





Working 'On' Your Business



## A Contractor Owner's Guide To Profits 3-Part Series

SESSION 1

### Keeping Your People & Profits Safe

March 27, 2024 | 8-9:30 AM

#### What you will learn:

- Create staff accountability.
- Explore your business' KPIs for responsibility.
- Clarify your profit centers.
- Recognize where you're losing money, and how to stop it.

SESSION 2

## **Building A Legacy Beyond Profits**

April 4, 2024 | 8-9:30 AM

#### What you will learn:

- What legacy means for you, your business, and your people.
- Discover your business worth.
- Your business exit plan to include the how, when, and why.
- How to identify clean financials.
- Learn your current pitfalls.

SESSION 3

# **Growing Your Business Top-Down**

April 16, 2024 | 8-9:30 AM

#### What you will learn:

- How to recognize limiting beliefs in yourself and others.
- Discover your bottlenecks to growth from a seasoned CFO's perspective.
- How to implement business leadership strategies that develop people and profits.
- How to lead your business with focused goal setting for financial success.

### PRICING & REGISTRATION

Location 651 Danville Drive, Suite 200, Orlando, FL 32825

Cost For ABC Members:
Individual Class: \$99 | 3-Class Bundle: \$250

For Non-Members:

Individual Class: \$150 | 3-Class Bundle: \$400

Bonus Add a second attendee from the same company to any class for just an additional \$50!

Scan QR Code to register

QUESTIONS? Email training@abccf.org

