

CONTRACTORS

Connections



Melinda Colon, GovCon
Advisor & Strategist

Unlock New Revenue Opportunities Through Government Contracting

Learn How to Compete for Federal, State
Local & Education (SLED) Contracts

Featured Topics:

- ✓ How to Win Federal and SLED Contracts Without Starting Over
- ✓ From Referrals to Contracts: Building a Business That Competes and Wins
- ✓ The Truth About Government Contracting (And What Nobody is Teaching You)

Why Attend?

Discover practical strategies to:

- Find contract opportunities
- Build a stronger project pipeline
- Position your company to compete
- Grow beyond referrals and word-of-mouth

**Stop Wondering If Government
Contracting Is Right for Your
Business.**

Learn How to Win More Work.



August 12,
2026



RoMaC Training
Facility
200 East Main St.
Leesburg, FL 34784



8:30AM -
1:00PM



Members - \$35
Future Members - \$45



Sponsored By:



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