

Our Mission

To improve the health and quality of life of the individuals and communities we serve.

The Orlando Health Way



Embrace
Quality & Safety



Earn Physician
Loyalty



Be Your Best
Place To Work



Drive Growth
& Innovation



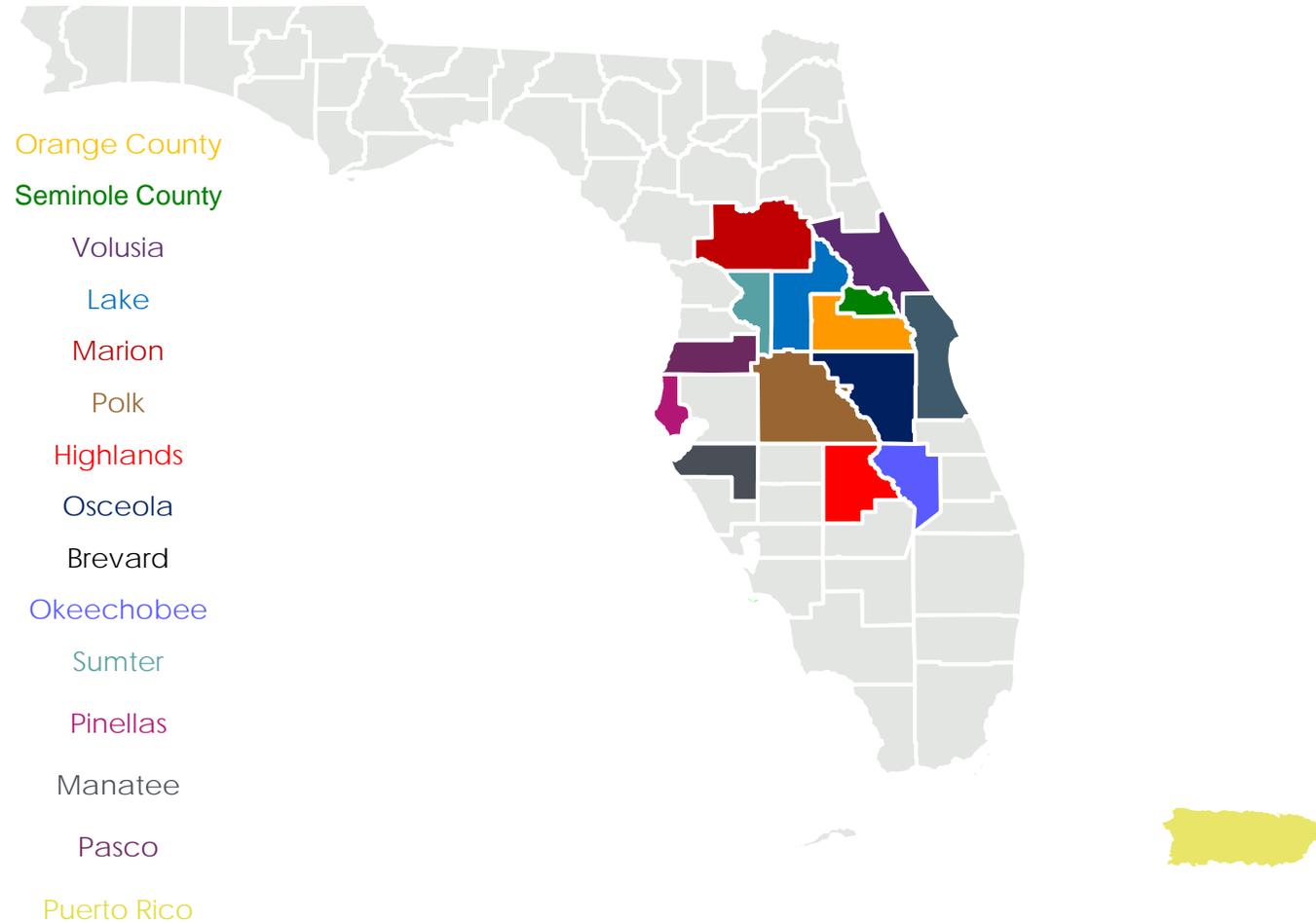
Strengthen
Economics



Serve Our
Customers Well



Expanded Coast to Coast and still growing in Florida, Alabama and Puerto Rico – Acquisitions, Organic Growth and Partnerships



Orlando Health Facility Development

Working With Orlando Health

-Asset Strategy involves all Real Estate-Planning-Design-Construction-Engineering

-Facility Development manages all design and construction

-This includes New Greenfield and renovations existing Hospitals, Institutes and Specialty MOBs, FSED, and all Ambulatory and Physician clinics locations

-We utilize a variety of contracting methods:

- -Design team working for Owner-CM engaged at pre-con and then a GMP contract
- -Design Build two-part contracts when the project type warrants this approach
- -Design completed and competitive bid proposals

-All projects over \$5 million go thru an RFP process to select AE team and CM firms

-Projects Under \$5 Million use a list of continuing service contactors

-All firms need medical project experience and AHCA experience if in Hospitals-AHCA jobs

How our Team functions:

Mark Meeks head all new build and Greenfield projects as Director

Hospital Projects are divided in the state with Jim Jansen heading the West, Midwest and South Regions at a Director

A New Director role has been established for Downtown, North and East Coast Regions

Justin Boschetto heads up Ambulatory, Corporate Offices, and Physician Practice projects and is currently assisting with Downtown Hospital projects as we finalize our search for that Director

A team of 16 in Facility Development supported by 50 Third Party PM/Owner Rep. staff and internal teams in Design, Planning, Interiors, IT, Finance and procurement. It's a team sport!

Alabama has five Hospitals and 1 FSED plus leased MOBs and all is supported by our teams

Puerto Rico currently functions independently with us providing support if needed

What we look for in those we do business with:



-Patient care and safety is paramount, and knowledge of ICRA and PICRA is essential



-We have fair contracts and use the same version across the board and no longer deviate



-Accurate GMP Budgets are essential for project success and especially from early partners including filling in anticipated gaps as the program develops



-Well planned and thought-out schedules with "Go Live hard dates" that do not move is essential. Numerous essential and timed step follow your work.



-Firm and Team Character and highly experienced healthcare builders is essential



-We are firm, and at times hard to work for, we treat people fairly and expect the same.

Current Major projects now under way and new planned over \$7 billion planned over 5 years and growing all the time

Wiregrass Ranch Hospital -136 beds- 180 bed shell- Opens May 2026

Lakeland Highlands Hospital-360 Bed- Opens July 2026

Children's Pavilion-6 floors and 28 Pediatric Practices in one place- Opens August 2026

FSED projects at North Lakeland, Lutz, Eustis and Orange City and 7 more planned

OHJOI MOB with Imaging Winter Park at Gay Rd- Just started

Bariatric and Weight Loss Institute-Starts this week on Gore St

New: Viera FSED and Shell with New Hospital Campus sitework plus a 60,000 SF MOB

Melbourne 65,000 SF MOB with a Cancer Center on one

South Lake Cancer Center

Two Advanced Rehab projects at South Lake and Sebastian River

New 30 Bed Fit Out in shell 4N at Lake Mary Hospital and new 10 bed NICU on 3

Osceola Parking Deck and New Hospital at FSED

Over 150 new projects in the pipeline at Hospitals, Clinics, Ambulatory and corporate

75 Hospital Updates of Cath Labs, Imaging, Patient rooms and ORs

40 New Medical Group Clinics and Practices plus Imaging and Rehab

Continuing Service Contracts



-Coming out in next 3-6 weeks with updated contracts for continuing services



-PM and Third-Party Owner Rep Services



-CM Services for project under \$5 million with exceptions to \$7-8 Million



-AE Design contracts



Must have high level of experience in project type and propose health care teams. You need firms experience and project team with healthcare experience.

Questions and Feedback?

Thank you for all you do as ABC members to support the building and renovations programs of Orlando Health. We could not grow and serve our community without each of you! We appreciate the talent and value you bring to each of our projects.