

Facilities Development thanks members of the ABC who support us!

Presented by

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February 27, 2025

Our Mission

**To improve the health
and quality of life
of the individuals and
communities we serve.**

The Orlando Health Way



Embrace
Quality & Safety



Earn Physician
Loyalty



Be Your Best
Place To Work



Drive Growth
& Innovation



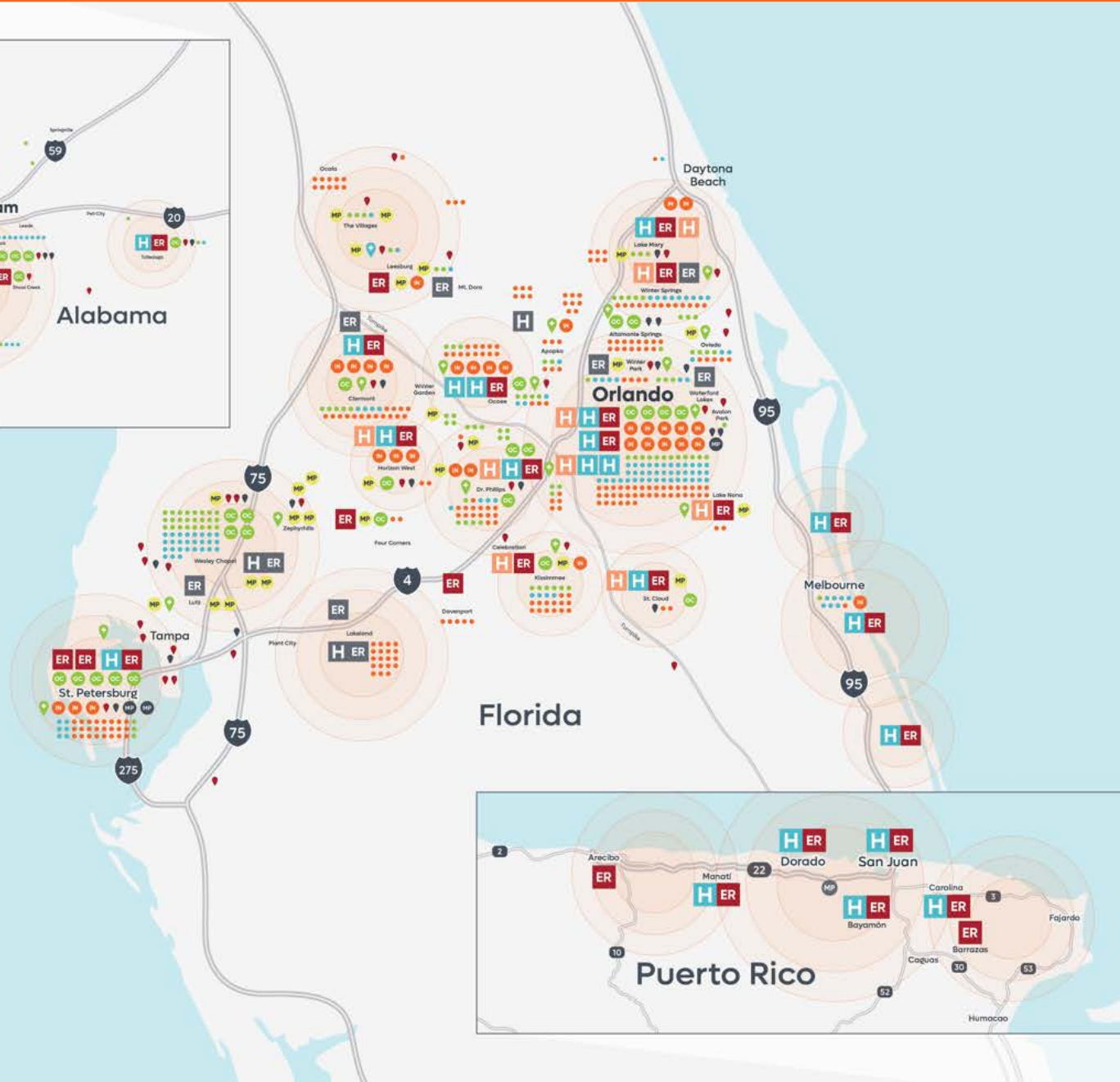
Strengthen
Economics



Serve Our
Customers Well

-  Orlando Health Hospitals
-  ERs & Pediatric ERs
-  Care at Home
-  Outpatient Centers
-  Medical Pavilions
-  Institutes
-  Urgent Care Centers
-  Walk-in Clinics
-  Cardiology Practices
-  Orthopedic Practices
-  Primary Care Practices
-  Specialty Care Practices
-  Community Physicians

-  Orlando Health Hospitals In Development
-  Free-Standing ERs In Development
-  Medical Pavilions In Development



At-A-Glance

55
Hospitals
and ERs

- 26 Hospitals
- 11 Free-Standing ERs
- 9 Hospital Care at Home

In Development

- 3 Hospitals
- 6 Free-Standing ERs

11
Specialty
Institutes

115+
Outpatient
Centers

25
Medical
Pavilions

17
Urgent
Care
Centers

Central Florida's Only
Level One
Trauma Center

Pinellas County's Only
Adult
Trauma Center

5,200+
Physicians

105
Medical
Specialties

786,000+
ER
Visits

140
Primary Care
Practices

5,650+
Bed
System

\$1.7B
Total
Community
Impact
(FY23)

36,450+
Team Members

Plus 1,750+
Employed
Physicians

242,000+
Inpatient
Visits

\$12B
of Assets
Under
Management

6.9M+
Outpatient
Visits

Awards and Recognitions

BEST REGIONAL HOSPITALS
US News
ORLANDO METRO
RECOGNIZED IN 17 TYPES OF CARE
2024-2025

BEST CHILDREN'S HOSPITALS
US News
RANKED IN 5 SPECIALTIES
2024-2025

Orlando Health Orlando Regional Medical Center (ORMC)
Orlando Health Dr. P. Phillips Hospital | Orlando Health Lake Mary Hospital

Orlando Health South Lake Hospital

Orlando Health - Health Central Hospital

Orlando Health Arnold Palmer Hospital for Children

Orlando Health Winnie Palmer Hospital for Women and Babies

Orlando Health South Lake

Orlando Health ORMC | Orlando Health - Health Central
Orlando Health Horizon West Hospital | Orlando Health South Lake
Orlando Health Lake Mary | Orlando Health Dr. P. Phillips
Orlando Health Melbourne Hospital | Orlando Health Rockledge Hospital

Orlando Health Arnold Palmer

Orlando Health ORMC
Orlando Health Winnie Palmer
Orlando Health South Lake
Orlando Health - Health Central

Orlando Health Lake Mary

Orlando Health ORMC
Orlando Health Dr. P. Phillips

STS National Database
Trusted. Transformed. Real-Time.

Newsweek
statista Sr

2024 Becker's Hospital Review Top Heart Program

2024 GOLD PLUS
2024 GOLD PLUS
2024 GOLD
2024 SILVER PLUS
2024 SILVER

Commission on Cancer® ACCREDITED PROGRAM
A QUALITY PROGRAM of the AMERICAN COLLEGE of SURGEONS

NAPBC® NATIONAL ACCREDITATION PROGRAM FOR BREAST CENTERS
ACCREDITED BREAST CENTER
A QUALITY PROGRAM of the AMERICAN COLLEGE of SURGEONS

Fact ACCREDITED

THE COMMITTEE ON TRAUMA
VERIFIED TRAUMA CENTER

ACR
ACCREDITED FACILITY

QCP
QOPI Certification Program
Quality Cancer Care: Recognizing Excellence

NAEC
LEVEL 4 EPILEPSY CENTER

2024 Becker's Hospital Review Top Oncology Hospital

2024 Becker's Hospital Review 150 Top Places to Work in Healthcare

Forbes 2024 America's Best-In-State Employers

BEST PLACES TO WORK
Modern Healthcare 2024

Orlando Health Lake Mary
Orlando Health St. Cloud
Orlando Health
Jewett Orthopedic Institute

TOP WORK PLACES 2024
Orlando Sentinel

USA TODAY TOP WORK PLACES 2024
USA

Great Place To Work Certified
JUL 2024-JUL 2025
USA

AMERICAN GREATEST WORKPLACES FOR PARENTS & FAMILIES 24
Newsweek

AMERICAN GREATEST WORKPLACES FOR DIVERSITY 24
Newsweek

AMERICAN GREATEST WORKPLACES FOR WOMEN 24
Newsweek

AMERICAN GREATEST WORKPLACES FOR LGBTQ+ 24
Newsweek

FORTUNE AMERICA'S MOST INNOVATIVE COMPANIES 2024
statista

**Orlando Health
Facilities Development
Asset Strategy Team**

What is Asset Strategy?

A Team of Real Estate, Planning, Space Planning, Architects and Designers, Engineers Developers, Builders and Facility Managers. Our Senior Vice President is Matt Taylor

We are a start to finish full life cycle team of real assets supporting Healthcare Entity.

Who do I reach out to at Orlando Health?

Planning Lead Contact is Aaron Bottenhorn, AVP - Real Estate Melissa Battles, VP

Architecture and Engineering Design Lead Contact: Arnulfo Castillo, Sr. Director

Construction and Project Management: Kim Mc Murphy, Sr. Director; John Walsh, VP

Our PMs are directly engaged is selecting AE Firms, CM, and project teams < \$5M.

Other Key Team:

Mark Meeks, Director now heads up new Greenfield Projects

Outpatient and Ambulatory is headed up by Justin Boschetto, Director

We are adding 2-3 Hospital Directors currently with recent growth. Hiring for 7 roles!

What are we building today?

Acute Care New Builds:

Lake Mary Hospital opened in January, and we thank anyone here today who built that hospital.

- Wiregrass Ranch Hospital in Pasco reached CO in December 2025 and open April 2026
 - Wiregrass is 102 Beds in a 180 bed shell, large surgical and Cardio programs, 50 acres
- Lakeland Highlands Hospital in City of Lakeland will reach CO in March 26-Opens June 26
 - 302 Beds in 360 bed shell, extensive surgical platform and full Women/Baby program, 80 acres

New MOB Builds:

- Women's Pavilion at Institute Square St Pete- open summer 2025
- Medical Pavilion including Rad-Onc, Ortho, Neuro, Infusion, Imaging, Lab summer 2025
- Orlando Health Children's Pavilion Downtown Orlando-APH Pediatrics 26 Spec.- Open summer 26
- Orlando Health Bariatric Institute- Gore Street, in design now, opens mid 2026
- Third Party Built MOBs and ASCs in process at Lakeland and Wiregrass for Physicians

New Project in Design Stages

Acute Care:

- Early stage of Design on a New Brevard County Hospital- site to be announced summer 2025
- Site Enabling Work for future Hospital at Osceola in Kissimmee
- New FSED in Eustis start summer 2025
- New FSED in Lutz starts summer 2025
- New FSED in North Lakeland starts summer 2025
- New FSED south side of Orlando, starts fall 2025
- New FSED in Orange City, starts fall 2025

Hospital Renovations:

- 45 Updates and Equipment replacement projects approved for FY 25 in process
- 24 New Designs recently started and 20 added request for Equipment updates/Reno FY26
- Day 1 Renovations under way at Five Alabama Hospitals and Two Brevard Hospitals, 2 PR Projects

Orlando Health Medical Group and Ambulatory Projects:

- Several New OHPA Orlando Health Physician Associates under way for Family med
- Several OHJOI clinics including Rehab in process at Lake Mary, Clermont, Osceola
- Cardiology Projects at Randal park, St Pete, Crossroads, and Clermont
- Imaging Centers at St Pete, Lake Mary, Altamonte and Clermont
- Cardiology Testing Facility at St Cloud
- Urology, Neuro, Specialty and Surgical Clinicals Projects
- New Location now being identified to Serve Brevard County and recent OHJOI Clinic opened
- FMC growing in Pasco, Hillsborough and Tampa-St Pete Regions with multiple new sites
- Consistent growth for physician access, imaging and testing will continue
- Continued review of ASC needs to serve the greater market with on in Villages and One in Birmingham currently

What are we looking for in our Partners?

- Character of the company and individual proposed for our project matter most! History.
- Experience in Health Care at both the Acute Care and Outpatient Levels.
- Matching your skills, talents and project experience so we can both be successful.
- A CM at Risk Partner who truly understands what a GMP contract is and executes well.
- Design Build Partners who can execute well on fast-track projects that fit that use.
- Design team and CM collaboration and ideally experience working together.
- Quality Costs Estimates based on current factual data plus filling in gaps at SD, DD, CD stages.
- Knowing the Building Code and AHCA and what will be required to allow for what you know we will need. You build to these codes every day.
- A Zero Cost Change order project based on a high quality GMP that is well managed.
- Quality, well thought out schedules that allow a predictable go live date.

A few “concerns” as a Large Healthcare Construction Buyer:

- Skilled Trade Labor shortages-We know we share this one with you. Where is it heading?
- Tariff impacts on build costs-steel-aluminum-products in Canada and Mexico, now copper?
- Immigration impacts to available skilled and semi-skilled labor here in Florida?
- Data Centers, Theme Park and other large national projects impacting MEP delivery dates?
- AE Plan quality continues to be a negative impact, and we have focused on greater scrutiny?
- Inflation’s continued role as even 2-3% is huge impact and is \$20-\$30 Million at \$1 Billion annual spend and that compounds over our 7-year program of building reducing spending impact.
- What is now keeping you up at night is also going to keep us up at night?

How can your firms individually and collectively work as an organization for our greater good?

Questions

What would you like to know about our team at Orlando Health?

**Thank you for helping us grow
to serve our communities!**