

Associated Builders and Contractors of Central Florida

April 2, 2026



Greater **Orlando** Aviation Authority



Meeting Agenda

- 1) Vision
- 2) MCO at a Glance
- 3) Procurement – Doing Business
- 4) Small Business Programs
- 5) Project Showcase
- 6) Integrated Q & A
- 7) Matchmaking & Networking
- 8) Closing



Our Vision for the Future

CUSTOMER EXPERIENCE

Making every traveler's journey smooth, safe and exceptional from the curb to the gate

COMMUNITY

Strengthening the airport's role as an economic engine and community partner

INFRASTRUCTURE

Expanding capacity, upgrading key systems, and ensuring the airport can accommodate future demand

PEOPLE

Fostering an environment where our people feel engaged, supported, and encouraged

MCO at a Glance



The Greater Orlando Aviation Authority

Board Structure

The Orlando International Airport (MCO) is managed by the GOAA Board

- Seven members
- Five appointed by the Governor
- Mayors of the City of Orlando and Orange County

Board members



Planning, Engineering & Construction

What do we do?

Responsible for all aspects of Planning, Environmental, Signage & Wayfinding, Engineering, and Construction for projects at MCO and ORL.

How do we do it?

Public procurements for projects > \$7.5M

Closed bidding with continuing contractors < \$7.5M

Direct negotiation for construction projects < \$300,000



Who Are We?

MCO. Your Florida Airport of Choice®



#1

BUSIEST AIRPORT
IN FLORIDA



57M

ANNUAL
PASSENGERS '25



#1

WORLD'S LARGEST
RENTAL CAR MARKET



4th

LARGEST U.S.
AIRPORT BY LAND
MASS 47KM²



Title Goes Here

MCO

Infrastructure – By The Numbers

11,600
acres

4TH LARGEST LAND MASS
OF U.S. LARGE HUB
AIRPORTS

4
RUNWAYS

121
GATES

23,000

PUBLIC PARKING SPACES

APRON & TAXIWAYS

42

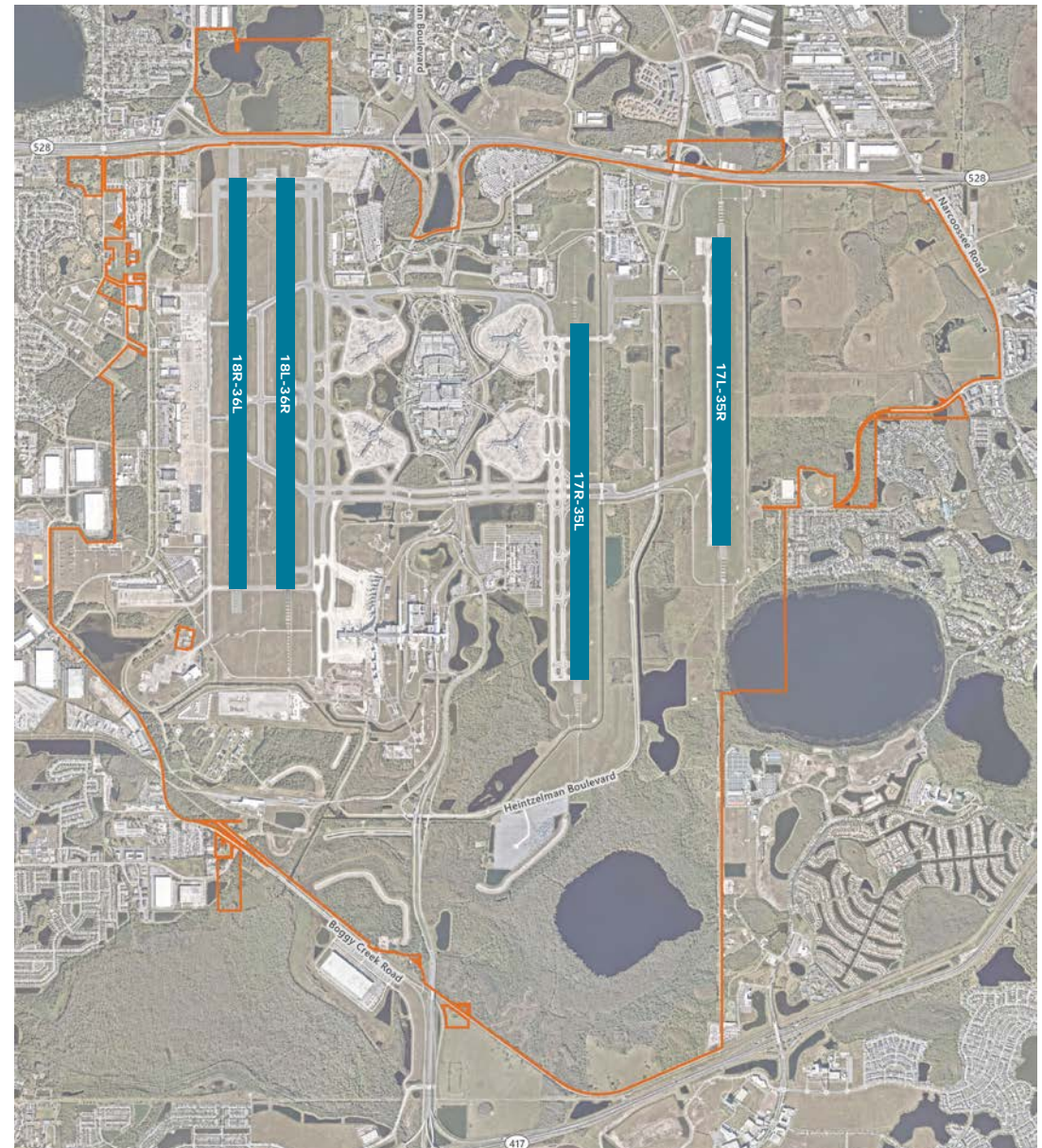
MILLION S.F. OF
AIRFIELD PAVEMENT

7.7

MILLION S.F. OF
RUNWAY PAVEMENT

170

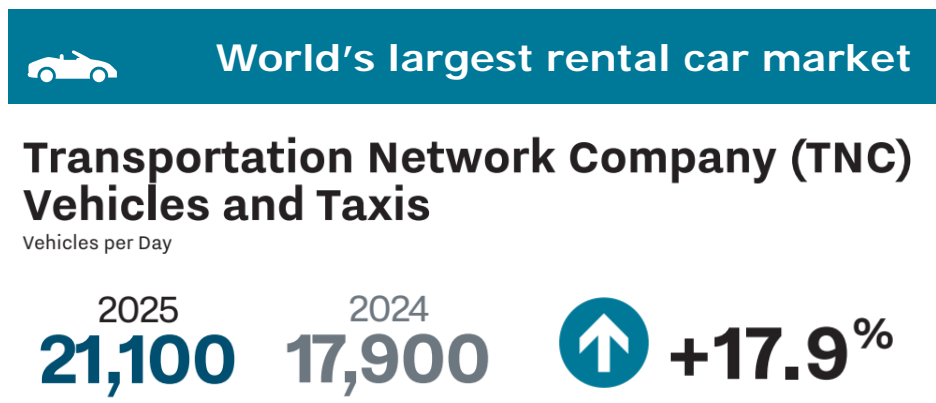
LANE-MILES OF
ROADWAYS



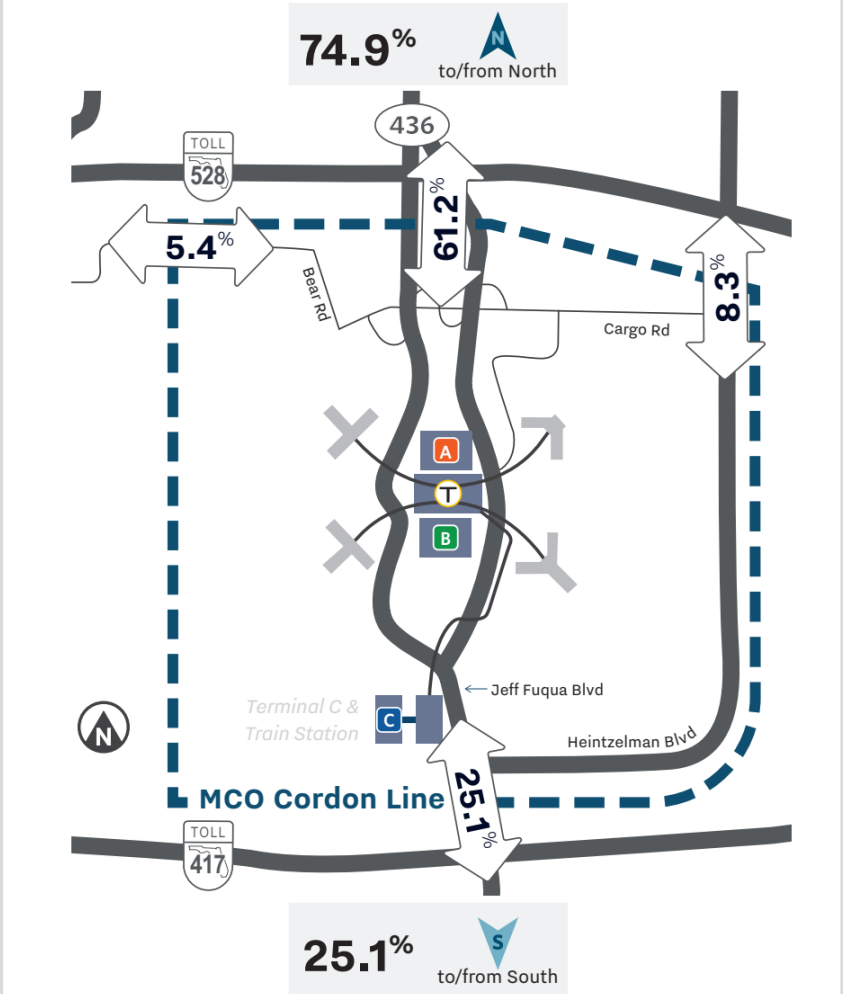
THE AIRPORT IS LOCATED
WITHIN FOREIGN TRADE ZONE 42

MCO

Operations – By The Numbers



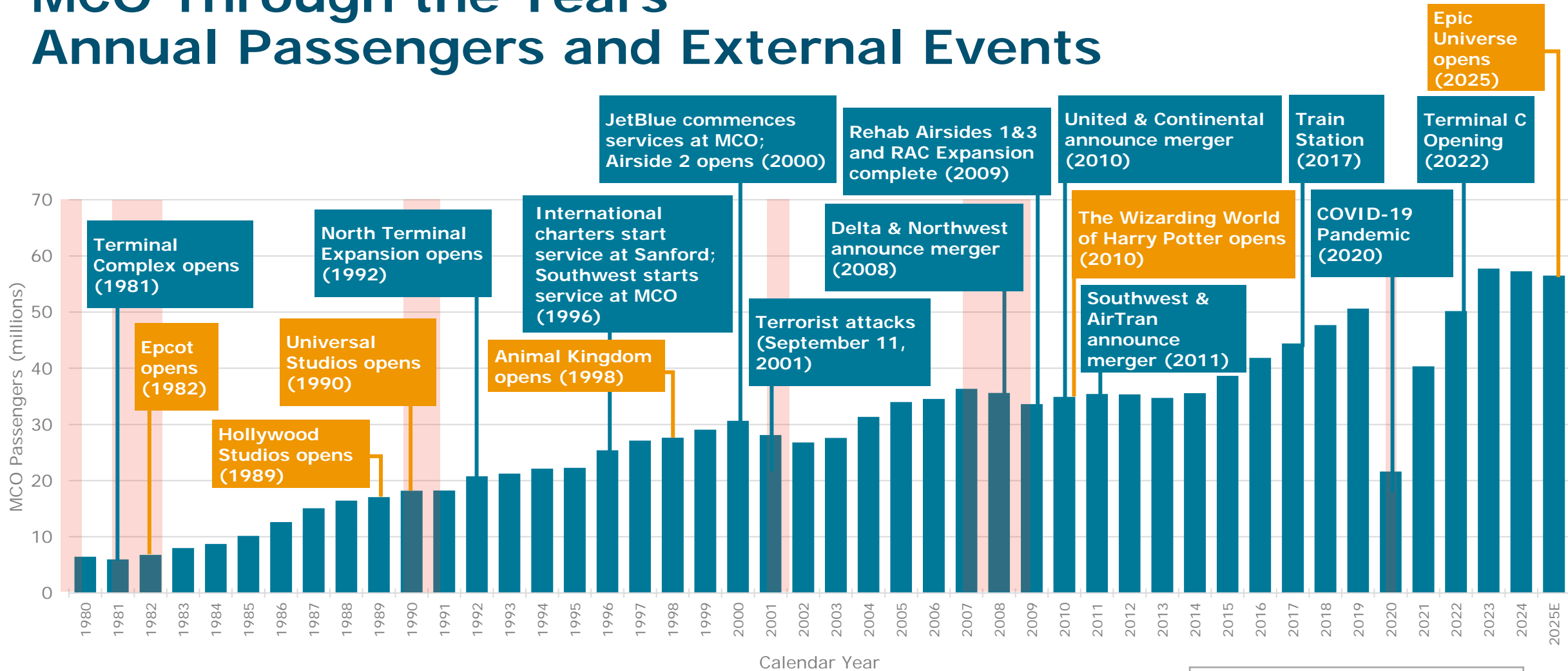
Cordon Line Statistics



NOTE: 1. Vehicles per day counts were collected April 6-12, 2025.
 SOURCES: Florida Department of Transportation, 2022 Florida Statewide Economic Impact Study, <https://www.fdot.gov/aviation/economicimpact22.shtm> (accessed July 2025); Ricondo & Associates, Inc., July 2025; HDR, Inc., 2025 MCO Easter Traffic Counts Program Summary – DRAFT, June 24, 2025.

MCO Through the Years

Annual Passengers and External Events



- Local Attraction Events
- MCO & Historic Events
- Economic Recessions

Procurement – Doing Business



Competitive Solicitation Process

Familiarize yourself with how government procurement works, including the various types of competitive solicitation processes:

A. Sealed, aka Formal Solicitations

- i. Invitation For Bids (IFB) (Public & Closed)
- ii. Request For Proposals (RFP)
- iii. Request For Statement of Qualifications (RFSQ)
- iv. Invitation To Negotiate (ITN)

B. Informal Solicitations

- i. Request For Quotes (RFQ)

E-Procurement Platform

How to receive notifications of solicitations?

- Sign-up on OpenGov, the Aviation Authority's e-procurement platform
- OpenGov is free to Suppliers
- You decide what types of solicitations you get a notice for, based on commodity codes
- Video Guides for OpenGov Procurement Vendor Training are available on:
 - How to Set-Up a New Supplier Account
 - Updating Profile
 - Network
 - Bid Submission
 - Q&A, and many more...



Office of Business Opportunity & Exchange



Who we are & What we do

The Office of Business Opportunity & Exchange serves as a catalyst for business innovation and economic opportunity, connecting companies with the tools, knowledge, and partnerships they need to grow, compete, and succeed while contributing to the long-term prosperity of Central Florida's economy.

Our mission is to

- Enhance Access to Small Business Incubator Initiatives
- Facilitate Strategic Partnerships and Opportunities
- Strengthen the Aviation Authority's Role in Business Growth and Capacity Building

Small Business Programs Overview

Veteran Business Enterprise (VBE)

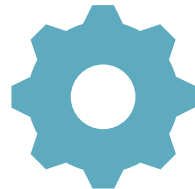
- A for-profit business that has been granted VBE status from the State of Florida or the U.S. Department of Veterans' Affairs.
- Eligibility criteria are determined by the certifying agencies referenced above.

Local Developing Business (LDB)

- A for-profit small business domiciled in the Orlando Metropolitan Statistical Area (MSA), including the following counties: Orange, Seminole, Lake, and Osceola.
- The principal place of business is in Orlando MSA, or the primary residence of the 51% owner(s) is in the Orlando MSA.
- PNW must not exceed \$750K.
- Firm must not exceed listed revenue caps:
 - Construction: \$5M
 - Professional Services: \$2M
 - Goods and Services: \$2M

Our Strategic Focus for Business Growth

- Provide resources and guidance to help businesses expand and pursue new opportunities
- Support internal processes, readiness, and capacity building
- Connect businesses with industry leaders and experienced professionals
- Encourage long-term resilience, innovation, and economic impact



Upcoming Events

Coffee & Connections

Date: Wednesday, May 6, 2026

Time: 9:00 am to 12:00 pm

Location: Orlando Executive Airport (ORL)

Ruth Law Community Room

MCO Means Business 2026

Save The Date!

October 23, 2026

Powered by the Business Opportunity & Exchange Incubator

COFFEE & CONNECTIONS

Join us for "Coffee and Connections" as we celebrate National Small Business Week. Connect with fellow small businesses, engage with GOAA leadership, and build relationships across the aviation community in a welcoming, collaborative setting.

Event Details

- 📅 Wednesday, May 6, 2026
- 🕒 9:00 AM to 12:00 PM
- 📍 Orlando Executive Airport (ORL)
Ruth Law Community Room

Register Here!



SAVE THE DATE

MCO



OCT 23

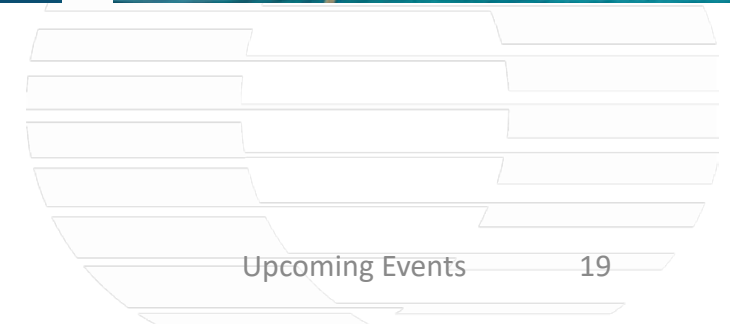
MEANS BUSINESS 2026

MCO. A Vision for Customer Experience, Community, Infrastructure, and People.



HILTON ORLANDO
6001 Destination Parkway
Orlando, Florida 32819
Off International Drive

Orlando International Airport | Orlando Executive Airport #MCOMeansBusiness

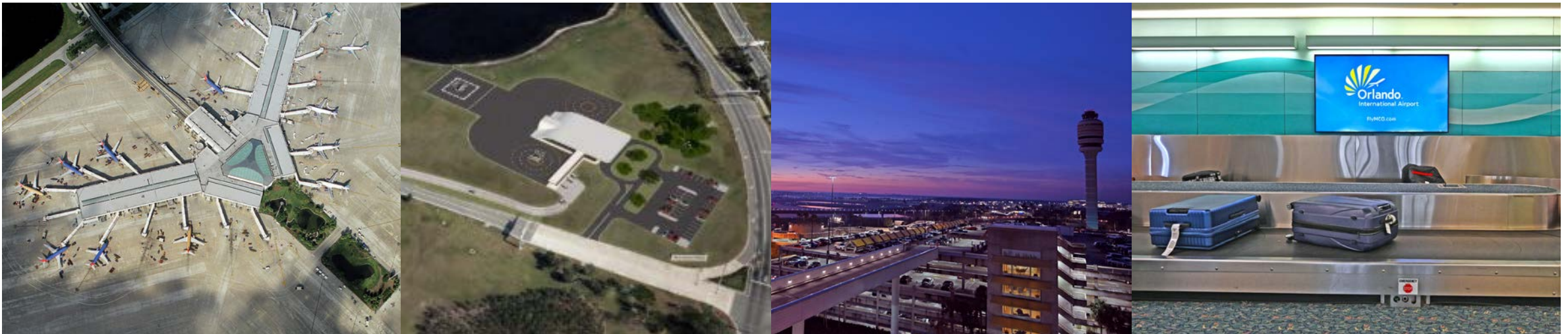


Project Showcase



Capital Improvement Plan

The Capital Improvement Program (CIP) at Orlando International Airport (MCO) is focused on near-term priorities and long-term vision. Key projects address immediate needs such as **public parking, baggage systems, additional gates, and rental car services**, positioning the airport for future growth and opportunities in Advanced Air Mobility and cargo expansion. While at ORL the focus is on **airfield pavement and real estate development**



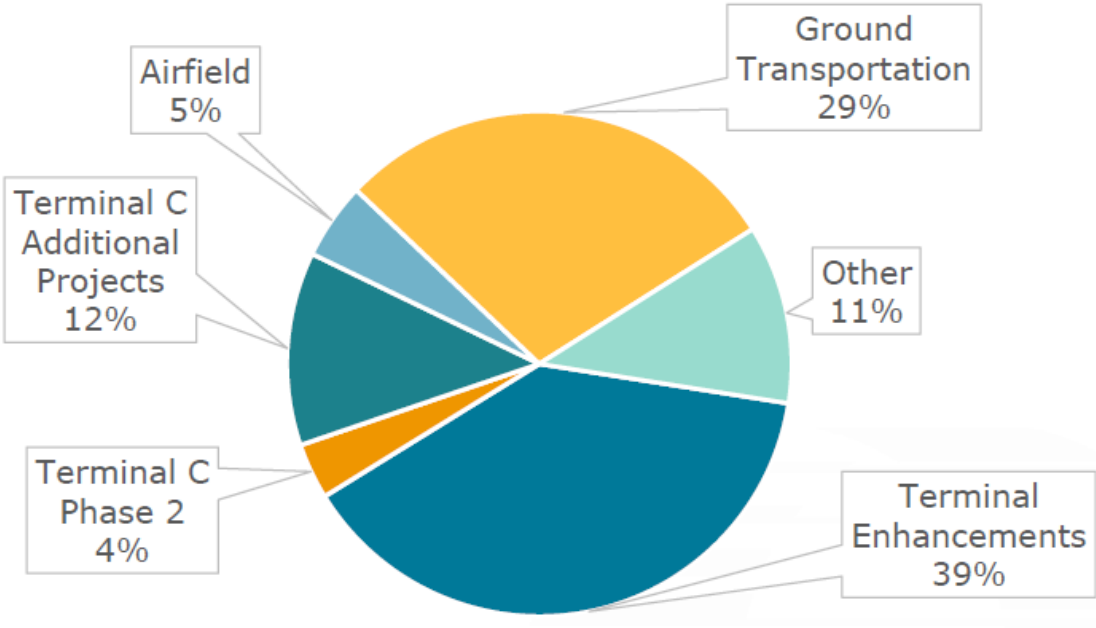
Capital Improvement Plan



\$5.9 BILLION

FY 2025 - 2030 CIP

ORLANDO INTERNATIONAL AIRPORT	CIP (In Millions)
Terminal Enhancements	\$ 2,292.6
Terminal C Phase 2	212.0
Terminal C Additional Projects	733.9
Airfield	291.2
Ground Transportation	1,715.5
Other	678.7
TOTAL	\$ 5,923.9



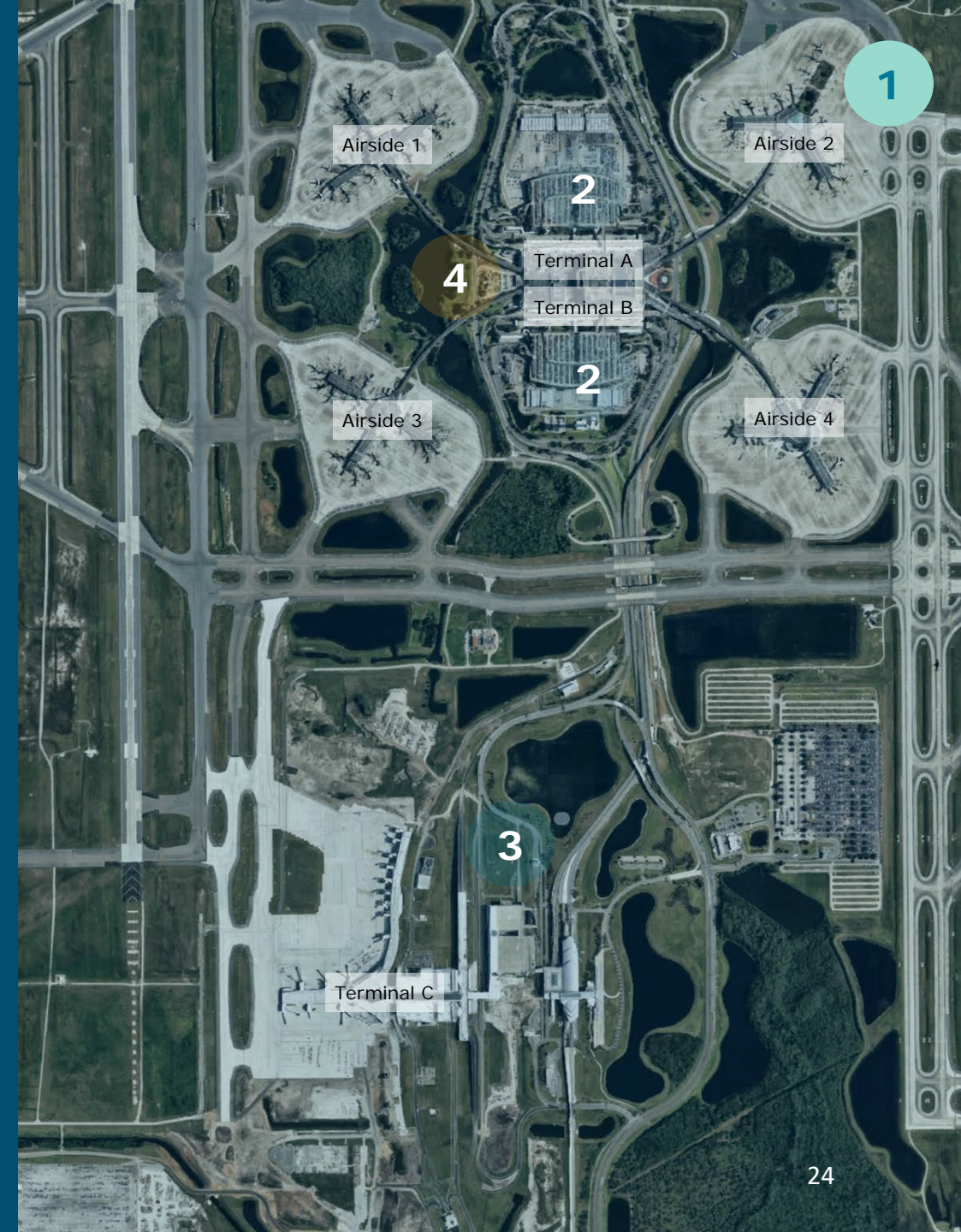
Major Programs in 2025 – 2030 Capital Improvement Program

- 1 Airside 2 Wing Expansion
- 2 Terminals A and B Public Parking and Rental Car Expansion
- 3 Terminal C Public Parking and Rental Car Expansion
- 4 North Terminal (A and B) Baggage Handling System Modernization



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1

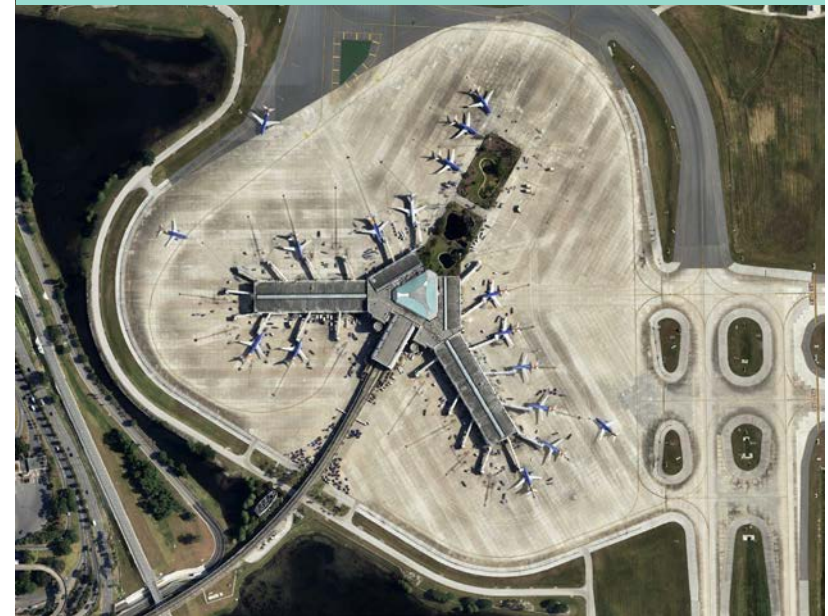
Airside 2 Wing Expansion

Program Scope

- Construction of third wing on Airside 2
- Airline club space (Level 3)
- 9 narrowbody gates / 4 widebody gates
- Airfield pavement (taxiway connector) improvements
- Addition of taxilane and apron space between Airsides 2 and 4 for remain overnight aircraft parking
- Ground service equipment (GSE) facility relocation and parking expansion

Note to GOAA – green text = enabling projects

Airside 2 – Existing Conditions



Airside 2 – Proposed Conditions



1

Airside 2 Wing Expansion

Illustrative Concepts

Airside 2 Exterior Views



SOURCE: Ricondo & Associates, Inc., March 2026.

1

Airside 2 Wing Expansion

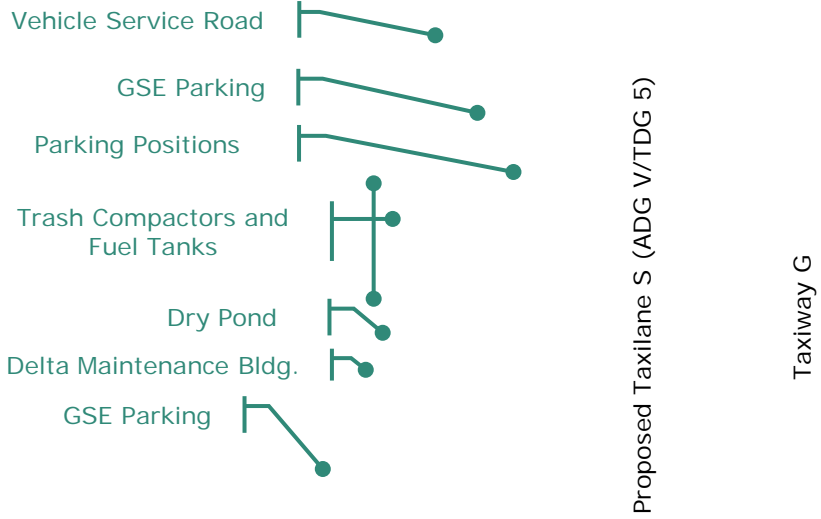
Illustrative Concepts

Concept 1 Level 2

Taxilane and Hardstands

LEGEND	
Holdroom	(E) Electrical Room - 100 sq ft / ea
Concession	(EE) Emergency Generator Room
Airline	(EM) Main Electrical Room
Airport	(I) Intermediate Distribution Frame Room
Restroom	(M) Mechanical Room - 150 sq ft / ea
Secure Circulation	
Vertical Circulation	
Mechanical/Electrical	

SOURCE: Ricondo & Associates, Inc., March 12, 2026.



SOURCE: MCO Airside 2 PDD Conceptual Sketch #01B, Kimley Horn, January 2026.

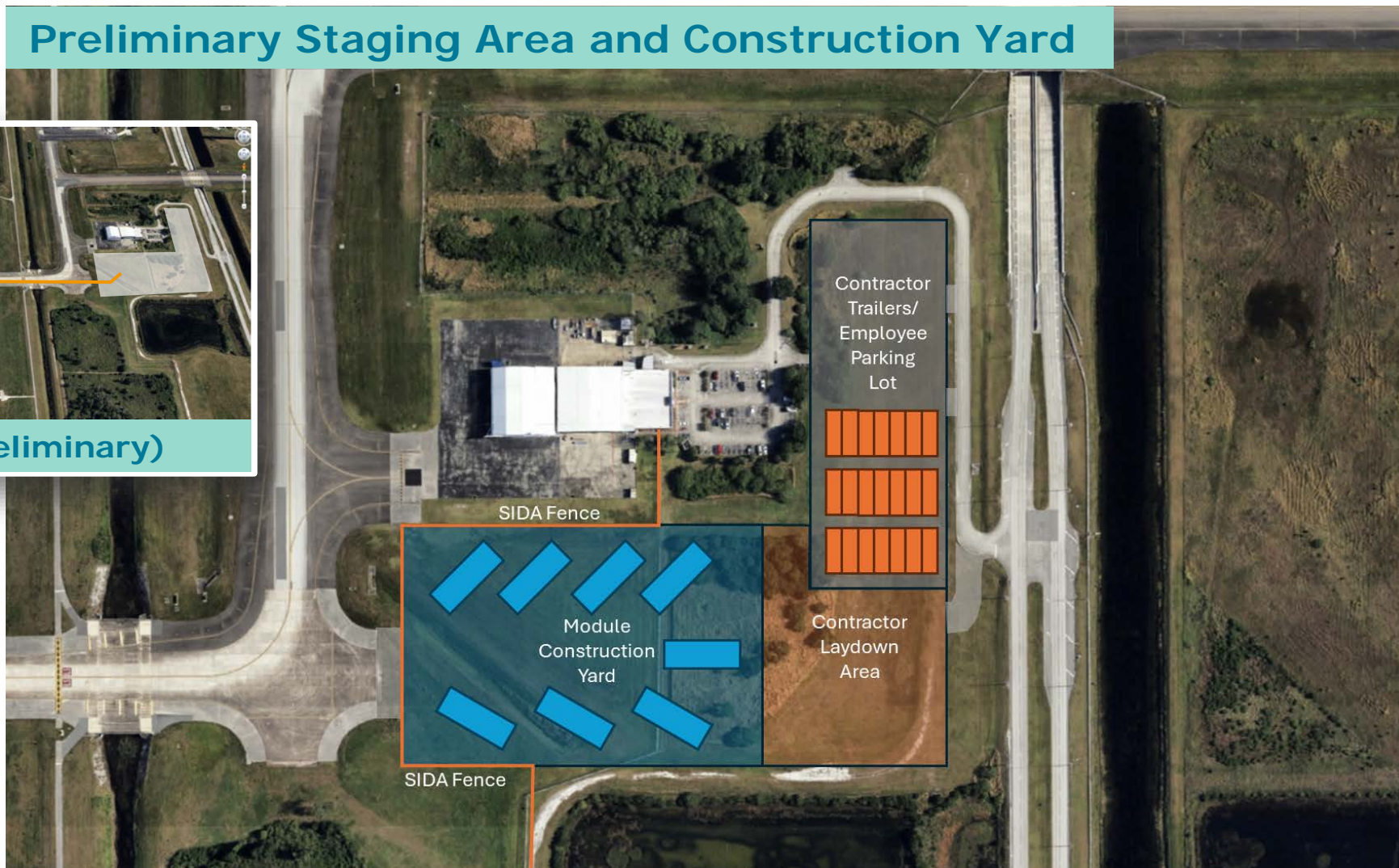
1 Airside 2 Wing Expansion

Modular Construction

Preliminary Staging Area and Construction Yard



Transport Route (Preliminary)



1 Airside 2 Wing Expansion

Delivery Method and Tentative Schedule

Anticipated Delivery Method: TBD

Advanced Planning

NEPA Compliance (as needed)

2026

2027

2028

2029

2030

Q2/2026
 OAR PM/CM: Solicitation
 Designer: Solicitation

Design

Enabling Projects Construction

Airside 2 Construction

Q3/2026
 OAR PM/CM: Selection
 Designer: Selection
 Construction Delivery: Solicitation and Selection

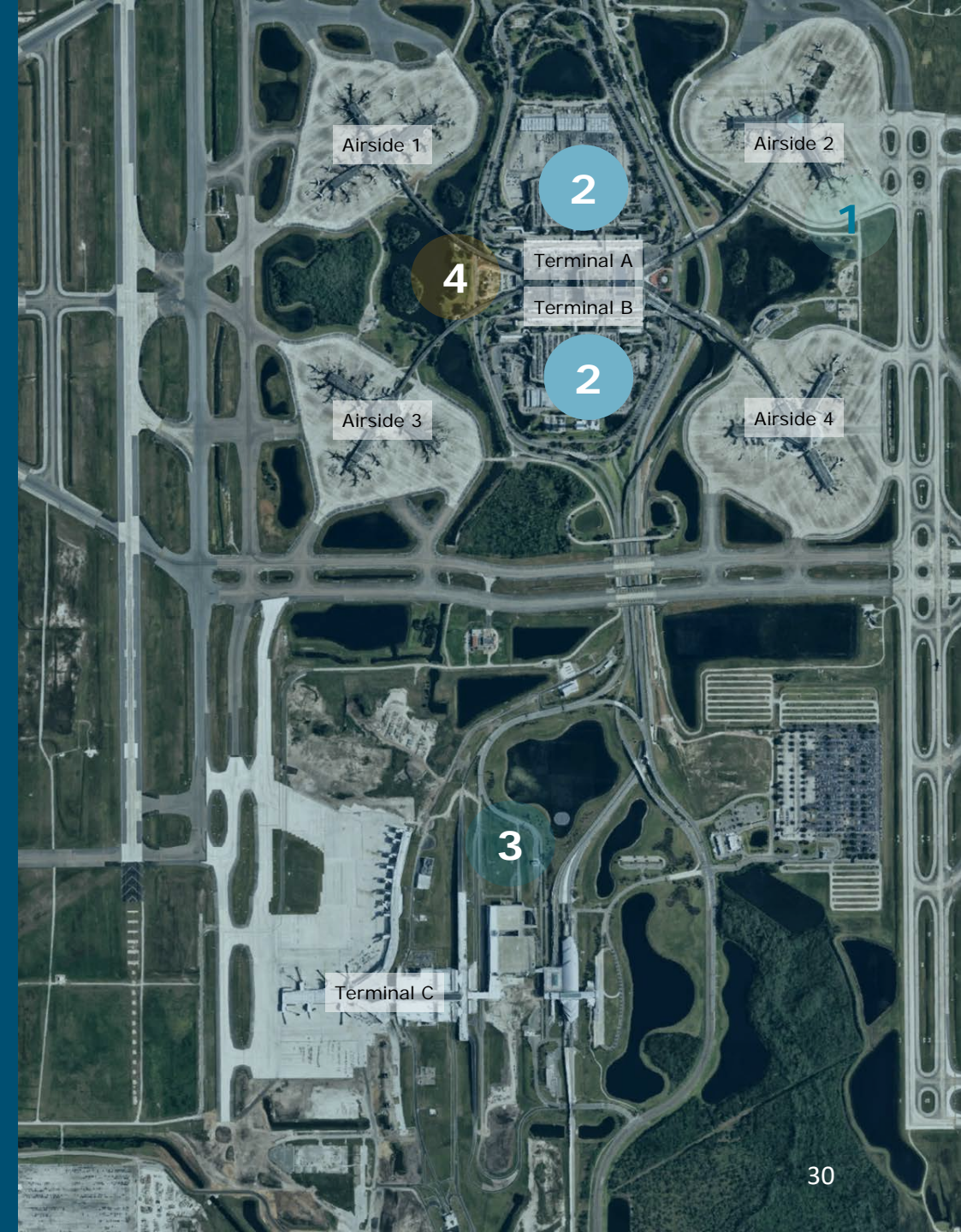
Legend

- Planning and Environmental
- Procurement
- Design
- Construction

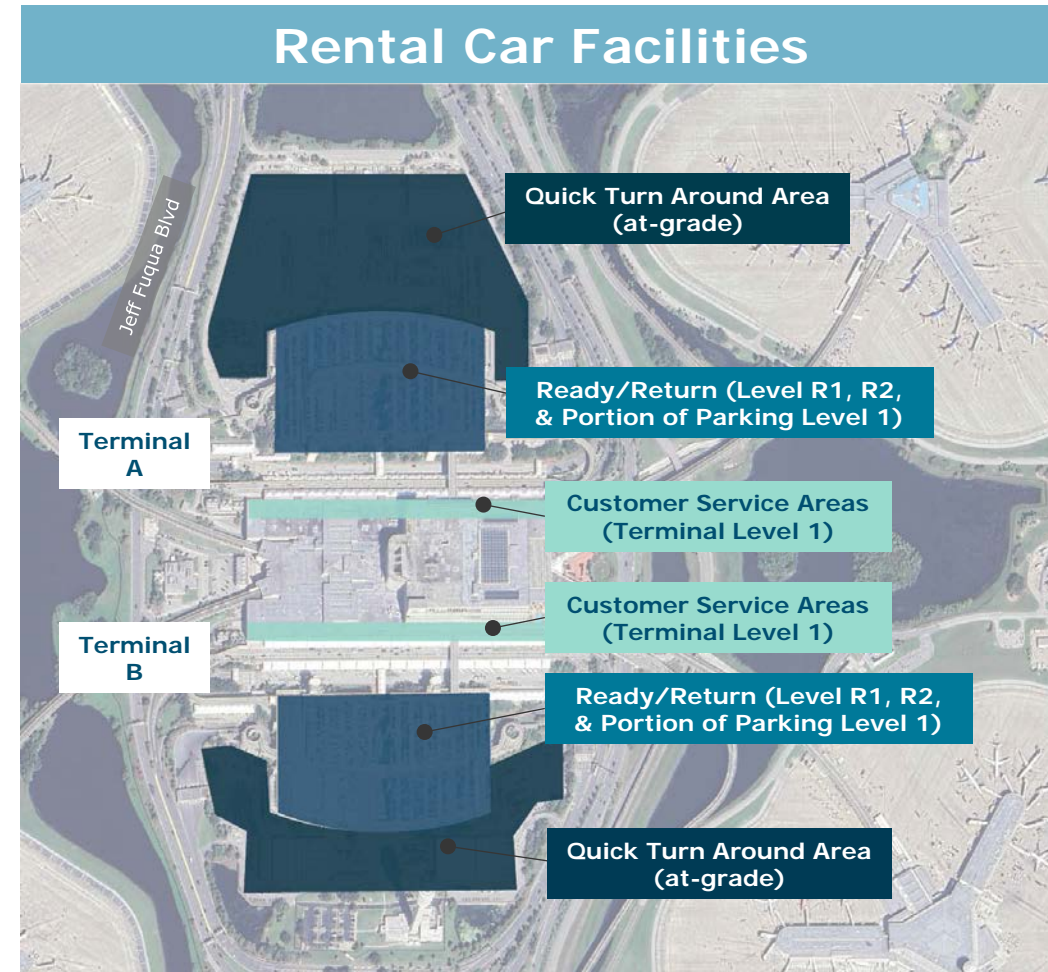
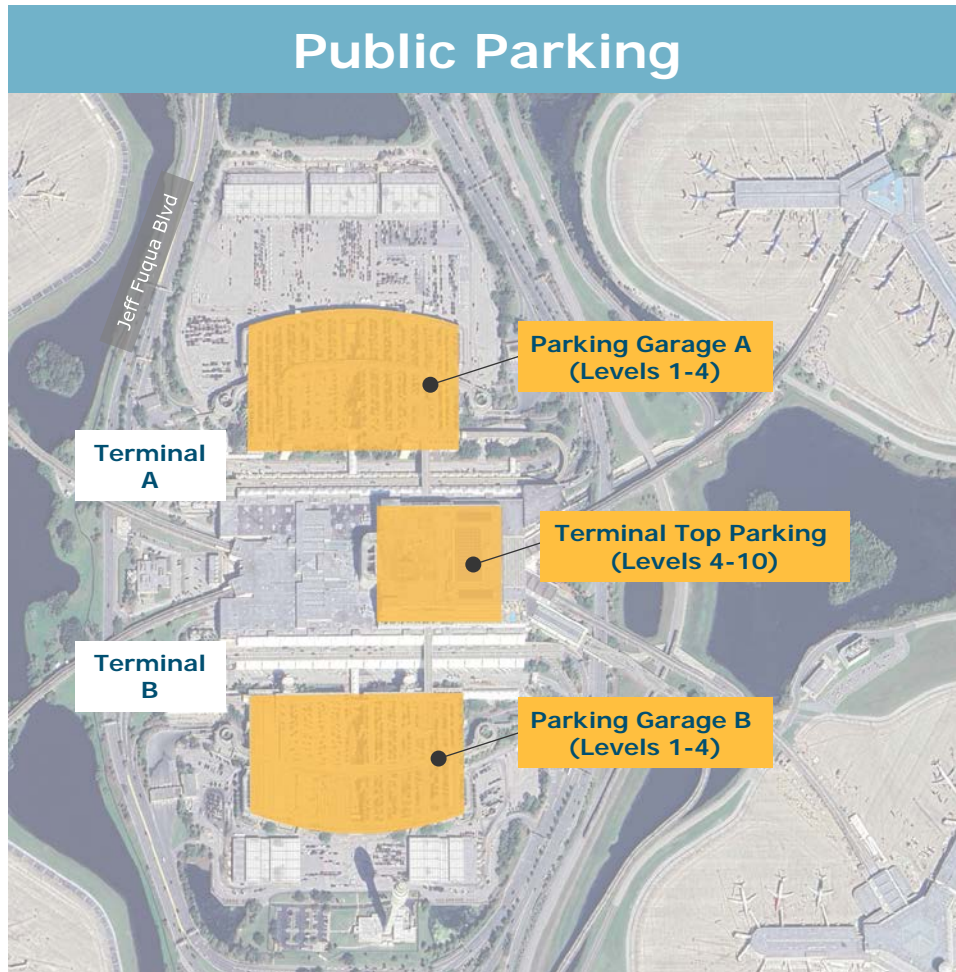
NOTES:
 OAR – Owners Authorized Representative; PM/CM – Program Management/Construction Management
 1. Anticipated schedule is approximate and subject to change at the discretion of the Greater Orlando Aviation Authority.

Major Programs in 2025 – 2030 Capital Improvement Program

- 1 Airside 2 Program
- 2 Terminals A and B Public Parking and Rental Car Expansion
- 3 Terminal C Public Parking and Rental Car Expansion
- 4 North Terminal (A and B) Baggage Handling System Modernization



Existing Facilities



Legend

Public Parking

Rental Car Facilities →

Quick Turn Around Area

Ready/Return

Customer Service Areas

Program Scope

Public Parking



Increase public parking by constructing a new parking garage and associated access roads/ramps



Incorporate ground transportation mode accommodations to relieve curb congestion

Rental Car Facilities

Customer Service Lobbies

- Move lobbies to respective garages
- Convert the lobbies to revenue producing uses
- Develop bag drop alternatives as part of the rental car return process
- Preserve and integrate garden areas for enhanced customer experience

Ready/Return Areas

- Expand within Terminal A and B garages
- Validate and include the RAC Premium Service Program (PSP)

Quick Turn Around (QTA) Facilities

- Expand facilities at Terminal A, add additional rental car company



Key Considerations

- Impact of constructing new garage on existing operations
- LEED, Parksmart, or other industry certification
- EV charging needs

2 Terminals A and B Public Parking and Rental Car Expansion

Preliminary Concepts

Terminal A New Parking Garage

New Terminal A
Parking Garage Location



SOURCE: Ricondo & Associates, Inc., November 2025.

Customer Service Buildings – Illustrative View



SOURCE: Gensler, *Look and Feel Advancement*, March 2026.

2 Terminals A and B Public Parking and Rental Car Expansion

Delivery Method and Tentative Schedule

Anticipated Delivery Method: TBD

Advanced Planning

NEPA Compliance (as needed)

2026

2027

2028

2029

2030

Q3/2026

OAR PM/CM: Solicitation
Designer: Solicitation
Construction: Solicitation

Q4/2026

OAR PM/CM: Selection
Designer: Selection
Construction: Selection

Design

Construction

Legend

Planning and Environmental

Procurement

Design

Construction

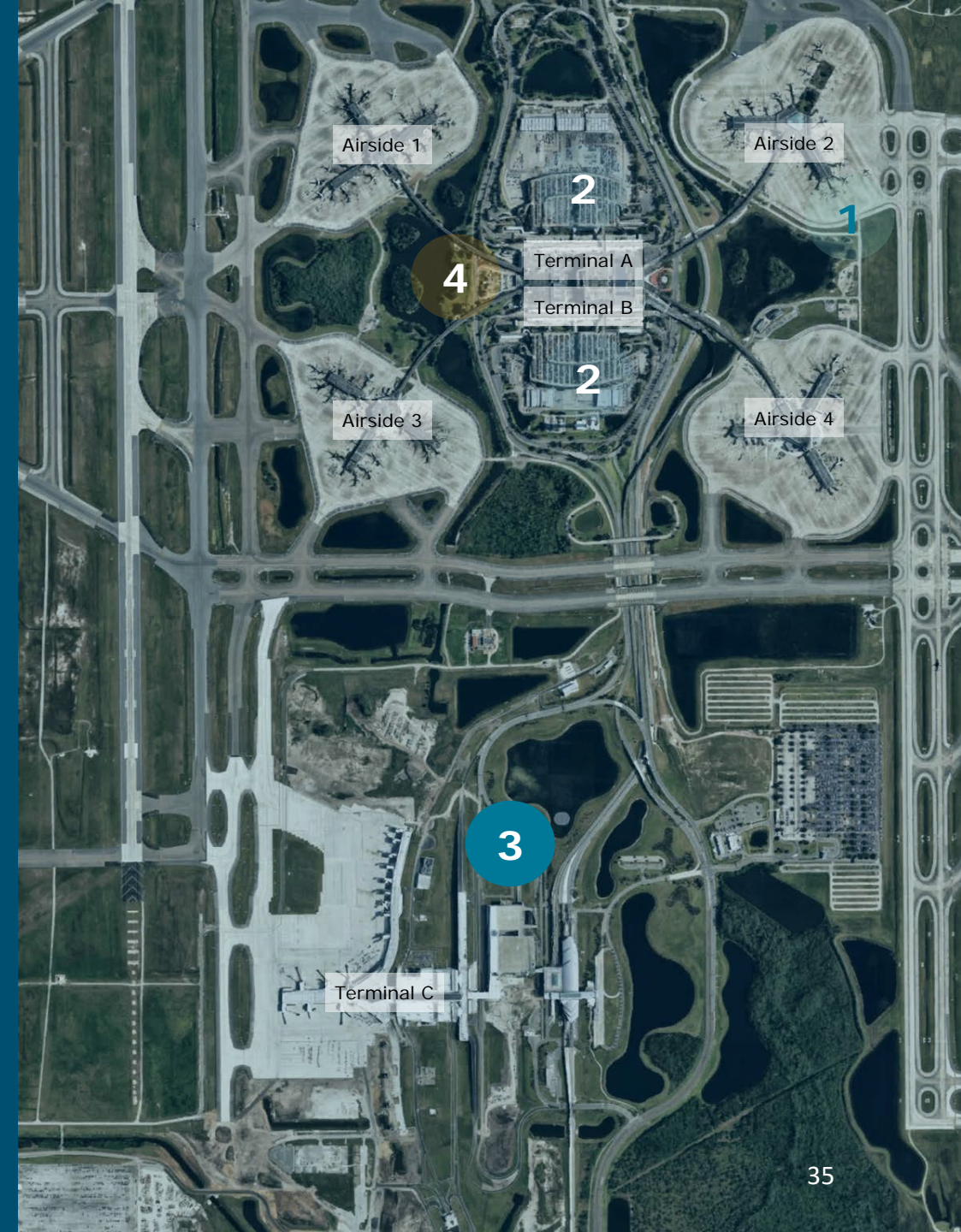
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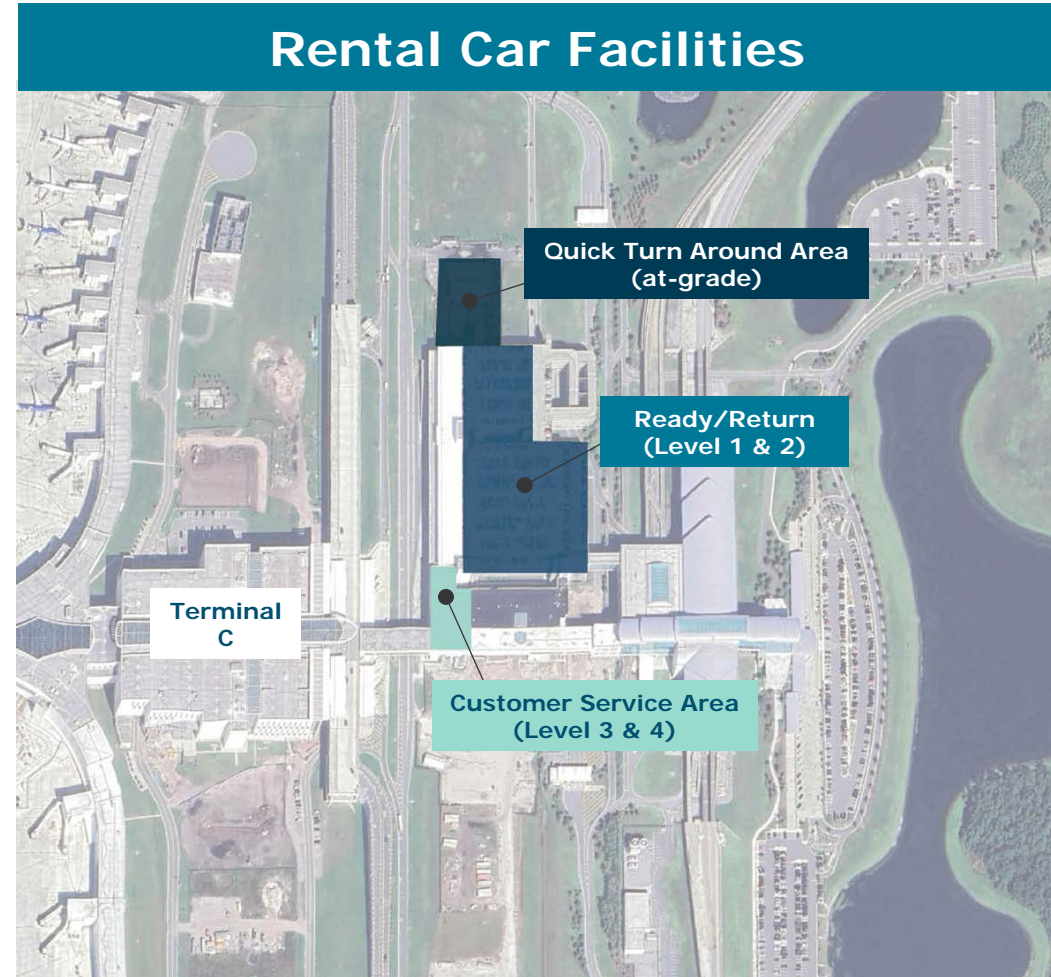
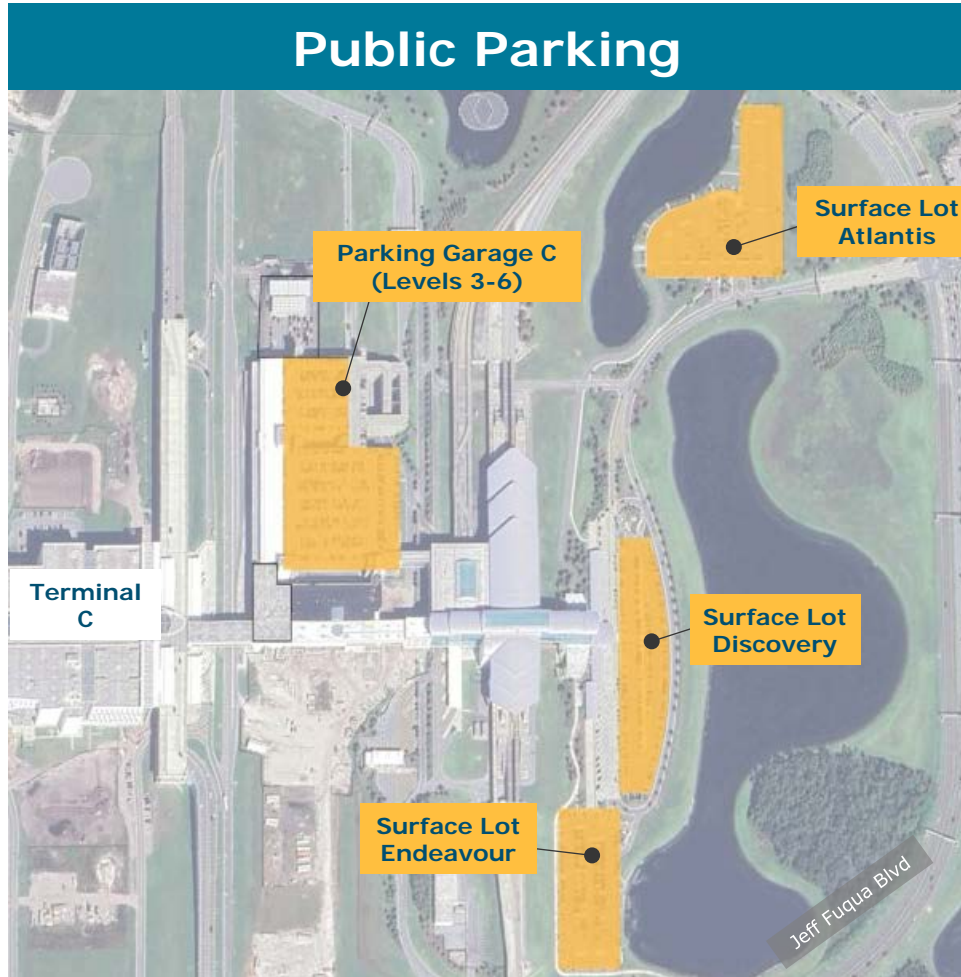
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3 Terminal C Public Parking and Rental Car Expansion

Existing Facilities



Legend

- Public Parking
- Rental Car Facilities →
- Quick Turn Around Area
- Ready/Return
- Customer Service Areas

3 Terminal C Public Parking and Rental Car Expansion

Program Scope

Public Parking



Increase public parking by constructing a new parking garage and associated access roads/ramps



Incorporate ground transportation mode accommodations to relieve curb congestion

Rental Car Facilities

Ready/Return Areas

- Construct within new parking garage

Quick Turn Around (QTA) Facilities

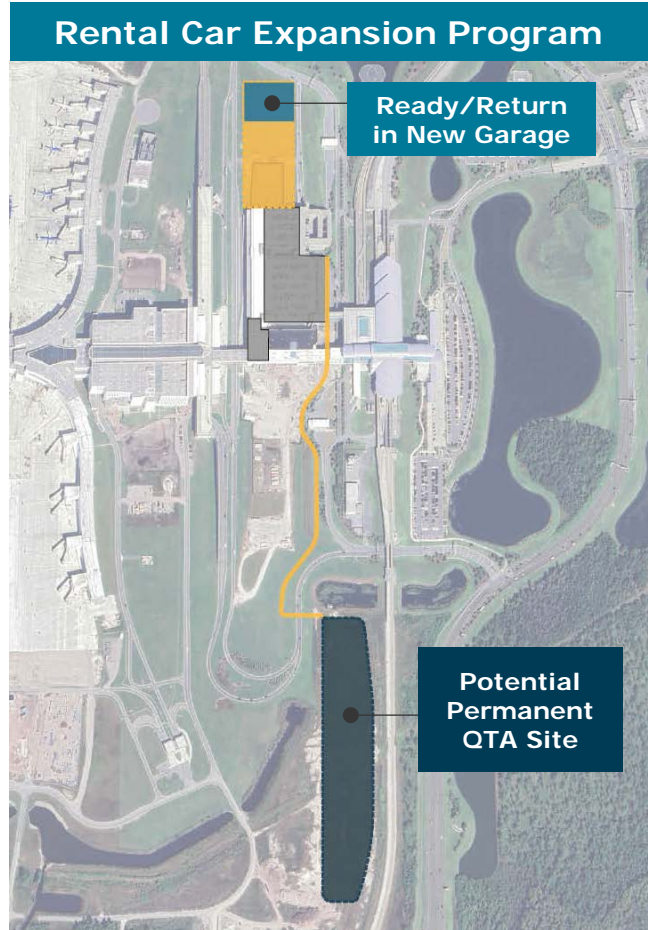
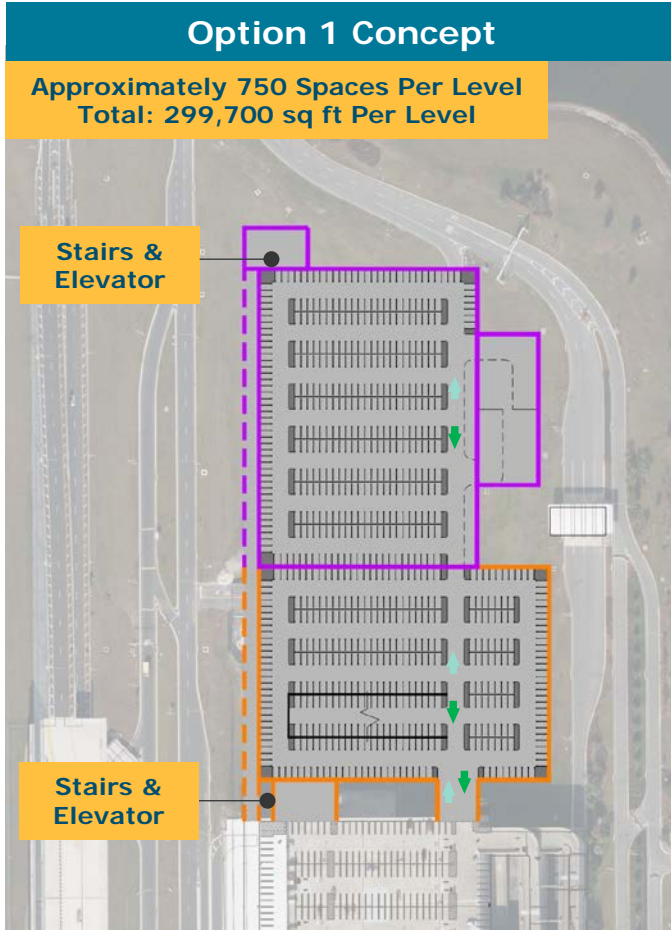
- Construct permanent full-sized, at grade QTA and associated roads
- Alternate: Construct a QTA at Wetherbee Road vehicle storage lot



Key Considerations

- Impact of constructing new garage on existing operations
- LEED, Parksmart, or other industry certification
- EV charging needs

3 Terminal C Public Parking and Rental Car Expansion Preliminary Concepts



SOURCE: Ricondo & Associates, Inc., November 2025.

Legend

- Public Parking
- Rental Car Facilities →
- Quick Turn Around Area
- Ready/Return

3 Terminal C Public Parking and Rental Car Expansion

Delivery Method and Tentative Schedule

Anticipated Delivery Method: TBD

Advanced Planning

NEPA Compliance (as needed)

2026

2027

2028

2029

2030

Q3/2026

OAR PM/CM: Solicitation
 Designer: Solicitation
 Construction: Solicitation

Q4/2026

OAR PM/CM: Selection
 Designer: Selection
 Construction: Selection

Design

Permanent QTA

Construction

Legend

Planning and Environmental

Procurement

Design

Construction

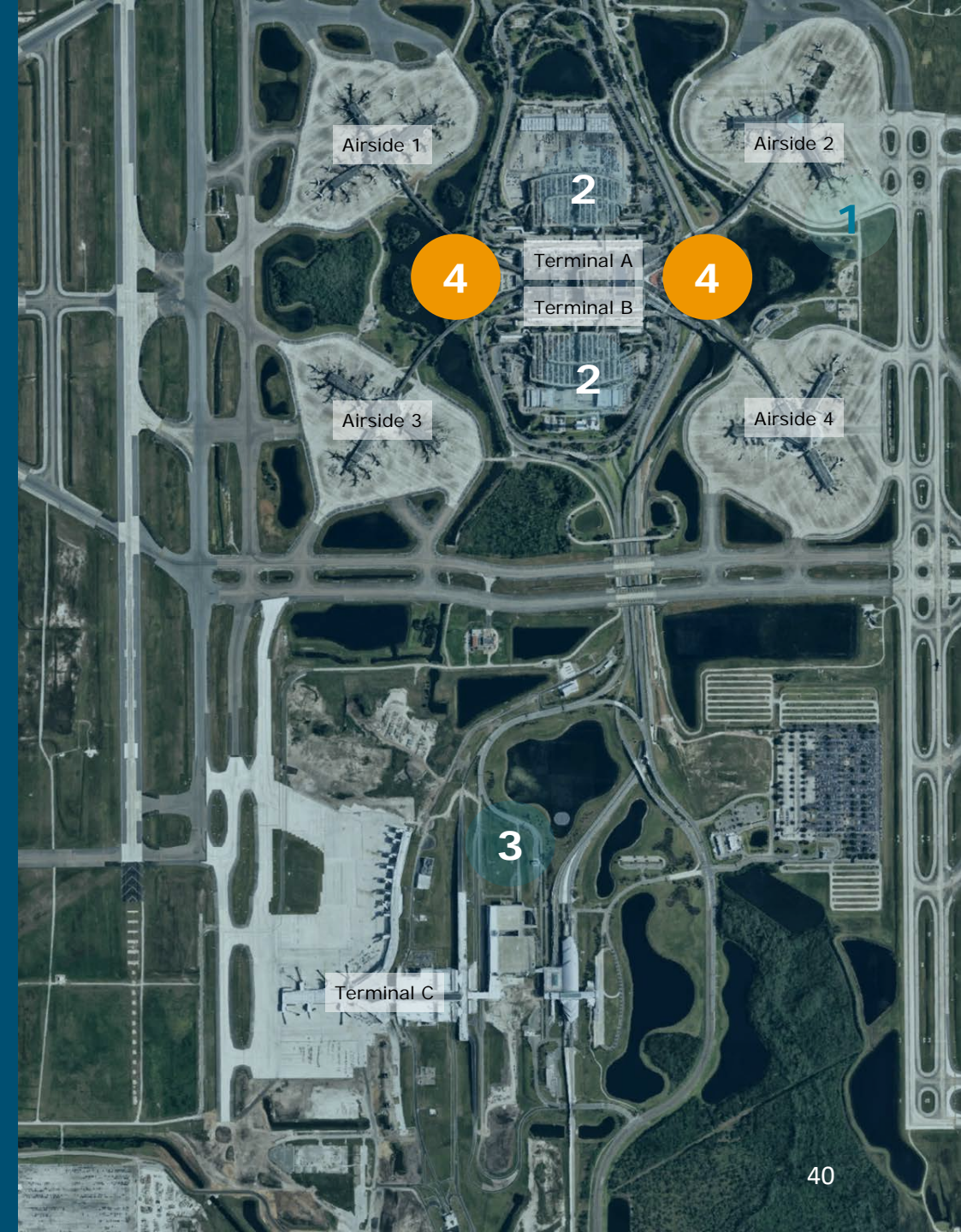
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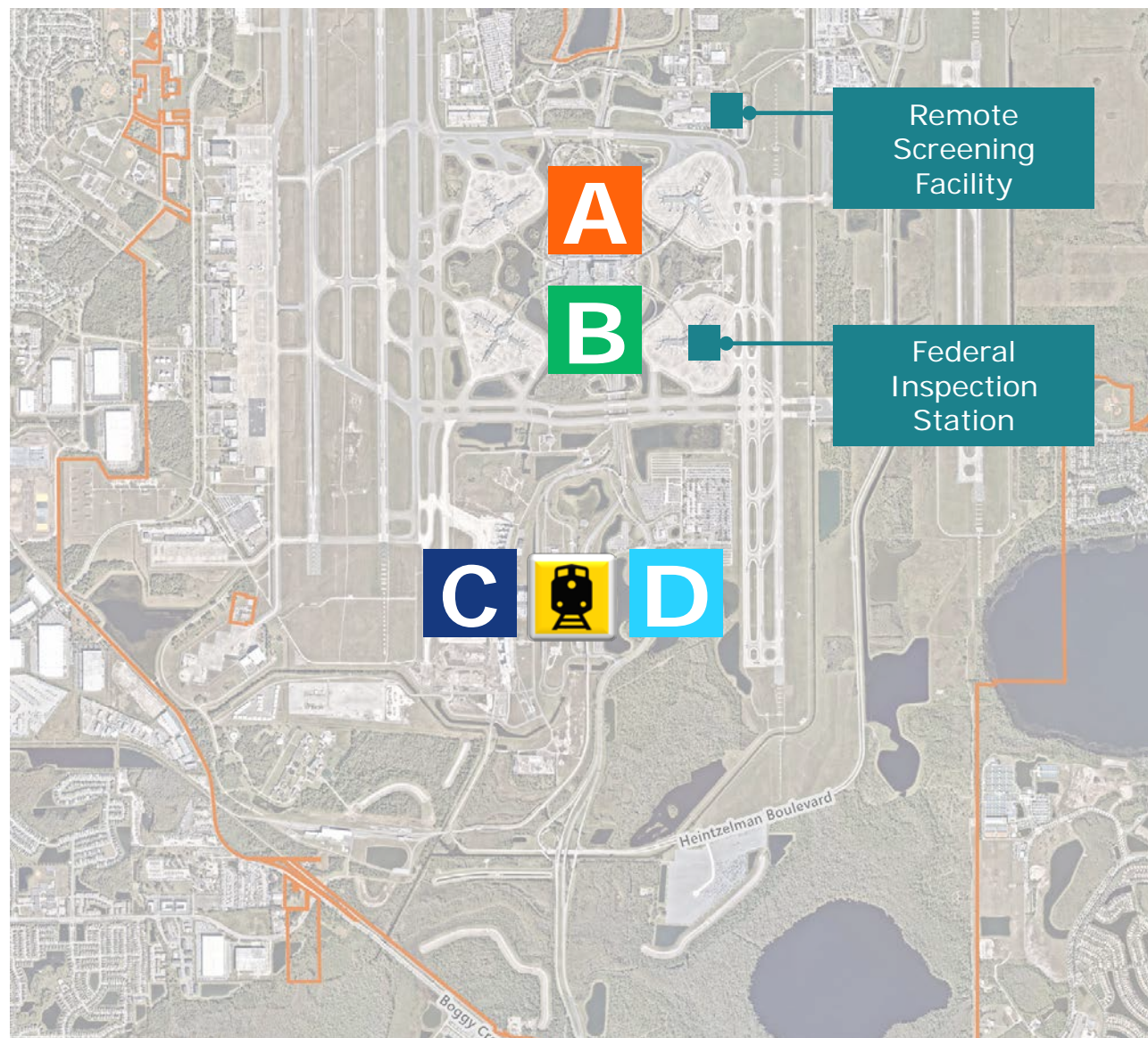
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4 North Terminal Baggage Handling System Modernization

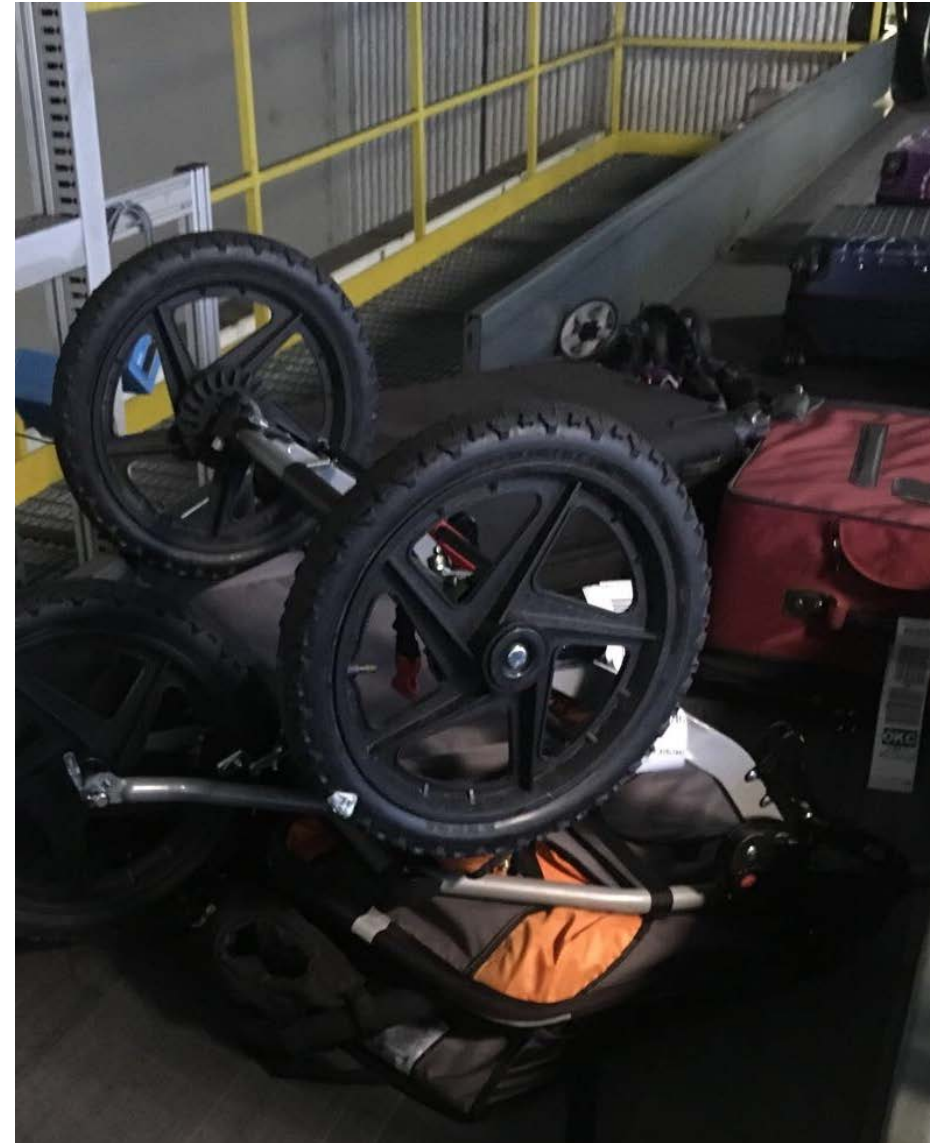
Overview of MCO Baggage Systems

- Existing Facilities
 - Terminals A & B
 - Remote Screening Facility
 - Federal Inspection Station
 - Terminal C
- Future Facilities
 - Train Station (Bag Drop)
 - Terminal D
 - Other?

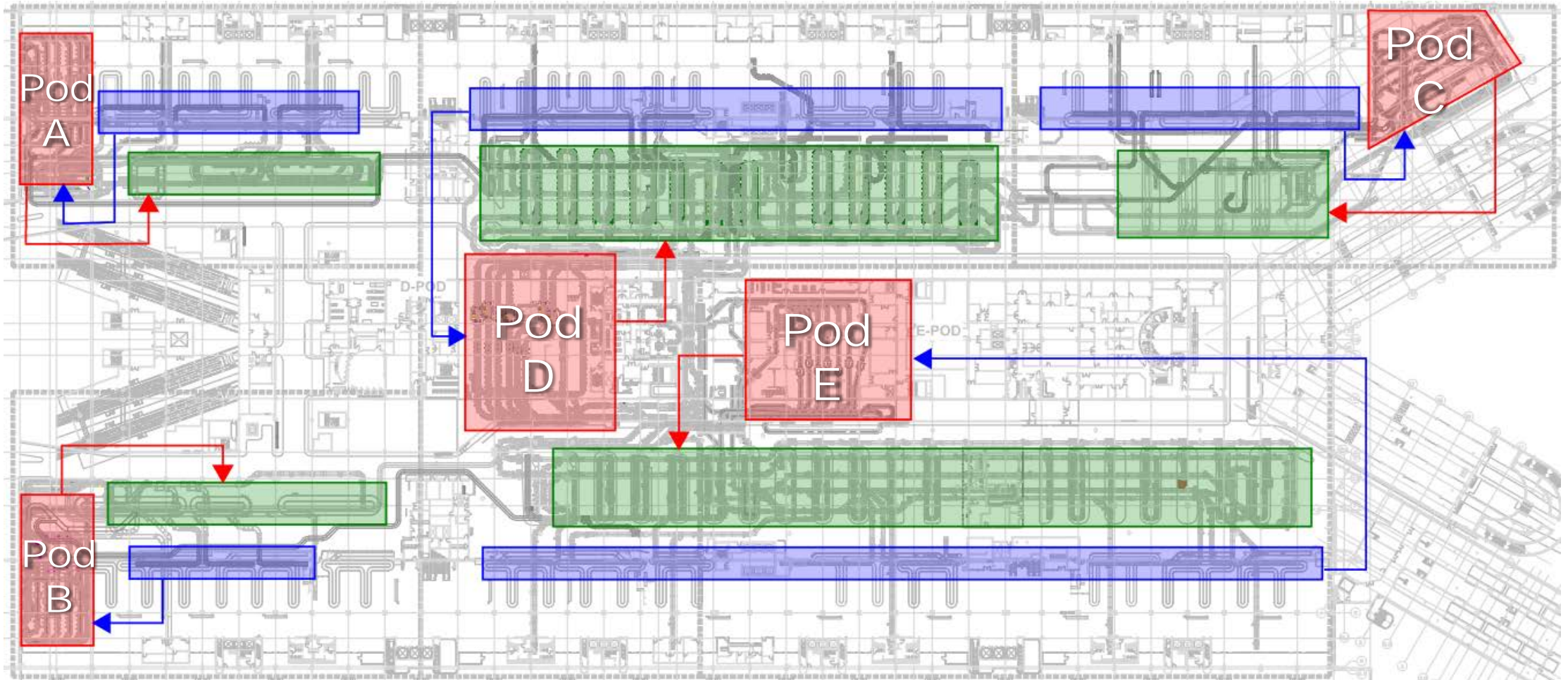


What Makes Orlando Unique?

- Origin & Destination (O&D)
- Leisure passengers
- Baggage demographics
 - Strollers, Golf Clubs, Mobility
 - Checked Baggage ratios
 - Larger bags (longer stays)



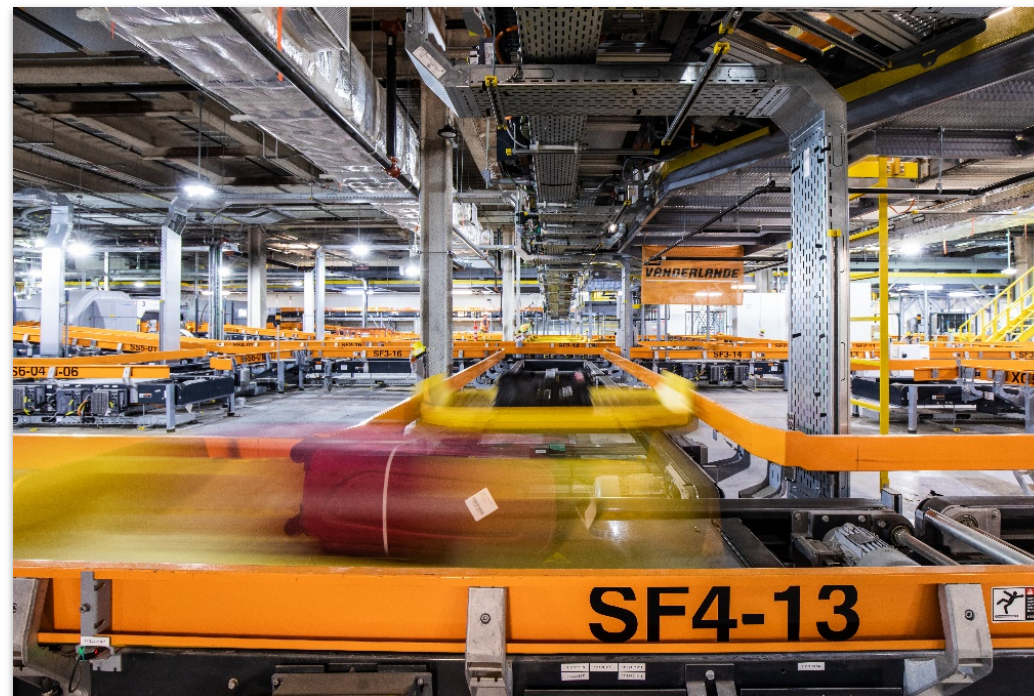
Current BHS – Terminals A & B



4 North Terminal Baggage Handling System Modernization

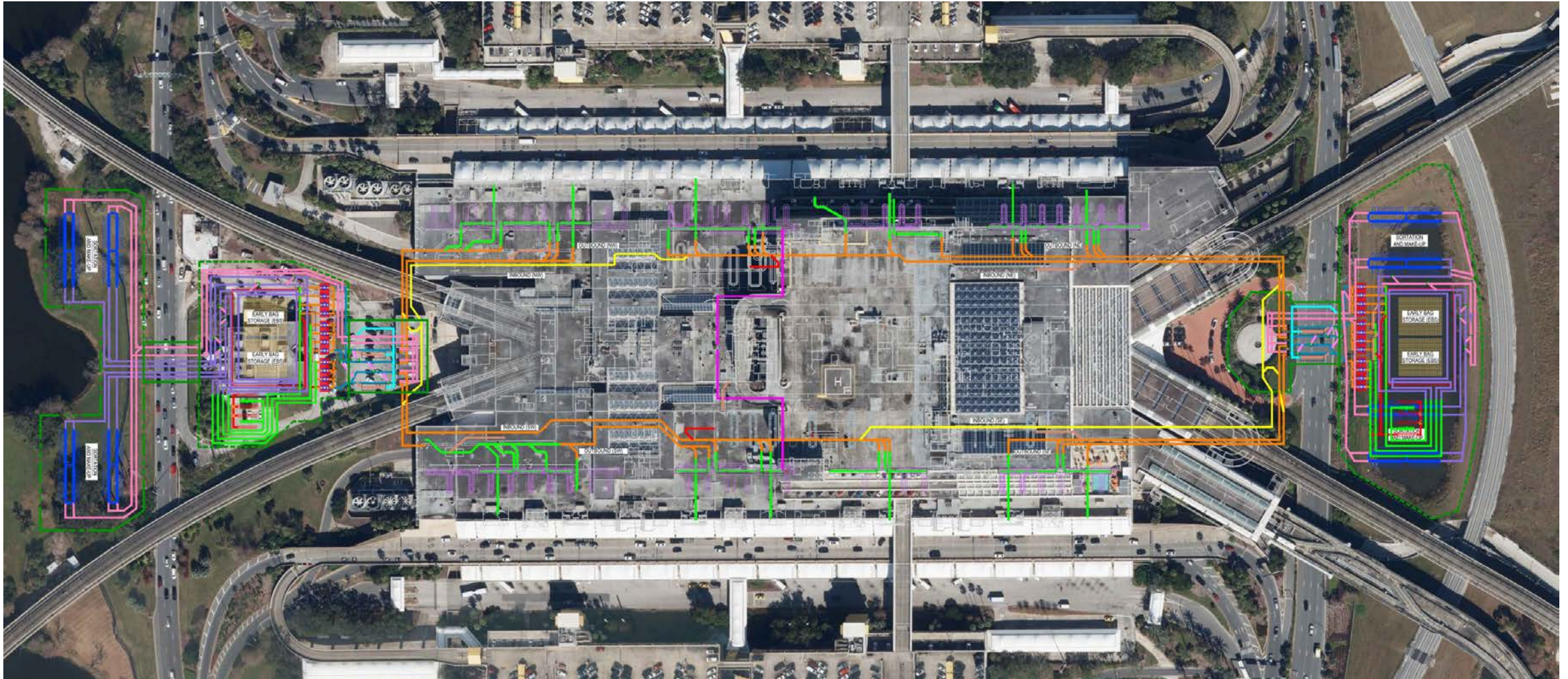
Current BHS – Terminal C

- ICS tote
- 6 miles (9.6 km) of track
- 9 EDS within tote screening
- 4 Bag Make Ups - 59 Chutes
- Inbound sortation to level 6
- Early Bag Storage



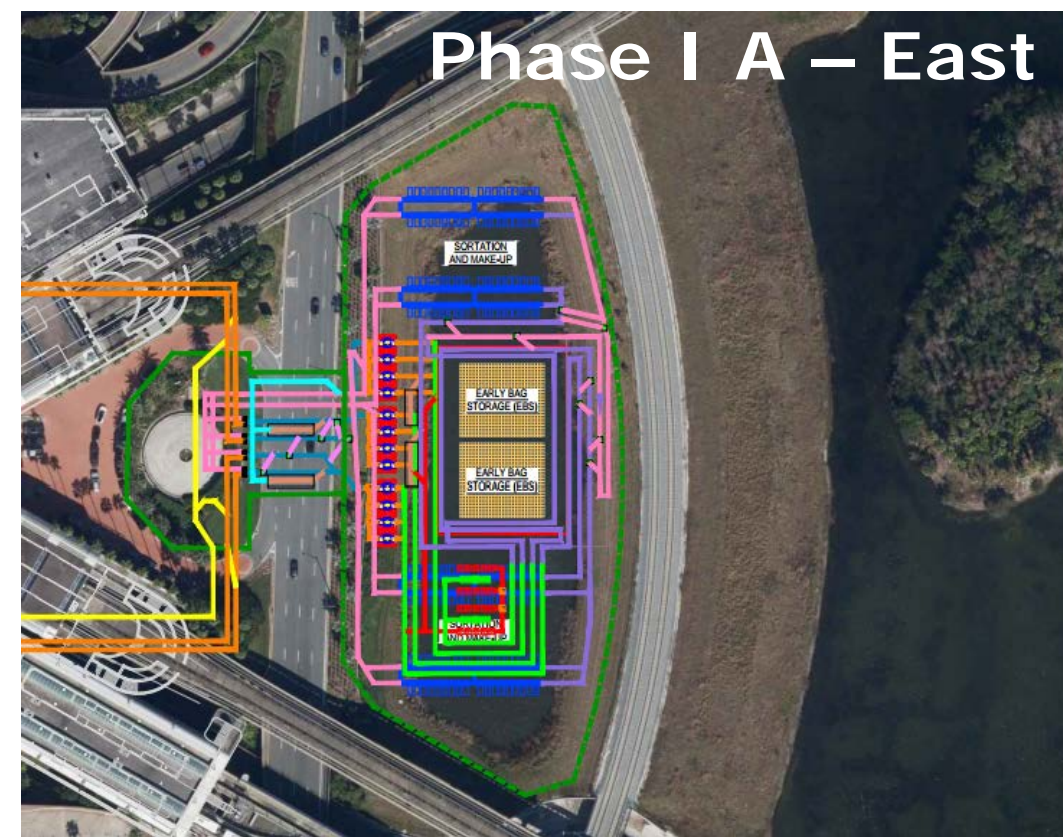
4 North Terminal Baggage Handling System Modernization

Long-Term Vision for North Terminal



4 North Terminal Baggage Handling System Modernization

Outbound Concept (2030-2031)



LEGEND

█ CLEAR LINE SUBSYSTEMS	█ EARLY BAG SUBSYSTEMS	█ EXISTING OUTBOUND	 1 Level
█ EDS SUBSYSTEMS	█ TRANSFER SUBSYSTEMS	█ EXISTING INBOUND	 2 Levels
█ SORTATION SUBSYSTEMS	█ OVERSIZE SUBSYSTEMS	█ EMPTY TRAY STORAGE	 Elevated 2nd Level
█ ALARM SUBSYSTEMS	█ K9 SEARCH OUTBOUND	█ EMPTY TRAY RETURN	
█ ORIGINATING SUBSYSTEMS	█ TOP LOADER QUEING	█ OUTBOUND PRE-CBIS	
█ MAKE-UP SUBSYSTEMS	█ NEW OUTBOUND	█ EAST/WEST TRANSFER	

4

North Terminal Baggage Handling System Modernization

Baggage Future Capabilities

- Support future technologies
- “From anywhere to anywhere”
- Campus integration
- 100% tracking and sortation
- Early Bag Storage
- Remote Screening inclusion



4 North Terminal Baggage Handling System Modernization

Conceptual Rendering – BHS East Building

View from 9th Floor of Hyatt Hotel
(Hemisphere Restaurant)



Next Steps - Design Competition

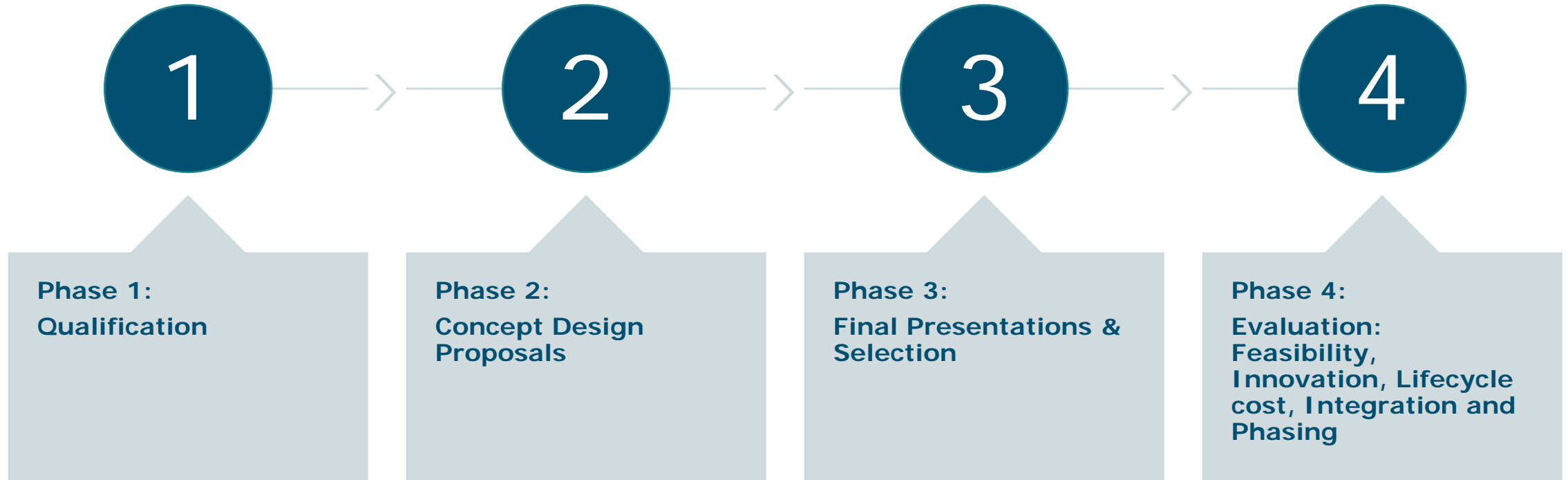
Key Reasons

- Encourages innovative and efficient system concepts
- Allows comparison of multiple solutions
- Ensures best long-term value
- Supports collaboration with the industry experts



4 North Terminal Baggage Handling System Modernization

Competition Structure & Evaluation



Next Steps and Participation

What's Coming

- Finalize PDD and competition documents
- Issue invitations
- Schedule workshops
- Prepare evaluation panels

NEXT STEPS

Continuing OARs and General Contractors

Anticipated Procurements

Q1

2026

Q2

2026

Q3

2026

Q4

2026

Solicitations:

Continuing OARs

Continuing General
Contractors

Selections:

Continuing OARs

Continuing General
Contractors

Other Upcoming Projects

Project Description and Procurement Information

- Hyatt Lobby Renovation Phase 2 - Q3/Q4 2026
- Hyatt CIP Improvements – Q4 2026 /Q1 2027
- PEC Office Building – Q3/Q4 2026
- Terminal C Phase 2 Site & Apron – Q1/Q2 2027
- Checkpoint Alpha, New CRDC, & South End Around Taxiway – TBD

Questions



Greater Orlando Aviation Authority

Construction & Engineering Industry Day

Thursday, April 2, 2026

8 AM - 12 PM

Welcome

Construction & Engineering Industry Day 2026!

We are pleased to invite you to a day of connection and innovation.
Please complete the registration process to confirm your participation.

[New Registration](#)

Upcoming Projects

Airside 2 Wing Expansion

Parking Garage and RAC Expansion

Baggage Handling System

PEC Office Building

Continuing Vertical Construction

Owner's Authorized Representatives (OAR)