



Construction Contract Review and Negotiation MASTERCLASS

Unlike any Lunch n' Learns or webinars, this workshop is designed using Wagonheim's "Learn today, use tomorrow" format. Everything taught is real-world tested in a way that enables you to solve current challenges with more confidence, better results, and immediate effect.

In just 1 day, you will understand contracts and negotiation strategy better than 99% of your peers.

In this one-day workshop, you will learn how to:

- Translate the legalese (even indemnification!)
- Understand the traps and terms that put their companies at risk.
- Modify contracts in a way that the other side will accept.
- Ensure payment, even for unsigned change orders.
- Discover negotiation techniques and strategies you can employ for immediate impact.

COURSE DATE & REGISTRATION

September 10, 2024

8:30am Registration, breakfast, networking

9:00am-5:00 pm Workshop

651 Danville Drive, Suite 200, Orlando, FL 32825

\$499 (CFC ABC Members) | \$699 (Prospective Members)

Includes workshop materials, breakfast and lunch

CANCELLATION POLICY

A cancellation number will be issued for requests that are received by 5 p.m. 5 days before the event. Any requests for a refund made after this date will not be processed.

WHO SHOULD ATTEND

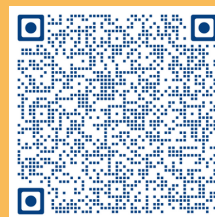
- CEOs, CFOs, and COOs
- Project Managers and Superintendents
- Contract Analysts
- Risk Managers
- And any construction professional for whom knowledge of contracts is an integral part of their job.

Construction is a tough business.
Margins can be tight.
Standards are exacting.
Risks can be incredibly high.

PRESENTER:

ELIOT WAGONHEIM

Founder of Wagonheim Law, and First Rule Contract Training, an educational platform dedicated to commercial and construction woners and entrepreneurs. Maryland business and construction law firm.



**SCAN QR CODE TO
REGISTER**

**QUESTIONS?
Email training@abccf.org**