



**Barton
Malow**

 **Facilities and
Business Operations**

CULTIVATING COLLABORATIVE RELATIONSHIPS FOR SUSTAINABLE DEVELOPMENT

THE POWER OF PARTNERSHIP

ABC CENTRAL FLORIDA BUILDERS' BREAKFAST

PRESENTED BY | UNIVERSITY OF CENTRAL FLORIDA + BARTON MALOW

PRESENTATION TEAM

MEET OUR PRESENTERS



BEN DAVIS

Assistant Vice President, PDC

University of Central Florida



LEN MOSER

Vice President, Sports

Barton Malow



ZACH BEILER

Project Manager

Barton Malow

PRESENTATION GOALS

ONE TEAM. ONE VISION.

1

MEET THE PRESENTERS

A brief introduction to the presenting team

2

MEET THE UCF FACILITIES TEAM

A brief introduction to UCF Facilities team

3

MEET THE CONTRACTOR

A brief introduction to Barton Malow

4

ABOUT UCF FOOTBALL CAMPUS PROJECT

A brief introduction to Football Campus Project and how to work with our team



MEET THE TEAM

UCF FACILITIES TEAM

**Barton
Malow**



Facilities and
Business Operations

FBO Leadership Team



Jon Varnell
Vice President of Administrative
Operations

Danielle Sarris
Executive Assistant

Jon Bates
AVP, Real Estate &
Space Administration

Ben Davis
AVP, Planning, Design &
Construction

Duane Siemen
AVP, Utilities &
Engineering Services

Kevin Sowers
AVP, Business
Operations

Justin Wisor
AVP, Facilities
Operations

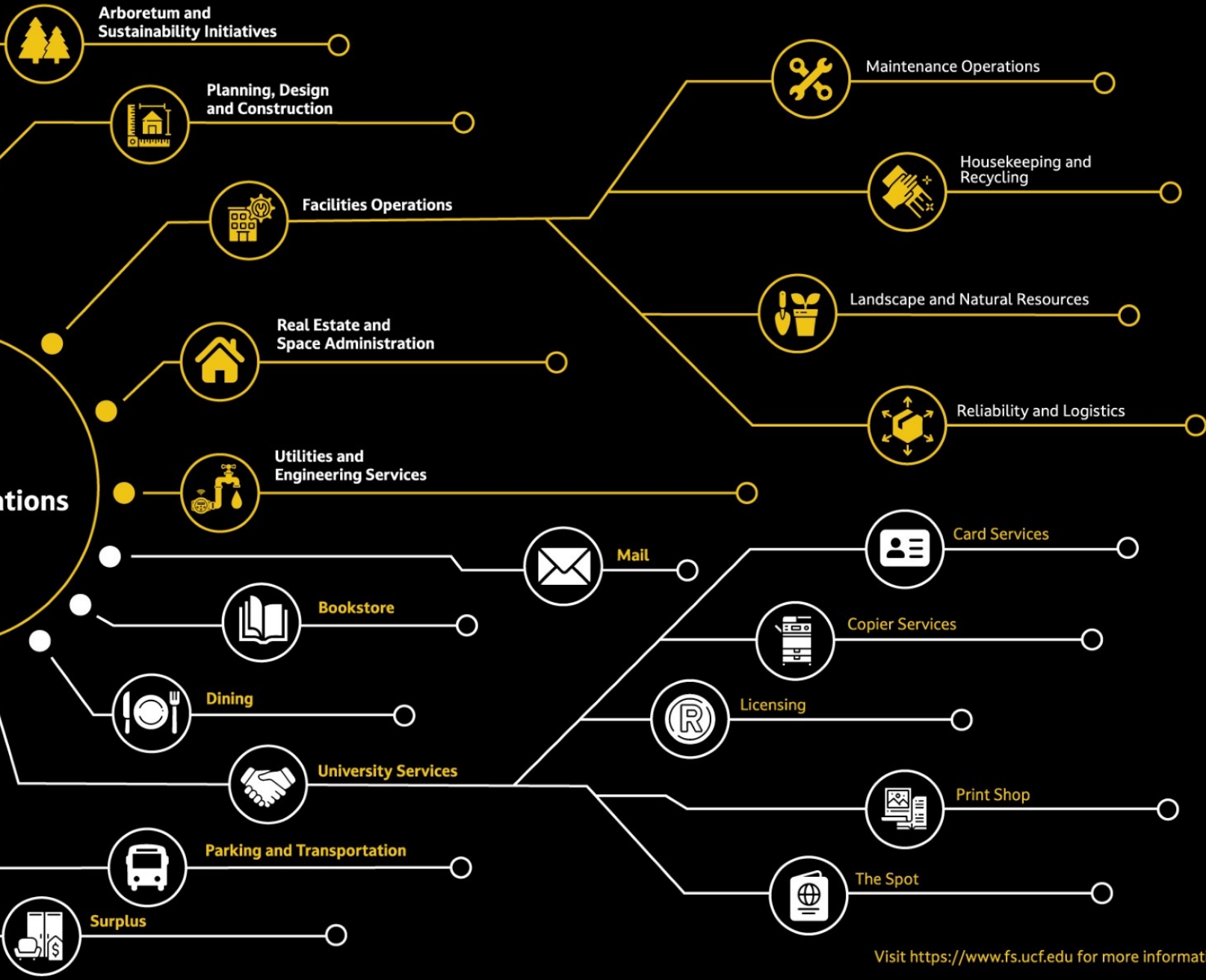
Donna DuBuc
Director, Budget

Doug Lewis
Director, Human
Resources

Jennifer Elliott
Director, Arboretum &
Sustainability Initiatives

Michelle Laxer
Communications
Manager

Meet Facilities and Business Operations

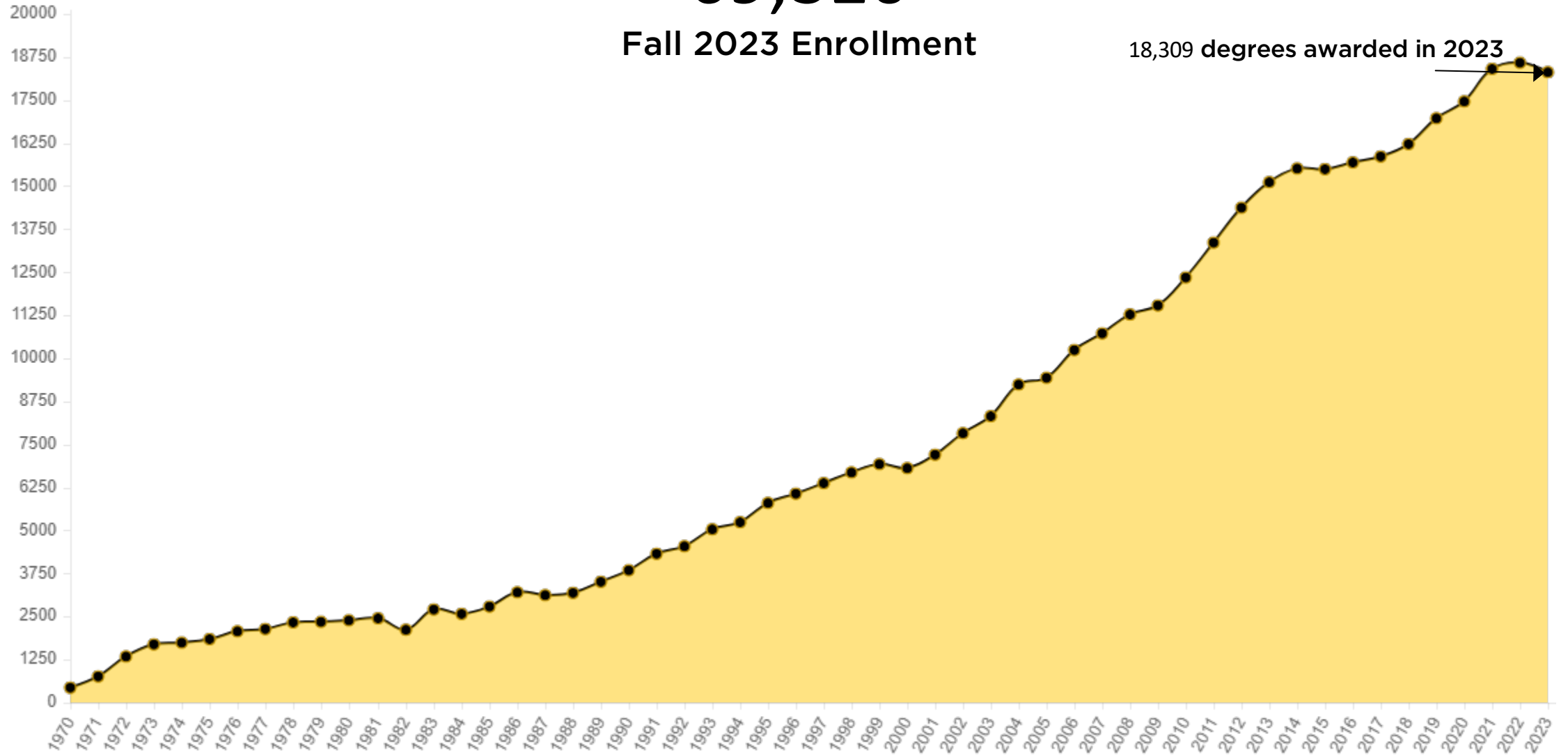


Visit <https://www.fs.ucf.edu> for more information.

69,320

Fall 2023 Enrollment

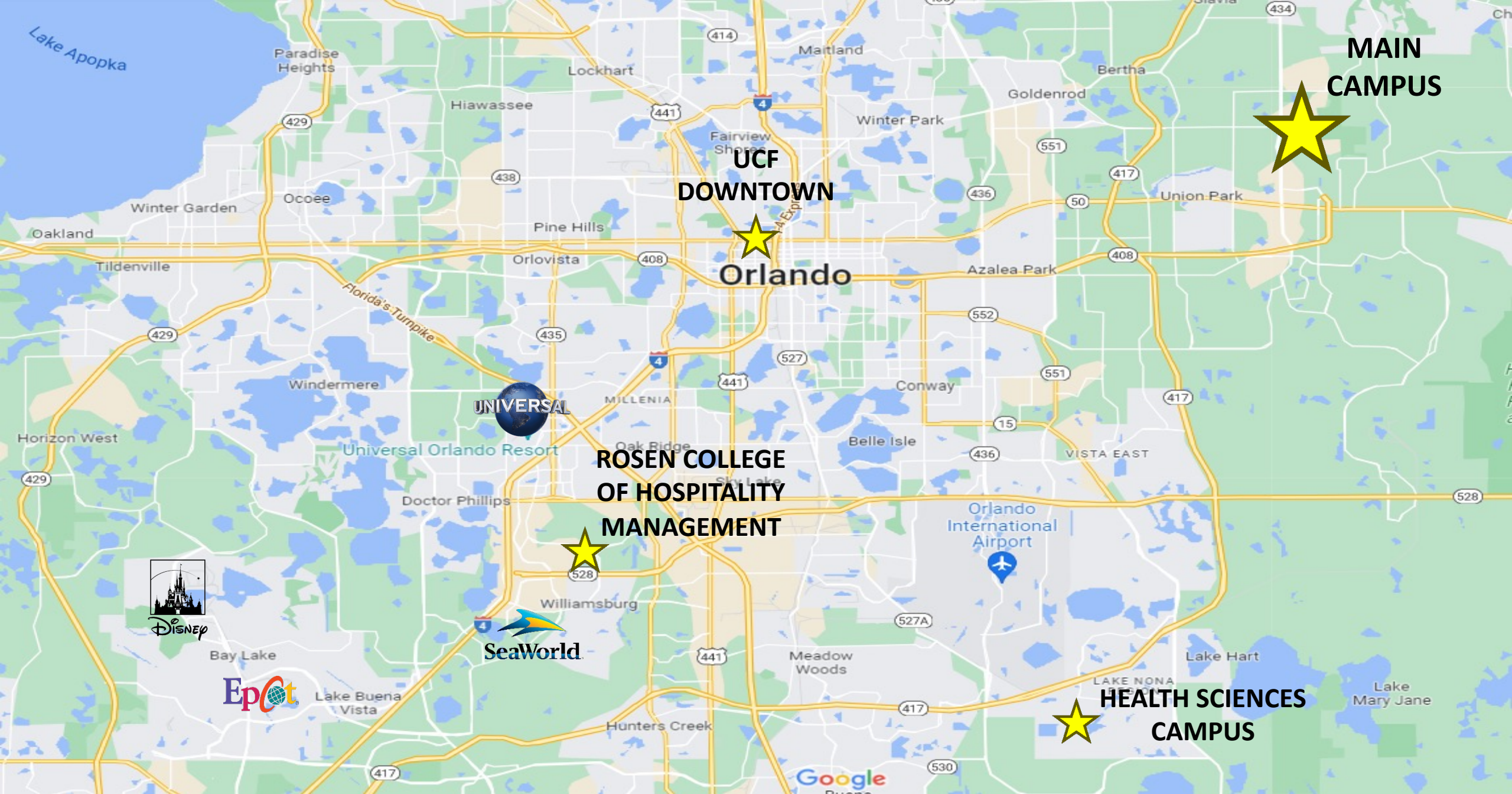
18,309 degrees awarded in 2023



 **DEGREES AWARDED PER ACADEMIC YEAR**

CAMPUS SIZE

Location	Net Square Feet	Footage	Acreage
Main Campus (Owned Buildings)	9,0069,601	10,353,907	1,420
Central Florida research Park (Owned Buildings)	810,720	933,053	80
UCF Higher Education Center at Daytona Beach	61,836	288,970	47
Lark Maxwell, Jr. Lifelong Center at Cocoa	58,995	110,645	95
UCF Downtown	619,052	1,314,194	21
Florida Solar Energy Center	105,411	99,502	20
Rosen College of Hospitality Management	265,987	305,881	20
Health Sciences Campus at Lake Nona	613,502	754,141	87
Total:	11.6M NSF	14.2M GSF	1,790 Acres

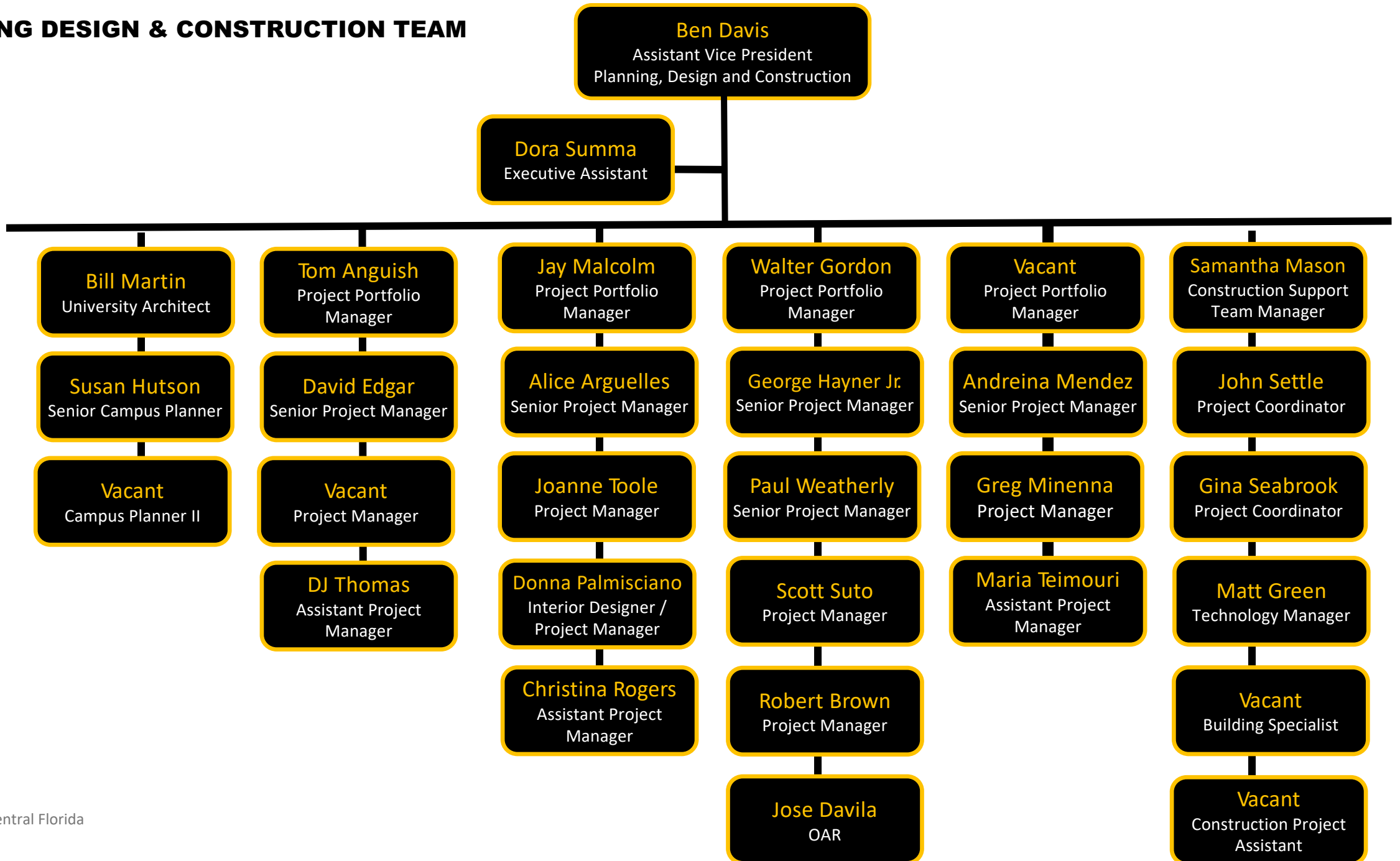




Planning, Design & Construction

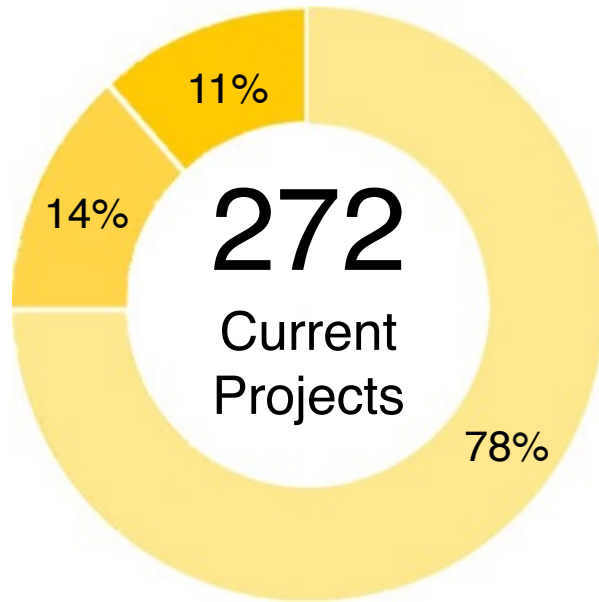
Ben Davis, Assistant Vice President

PLANNING DESIGN & CONSTRUCTION TEAM

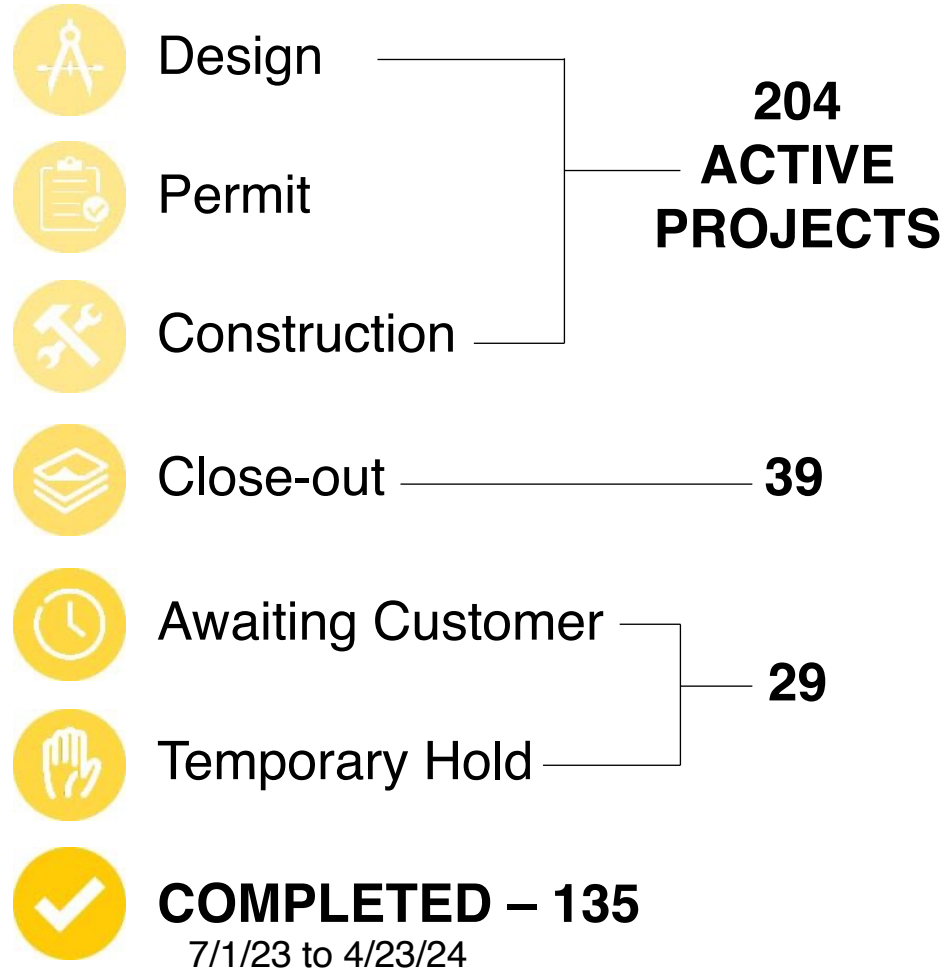


PROJECTS BY PHASE

As of April 23, 2024

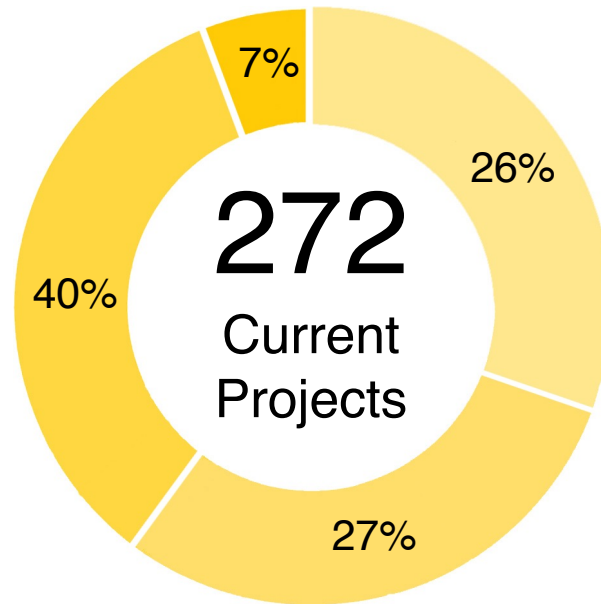


Current Projects Only
Total above does not include
Completed or Cancelled Projects



PROJECTS BY COST

As of April 23, 2024



Current Projects Only
does not include Completed Projects,
or projects with budgets TBD

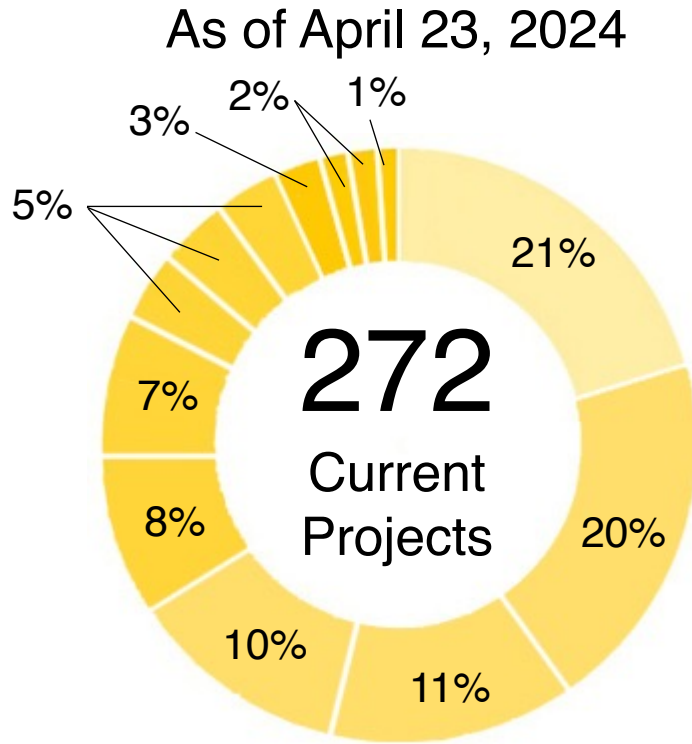
26% UNDER \$50K
(49 PROJECTS)

27% \$50K to \$200K
(52 PROJECTS)

40% \$200K to \$4M
(77 PROJECTS)

7% OVER \$4M
(14 PROJECTS)

PROJECTS BY TYPE



Current Projects Only
does not include Completed Projects

- MEP Systems / Utility – 21%
- Office / Classroom – 20%
- Research – 11%
- Life Safety / Code – 10%
- Grounds / Infrastructure - 8%
- Building Envelope – 7%
- Capital Projects - 5%
- Athletics – 5%
- Tech Fee - 5%
- Planning – 3%
- Retail / Restaurant – 2%
- Access Control – 2%
- Mobile Carriers - 1%

PDC Future Capital Projects

New Construction

- Research II – 105,060 GSF, \$114.6M Total Project Cost
- Discovery and Innovation Hub at Daytona State College – 100,000 GSF, \$76.9M Total Project Cost
- Advanced Workforce Entrepreneurship Center – 100,000 GSF, \$76.9M Total Project Cost
- Creative School for Children – 14,678 GSF, \$14.0M Total Project Cost

Remodel / Renovate

- Howard Phillips Hall – 64,629 GSF, \$34.0M Total Project Cost
- Rosen College of Hospitality Management – 18,706 GSF, \$11.8M Total Project Cost
- Recreation and Wellness Center – 156,111 GSF, \$4.2M Total Project Cost
- Student Union – 63,900 GSF \$6M Total Project Cost

PDC Future Minor Projects

Housing

- HVAC Replacements – Orange Hall, Flagler Hall, Hercules Apartment Building 108
- Roof Replacements – Orange Hall, Seminole Hall
- Fire Alarm Replacement – Hercules Apartments
- Exterior Metal Stairwell Replacements / Repairs – Orange Hall, Lake Claire Buildings 55 and 57
- Window Replacements / Exterior Painting – Lake Claire Buildings 56, 58, 69 and 60
- Exterior Sealing / Painting – Hercules Buildings 108, 111 and 112

Deferred Maintenance

- Visual Arts Building Transformer Replacement
- Knights Plaza MDP Replacement
- Knights Plaza HVAC Renovation
- Stadium Fire Alarm Replacement
- Arena & Venue Building Envelope Repair
- Communication and Media Building MDP Replacement
- Campus Wide Exterior Lighting Upgrades
- Crawl Space Structural and MEP Repairs
- Communication and Media Building Roof Replacement

Parking & Roadways

- Parking Lots H2, H3 & H4, Lots B3, B4, B5, & B6 & C3
- Garage D Elevator
- Greek Parking Auxiliary Lot
- Football Campus Lot
- Football Campus Promenade

Other Projects of Interest

- Multiple Lab Renovations at Physical Sciences Buildings
- Classroom Technology Upgrades across campus
- Bear Deterrent Fence for Bee Farm



Pathways for Partnership with UCF

Prequalified Vendor

- Meet minimum requirements
- Register as UCF Supplier

Continuing Service Contract

- General Contractor < \$500K; July 2024
- Roofing; Oct 2024
- Structural Engineering; Nov 2024
- Tree Care; Nov 2024

Pathways for Partnership with UCF

Government & Cooperative Agreements

- Provide existing contracts

Public Competitive Solicitation

- PDC website – current advertisements <https://fp.ucf.edu/vendors/current-advertisements/>
- Florida Administrative Weekly <https://www.flrules.org/bigDoc/Default.asp>

Minimum Requirements

Professional License

- State (FL) certified professional license in appropriate discipline for work that requires permitting.

Insurance

- Commercial Liability > \$1M
- Automobile Liability > \$1M
- Workers Comp at statutory Limits
- Employer's Liability > \$1M

Bond

- Required by Florida Statute 255.05 on projects with a contract price > \$100K, but may be waived for projects < \$200K.
- Certified copy of the recorded bond must be provided prior to commencing work
- No payments will be received prior to receipt of the bond

Competition Requirements

< \$ 25K	<ul style="list-style-type: none">• Request for Proposal(s) from prequalified contractors, including Continuing Service Contractors (CSC) (Competition is encouraged, but not required)• Use of existing contracts (Piggyback)
< \$ 75K	<ul style="list-style-type: none">• Request for Proposals from prequalified contractors, including CSC (Two informal proposals are required)• Use of existing contracts (Piggyback)
< \$ 150K	<ul style="list-style-type: none">• Request for Proposals or Invitation to Bid via e-Builder to prequalified contractors, including CSC (At least three formal proposals are required)• Use of existing contracts (Piggyback)
\$ 150K-\$ 4M	<ul style="list-style-type: none">• Invitation to Bid via e-Builder to Continuing Service Contractors (At least three formal proposals are required)• Public solicitation for Invitation to Bid• Use of existing contracts (Piggyback)
> \$ 4M	<ul style="list-style-type: none">• Public solicitation for Invitation to Bid / Negotiate



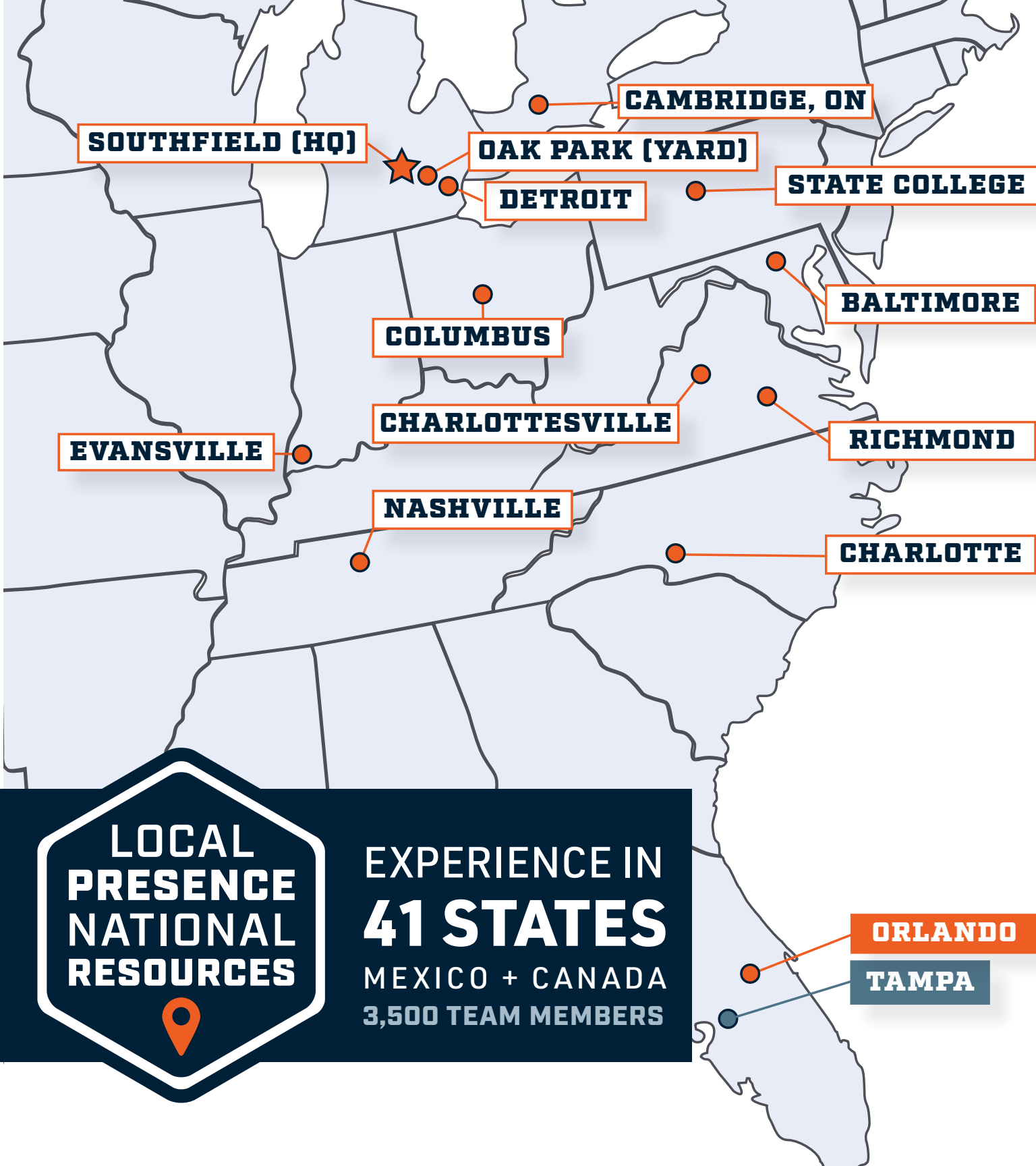
**We want to
partner with you!**



fp.ucf.edu/vendors/contractor-prequalifications/

MEET THE CONTRACTOR
BARTON MALOW





FIRM OVERVIEW

BARTON MALOW

MARKET DIVERSITY

- Sports + Entertainment
- Healthcare
- Higher Ed
- Industrial
- K12 Education
- Metals
- Commercial
- Energy
- Automotive

DELIVERY METHODS

- Integrated Project Delivery (IPD)
- Design Build
- Construction Management
- Engineer-Procure-Construct (EPC)
- General Contracting

**LOCAL
PRESENCE
NATIONAL
RESOURCES**



EXPERIENCE IN
41 STATES
MEXICO + CANADA
3,500 TEAM MEMBERS

FIRM OVERVIEW

BARTON MALOW



50

YEARS SERVING FLORIDA

6.4B

CY 2023 REVENUE

3,500

BARTON MALOW
TEAM MEMBERS

65

FLORIDA TEAM MEMBERS



WHY THIS PARTNERSHIP





IMPORTANCE OF DEVELOPING

PARTNERSHIP OVER THE YEARS

Importance of **collaboration** between the **Facilities** teams and the **Construction team**

KEYS TO SUCCESS

- ✓ Clear Communication and Early Collaboration
- ✓ Understanding Client Needs
- ✓ Quality Assurance and Timely Delivery
- ✓ Value-added Solutions and Innovation

WHAT DOES THIS MEAN FOR OUR TRADE PARTNERS?

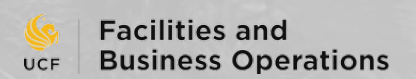
Strong partnerships in construction enhance industry reputation, boost efficiency, and foster innovation. They ensure sustainable growth and prosperity by nurturing enduring client relationships and driving continuous improvement.



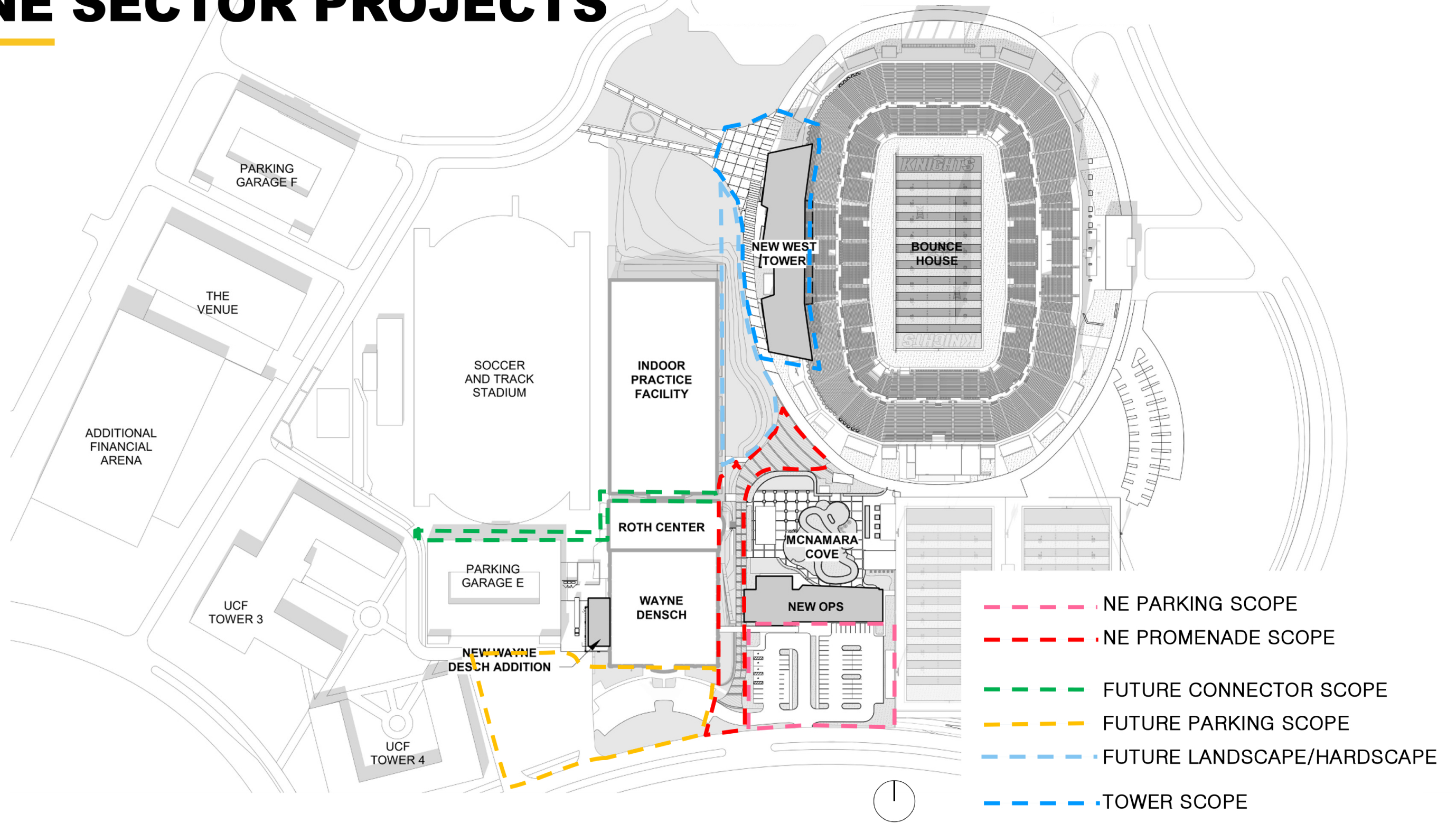
EXCELLENCE THROUGH EXPERIENCE, PARTNERSHIP, + QUALITY

PROJECT GAME PLAN

Sharon & Marc Hagle Gateway



NE SECTOR PROJECTS





UCF FOOTBALL CAMPUS PROJECT

TOWER

EXPANSION OF ROTH TOWER:

- Over 50,000 SF expansion
- Cumulative project size now exceeds 83,000 SF
- Club space enhancement with an addition of 300 club seats
- Construction of 34 luxury outdoor suites
- Comprehensive renovation
(demolition/reconstruction of current club, suite, and press areas)

PREMIUM UPGRADES:

- New premium entry points.
- Upgraded exterior facade for a modern aesthetic.

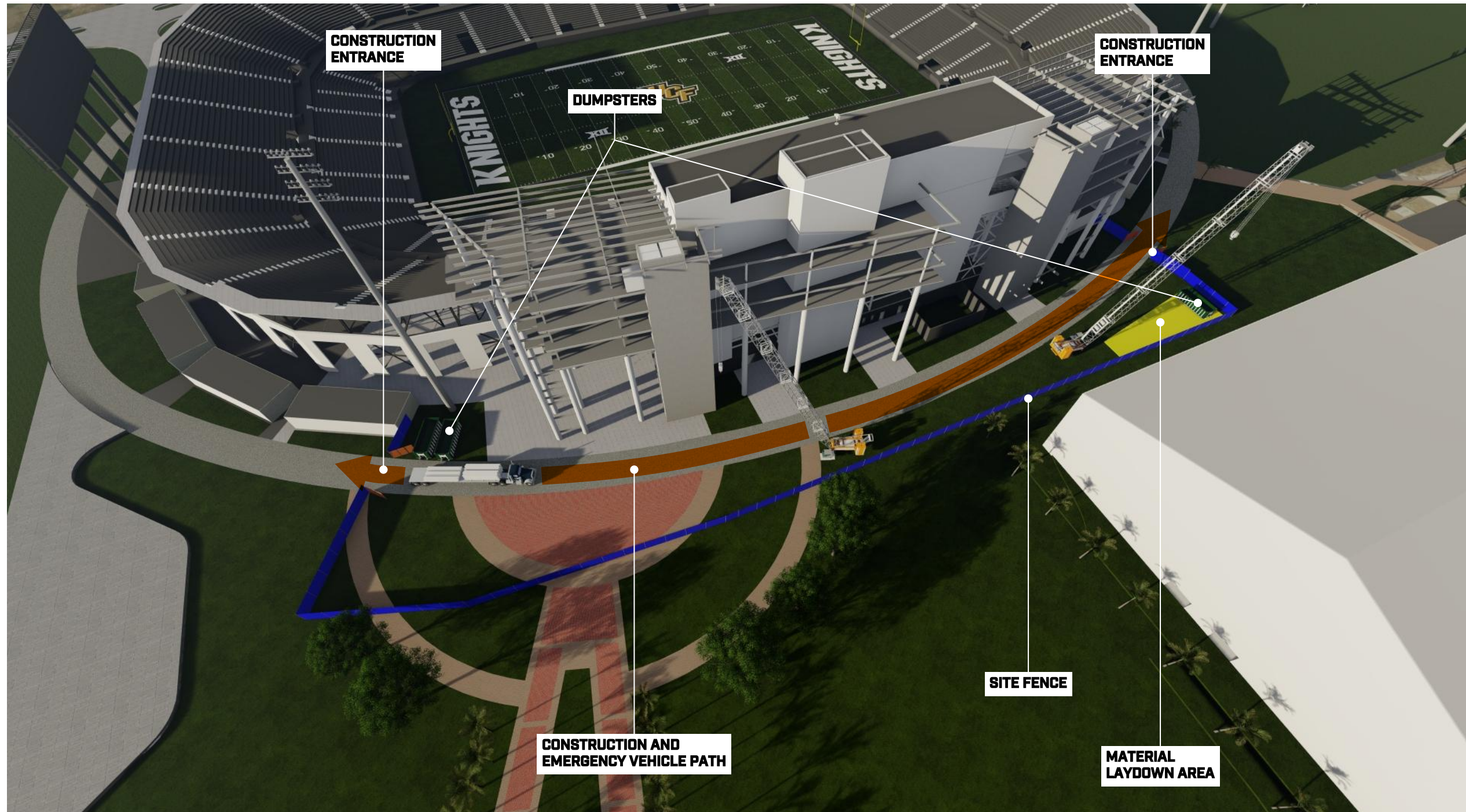
CONSTRUCTION TIMELINE:

- December 2024 to July 2026

PHASED CONSTRUCTION PLAN:

- Strategically phased ensuring west tower remains operational for 2025 football season

PROJECT PHASING





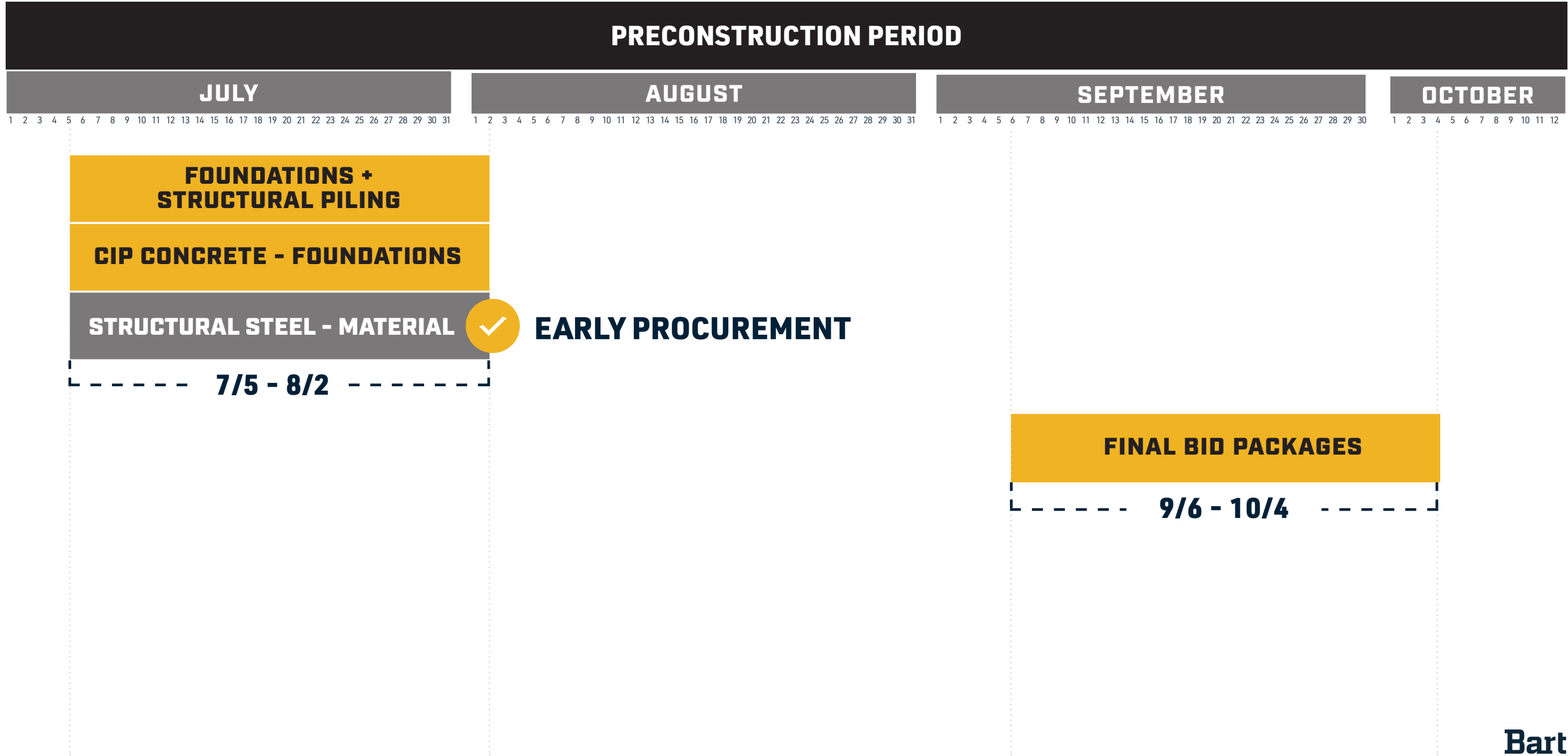
Ucf
TAYLOR A. GERRING
FOOTBALL CENTER

JAGLE GATEWAY

-01:28:55

UCF FOOTBALL CAMPUS PROJECT

PROJECT PROCUREMENT



EARLY PROCUREMENT

WORKING WITH BARTON MALOW

1

COMPLETE REQUEST TO PRE-QUALIFY

- www.bartonmalow.com/subcontractors and complete request to prequalify

2

RECEIVE AND CONFIRM INVITATION FOR PREQUALIFICATION

- Sent Via Link By Buildingconnected

3

SUBMIT REQUIRED DOCUMENTATION THROUGH BUILDINGCONNECTED

- W9 Form (2018 or later version only)
- Current audited Financial Statement (Subcontractors and/or Professional Service providers only)
- EMR (Experience Modification Rate) letters for the previous 3 years
- OSHA 300 forms and OSHA 300A logs for the previous 3 years
- Letter from bonding company
- Safety Manual
- Current Insurance Certificate and Additional Insured Form(s)



TO PRE-QUALIFY

SCAN HERE



8-12%

CORPORATE DIVERSE
BUSINESS SPEND GOAL
(MBE, WBE, SMALL, VETERAN, LGBTE)



THANK YOU

QUESTIONS

HOW YOU CAN

WORK WITH US



SCAN HERE

TO PRE-QUALIFY WITH



SCAN HERE

TO PRE-QUALIFY WITH



Facilities and
Business Operations