Camp)
    - o Approved by Council
  - Sumter County - \$25,000 (Middle School Construction Programs)
    - o Not approved
  - EmployU - \$207,448 (To launch "WorkForward: Electrical Pre-Apprenticeship for Adults with Disabilities)
    - o Not approved. Should go to the East Coast Chapter for assistance
  - ABC Workforce Outreach - \$3,400 (Workforce Outreach Events)
    - o Approved by Council (pending adjustment based on BULK purchase)

Past Chair.....Holmes

**November 5, 2025** - Committee Open House  
**December 4, 2025** - National Legal Conference

- Chair- Elect.....Rodriguez
- **November 17, 2025**- Planning Session (8:30- 4:30) followed by Quarterly new member mixer

**Committee Liaison Reports**

- o Membership Development..... Torres
  - 2026 Renewal Update
- o Regional Outreach..... Delaney
  - **LAKE:** 10/28/25 Outreach Event at JamesCo (Conversations & Connections Events)
  - **VOLUSIA:** 10/8/25 VCard Local Government Icebreaker 2025 Nancy and Ryan attended
- o Government Affairs..... Lockhart
  - **January 21-22** - Tallahassee LegCon (Book Now)
- o Excellence in Construction..... Torres
- o Young Professionals..... Bracco/Jordan

- o Programs..... Ernest
  - **January 15- Builders' Breakfast: Framing the Trends for 2026, Panel**
- o Safety..... Hernandez
  - **October 24- National Health and Safety Forum**
  - **2025 STEP promotion underway-129 completed applications (36% of contractor members)**
  - **May 28, 2026 2<sup>nd</sup> Annual Safety Champions Marriott Downtown Orlando**
  - **January 13, 2026 Safety Captive Happy Hour**
- o Special Events..... Scruby
  - **November 6, 2025-Sporting Clays**
  - **December 4, 2025 - Chill Cook-Off**
  - **December 11, 2025 - Holiday Party**
  - **VIP - 2026 Sale Happening Now**
- o Training Development..... Garcia
  - **October 24, 2025- EdTech Summit**
  - Diverse topics for C-Suite Leaders, HR Professionals, Trade Professionals, Legal Professionals, Tech Enthusiasts, and Safety Professionals.
  - **November 10-13, 2025- Medical Gas Installer 601**
- o Workforce Outreach..... Carter
- o Apprenticeship..... Burkett
  - Working through several issues with LEA
- o Collegiate Outreach..... Krstolic
  - UCF & SSC Working on 2026 CMC Competition Date March 18 - 20 2026 -
  - CMC workshops underway
- o President & CEO..... Daugherty
  - All Sub Tenants have been renewed
  - **October 22, 2025 - Owner Symposium - Sponsored by Align Winter Park Events Center**
  - **October 22, 2025 - Hard Hats with Heart - Farmers Market Winter Park**
  - **October 23, 2025 - Seminole State Fall Advisory Board Meeting**
  - **October 23, 2025 - Spoke at FICPA Construction Industry Conference October 29, 2025 - Lyman Building Trades Industry Partners Meeting**
  - **October 30, 2025 - Spoke at SMPS+ABC+DBIA "Capital, Compliance, & Capacity: Central Florida Water Utilities" Dockside Lake Nona**
  - **November 10-13, 2025- National Leadership Conference- Marco Island, FL**
  - Q4 - Building Maintenance Projects
    - Roof-Done
    - Phones and Internet
    - Parking Lot and Sidewalks HVAC Controls- Done
    - Milwaukee Lab Room Upgrade - Done
- Open Discussion..... Garcia

**December Board Meeting is Virtual on December 15, 2025 @ 3:30 p.m.**

**Online resources:** [www.abccentralflorida.org/bod](http://www.abccentralflorida.org/bod)

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**CENTRAL FLORIDA CHAPTER  
ASSOCIATED BUILDERS AND CONTRACTORS  
BOARD OF DIRECTORS  
MEETING MINUTES**



**Location:**

**651 Danville Drive, Suite 200, Orlando, FL 32825**

**October 20, 2025**

**PRESIDING: Juan Garcia, PCL Construction Services, Inc.**

**BOARD MEMBERS PRESENT**

Charles Bracco	Director	Modern Plumbing Industries, Inc
Roy Burkett	Vice Chair	S. I. Goldman Company, Inc.
Michelle Delaney	Director	LRA Insurance
Neal Ernest	Director	Balfour Beatty
Juan Garcia	Chair	PCL Construction Services, Inc.
Michael Jordan	Director	Lithko Contracting
Matt Krstolic	Director	Hensel Phelps
Scott Luebbert	Director	Tri-City Electrical Contractors
Debbie Rodriguez	Chair-Elect	Competitive Edge Partners
David Schultz	Vice Chair	CEMEX
Chad Tinetti	Director	Tavistock Development
Oskar Torres	Director	Towers Construction Company
Derrick Valkenburg	Director	Shutts & Bowen
Matt Walton	Director	MiGre Engineers, LLC
Mark Woehrle	Director	Comprehensive Energy Services, Inc.

**BOARD MEMBERS ABSENT**

Shane Burnsed	Director	Gilbane Building Company
Steven Lockhart	Director	Finrock Construction, LLC
Scott Scruby	Director	Sunbelt Rentals

**BOARD MEMBERS ON ZOOM**

Ray Bastin	Treasurer	Withum
Jeff Carter	Director	Charles Perry Partners, Inc.
Roxana Hernandez	Director	Turner Construction Co.
Julie Holmes	Immediate Past Chair	JK2 Scenic

**GENERAL COUNSEL PRESENT**

Michael C. Sasso	General Counsel	Sasso & Sasso, P.A.
Thomas P. Wert	Vice Chair	Dean Mead Attorneys at Law

**ABC STAFF PRESENT**

Michele Daugherty	President & CEO
Nancy Wray	VP & COO
Ryan Tucholski	VP
Cat Wert	Membership Director
Taylor Dupree	Chapter Resources & Government Affairs

**CALL TO ORDER**

- **GARCIA** called the board meeting to order at 3:32PM with the Pledge of Allegiance and Invocation.

## CONSENT AGENDA

### 1. MINUTES

- All minutes will be uploaded to the new website.
- **A motion was made and seconded to approve the minutes from the September 2025 meeting. The motion passed.**

### 2. FINANCIALS

- **BASTIN** reviewed the final summary for August 2025 and draft for September 2025.
- **A motion was made and seconded to approve the August 2025 financials. The motion passed unanimously.**

## LEADERSHIP REPORTS

- **GARCIA** looked to ratify most current changes and edits to the bylaws.
  - **A motion was made by Chad Tinetti and seconded by Oskar Torres to ratify the new ABC Central Florida bylaws. The motion passed unanimously.**
  - December 5 will be the Board dinner at Matthews Steakhouse after the board meeting.
- Reviewed 2026 board slate.
  - **A motion was made and seconded to approve the 2026 ABC Central Florida Board of Directors. The motion passed unanimously.**
- **HOLMES** November 5 will be the Committee Open house, encourage employees to attend that want to get more involved.
- **RODRIGUEZ** October 24 is the first EdTech Summit. If you cannot come to the summit, let Michele know if you'd like to go to the dinner with speakers the night before.
- The board planning session is November 17, please make sure to mark your calendars to be in attendance.

## NEW MEMBER COMPANIES

CCS Construction Staffing	Supplier
CTR III Inc. dba Control Engineering Group	\$3M-\$6M
E.A.P. Professional Services, LLC	\$1M-\$3M
Empire Glazing Inc.	\$1M-\$3M
Florida Solar Contracting, LLC	\$1M-\$3M
Kelley Painting Services of Florida, LLC	\$1M-\$3M
MFP Construction	\$3M-\$6M
Nichols Contracting, Inc.	\$3M-\$6M
PM&A Contractors Corp.	\$1M-\$3M
Quality Cable Contractors Inc.	\$10-\$15M
Re:Fab, Inc.	\$1M-\$3M
Revent	Supplier

**A motion was made and seconded to approve the new members from September 2025. The motion passed unanimously.**

## COMMITTEE LIAISON REPORTS

- **TORRES** gave a membership development update.
  - 577 total paid members to date. 128 new members for the year. 59% of new members for the year are contractors. Focus on contractor members only for recruiting.
  - 2026 renewals have been invoiced, 6% of dues have already come in.
  - 13 new members as a result of the prospective member event and follow up blitz.
  - 15 for 12 promotion is going on through the end of October, this is for contractor members only.
  - Contact Cat if you want to attend Boggy Creek gives back event on November 13.

- Congrats to Juan Garcia for being awarded Beamer of the Year at the EIC banquet.
- **DELANEY** gave an update on Outreach.
  - Conversations & Connections event on October 28 in Lake County.
  - V-Card event in Volusia County was well received, looking to have an ABC table next year.
- **WALTON** gave a government affairs update.
  - Register now for the LegCon in Tallahassee to make sure you're at Hotel Duval.
  - Committee's last meeting was planning out a lot of 2026.
  - PAC Fund is doing well. End of year contribution checks just went out after committee approved.
- **TORRES** gave an Excellence in Construction Awards Committee update.
  - Record attendance for the banquet.
  - There are four spots opening on the EIC Committee. If you have someone from your company that you think would do a good job, let Oskar or Eva know. Must be contractor members.
  - Congrats to Hensel Phelps for winning POY for How to Train Your Dragon. KHS&S was the Subcontractor POY for Dark Universe.
- **JORDAN** gave an update on YP Committee.
  - Spooky Olympics is coming up this week on October 23 at the ABC Office.
  - Congrats to Carson Kahle for winning YP of the Year at the EIC banquet.
- **ERNEST** gave a Programs Committee update.
  - The 2026 trends panel Builders' Breakfast is set for January 15.
  - Working doing one more in 2025 with CFTOD.
- **HERNANDEZ** gave an update on Safety.
  - Safety Champions will be May 28, 2026, at the Downtown Marriott.
  - Over 100 more people have signed up for STEP this year.
- **GARCIA** gave an update on Special Events.
  - Working on nailing down the location/date for the Holiday Toy Drive at Crush Yard Pickleball lounge.
- **GARCIA** gave an update on the Training & Development Committee.
- **CARTER** gave an update on Workforce Outreach.
  - iBowl for iBuild event was a success. Looking to rent out the whole bowling alley next year due to event growth.
  - CareerSource High School Express event at ABC was a success, 100 students were in attendance.
- **BURKETT** gave an update on apprenticeship programs.
  - Currently redrafting the standards to update with the state. Will be reviewed with PIPE board at next meeting.
  - Over \$5,000 per student per year for program is being allocated by the state.
  - Looking at other possible locations, if LEA needs to change in August.
  - If you know any plumbing contractors that are not using the PIPE program, question the trade partners about why.
- **KRSTOLIC** gave an update on Collegiate Outreach.
  - Seminole State Student Chapter has 4 new members, working through who will be the 4 main competitors and 2 alternates for the CMC.
  - UCF Student Chapter had 10 plus students at the last gathering.
  - January 30 is the Golf Fundraiser to help send the students to the CMC at National Convention.

#### **PRESIDENT'S REPORT**

- **DAUGHERTY** Owners Symposium is coming up on October 22 with Align at Winter Park Events Center.
  - Still time to enter a team for the Cornhole Competition for the Hard Hats for Heats fundraiser, October 22.
  - Hoping to have Seminole State help sponsor students again, they gave almost \$9k for this year's

competition.

- Daugherty is the keynote speaker at the FICPA Construction Industry Conference on October 23.
- If you're engaged with a school that ABC is not aware of, let ABC know so they can be tracking it.
- The National Leadership Conference is coming up, several board members are attending in Marco Island to hear what National is doing, voting on some items.
- Building maintenance projects reviewed.

#### **OPEN DISCUSSION**

- Did round the room check in with everyone.

#### **NEXT MEETING**

- November 17, 2025, at 8:30 AM, followed by a new member reception.

#### **ADJOURNMENT**

- **GARCIA** adjourned the meeting at 4:28 PM. New member reception followed.

TD 10/20/2025  
BR 11/10/2025 (Edits)

**ABC of Central Florida  
Financial Statements Summary**

	<b>Sep 2025</b>	<b>Sep 2024</b>	<b>\$ Change</b>	<b>% Change</b>
Cash	957,722.36	1,114,895.06	(157,172.70)	-14.10%
Raymond James Investments	1,147,826.40	1,103,615.97	44,210.43	4.01%
Other Investments	654,689.11	-	654,689.11	
Plumbing/Workforce Funds	509,507.72	310,047.88	199,459.84	64.33%
Total Cash/Savings	<u>3,269,745.59</u>	<u>2,528,558.91</u>	<u>741,186.68</u>	<u>29.31%</u>
Total Current Assets	3,077,050.40	2,286,473.76	790,576.64	34.58%
Total Fixed Assets	1,525,689.96	1,298,685.13	227,004.83	17.48%
Total Assets	4,603,358.66	3,585,777.19	1,017,581.47	28.38%
Total Liabilities	946,640.35	758,171.28	188,469.07	24.86%
Total Equity	3,656,718.31	2,827,605.91	829,112.40	29.32%
	<b>Jan - Sep 2025</b>	<b>YTD Budget YTD</b>	<b>\$ Change</b>	<b>% Change</b>
Total Income	2,364,286.20	2,182,927.49	181,358.71	8.31%
Total Expenses	2,230,023.52	2,430,832.15	(200,808.63)	-8.26%
Other Income	144,964.16	133,543.93	11,420.23	8.55%
Net Income (Loss)	279,226.84	(114,360.73)	393,587.57	-344.16%

**ABC of Central Florida**  
**Financial Statements Summary**

	<b>Oct 2025</b>	<b>Oct 2024</b>	<b>\$ Change</b>	<b>% Change</b>
Cash	909,422.18	888,463.48	20,958.70	2.36%
Raymond James Investments	1,152,261.76	1,105,734.57	46,527.19	4.21%
Other Investments	659,687.14	-	659,687.14	
Plumbing/Workforce Funds	501,379.21	310,047.88	191,331.33	61.71%
Total Cash/Savings	<u>3,222,750.29</u>	<u>2,304,245.93</u>	<u>918,504.36</u>	<u>39.86%</u>
Total Current Assets	3,493,777.29	2,242,601.32	1,251,175.97	55.79%
Total Fixed Assets	1,517,094.39	1,292,064.38	225,030.01	17.42%
Total Assets	5,011,489.98	3,535,284.00	1,476,205.98	41.76%
Total Liabilities	1,089,014.73	496,711.75	592,302.98	119.24%
Total Equity	3,922,475.25	3,038,572.25	883,903.00	29.09%
	<b>Jan - Oct 2025</b>	<b>YTD Budget YTD</b>	<b>\$ Change</b>	<b>% Change</b>
Total Income	3,293,285.05	2,821,992.27	471,292.78	16.70%
Total Expenses	2,906,207.43	2,939,567.24	(33,359.81)	-1.13%
Other Income	157,906.16	148,382.14	9,524.02	6.42%
Net Income (Loss)	544,983.78	30,807.17	514,176.61	1669.02%

5:20 PM

## Associated Builders and Contractors, Inc.

## Balance Sheet

As of September 30, 2025

11/10/25

Accrual Basis

	Sep 30, 25	Sep 30, 24
<b>ASSETS</b>		
<b>Current Assets</b>		
<b>Checking/Savings</b>		
11001 · Operating Accounts		
11000 · Petty Cash	532.90	1,915.00
11027 · WPNB Operating	486,306.72	659,471.97
11030 · WPNB MMA 3.75%	470,882.74	453,508.09
<b>Total 11001 · Operating Accounts</b>	<b>957,722.36</b>	<b>1,114,895.06</b>
11002 · Reserve Funds		
11002.1 · AB Bldg. CD 4.21% MA 10/2025	153,712.89	0.00
11002.2 · Bank OZK - CD & Treasury 4.125%	500,976.22	0.00
11010 · Raymond James Investments	1,147,826.40	1,103,615.97
<b>Total 11002 · Reserve Funds</b>	<b>1,802,515.51</b>	<b>1,103,615.97</b>
11003 · Restricted Funds		
11004 · Plumbing Apprentice Operating	171,280.54	0.00
11031 · Workforce Operating	183,320.44	310,046.47
11032 · AB Workforce MMA 3.75%	154,906.74	1.41
<b>Total 11003 · Restricted Funds</b>	<b>509,507.72</b>	<b>310,047.88</b>
<b>Total Checking/Savings</b>	<b>3,269,745.59</b>	<b>2,528,558.91</b>
<b>Accounts Receivable</b>	<b>-420,918.04</b>	<b>-459,946.91</b>
<b>Other Current Assets</b>		
11200 · Prepaid National Dues	117,991.39	109,706.55
11210 · Prepaid State Dues	31,551.85	26,906.05
11220 · Prepaid Insurance	7,225.67	5,961.69
11230 · Prepaid Expenses	65,186.83	69,362.90
11240 · Inventory	6,292.11	11,422.77
1499 · Undeposited Funds	-25.00	-5,498.20
<b>Total Other Current Assets</b>	<b>228,222.85</b>	<b>217,861.76</b>
<b>Total Current Assets</b>	<b>3,077,050.40</b>	<b>2,286,473.76</b>
<b>Fixed Assets</b>		
11300 · Equipment & Furniture	131,481.56	131,481.56
11321 · Building - Valencia	2,135,299.02	2,135,299.02
11325 · Building Signage	20,446.33	20,446.33
11331 · Land - Valencia	151,684.09	151,684.09
11350 · Equipment - Capital Lease	41,400.00	41,400.00
11355 · Building Tenant Improvement	546,101.55	284,569.48
11356 · ROU Accum. Amortization	55,299.88	0.00
11400 · Accumulated Depreciation	-1,556,022.47	-1,466,195.35
<b>Total Fixed Assets</b>	<b>1,525,689.96</b>	<b>1,298,685.13</b>
<b>Other Assets</b>		
11600 · Refundable Deposit - Utilities	618.30	618.30
<b>Total Other Assets</b>	<b>618.30</b>	<b>618.30</b>
<b>TOTAL ASSETS</b>	<b>4,603,358.66</b>	<b>3,585,777.19</b>
<b>LIABILITIES &amp; EQUITY</b>		
<b>Liabilities</b>		
<b>Current Liabilities</b>		
<b>Accounts Payable</b>	<b>-18,667.82</b>	<b>-42,033.36</b>
<b>Credit Cards</b>	<b>-14,158.55</b>	<b>40,960.64</b>
<b>Other Current Liabilities</b>		
2100 · Payroll Liabilities	27,365.43	17,031.05
22100 · Sales Tax Payable	60.78	162.45

5:20 PM

## Associated Builders and Contractors, Inc.

## Balance Sheet

11/10/25

As of September 30, 2025

Accrual Basis

	Sep 30, 25	Sep 30, 24
22110 · Accrued Property Taxes	43,606.46	40,620.78
22112 · ST Lease Liability	12,170.18	2,231.48
22201 · Tenant Security Deposits	4,564.30	6,426.80
22202 · Future Events Income	153,099.16	78,980.17
<b>22203 · Member Services</b>	<b>47,221.38</b>	<b>31,545.28</b>
22204 · Renewing Member Dues- 2024	0.00	330,306.47
22208 · New Member Dues-2024	0.00	121,692.06
22209 · VIP Sponsorship	161,842.25	126,728.08
22211 · PAC Funds	150.00	0.00
22212 · Renewing Member Dues 2025	352,537.26	0.00
22213 · New Member Dues- 2025	133,309.40	0.00
22300 · Trimmer Constr. Ed. Payable	-100.00	0.00
22301 · Free Enterprise All. Payable	0.00	-2,000.00
22305 · Workforce Enhancement Fund	510.42	4,771.67
<b>Total Other Current Liabilities</b>	<b>936,337.02</b>	<b>758,496.29</b>
<b>Total Current Liabilities</b>	<b>903,510.65</b>	<b>757,423.57</b>
<b>Long Term Liabilities</b>		
22500 · LT Lease Liability	43,129.70	747.71
<b>Total Long Term Liabilities</b>	<b>43,129.70</b>	<b>747.71</b>
<b>Total Liabilities</b>	<b>946,640.35</b>	<b>758,171.28</b>
<b>Equity</b>		
30000 · Opening Bal Equity	91,666.79	0.00
31100 · Retained Earnings	3,285,824.68	2,632,910.13
Net Income	279,226.84	194,695.78
<b>Total Equity</b>	<b>3,656,718.31</b>	<b>2,827,605.91</b>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>4,603,358.66</b>	<b>3,585,777.19</b>

**Associated Builders and Contractors, Inc.**  
**Profit & Loss Budget Performance**  
**September 2025**

	Sep 25	Budget	Jan - Sep 25	YTD Budget	Annual Budget
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
40000 · Membership Income					
41000 · New Member Dues	44,528.44	18,750.00	215,076.27	168,750.00	225,000.00
41010 · Renewing Member Dues	117,512.42	112,698.48	998,553.14	1,014,286.29	1,352,381.73
41020 · Enrollment Fee	650.00	666.67	11,760.98	5,999.99	8,000.00
41030 · Membership Promotion	0.00	0.00	500.00	1,000.00	1,000.00
46030 · Job Site Signs Sales	284.25	350.00	2,634.04	3,150.00	4,000.00
<b>Total 40000 · Membership Income</b>	<b>162,975.11</b>	<b>132,465.15</b>	<b>1,228,524.43</b>	<b>1,193,186.28</b>	<b>1,590,381.73</b>
40100 · Events Income					
41040 · Regional Outreach Income	2,916.66	3,333.33	26,399.94	30,000.01	40,000.00
44000 · Meetings (Ticket Event)	5,531.67	2,925.00	96,401.04	96,650.00	105,325.00
44010 · Golf Tournaments	72,618.91	101,880.00	277,051.86	285,000.00	285,000.00
44030 · Construction Expo	142,115.00	136,400.00	140,515.00	136,400.00	136,400.00
44040 · GC Connect	-3,000.00	0.00	47,855.00	40,500.00	40,500.00
44050 · EIC Construction Awards Banquet	-799.32	0.00	5,131.68	0.00	464,550.00
44100 · Sponsored Events	0.00	0.00	22,085.00	23,820.00	56,300.00
44105 · Young Professionals Events	244.42	0.00	16,724.74	8,000.00	10,000.00
<b>Total 40100 · Events Income</b>	<b>219,627.34</b>	<b>244,538.33</b>	<b>632,164.26</b>	<b>620,370.01</b>	<b>1,138,075.00</b>
40200 · Training and Development Income					
43000 · Seminars Registration	10,649.00	10,089.40	67,349.75	83,304.60	105,358.40
43001 · Seminars Other Income	0.00	0.00	0.00	0.00	0.00
43035 · NEXGEN	4,258.24	6,052.23	56,011.40	47,365.61	59,470.00
43040 · Education Conference	-150.00	0.00	-150.00	0.00	0.00
43041 · Project Mgmt. Institute	0.00	0.00	50,000.00	49,000.00	49,000.00
43050 · HR Peer Group Income	0.00	0.00	2,320.00	0.00	0.00
<b>Total 40200 · Training and Development Inco...</b>	<b>14,757.24</b>	<b>16,141.63</b>	<b>175,531.15</b>	<b>179,670.21</b>	<b>213,828.40</b>
40210 · Safety & Total Human Health					
43020 · Safety Training Registration	615.16	1,650.00	17,420.33	14,945.00	19,895.00
43031 · Safety Conference	0.00	0.00	69,950.00	66,750.00	66,750.00
43060 · Safety Captive Program	11,000.00	0.00	129,986.90	0.00	0.00
<b>Total 40210 · Safety &amp; Total Human Health</b>	<b>11,615.16</b>	<b>1,650.00</b>	<b>217,357.23</b>	<b>81,695.00</b>	<b>86,645.00</b>
40300 · Advertising & Marketing Income	1,304.16	1,474.67	110,709.13	108,005.99	134,155.00
<b>Total Income</b>	<b>410,279.01</b>	<b>396,269.78</b>	<b>2,364,286.20</b>	<b>2,182,927.49</b>	<b>3,163,085.13</b>
<b>Gross Profit</b>	<b>410,279.01</b>	<b>396,269.78</b>	<b>2,364,286.20</b>	<b>2,182,927.49</b>	<b>3,163,085.13</b>
<b>Expense</b>					
60000 · Membership Expenses					
61040 · Member Fees & Promotion	2,053.12	3,767.51	26,817.15	33,907.51	45,210.04
<b>Total 60000 · Membership Expenses</b>	<b>2,053.12</b>	<b>3,767.51</b>	<b>26,817.15</b>	<b>33,907.51</b>	<b>45,210.04</b>
60100 · Events Expense					
610402 · Regional Outreach Expense	805.46	500.00	1,740.03	4,500.00	6,000.00
64000 · Meetings (Ticket Event) Expense	1,112.41	833.33	41,764.30	49,574.01	52,074.00
64010 · Golf Tournaments Expense	27,437.93	55,747.80	162,349.94	186,788.28	186,788.28
64030 · Construction Expo Expense	50,227.19	55,000.00	53,641.39	55,000.00	55,000.00
64040 · GC Connect Expense	0.00	0.00	11,935.48	12,076.24	12,076.24
64050 · EIC Construction Awards Expense	269.42	0.00	10,295.99	0.00	280,400.00
64100 · Sponsored Events Exp	0.00	0.00	7,746.18	8,000.00	22,700.00
64105 · Young Professionals Expense	81.74	250.00	7,527.08	5,000.00	6,250.00
64107 · VIP Expenses	673.94	0.00	4,076.17	5,400.00	9,400.00

**Associated Builders and Contractors, Inc.**  
**Profit & Loss Budget Performance**  
**September 2025**

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Accrual Basis

	Sep 25	Budget	Jan - Sep 25	YTD Budget	Annual Budget
64112 · Meetings & Events General Exps.	261.27	350.00	5,628.01	3,150.00	4,200.00
<b>Total 60100 · Events Expense</b>	<b>80,869.36</b>	<b>112,681.13</b>	<b>306,704.57</b>	<b>329,488.53</b>	<b>634,888.52</b>
<b>60200 · Training and Develoment Expense</b>					
63000 · Seminar Expense	2,363.51	4,283.30	25,717.93	36,049.67	48,899.57
63035 · NEXGEN Expense	631.14	6,069.00	14,460.41	14,836.00	15,000.00
63040 · Education Conference Expense	455.29		455.29		
63041 · Project Mgmt. Institute Expense	0.00	0.00	13,141.41	17,650.00	17,650.00
63050 · HR Peer Group Expense	0.00		246.26		
<b>Total 60200 · Training and Develoment Expe...</b>	<b>3,449.94</b>	<b>10,352.30</b>	<b>54,021.30</b>	<b>68,535.67</b>	<b>81,549.57</b>
<b>60210 · Safety &amp; Total Human Health Exp</b>					
63000.1 · Safety Training Expense	445.71	1,040.17	7,390.42	9,361.49	12,482.00
63031 · Safety Conference	0.00	0.00	39,601.78	36,000.00	36,000.00
63105 · Safety Captive Program Expense	9,437.80		98,292.93		
63111 · Safety Awards Expense	0.00		227.88		
<b>Total 60210 · Safety &amp; Total Human Health Exp</b>	<b>9,883.51</b>	<b>1,040.17</b>	<b>145,513.01</b>	<b>45,361.49</b>	<b>48,482.00</b>
<b>60300 · Advertising &amp; Marketing Expense</b>	<b>6,058.15</b>	<b>6,566.67</b>	<b>91,541.71</b>	<b>95,357.99</b>	<b>127,942.00</b>
<b>60400 · General and Administrative</b>					
65030 · Website	80.00	1,366.67	3,214.88	12,299.99	16,400.00
66050 · Personnel Expenses	134,269.68	122,937.45	923,528.73	1,124,187.16	1,542,999.51
66060 · Insurances	1,990.59	1,875.00	16,535.22	16,874.96	22,499.96
67050 · Staff & Team Development	337.21	625.00	5,267.56	5,625.00	7,500.00
68000 · Auto Expense	1,050.00	1,666.67	11,047.81	14,999.99	20,000.00
68200 · President's Expense	1,584.93	208.33	2,327.07	1,874.97	2,499.96
68210 · Board of Directors Meetings	483.73	750.00	2,158.64	6,750.00	9,000.00
68220 · Committee Meetings	0.00	291.67	1,630.69	2,624.99	3,500.00
69000 · Utilities	3,331.37	3,333.33	26,064.31	30,000.01	40,000.00
69020 · Property Taxes	6,890.40	4,600.36	43,656.30	41,403.22	55,204.30
69030 · Janitorial & Cleaning	1,361.04	1,520.83	11,837.77	13,687.51	18,250.00
69040 · Building Supplies/Maintenance	8,300.83	4,250.00	36,452.51	38,250.00	51,000.00
69100 · Administrative - Postage	27.22	37.50	280.21	337.50	450.00
69120 · Telephone & Data Expense	1,057.55	1,291.67	9,741.80	11,624.99	15,500.00
69190 · Computer Software	3,225.24	1,833.33	15,584.53	16,500.01	22,000.00
69200 · Leased Office Equipment	1,380.61	500.00	10,910.84	4,500.00	6,000.00
69210 · Office Supplies	525.16	500.00	5,179.61	4,500.00	6,000.00
69220 · Equipment R&M, Supplies	2,892.53	1,500.00	12,894.81	13,500.00	18,000.00
69300 · Advertising expense	583.08	500.00	583.08	4,500.00	6,000.00
69315 · Bank Charges	22.30	54.17	311.00	487.49	650.00
69340 · Professional Services	0.00	1,666.67	17,368.87	32,499.99	37,500.00
69350 · Taxes & Licenses	0.00	62.50	148.15	562.50	750.00
69370 · Dues, Subscript., Sponsorships	0.00	100.00	449.00	900.00	1,200.00
69400 · Depreciation	7,600.08	7,500.00	68,101.74	67,500.00	90,000.00
<b>Total 60400 · General and Administrative</b>	<b>176,993.55</b>	<b>158,971.15</b>	<b>1,225,275.13</b>	<b>1,465,990.28</b>	<b>1,992,903.73</b>
<b>61000 · National Dues</b>	<b>35,873.38</b>	<b>31,079.35</b>	<b>271,404.16</b>	<b>279,714.20</b>	<b>372,952.25</b>
<b>61020 · State Dues</b>	<b>9,326.85</b>	<b>7,319.61</b>	<b>64,244.45</b>	<b>65,876.48</b>	<b>87,835.31</b>
<b>61100 · National Meetings</b>	<b>0.00</b>	<b>100.00</b>	<b>24,780.23</b>	<b>19,600.00</b>	<b>25,000.00</b>
<b>68110 · State Meetings</b>	<b>0.00</b>	<b>750.00</b>	<b>3,856.19</b>	<b>6,750.00</b>	<b>9,000.00</b>
68180 · Chapter Planning Conference	0.00	0.00	0.00	0.00	7,500.00
68190 · Other Conferences	0.00	250.00	0.00	2,250.00	3,000.00
69360 · Association Meetings	0.00	0.00	0.00	0.00	0.00

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Accrual Basis

**Associated Builders and Contractors, Inc.**  
**Profit & Loss Budget Performance**  
**September 2025**

	Sep 25	Budget	Jan - Sep 25	YTD Budget	Annual Budget
69391 · Community Enrichment	819.54	2,000.00	15,865.62	18,000.00	24,000.00
<b>Total Expense</b>	<b>325,327.40</b>	<b>334,877.89</b>	<b>2,230,023.52</b>	<b>2,430,832.15</b>	<b>3,460,263.42</b>
<b>Net Ordinary Income</b>	<b>84,951.61</b>	<b>61,391.89</b>	<b>134,262.68</b>	<b>-247,904.66</b>	<b>-297,178.29</b>
<b>Other Income/Expense</b>					
<b>Other Income</b>					
PIPE Apprenticeship, Net	3,682.96	11,153.63	-9,160.08	100,382.67	133,843.56
Student Chapter, net	0.00		0.00		
Workforce Fund, net	-1,524.80		47,321.24		
46511 · Tech Lab	0.00		5,025.87		
47000 · Interest Income	5,475.32		37,806.98		
47010 · General Income	0.00		16.18		
<b>47012 · Rental Income</b>					
470122 · Lease Space					
470125 · Astronaut Lease Ste101-2,025	2,025.00	1,685.00	18,231.47	15,165.00	20,220.00
470126 · Empire Elect ste102 - 1,700	1,700.00	1,666.25	15,300.00	14,996.25	19,995.00
470128 · Safety Consultants USA- 415	415.00	833.33	3,299.49	7,500.01	10,000.00
<b>Total 470122 · Lease Space</b>	<b>4,140.00</b>	<b>4,184.58</b>	<b>36,830.96</b>	<b>37,661.26</b>	<b>50,215.00</b>
470123 · Classroom rental	482.20	541.67	6,063.95	4,874.99	6,500.00
470124 · Rental Supplies	0.00	208.33	50.00	1,875.01	2,500.00
<b>Total 47012 · Rental Income</b>	<b>4,622.20</b>	<b>4,934.58</b>	<b>42,944.91</b>	<b>44,411.26</b>	<b>59,215.00</b>
470127 · United Form ste103-1,535	0.00	0.00	0.00	0.00	0.00
47020 · Gain (Loss) on Investment/Asset	5,104.68		22,677.16		
<b>Total Other Income</b>	<b>17,360.36</b>	<b>16,088.21</b>	<b>146,632.26</b>	<b>144,793.93</b>	<b>193,058.56</b>
<b>Other Expense</b>					
66511 · Tech Lab Expense	0.00	1,250.00	1,668.10	11,250.00	15,000.00
<b>Total Other Expense</b>	<b>0.00</b>	<b>1,250.00</b>	<b>1,668.10</b>	<b>11,250.00</b>	<b>15,000.00</b>
<b>Net Other Income</b>	<b>17,360.36</b>	<b>14,838.21</b>	<b>144,964.16</b>	<b>133,543.93</b>	<b>178,058.56</b>
<b>Net Income</b>	<b>102,311.97</b>	<b>76,230.10</b>	<b>279,226.84</b>	<b>-114,360.73</b>	<b>-119,119.73</b>

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## Associated Builders and Contractors, Inc.

## Balance Sheet

As of October 31, 2025

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Accrual Basis

	Oct 31, 25	Oct 31, 24
<b>ASSETS</b>		
<b>Current Assets</b>		
<b>Checking/Savings</b>		
11001 · Operating Accounts		
11000 · Petty Cash	500.00	1,675.00
11027 · WPNB Operating	436,659.69	431,682.45
11030 · WPNB MMA 3.75%	472,262.49	455,106.03
<b>Total 11001 · Operating Accounts</b>	<b>909,422.18</b>	<b>888,463.48</b>
<b>11002 · Reserve Funds</b>		
11002.1 · AB Bldg. CD 4.21% MA 10/2025	154,245.67	0.00
11002.2 · Bank OZK - CD & Treasury 4.125%	505,441.47	0.00
11010 · Raymond James Investments	1,152,261.76	1,105,734.57
<b>Total 11002 · Reserve Funds</b>	<b>1,811,948.90</b>	<b>1,105,734.57</b>
<b>11003 · Restricted Funds</b>		
11004 · Plumbing Apprentice Operating	162,688.81	0.00
11031 · Workforce Operating	183,320.44	310,046.47
11032 · AB Workforce MMA 3.75%	155,369.96	1.41
<b>Total 11003 · Restricted Funds</b>	<b>501,379.21</b>	<b>310,047.88</b>
<b>Total Checking/Savings</b>	<b>3,222,750.29</b>	<b>2,304,245.93</b>
<b>Accounts Receivable</b>	<b>47,394.09</b>	<b>-190,671.69</b>
<b>Other Current Assets</b>		
11200 · Prepaid National Dues	146,742.09	75,556.52
11210 · Prepaid State Dues	37,918.75	18,246.15
11220 · Prepaid Insurance	5,235.08	4,222.34
11230 · Prepaid Expenses	27,712.01	8,953.18
11240 · Inventory	6,024.98	9,655.37
1499 · Undeposited Funds	0.00	12,393.52
<b>Total Other Current Assets</b>	<b>223,632.91</b>	<b>129,027.08</b>
<b>Total Current Assets</b>	<b>3,493,777.29</b>	<b>2,242,601.32</b>
<b>Fixed Assets</b>		
11300 · Equipment & Furniture	131,481.56	131,481.56
11321 · Building - Valencia	2,135,299.02	2,135,299.02
11325 · Building Signage	20,446.33	20,446.33
11331 · Land - Valencia	151,684.09	151,684.09
11350 · Equipment - Capital Lease	41,400.00	41,400.00
11355 · Building Tenant Improvement	546,101.55	284,569.48
11356 · ROU Accum. Amortization	54,304.39	0.00
11400 · Accumulated Depreciation	-1,563,622.55	-1,472,816.10
<b>Total Fixed Assets</b>	<b>1,517,094.39</b>	<b>1,292,064.38</b>
<b>Other Assets</b>		
11600 · Refundable Deposit - Utilities	618.30	618.30
<b>Total Other Assets</b>	<b>618.30</b>	<b>618.30</b>
<b>TOTAL ASSETS</b>	<b>5,011,489.98</b>	<b>3,535,284.00</b>
<b>LIABILITIES &amp; EQUITY</b>		
<b>Liabilities</b>		
<b>Current Liabilities</b>		
Accounts Payable	100,450.46	-23,685.37
Credit Cards	12,852.71	17,636.48
<b>Other Current Liabilities</b>		
2100 · Payroll Liabilities	27,365.43	17,031.05
22100 · Sales Tax Payable	965.77	1,084.08

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Accrual Basis

## Associated Builders and Contractors, Inc.

## Balance Sheet

As of October 31, 2025

	Oct 31, 25	Oct 31, 24
22110 · Accrued Property Taxes	50,496.86	45,134.20
22112 · ST Lease Liability	12,211.26	1,489.75
22201 · Tenant Security Deposits	4,564.30	6,426.80
22202 · Future Events Income	135,181.13	73,477.51
<b>22203 · Member Services</b>	<b>42,965.92</b>	<b>29,303.62</b>
22204 · Renewing Member Dues- 2024	0.00	220,626.99
22206 · Renewing Member Dues- 2026	264,662.66	0.00
22208 · New Member Dues-2024	0.00	80,998.04
22209 · VIP Sponsorship	32,475.96	28,669.22
22211 · PAC Funds	7,200.00	0.00
22212 · Renewing Member Dues 2025	235,024.84	0.00
22213 · New Member Dues- 2025	104,367.63	0.00
22300 · Trimmer Constr. Ed. Payable	4,500.00	0.00
22301 · Free Enterprise All. Payable	6,750.00	-7,000.00
22305 · Workforce Enhancement Fund	4,886.67	4,771.67
<b>Total Other Current Liabilities</b>	<b>933,618.43</b>	<b>502,012.93</b>
<b>Total Current Liabilities</b>	<b>1,046,921.60</b>	<b>495,964.04</b>
<b>Long Term Liabilities</b>		
22500 · LT Lease Liability	42,093.13	747.71
<b>Total Long Term Liabilities</b>	<b>42,093.13</b>	<b>747.71</b>
<b>Total Liabilities</b>	<b>1,089,014.73</b>	<b>496,711.75</b>
<b>Equity</b>		
30000 · Opening Bal Equity	91,666.79	0.00
31100 · Retained Earnings	3,285,824.68	2,632,910.13
Net Income	544,983.78	405,662.12
<b>Total Equity</b>	<b>3,922,475.25</b>	<b>3,038,572.25</b>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>5,011,489.98</b>	<b>3,535,284.00</b>

**Associated Builders and Contractors, Inc.**  
**Profit & Loss Budget Performance**  
**October 2025**

	Oct 25	Budget	Jan - Oct 25	YTD Budget	Annual Budget
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
40000 · Membership Income					
41000 · New Member Dues	52,321.77	18,750.00	267,398.04	187,500.00	225,000.00
41010 · Renewing Member Dues	117,512.42	112,698.48	1,116,065.56	1,126,984.77	1,352,381.73
41020 · Enrollment Fee	800.00	666.67	12,560.98	6,666.66	8,000.00
41030 · Membership Promotion	0.00	0.00	500.00	1,000.00	1,000.00
46030 · Job Site Signs Sales	437.50	350.00	3,071.54	3,500.00	4,000.00
<b>Total 40000 · Membership Income</b>	<b>171,071.69</b>	<b>132,465.15</b>	<b>1,399,596.12</b>	<b>1,325,651.43</b>	<b>1,590,381.73</b>
40100 · Events Income					
41040 · Regional Outreach Income	3,816.66	3,333.33	30,216.60	33,333.34	40,000.00
44000 · Meetings (Ticket Event)	9,135.67	2,925.00	105,536.71	99,575.00	105,325.00
44010 · Golf Tournaments	44,982.10	0.00	322,033.96	285,000.00	285,000.00
44030 · Construction Expo	0.00	0.00	140,515.00	136,400.00	136,400.00
44040 · GC Connect	0.00	0.00	47,855.00	40,500.00	40,500.00
44050 · EIC Construction Awards Banquet	611,556.41	464,550.00	616,688.09	464,550.00	464,550.00
44100 · Sponsored Events	5,125.00	5,500.00	27,210.00	29,320.00	56,300.00
44105 · Young Professionals Events	1,149.42	0.00	17,874.16	8,000.00	10,000.00
<b>Total 40100 · Events Income</b>	<b>675,765.26</b>	<b>476,308.33</b>	<b>1,307,929.52</b>	<b>1,096,678.34</b>	<b>1,138,075.00</b>
40200 · Training and Development Income					
43000 · Seminars Registration	21,516.00	10,089.40	88,865.75	93,394.00	105,358.40
43001 · Seminars Other Income	0.00	0.00	0.00	0.00	0.00
43035 · NEXGEN	7,281.62	6,052.23	63,293.02	53,417.84	59,470.00
43040 · Education Conference	34,989.55	0.00	34,839.55	0.00	0.00
43041 · Project Mgmt. Institute	0.00	0.00	50,000.00	49,000.00	49,000.00
43050 · HR Peer Group Income	570.00		2,890.00		
<b>Total 40200 · Training and Development In...</b>	<b>64,357.17</b>	<b>16,141.63</b>	<b>239,888.32</b>	<b>195,811.84</b>	<b>213,828.40</b>
40210 · Safety & Total Human Health					
43020 · Safety Training Registration	1,524.00	1,650.00	18,944.33	16,595.00	19,895.00
43031 · Safety Conference	0.00	0.00	69,950.00	66,750.00	66,750.00
43060 · Safety Captive Program	5,500.00		135,486.90		
<b>Total 40210 · Safety &amp; Total Human Health</b>	<b>7,024.00</b>	<b>1,650.00</b>	<b>224,381.23</b>	<b>83,345.00</b>	<b>86,645.00</b>
40300 · Advertising & Marketing Income	10,780.73	12,499.67	121,489.86	120,505.66	134,155.00
<b>Total Income</b>	<b>928,998.85</b>	<b>639,064.78</b>	<b>3,293,285.05</b>	<b>2,821,992.27</b>	<b>3,163,085.13</b>
<b>Gross Profit</b>	<b>928,998.85</b>	<b>639,064.78</b>	<b>3,293,285.05</b>	<b>2,821,992.27</b>	<b>3,163,085.13</b>
<b>Expense</b>					
60000 · Membership Expenses					
61040 · Member Fees & Promotion	7,118.62	3,767.51	33,935.77	37,675.02	45,210.04
<b>Total 60000 · Membership Expenses</b>	<b>7,118.62</b>	<b>3,767.51</b>	<b>33,935.77</b>	<b>37,675.02</b>	<b>45,210.04</b>
60100 · Events Expense					
610402 · Regional Outreach Expense	411.65	500.00	2,151.68	5,000.00	6,000.00
64000 · Meetings (Ticket Event) Expense	1,639.22	833.33	43,403.52	50,407.34	52,074.00
64010 · Golf Tournaments Expense	23,058.79	0.00	185,408.73	186,788.28	186,788.28
64030 · Construction Expo Expense	292.43	0.00	53,933.82	55,000.00	55,000.00
64040 · GC Connect Expense	0.00	0.00	11,935.48	12,076.24	12,076.24
64050 · EIC Construction Awards Expense	369,534.32	280,400.00	379,830.31	280,400.00	280,400.00
64100 · Sponsored Events Exp	793.19	2,000.00	8,539.37	10,000.00	22,700.00
64105 · Young Professionals Expense	1,519.11	0.00	9,046.19	5,000.00	6,250.00
64107 · VIP Expenses	921.01	2,000.00	4,997.18	7,400.00	9,400.00

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Accrual Basis

**Associated Builders and Contractors, Inc.**  
**Profit & Loss Budget Performance**  
**October 2025**

	Oct 25	Budget	Jan - Oct 25	YTD Budget	Annual Budget
64112 · Meetings & Events General Exps.	1,087.23	350.00	6,715.24	3,500.00	4,200.00
<b>Total 60100 · Events Expense</b>	<b>399,256.95</b>	<b>286,083.33</b>	<b>705,961.52</b>	<b>615,571.86</b>	<b>634,888.52</b>
60200 · Training and Develoment Expense					
63000 · Seminar Expense	2,100.91	4,283.30	27,818.84	40,332.97	48,899.57
63035 · NEXGEN Expense	123.36	82.00	14,583.77	14,918.00	15,000.00
63040 · Education Conference Expense	19,995.69		20,450.98		
63041 · Project Mgmt. Institute Expense	0.00	0.00	13,141.41	17,650.00	17,650.00
63050 · HR Peer Group Expense	0.00		246.26		
<b>Total 60200 · Training and Develoment Exp...</b>	<b>22,219.96</b>	<b>4,365.30</b>	<b>76,241.26</b>	<b>72,900.97</b>	<b>81,549.57</b>
60210 · Safety & Total Human Health Exp					
63000.1 · Safety Training Expense	955.09	1,040.17	8,345.51	10,401.66	12,482.00
63031 · Safety Conference	0.00	0.00	39,601.78	36,000.00	36,000.00
63105 · Safety Captive Program Expense	3,575.60		101,868.53		
63111 · Safety Awards Expense	0.00		227.88		
60210 · Safety & Total Human Health Exp...	48.99		48.99		
<b>Total 60210 · Safety &amp; Total Human Health ...</b>	<b>4,579.68</b>	<b>1,040.17</b>	<b>150,092.69</b>	<b>46,401.66</b>	<b>48,482.00</b>
60300 · Advertising & Marketing Expense	12,380.24	13,008.67	103,921.95	108,366.66	127,942.00
60400 · General and Administrative					
65030 · Website	80.00	1,366.67	3,294.88	13,666.66	16,400.00
66050 · Personnel Expenses	135,083.57	122,937.45	1,058,612.30	1,247,124.61	1,542,999.51
66060 · Insurances	1,990.59	1,875.00	18,525.81	18,749.96	22,499.96
67050 · Staff & Team Development	137.76	625.00	5,405.32	6,250.00	7,500.00
68000 · Auto Expense	1,403.61	1,666.67	12,451.42	16,666.66	20,000.00
68200 · President's Expense	-117.51	208.33	2,209.56	2,083.30	2,499.96
68210 · Board of Directors Meetings	140.14	750.00	2,298.78	7,500.00	9,000.00
68220 · Committee Meetings	0.00	291.67	1,630.69	2,916.66	3,500.00
69000 · Utilities	3,211.80	3,333.33	29,276.11	33,333.34	40,000.00
69020 · Property Taxes	6,890.40	4,600.36	50,546.70	46,003.58	55,204.30
69030 · Janitorial & Cleaning	1,303.00	1,520.83	13,140.77	15,208.34	18,250.00
69040 · Building Supplies/Maintenance	7,973.25	4,250.00	44,425.76	42,500.00	51,000.00
69100 · Administrative - Postage	18.63	37.50	298.84	375.00	450.00
69120 · Telephone & Data Expense	942.23	1,291.67	10,684.03	12,916.66	15,500.00
69190 · Computer Software	9,924.32	1,833.33	25,508.85	18,333.34	22,000.00
69200 · Leased Office Equipment	1,374.83	500.00	12,285.67	5,000.00	6,000.00
69210 · Office Supplies	907.86	500.00	6,087.47	5,000.00	6,000.00
69220 · Equipment R&M, Supplies	516.31	1,500.00	13,411.12	15,000.00	18,000.00
69300 · Advertising expense	601.20	500.00	1,184.28	5,000.00	6,000.00
69315 · Bank Charges	296.30	54.17	607.30	541.66	650.00
69340 · Professional Services	0.00	1,666.67	17,368.87	34,166.66	37,500.00
69350 · Taxes & Licenses	345.00	62.50	493.15	625.00	750.00
69370 · Dues, Subscript., Sponsorships	339.05	100.00	788.05	1,000.00	1,200.00
69400 · Depreciation	7,600.08	7,500.00	75,701.82	75,000.00	90,000.00
<b>Total 60400 · General and Administrative</b>	<b>180,962.42</b>	<b>158,971.15</b>	<b>1,406,237.55</b>	<b>1,624,961.43</b>	<b>1,992,903.73</b>
61000 · National Dues	37,733.05	31,079.35	309,137.21	310,793.55	372,952.25
61020 · State Dues	10,001.85	7,319.61	74,246.30	73,196.09	87,835.31
61100 · National Meetings	2,090.12	100.00	26,870.35	19,700.00	25,000.00
68110 · State Meetings	-191.80	750.00	3,664.39	7,500.00	9,000.00
68180 · Chapter Planning Conference	0.00	0.00	0.00	0.00	7,500.00
68190 · Other Conferences	0.00	250.00	0.00	2,500.00	3,000.00
69360 · Association Meetings	0.00	0.00	0.00	0.00	0.00

5:11 PM

11/10/25

Accrual Basis

**Associated Builders and Contractors, Inc.**  
**Profit & Loss Budget Performance**  
**October 2025**

	Oct 25	Budget	Jan - Oct 25	YTD Budget	Annual Budget
69391 · Community Enrichment	32.82	2,000.00	15,898.44	20,000.00	24,000.00
<b>Total Expense</b>	<b>676,183.91</b>	<b>508,735.09</b>	<b>2,906,207.43</b>	<b>2,939,567.24</b>	<b>3,460,263.42</b>
<b>Net Ordinary Income</b>	<b>252,814.94</b>	<b>130,329.69</b>	<b>387,077.62</b>	<b>-117,574.97</b>	<b>-297,178.29</b>
<b>Other Income/Expense</b>					
<b>Other Income</b>					
PIPE Apprenticeship, Net	-3,210.05	11,153.63	-12,370.13	111,536.30	133,843.56
Student Chapter, net	0.00		0.00		
Workforce Fund, net	0.00		47,321.24		
46511 · Tech Lab	0.00		5,025.87		
47000 · Interest Income	8,755.71		46,562.69		
47010 · General Income	0.00		16.18		
47012 · Rental Income					
470122 · Lease Space					
470125 · Astronaut Lease Ste101-2,025	2,025.00	1,685.00	20,256.47	16,850.00	20,220.00
470126 · Empire Elect ste102 - 1,700	1,700.00	1,666.25	17,000.00	16,662.50	19,995.00
470128 · Safety Consultants USA- 415	415.00	833.33	3,714.49	8,333.34	10,000.00
<b>Total 470122 · Lease Space</b>	<b>4,140.00</b>	<b>4,184.58</b>	<b>40,970.96</b>	<b>41,845.84</b>	<b>50,215.00</b>
470123 · Classroom rental	738.75	541.67	6,802.70	5,416.66	6,500.00
470124 · Rental Supplies	0.00	208.33	50.00	2,083.34	2,500.00
69392 · Rental Expense	-3.06		-3.06		
<b>Total 47012 · Rental Income</b>	<b>4,875.69</b>	<b>4,934.58</b>	<b>47,820.60</b>	<b>49,345.84</b>	<b>59,215.00</b>
470127 · United Form ste103-1,535	0.00	0.00	0.00	0.00	0.00
47020 · Gain (Loss) on Investment/Asset	2,520.65		25,197.81		
<b>Total Other Income</b>	<b>12,942.00</b>	<b>16,088.21</b>	<b>159,574.26</b>	<b>160,882.14</b>	<b>193,058.56</b>
<b>Other Expense</b>					
66511 · Tech Lab Expense	0.00	1,250.00	1,668.10	12,500.00	15,000.00
<b>Total Other Expense</b>	<b>0.00</b>	<b>1,250.00</b>	<b>1,668.10</b>	<b>12,500.00</b>	<b>15,000.00</b>
<b>Net Other Income</b>	<b>12,942.00</b>	<b>14,838.21</b>	<b>157,906.16</b>	<b>148,382.14</b>	<b>178,058.56</b>
<b>Net Income</b>	<b>265,756.94</b>	<b>145,167.90</b>	<b>544,983.78</b>	<b>30,807.17</b>	<b>-119,119.73</b>



September 30 to October 31, 2025  
Account # 700C0151

**THE TYSON SMITH GROUP OF RJ**

Raymond James & Associates  
301 E PINE ST STE 1100 | ORLANDO, FL 32801 | (800) 426-7449  
(407) 883-4226  
thetysonsmithgroup.com  
Tyson.Smith@RaymondJames.com



CENTRAL FL CHAPTER ASSOCIATED  
BUILDERS AND CONTRACTORS INC  
651 DANVILLE DR STE 200  
ORLANDO FL 32825-6393504

**Raymond James Client Services**

800-647-SERV (7378)  
Monday - Friday 8 a.m. to 9 p.m. ET

**Online Account Access**

raymondjames.com/clientaccess

**ABC - Central FL Chapter Account Summary - #700C0151**

Brokerage

		This Statement	Year to Date
<b>Value This Statement</b>	<b>Beginning Balance</b>	<b>\$1,147,826.40</b>	<b>\$1,109,058.72</b>
<b>\$1,152,261.76</b>	Deposits	\$0.00	\$0.00
	Income	\$1,914.71	\$18,005.23
	Withdrawals	\$0.00	\$0.00
	Expenses	\$0.00	\$0.00
	Change in Value	\$2,520.65	\$25,197.81
	<b>Ending Balance</b>	<b>\$1,152,261.76</b>	<b>\$1,152,261.76</b>
<b>Dollar-Weighted Performance*</b>			
YTD	3.88%		
2024	4.81%		
Last Statement	Prior Year-End		
\$1,147,826.40	\$1,109,058.72		

Performance Inception: 05/07/2018

**Important Messages**

- Your account purpose is Wealth Accumulation & Provide Income, with a moderate risk tolerance and a 10 to 20 year time horizon.



## Your Portfolio

For more information,  
visit [raymondjames.com/clientaccess](http://raymondjames.com/clientaccess)

	Quantity	Price	Value	Gain or (Loss) <sup>o</sup>	Estimated Annual Income
<b>Cash &amp; Cash Alternatives</b>					
Raymond James Bank Deposit Program ‡ 0.2% - Selected Sweep Option			<b>\$534,610.12</b>		\$1,069.22
Raymond James Bank			\$245,041.61		
Tristate Capital Bank			\$245,041.61		
Barclays Bank Delaware			\$41,916.38		
Citibank NA			\$2,610.12		
The Huntington National Bank			\$0.40		
<b>Your bank priority state: FL</b>					
‡ Please see the Raymond James Bank Deposit Program on the Understanding Your Statement page.					
Estimated Income Yield for RJB DP was calculated as of 10/31/2025.					
FIMM GOVERNMENT PORTFOLIO MONEY MARKET INSTL CL M/M (FRGXX) 4.12%	244,964.820	\$1.000	<b>\$244,964.82</b>		\$10,092.55
<b>Cash &amp; Cash Alternatives Total</b>			<b>\$779,574.94</b>		<b>\$11,161.77</b>
<b>Mutual Funds</b>					
WESTERN ASSET CORE PLUS BOND FUND CL C M/F (WAPCX)	22,373.049	\$9.370	<b>\$209,635.47</b>	\$(25,943.00) <sup>B</sup>	\$7,651.58
<b>Mutual Funds Total</b>			<b>\$209,635.47</b>	<b>\$(25,943.00)</b>	<b>\$7,651.58</b>
<b>Exchange-Traded Products (ETPs)</b>					
INVESCO QQQ TR (QQQ)	29.000	\$629.070	<b>\$18,243.03</b>	\$8,589.73	\$82.22
INVESCO S&P 500 EQUAL WEIGHT ETF (RSP)	186.000	\$187.930	<b>\$34,954.98</b>	\$12,746.75	\$556.51
SPDR S&P 500 ETF (SPY)	78.000	\$682.060	<b>\$53,200.68</b>	\$31,016.94	\$565.73
VANGUARD DIVIDEND APPRECIATION ETF (VIG)	261.000	\$217.060	<b>\$56,652.66</b>	\$26,899.84	\$926.29
<b>Exchange-Traded Products Total</b>			<b>\$163,051.35</b>	<b>\$79,253.26</b>	<b>\$2,130.75</b>

Please see the Exchange-Traded Products on the Understanding Your Statement page.



## Your Portfolio (continued)

	Value	Gain or (Loss) <sup>o</sup>	Estimated Annual Income
<b>Portfolio Total</b>	<b>\$1,152,261.76</b>	<b>\$53,310.26</b>	<b>\$20,944.10</b>

<sup>B</sup> Please see Cost Basis on the Understanding Your Statement page regarding Open End Mutual Funds.

<sup>o</sup> Please see Cost Basis on the Understanding Your Statement page.

Log in to Client Access at <https://www.raymondjames.com/clientaccess> to view additional position details, filter, sort, or download up to 18 months of activity and see available delivery options for account documents.

## Your Activity

Date	Activity Type	Description	Quantity/ Price	Amount
<b>Income</b>				
10/01/2025	Dividend - Taxable	VANGUARD DIVIDEND APPRECIATION ETF (VIG) <i>\$.86471 per share x 261.000 shares</i>		\$225.69
10/01/2025	Dividend - Taxable	FIMM GOVERNMENT PORTFOLIO MONEY MARKET INSTL CL M/M (FRGXX) <i>\$.00344 per share x 244,126.200 shares</i>		\$838.62
10/01/2025	Dividend - Taxable	WESTERN ASSET CORE PLUS BOND FUND CL C M/F (WAPCX) <i>\$.02675 per share x 22,309.230 shares</i>		\$596.71
10/31/2025	Interest at RJ Bank Deposit Program	Raymond James Bank Deposit Program		\$90.74
10/31/2025	Dividend - Taxable	SPDR S&P 500 ETF (SPY) <i>\$1.83115 per share x 78.000 shares</i>		\$142.83
10/31/2025	Dividend - Taxable	INVESCO QQQ TR (QQQ) <i>\$.69379 per share x 29.000 shares</i>		\$20.12
<b>Income Total</b>				<b>\$1,914.71</b>

## Purchases, Sales and Redemptions

10/01/2025	Reinvest	FIMM GOVERNMENT PORTFOLIO MONEY MARKET INSTL CL M/M (FRGXX) <i>\$.00344 per share x 244,126.200 shares</i>	838.620 \$1.000	\$(838.62)
10/01/2025	Reinvest	WESTERN ASSET CORE PLUS BOND FUND CL C M/F (WAPCX) <i>\$.02675 per share x 22,309.230 shares</i>	63.819 \$9.35003	\$(596.71)





**PAC | UCF | WEF | TRIMMER | FEA**  
**Financial Status Report**  
**As of October 31, 2025**

**Total PAC Funds**

**\$104,222.99**

**UCF Student Chapter Funds**

**\$77,404.26**

**Workforce Enhancement Funds**

**\$183,320.44**

**\$155,369.96** (Ameris Bank MMA 3.75%)

---

**\$338,690.40**

**PIPE Apprenticeship Funds**

**\$162,906.97**

**Trimmer Construction Education Foundation Funds**

**\$22,550.00**

**Free Enterprise Alliance Funds**

**\$33,700.00**

# ABC CF October 2025 Membership Statistics

## October 2025 New Members:

- 9 = \$24,013 in dues
  - 9 contractor members: 9 Subcontractors

<u>Company</u>	<u>Category</u>	<u>Primary Contact</u>	<u>Board Sponsor</u>
Advanced Systems Solutions, Inc.	Sub, \$1M-\$3M	Tom Craig	
Alta Architectural Woodwork, Inc.	Sub, \$1M-\$3M	Aloisio Nunes	
Care Security Systems, Inc.	Sub, \$1M-\$3M	Daniel Sullivan	
Cherry Coatings	Sub, \$1M-\$3M	Rich Thomas	J. Garcia
Cornerstone Forming	Sub, \$1M-\$3M	Michael Jordan	M. Jordan
Dywidag – Systems International, USA	Sub, \$1M-\$3M	Chris Burnett	
JS Plastering, Inc.	Sub, \$1M-\$3M	Andy Yarber	
Northing Concrete Construction	Sub, \$6M-\$10M	Steven Scarpinato	J. Garcia
RoMac Building Supply	Sub, Up to \$1M	Jake Trapp	D. Rodriguez

## 2025 Total Paid Members as of 10/31/25:

- 583
  - 61% Contractors
  - 517 this time last year

## 2025 New Members as of 10/31/25:

- 134 = \$340,155 new member dues
  - 61% Contractors
  - 90 new members this time last year

## 2025 Renewals - FINAL: (goal of 90% in both areas of renewal)

- 449 of 528 invoiced, Units: 85%
  - 61.1% Contractors
  - Dues \$: 89.9%
  - Units: 82.1% this time last year

## 2025 Drops - FINAL:

- 77, dues lost: \$190,288.50 Total dues lost
  - 52 maximum drops allowable to still stay at or above 90%

## 2026 Renewals as of 10/31/25: (retention goals to be set at BOD November planning session, below statistics are based on 90% goal history)

- 89 of 583 invoiced, 15.2%
  - 68% Contractors
  - Dues \$: 15%
  - 0 this time last year

## Board of Directors Membership Online Resources:

- [2025 Still to Renew Call Assignments](#)
- [2025 New Member Welcome Call Assignments](#)
- [2025 Dropped Members](#)
- [2025 Future Members](#)
- [2025 ABC CF Members](#)



# TALLAHASSEE

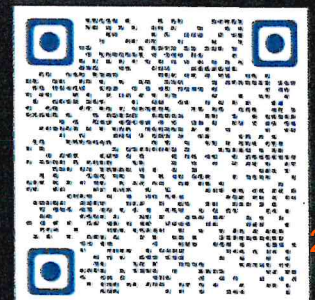
## *LegCon*

**Wednesday, January 21 -  
Thursday, January 22, 2026**

**Become a lobbyist for  
the day! Join members  
of ABC from across  
Florida as we speak  
with legislators about  
issues that impact the  
commercial  
construction industry.**

**Hotel Duval  
415 N Monroe St.  
Tallahassee, FL**

*Scan to Register*





Hear about ABC successes in 2025 and what's in store for members in 2026!

# Builders' BREAKFAST



**Jen Pollock**  
Senior Vice President  
Ameris Bank



**Peter Hall**  
Partner & Architect/Designer  
Little Diversified Architectural Consulting

## Framing the Trends for 2026

Kick off the new year with a panel discussion designed to put your team ahead of the curve. Industry experts in finance, real estate, geotechnical preparation, and architecture will share their forecasts on what's rising in the market for 2026 and beyond. Gain valuable insights, ask questions, and walk away with the knowledge to better position your company for success. Don't miss this chance to align your business strategy with the trends shaping the year ahead.



**Ben Lalikos**  
EVP, Market President Central Florida  
Cogent Bank



**Trevor Hall, Jr.**  
Executive Vice President  
Colliers



**David Bearce**  
Subsidiary Regional Manager  
ECS Florida, LLC



January 15,  
2026



ABC Office  
651 Danville Dr.,  
Suite 200, Orlando,  
FL 32825



7:30 - 9:00  
AM



Members - \$25  
Future  
Members - \$35

## CHOICE VIP SPONSORS

- Albu & Associates, Inc.
- Andrew General Contractors, Inc.
- Certified Slings & Supply
- Competitive Edge Partners & Consulting, LLC
- Daaxit
- Dean Mead Attorneys At Law
- EquipmentShare, Inc.
- Hartford South, LLC
- LRA Insurance
- MMR Group, Inc.
- Shutts & Bowen, LLP
- Southeastern Surveying & Mapping Corp.
- Tavistock Development Company
- Towers Construction Company
- Turner Construction Company
- Winter Park National Bank
- Withum





# SAFETY CHAMPIONS CONFERENCE



## MAY 28, 2026

The Safety Champions Conference of 2025 was an outstanding success, leaving attendees inspired and eager for more. The event brought together industry leaders and innovators who shared cutting-edge safety practices and breakthroughs. The energy and enthusiasm were palpable, with participants engaging in lively discussions and forming lasting connections. The overwhelming positive feedback has paved the way for an even more exciting edition in 2026! Mark your calendars and join us to continue the journey of making our workplaces safer and more efficient.



**Thursday**  
May 28, 2026



**Time**  
7:30 AM - 4:30 PM



**Marriott Orlando Downtown**  
400 W. Livingston St  
Orlando, FL 32801

SCAN TO REGISTER



**ADVANCING PROTECTION | DRIVING CHANGE**

**CONNECT | EDUCATE | ADVOCATE**

651 Danville Drive, Orlando, FL 32825  
407.628.2070 [abccentralflorida.org](http://abccentralflorida.org)

# 2026 SAFETY CHAMPIONS CONFERENCE SPONSORSHIP OPPORTUNITIES

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## **TITLE - \$10,000**

Sponsor logo prominently positioned on event website, dedicated email and social media posts, printed Conference material and event signage at conference  
Premier Exhibitor space  
(4) Conference Passes  
Conference Bag Insert – Bags are distributed to all conference attendees

## **PROGRAM - \$5,000**

Sponsor's logo prominently featured on conference program, on event website, & event signage at conference  
Premier Exhibitor space  
(2) Conference Passes  
Conference Bag Insert – Bags are distributed to all full conference attendees

## **KEYNOTE - \$4,000**

Sponsor logo prominently positioned on event website, dedicated social media posts, printed Conference material and event signage at conference  
Introduce the Keynote Speaker  
Premier Exhibitor space  
(2) Conference Passes  
Conference Bag Insert – Bags are distributed to all full conference attendees

## **LUNCH - \$3,000**

Sponsor logo prominently positioned at Lunch, printed Conference material, & event signage at conference  
Premier Exhibitor space  
(2) Conference Passes  
Conference Bag Insert – Bags are distributed to all full conference attendees

## **CONTINENTAL BREAKFAST - \$2,000**

Sponsor logo prominently positioned at Continental Breakfast, printed Conference material, & event signage at conference  
(1) Conference Pass  
Conference Bag Insert – Bags are distributed to all full conference attendees

## **CHEERS TO SAFETY RECEPTION - \$2,000**

Sponsor logo prominently positioned at Reception, printed Conference material, & event signage at conference  
(1) Conference Pass

## **BADGE - \$1,500**

Sponsor logo printed on each attendee's name badge

## **SAFETY BREAK ZONES - \$1,000**

Sponsor logo prominently positioned at break stations

## **CENTERPIECE - \$750**

Sponsor logo prominently positioned on reception tables

## **ENTERTAINMENT - \$600**

Sponsor logo on signage for entertainment

## **NAPKIN - \$500**

Sponsor logo printed on cocktail napkins for reception



ABC Central Florida & SAVI EHS  
invites you

# HAPPY HOUR

**DRINKS & FOOD WILL BE PROVIDED!**

January 13, 2026  
5:30 - 7:00 PM

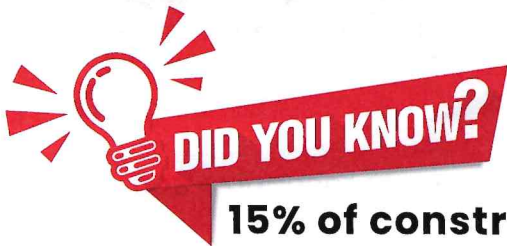
ABC CENTRAL FLORIDA OFFICE  
651 DANVILLE DR, ORLANDO, FL 32825  
DEWALT ROOM



SCAN TO RSVP



# NALOXONE KIT FINDER



**15% of construction workers have a substance abuse disorder, compared to the 9% national average.**

**Need to have a Narcan Kit on your jobsite?  
Here are your local resources:**

**FREE Narcan  
Kit By Mail**



**FREE Narcan Kit  
Finder Near You**



## CONTACT US

 407.628.2070

 [www.abccentralflorida.org](http://www.abccentralflorida.org)

**PICK UP AT:  
LOTUS BEHAVIORAL HEALTH**

1030 Spring Villa Point  
Winter Springs, FL 32708  
**321-204-8010**



# NARCAN TRAINING





The Amphibious Group provides NARCAN Training to help participants recognize and respond to opioid overdoses.

This 30-minute class will enable you to make a difference in opioid emergencies in the office and at the job site.

***DID YOU KNOW?  
25% OF ALL FATAL OPIOID OVERDOSES AT WORK ARE  
CONSTRUCTION WORKERS***

- Schedule free Narcan training for yourself & colleagues at your job site or company office with amphibious group staff.
- Receive your FREE Narcan kit upon completion of the course!

## CONTACT US

-  407.628.2070
-  [www.abccentralflorida.org](http://www.abccentralflorida.org)



Scan to Sign Up

**Get a NARCAN Kit for your job site TODAY!**  
CONNECT | EDUCATE | ADVOCATE



# CHILI COOK OFF



Established 1987

**Auto-Owners**  
INSURANCE  
LIFE • HOME • CAR • BUSINESS



FLEET MANAGEMENT

# RLH

# Lithko

CONTRACTING, LLC

**December 4, 2025**

**5:00 – 7:30 PM**

Horsepower Ranch

280 Campbell Ranch, Geneva, FL 32732

**COMPETE.  
TEAM BUILD.  
ULTIMATE BRAGGING RIGHTS.**



# TOY DRIVE



## & Holiday Party



**December 11, 2025 5:30 - 7:00 PM**

**Crush Yard**

**7840 W Irlo Bronson Memorial Hwy  
Kissimmee, FL 32474**



### Choice VIP Sponsors:

**Andrew General Contractors  
Certified Slings & Supply  
Competitive Edge Partners  
Dean Mead Attorneys At Law  
Finrock Construction, LLC  
GD Pro Services  
Hartford South, LLC  
MMR Communications**

**Saltmarsh, Cleaveland & Gund CPA's  
Shutts & Bowen, LLP  
Southeastern Surveying & Mapping  
Corp.  
Turner Construction Company  
Waste Pro USA  
Winter Park National Bank  
Withum**

# TOY DRIVE

**ABC** | Associated Builders and Contractors  
Central Florida

## & Holiday Party

Supporting Santa Parade and  
the Local Central Florida Community



THE  
AMPHIBIOUS  
GROUP

*What is Santa Parade?  
Scan to learn more!*

Join your colleagues for a spirited round of pickleball at a special discounted rate — simply donate a toy and \$10 to participate!

Availability is first come first serve.



ABC CENTRAL FLORIDA

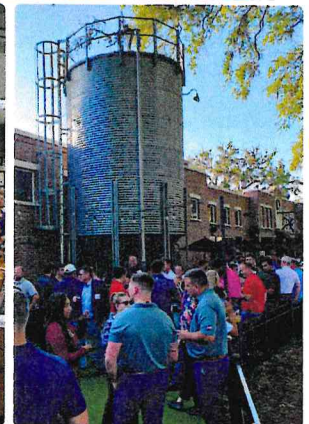
VIP

2026 SPONSORSHIPS

Expand your company's brand awareness when you participate in the annual VIP Sponsorship Program

Four customized tier packages offer year-round marketing exposure through print, digital and in-person events to reach Central Florida commercial construction industry members.

Annual VIP Events



**SIGN UP ONCE,  
ABC Manages the Rest  
— for a Full Year.**

 **ABC** | Associated Builders and Contractors  
**Central Florida**

Select your desired sponsorship package and add-ons, scan the QR code and sign up online.  
Sign up by December 31, 2025 to take advantage of all items in these packages, as some events and advertising have deadlines.

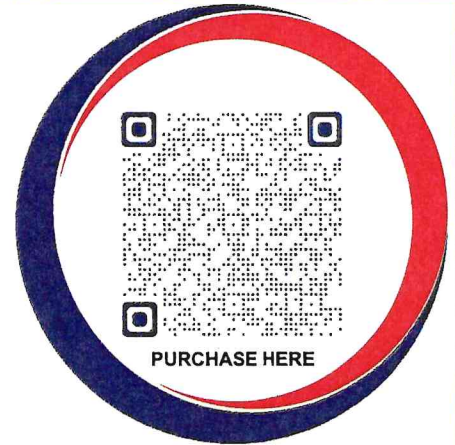
## CHOICE - \$1,500

## SELECT - \$2,250

Please select your preference for your co-sponsorship on the beverage cup:  
GC Connect or Chili Cook Off

### ADD-ONS:

- Add logo to directory and website member listing - \$150
- Upgrade directory quarter-page ad to half-page - \$200
- Upgrade directory quarter-page ad to full-page - \$400
- Upgrade directory quarter-page ad to inside front or back cover - \$700
- Upgrade directory quarter-page ad to tab page - \$800 (limited availability)
- Add design service for ABC to design your directory ad - \$150



## PREMIER - \$4,500

Please select your 1<sup>st</sup>, 2<sup>nd</sup> and 3<sup>rd</sup> preference for your cosponsored event:

- ABC On Tap (Free to attend)
- GC Connect (March) \*4 tickets included
- Legislative Hobnob (May) \*4 tickets included
- Sporting Clays (November)
- Chili Cook Off (December)

### Printed Publication Deadlines

- Directory ad materials due 3/31
- Building Central Florida Magazine ad material due date:
 

Feb issue - 12/15	Apr issue - 2/15	Jun issue - 4/15
Aug issue - 6/15	Oct issue - 8/15	Dec issue - 10/15

### DIRECTORY ADD-ONS:

- Add logo to directory and website member listing - \$150
- Upgrade directory half-page ad to full-page ad - \$200
- Upgrade directory half-page ad to inside front or back cover - \$500
- Upgrade directory half-page ad to tab page - \$600 (limited availability)
- Add design service for ABC to design your directory ad - \$150

### BUILDING CENTRAL FLORIDA MAGAZINE ADD-ONS:

- Upgrade BCF quarter-page ad to half-page ad - \$150 per issue (x6) for a total of \$900
- Add design service for ABC to design your BCF ad - \$150

## ELITE - \$10,000

### DIRECTORY ADD-ONS:

- Upgrade directory full-page ad to inside front or back cover - \$300
- Upgrade directory full-page ad to tab page - \$400 (limited availability)
- Add design service for ABC to design your directory ad - \$150

Upon completion of your sponsorship registration, ABC will promptly contact you to confirm the specific benefits included in your package. Should you fail to adhere to the deadlines above, ABC reserves the right to advance production without your supplied materials.

Have questions?  
Please reach out to Eva Rodriguez, Meetings & Events at 407-628-2070 or email [VIP@abccf.org](mailto:VIP@abccf.org).

# Medical Gas Installer 6010

presented by Florida Medical Gas

Learning correct brazing skills is one of the most important aspects of installing medical gas and vacuum systems.

This 32-hour 4-day course includes oral, written, and practical instruction covering various required sections and chapters of NFPA 99, NFPA 55 and ASSE 6000. Applicants must successfully take and pass a 100-question written exam as well as a practical brazing exam.



Medical Gas Certification is a requirement in Florida and in most of the United States. Plumbing companies in Florida that install, and repair, these life safety systems and equipment must be certified by an approved training agency that is certified by the Florida Construction Industry Licensing Board.

#### Class contents:

- NFPA 99 Gas and Vacuum Systems code following the ASSE 6010 Standard
- Identification of components
- Installation materials and methods
- Brazing skills using oxygen, acetylene torches with rosebud tips while purging the system with Nitrogen



#### **Presented by**

Florida Medical Gas (FMG) has been conducting Medical Gas courses in Florida since 1995 and received CILB approval in 2000.

FMG recognized a growing need for education in the Florida region for qualified medical gas piping and system installers. Working closely with local plumbing and state governing agencies, FMG developed a medical gas training program for installers. Over the years FMG has trained thousands of plumbers to the ASSE 6010 medical gas installer standard.

**December 8-11, 2025**  
**8:00 am - 4:30 pm each day**  
**\*lunch included**

**ABC Members:**  
**\$1,500 per person**

**Prospective Members:**  
**\$1,750 per person**

Registration includes class materials including gas for brazing, books, and completion certificate

**Class Location:**  
**ABC Office**  
**651 Danville Drive**  
**Orlando, FL 32825**

**Course Pre-requisite: Four (4) years of documented practical piping experience to take this course. Applicants must also have prior brazing experience.**

#### Attendees will need to bring the following items:

- (12) 1 1/2" Copper Tube cut in 5" pieces
- (6) 1 1/2" Copper Couplings
- 1/2 pound BCUP filler metal or silver solder 5 or 15%
- 1 pair of Gloves
- 1 pair of Safety Glasses



**Scan QR Code**  
**to register**

**QUESTIONS?**  
**Email [training@abccf.org](mailto:training@abccf.org)**

# BACK BY POPULAR DEMAND!



Organize

Analyze

Execute

PROJECT MANAGEMENT

Develop

Strategy

Measure

## REGISTER FOR THE

# ABC PROJECT MANAGEMENT INSTITUTE

### THE PREMIER EDUCATION AND PROFESSIONAL DEVELOPMENT OPPORTUNITY FOR FUTURE PROJECT MANAGEMENT LEADERS

The ABC Project Management Institute was designed by and specifically for today's contractors. Owners, project managers, estimators and any employee involved in managing projects are recommended to attend. This program is 80 hours of instruction in two non-concurrent 40-hour sessions with an interim period between classes for applied assignments and reporting.

#### VALUE OF ATTENDING

- Attendees will learn how to utilize and develop tools that will improve profitability and productivity as well as increase customer satisfaction.
- Interactive course focused on application.
- Class specifically focuses on project management—using real examples and case studies.
- Participants will obtain management tools that will positively impact their firm.

#### WHO SHOULD ATTEND:

ABC member owners, project managers, estimators and any employee involved in managing projects.

#### REGISTRATION INCLUDES:

Meals, course materials, welcome dinner, reception and graduation banquet!

#### HOTEL ACCOMMODATIONS:

For hotel info, contact [training@abccf.org](mailto:training@abccf.org)

**2026  
SESSION  
DATES**

**ABC Central Florida  
Chapter Session  
Orlando, Florida**

**Week 1: August 17-21  
Week 2: December 8-11**



**SCAN QR  
CODE TO  
REGISTER**

*"PMI is one of the most rewarding courses I have been through. The course teaches you the fundamentals of how to be the idealistic project manager. It does not matter what degree of experience you have, you will take something out of it. It will also create bonds with your peers who could be in a different trade and from a completely different state. PMI is not an easy course, but you will feel accomplished at the end of the 2 weeks."*

*-Nick Murphy, Project Manager, Gaylor Electric (2024 PMI Graduate)*

*"Attending ABC's Project Management Institute in Florida was a pivotal experience in my leadership journey. It significantly deepened my understanding of project management principles and reinforced the importance of my core values—diligence, integrity, grit, and excellence. The knowledge I gained has directly impacted my role, allowing me to manage projects more efficiently and lead my team with greater confidence and clarity. PMI sharpened my technical skills and emphasized the importance of care in leadership, fostering a work environment where accountability and respect are central."*

*-Edward Garcia, Assistant Project Manager, Central Electric (2024 PMI Graduate)*

*"I recently attended ABC's Project Management class and it exceeded all my expectations! The instructor delivered an incredible amount of valuable information in such an engaging way that I was captivated the entire time. I walked away with practical insights that I could apply immediately. If you're looking for a class that combines enthusiasm with deep knowledge, this is it! Highly recommended!"*

*-Nash Kelly, Project Manager/Estimator, Ethos Electrical Solutions (2024 PMI Graduate)*

**Questions? Reach out to Corey Schoenfelder at 407-398-1274 or [training@abccf.org](mailto:training@abccf.org)**



IN PARTNERSHIP WITH



# BLUEBEAM FOR ADMINISTRATIVE PROFESSIONALS

Administrative teams have unique document workflows that demand a different set of tools compared to design and construction teams. A typical Bluebeam class concentrates on design markups, estimating and collecting field data, but this class is very different! In just two hours you'll be ready to combine documents, mark for redaction, apply digital signatures and several other important administrative tasks.

Learning Objectives:

- Extracting pages from existing documents
- Use Redaction to quickly clean sensitive information from documents
- Creating and applying digital signatures
- Updating Page Labels
- Applying headers and footers
- Search document text and visual symbols
- Apply stamps
- Flag important content in documents



**INSTRUCTOR**  
**TROY DEGROOT**  
BLUEBEAM CERTIFIED INSTRUCTOR  
UCHAPTER2 | OWNER

NOVEMBER 25, 2025 | 12 - 2PM

**COST**  
ABC MEMBER - \$110  
FUTURE MEMBER - \$165

SCAN QR  
CODE TO  
LEARN MORE  
& REGISTER



**QUESTIONS?**  
Email [training@abccf.org](mailto:training@abccf.org)  
or Call 407.628.2070

**FUNDRAISER**



# COLLEGIATE GOLF TOURNAMENT

Proceeds from this annual tournament will help fund the Collegiate students' National Construction Management Competition, scholarships, and programs designed to engage and grow ABC's Young Professionals.



**GOLF WITH A STUDENT!**  
Replace one of the members of your foursome to play with either a UCF or Seminole State Student. Contact ABC for more information!



Scan QR code for more details



January 30, 2026



Eagle Creek Golf Club  
10350 Emerson Lake  
Blvd, Orlando, FL 32832



8:30 AM  
Shotgun Start



CONNECT | EDUCATE | ADVOCATE

651 DANVILLE DR., SUITE 200, ORLANDO, FL 32825  
407.628.2070 | [ABCCENTRALFLORIDA.COM](http://ABCCENTRALFLORIDA.COM)